

IAPSOP
Stephens-Lloyd Kenyon Jones Correspondence Archive

The materials in this archive were retained by Lucy Stephens of Lynchburg, Virginia, and represent at least part of her correspondence with several **Lloyd Kenyon Jones** (9 January 1878 – 28 June 1941) self-enrichment vehicles – *Communication* magazine, the W. T. Stead Center, the Stead Center Oriental Class, the Spiritualistic Educational Association, and *Popular Psychology* magazine – for the period 1919-1933.

LKJ, after a brief period c. 1901 teaching psychometry and clairvoyance in Chicago and working with Sydney Blanshard Flower, spent the first two decades of the twentieth century as a “commercial and magazine writer,” producing material for newspapers and magazines that was often thinly-disguised advertising. In 1919, he began working American Spiritualism, publishing *God’s World* and editing *Communication* magazine (<http://www.iapsop.com/archive/materials/communication/>) which became the centerpiece of what Pat Deveney has described as a “full-service spiritualist criminal enterprise.” LKJ was at this time pumping out occult materials in book form as well, including various texts touching on “occult” Christianity, memory training and self-improvement, published through small houses in Chicago.

In 1921, LKJ was outed by disgruntled Spiritualist marks, who circularized his mailing list with a list of his crimes and victims that is, in my experience, unparalleled in the history of mail-order magery (http://www.iapsop.com/archive/materials/wing_ephemera/stephens_archive/1921_dec_sedlack_solicitation_letter_to_jones_fraud_victims.pdf).

In the mid-1920s, Jones resurfaced in public as part of a fraud ring running oil-and-gas investment scams centered on the Owenwood Oil Company, on the West Coast, after which Jones – like so many mages before him – drifting into mining stock promotion and the managing of professional wrestlers, before returning to his roots as an advertising flack in the early 1930s, dividing his time between Chicago and his childhood home of Marshfield, Wisconsin, where he was something of a celebrity. In the later 1930s, Jones served as the field representative for Electrolux, in the Midwest – quite literally, recruiting door-to-door vacuum cleaner salesmen.

The Stephens archive includes solicitations, private lessons, and propaganda. Judging from the material, Stephens paid for Stead Center Oriental Class lessons by mail, some time in later 1919, and was incorporated into LKJ’s mailing list at that time.

Stephens’ correspondents included, notionally: Lloyd Kenyon Jones, Mrs. Cecil M. Cook (Medie/Madie Cook), and H. E. Haley.

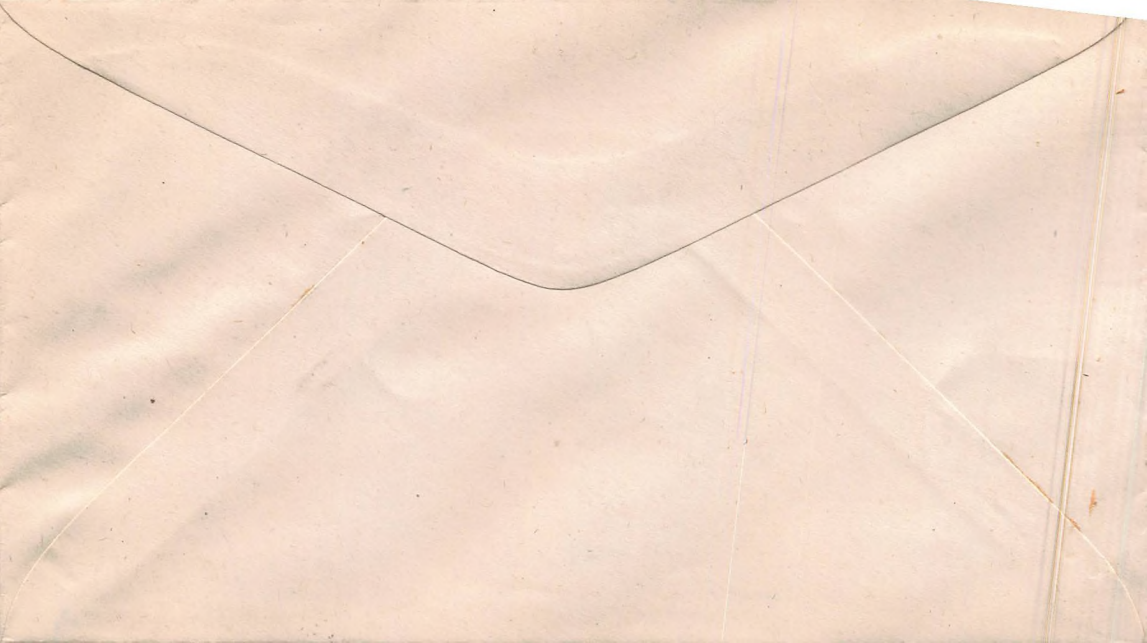
LKJ’s solicitations were often undated, making sequencing difficult. For dating purposes, envelopes (when present) follow the materials those envelopes contained.

Marc Demarest
November 2019

“Communication”

981 Rand-McNally Building,

Chicago, Illinois



ALL RIGHT, MR. HALEY,

THIS IS MY ANSWER;

I want to do my part to see this work succeed. I am happy to know that your advertising problems are solved, and I want you to tell Mr. Jones that he CAN do these essential things to make this work keep step with the Opportunity.

I enclose \$_____ for a bond--NO accrued interest to be charged to me--
the next coupon maturing April 15, 1921.

Yours for the BIGGEST SUCCESS,

Name.....

Address

WILL YOU TRY TO SEND ANY CERTAIN AMOUNT MONTHLY?

How much?

\$.....

Communication

The Magazine of Spiritual Education

EDITED BY LLOYD KENYON JONES

981-991 Rand, McNally Building, Chicago, Illinois

From Mr. H. E. Haley,
Secretary, Spiritualistic
Educational Association,
Chicago, Illinois.

Dear Friend:

During the very hardest period of the year--the Christmas-New Years holiday period--our friends remembered us, stood by us, came in for bonds, and helped us bridge a very bad spot in our forward travels--and we thank them--every one of them.

The Giver of all things works with all of us, through all of us. I could prove this to anybody willing to consider the evidence. I am going to give you some evidence that relates to this work, YOUR work as much as anybody's, because we are all trying to do something for others.

The first of December, we had proved that our advertising would be successful, but to make it successful meant something more than the ads themselves. It was splendid getting the credit--and necessary; but without the INTERNAL machinery in operation to give that advertising direction and action and life, everything would have failed.

We had to buy more postage--and put on more help. When thousands of new inquiries come in each week, it means making duplicate cards, and addressing envelopes, and doing many other necessary things, just to keep it "clicking."

The hill in front of us December first looked very steep. If we did not do these things--these very important and vital things--we couldn't go ahead with our advertising.

But we did have faith that the MERIT of our needs, and the SINCERITY of the appeal, would bring assistance, and it did.

Our needs were met. They were not better than met; just met! And if that happens always, the result must be success.

Sometimes--after the grind has eased up and there is a little breathing spell--I have talks with our mutual friend, Mr. Lloyd Kenyon Jones, and we do our planning.

I wish you could be in on those talks, because this is where trails are blazed. You see the result--but not the hard work that brings about the result. It is not like making clothing, or running a foundry, or doing many other things that have well-established rules. It is doing things that NEVER HAVE BEEN DONE BEFORE!

We are building up an organization--a real, tangible, workable, harmonious organization. And the success of this work simply centers around Mr. Jones.

There is never anything "fussed up" around these offices. It all runs smoothly, and nobody is afraid to see the "boss" walk in. That means a lot.

Mr. Jones will say to me, "Harry, this is to be your duty. It is up to you, and you can do it. I expect you to do it." That is all he needs to say. It is all he has to say to any of the workers.

Nobody's toes are stepped on, and nobody is criticised or scolded. During the two years this little organization has been running, no one's feelings have been injured intentionally.

When the magazine and books reach you, likely you will say, "These things breathe harmony. I wonder if there is that kind of harmony where they originate!"

I want you to know that there is--that there is no turmoil, no down-heartedness, no pessimism.

Some men like to be known as the boss. Mr. Jones likes each one of us to feel

that upon our shoulders rests a responsibility--that if we make mistakes, it is enough if we feel bad about it and try to rectify those mistakes.

He does his part always in cutting the channels clean so that there is no cause for clashes. He makes each one of us feel that our work is the MOST IMPORTANT, but he makes us feel that we wish to keep it a secret and not breathe it to the others.

You will hear people say that writers are poor business men. Maybe some of them are. And there are writers who have moods; they must tempt the muse, or whatever it is they tempt. Before Prohibition came in, the muse came in bottles, I imagine.

Mr. Jones said to me, back in the old days in Denver, when our hopes up in the hills were dying, and things were going to pot: "If a fellow can work at a lathe every day--doing fairly good work, and have some days better than others--a writer should do the same thing. If I have learned how to establish the connection for my Helpers to reach me with ideas, why can't I do it every day?"

So that is the way he has worked--day in and day out, year in and year out. That is the way this work has moved through its hard times--through its distressing problems.

And that is the way this work is going to move, because there is not one of us here who hasn't unbounded confidence in the man who is doing the human part of the directing.

I am not a prophet, but I predict that in a year from now, this work will employ three hundred and maybe four hundred persons. The interest in Spiritualism is growing. You never saw anything like the way our ads are pulling. It is phenomenal--and yet it is the working out of what Mr. Jones was told would happen, many months ago!

No matter how big this work grows, it will depend upon the directing hand of the man who made it out of dreams two years ago.

Without respect to how big this work becomes, Mr. Jones will know where it stands every day--how much money there is in the bank, what obligations have to be met--and when; what goods we have on hand, and the status and progress of Spiritualism throughout the world.

Because he is in charge, we have confidence.

You might say that we should not depend upon any human presence. I don't believe we do. I think that we feel, through him, the forces of our unseen friends.

However, this man is human. He has a physical-body, and even though he can stand up under hard work that would break most men down, there is a limit.

Even though our organization is growing, and must grow, still many details fall upon him. He is called upon to pass on everything that is done. And this often includes many duties that others could take care of, if we could afford these others.

Among our readers there are many who could--without inconvenience--put this wonderful work farther ahead in six months than it would go in six years, feeling its way, and I am going to show you why.

We placed a seventy-line ad (five inches, single newspaper column) in The St. Louis Weekly Globe-Democrat, at a cost of \$87.50, and in return it has brought nearly 1300 replies--which means at a cost of 7¢ each!

We had an ad in The Denver Post, and replies have cost less than 5¢ each.

I don't know if you appreciate what this means--but it means this:

We can interest HUNDREDS OF THOUSANDS of men and women in this subject--reaching into every part of the country--and put COMMUNICATION up among the big ones in circulation (up among the great magazines) in a year's time, IF WE CAN KEEP STEP WITH OUR OPPORTUNITY.

I have seen many advertising campaigns, but never anything like this. You may not have much confidence in advertising, but please remember this: As we expand through advertising, we are in touch with those people at all times, whereas merchandising through stores never puts us in touch with interested persons, and never gives us an opportunity to do the important EDUCATIONAL WORK that must be done if Spiritualism is to succeed in a big way.

The advertising rates are TWICE as high in most instances as they were two years ago, but our replies are costing us ONE-HALF of what they cost two years ago. This is due to increased interest in the subject, to constant pushing, to changed conditions, and to better ads.

Last week, our ads were in newspapers in all but six of the forty-eight States of the Union, and in many cities in those forty-two States.

Replies are coming from EVERY STATE--and soon our campaign will reach across the boundary into Canada.

Before the last of March--if we keep step with this advertising, by building up our internal organization--we shall be receiving fully 20,000 new subscriptions for COMMUNICATION each month.

During January, we shall place our printed matter before at least 50,000 persons; in February, this number will be nearly doubled. In some papers, our ads have appeared three times in the past six weeks, and bring as many replies today as they brought when the first ad was inserted!

Here is this friend of ours, whose toil, whose faith, whose relentless efforts have brought him this support, this confidence, this good-will and credits, still digging in day and night.

Mr. Jones says that his favorite Bible verse is: "There is no discharge in this war."

But--if we could put back of him the force, the money, the support, he could employ and train others to take 95 per cent of the burden of details from his shoulders, so that he could write the second and third volumes of "God's World," and do the many other things that should be done.

Is it more important for us to have him writing this new, creative, uplifting material, or to have him drudging over details that others can do--others who never could write such wonderful books?

I know that among our subscribers are many men and women who could put five, ten or twenty-five thousand dollars each into our bonds, and I believe that it would be an inspiration to any of these folk to come here to Chicago and see this first-hand.

But there are others who can put in only ten, twenty-five or fifty dollars--or who could put in five dollars a month--or ten dollars a month--who just hold back, partly because they don't know whether they better do so, and partly because they think it doesn't matter.

My friend, it DOES MATTER!

Right here around me as I write this, I see the bud of the greatest Garden of Progressive Thought that ever has bloomed.

That bud is withered, dry, parched for lack of watering--and the only nutriment it needs is the united, speedy, unstinted support of the men and women who could put money back of this work if they only would.

It doesn't make any difference what the obstacles: Mr. Jones is going ahead. He is going to fight it out. He makes the rest of us anxious to fight it out with him.

If nobody helped, he would keep on struggling. And that is one reason why we all should feel inspired to help, all we can, as much and as often as we can.

When you buy our Bonds, you don't give your money away. You get 6 per cent, payable each April and each October, up to Oct., 1929--and then you will get your money back.

This work does not have to beg. It does have to be financed--and the Bonds offer a clean, honest, co-operative way of financing.

The new field is opening. The period of expansion has started, but the more support we have, the faster we can build up our organization, and that is why we need this money.

The merchandising will pay the advertising bills and the printing bills, and it will pay all bills--but if we keep adding to our number of helpers, and always a little in advance of increasing receipts, our progress must be slower.

When America waxed fat, and people had oodles of money to spend on frivolous things, they were not caring very much about their souls. But now, with everything upset, they are THINKING, and the time to reach the multitude is when they are in the mood to think.

The silly days have ended, and the serious days have come, and don't let anybody say to you that they have come accidentally. Natural law has worked out. If people are not brought to their senses, so that they must think, they will drift on, and heaven knows what the outcome will be.

One of the greatest reasons why these inquiries are flooding in from every nook and corner, every precinct, ward and country district in America, is because people are THINKING SERIOUSLY.

Let us reach them NOW, and sow this good seed in their minds, so that when prosperity does return, they will have established the healthy habit of progressive thinking.

I recall what Mr. Jones said a year ago. He said to me: "Harry, when you see long lines of people waiting outside the newspaper offices for the help-wanted ads, and read reports of widespread unemployment, you will see this work go ahead. Today, men and women are engrossed with the trivial things. They have no time or thought for the serious questions of life. But--the time is drawing near when this will be changed."

That time has come--and it is our opportunity to do something for the world. Give people good, clean, uplifting thoughts, and they will find the solution to all their vexing problems.

We--you and I and every one of us--stand in position today to do the world a real service. We can help mankind, and they will thank us for the help.

Just the other day, I read a letter that came from a man in the South. He said: "Dear Mr. Jones: When I got your book, I admit that I had no sympathy for God, spirit, after-life or the Bible. For forty years, these things had been jests to me. And when I read this book the first time, I saw nothing much to it. Finally it occurred to me that your books were not to read, but to be studied, so I said I would put the teachings into practice. Today I am proud to say that God and Immortality are realities to me, simply because I am finding solutions to my nearest problems."

That's the kind of work we wish to do--and to help just one person is to have lived for some purpose.

Every Bond you buy, no matter how small or large it may be, you are helping reach MANY such persons.

I look for even better returns than I received in answer to my first circular--and I want you to try to feel better acquainted with "the chief" and his work.

Be a partner of his--and help him put this big work over the way it must go!

Address your letter to me, but make your remittance payable to COMMUNICATION, and let's see what we can do in the next two or three weeks.

Your recent boost did wonders--and this boost will do even greater wonders, because you ADD TO THE GROWTH THAT ALREADY HAS STARTED.

We have 25 persons in our offices now, and we need 50 to make this work step. Help us "tide over" with this additional payroll for a few weeks, and after that it will take care of itself.

And please don't just say that this is an interesting letter. That is not why it is written. The real reason will bear fruit when your response comes in--and I thank you for it!

Yours for the Forward March,



HEH-BB

Secretary, THE SPIRITUALISTIC EDUCATIONAL ASS'N.

P. S. Please read the enclosed reproduction of Mr. Guenther's letter.



GUENTHER, BRADFORD & CO.

INCORPORATED ESTABLISHED 1885

ADVERTISING

PLACED IN ANY PUBLICATION IN THE WORLD

7 SOUTH DEARBORN STREET

CHICAGO

CENTRAL 381
PRIVATE EXCHANGE TO ALL DEPARTMENTS
REFERENCES
MERCANTILE AGENCIES
UNION TRUST CO. CHICAGO

Dec. 31, 1920.

The Spiritualistic
Educational Ass'n.,
Rand, McNally Bldg.,
Chicago, Illinois.

Gentlemen:

Our advertising tests for you, extending over the past six weeks, and involving an expenditure of ten thousand dollars, have proved these facts:

First--we have gone into every part of the United States, and in every instance, the inquiries from these advertisements have been the same in volume, proving that interest in the subject of Spiritualism is not confined to any one place;

Second--we have used display space in weekly and monthly publications, with circulations ranging from about 200,000 to over 1,000,000 each, and we have never seen replies come in so plentifully from any advertising, no matter what its nature. Some of the oldest and most experienced advertising men say that your results are miraculous; they can not understand it!

Third--We believe it may be advisable to circularize over 3,000,000 names this Winter and the early part of next Spring, and from tests that have been made in circularizing 400,000 names thus far, we believe that these larger lists (not counting in the advertising we do for you) will put you in touch with 250,000 to 300,000 men and women whose interest in this subject is recent;

Fourth--We believe it will also be advisable to use hundreds of daily and Sunday papers for you regularly, going into them about twice a month, thus bringing your announcements before nearly every newspaper reader in America.

Fifth--this circularizing and advertising will be supplemented by display ads in the principal weekly and monthly periodicals;

Sixth--in addition to the hundreds of thousands of inquiries you will receive (we predict not less than 1,000,000 such inquiries in 1921), you will have the cumulative benefit of the frequent appearance of these advertisements, and will interest fully one-half the number asking for information;

Seventh--before the close of this year, we believe that your paid circulation for "Communication" will be 300,000 or more--making it one of the best-known magazines published;

Eighth--we shall start advertising in Canada shortly, and you will find equal interest there;

Ninth--as soon as we have established the domestic field, we recommend establishing branches in England, and the translation of your books and your magazine into the principal European languages, so that this campaign may be conducted throughout the world;

Tenth--these predictions are based on TRUSTWORTHY TESTS that have demonstrated, beyond question, that these results not only are possible, but are well within your reach.

We compliment you on the thorough organization work you have done, and are sure that every Spiritualist organization in this country, at least, will be glad to work with you, and provide the church accommodations for the hosts of converts you have started to make--and will make rapidly from this time on.

Very truly yours,

GUENTHER, BRADFORD & COMPANY

By *G. Guenther* President.

\$400,000 Spent for Spiritualism in 1921!

Communication

**Now Conducting the Most Extensive Publicity Campaign
Ever Put Out in the Press for Any Religion!**

WE have done our experimenting. Our tests are completed. Our advertisements (8 inches on 2 columns, 5 inches single column, and "readers") are appealing in EVERY STATE of the Union! The style of our advertising, the plan back of it and the mature experience in placing it, PLUS the unprecedented interest in Spiritualism, are responsible for this unusual success. Soon we should be adding 20,000 new subscribers to COMMUNICATION each month! We are going to make this magazine one of the BIG monthlies—and within a few months we should be carrying thousands of dollars' worth of paid advertising in its pages!

**Read Mr. Guenther's Letter, Reproduced on the
Opposite Side of this Circular!**

Here is proof of what we are doing. It shows what our friends have done subscribing for our Bonds! This is progress, and we shall show greater progress each month.

Our new year begins with our March, 1921 number—Vol. 2, No. 1. It will consist of 96 pages and cover—50 per cent. larger than the regular size!

In February and March we shall add THOUSANDS of new subscribers.

**Every Bond We Sell Means Greater Speed in
This Constructive Building!**

Read the accompanying letter, and bear in mind that this is a story of progress in the face of obstacles. Help us make the real success of this work that it deserves. And bear in mind that YOU ARE HELPING A WINNER WIN MORE—AND FASTER!

Communication

981-991 RAND, McNALLY BUILDING,
CHICAGO, ILLINOIS.

Communication

981-991 Rand, McNally Building

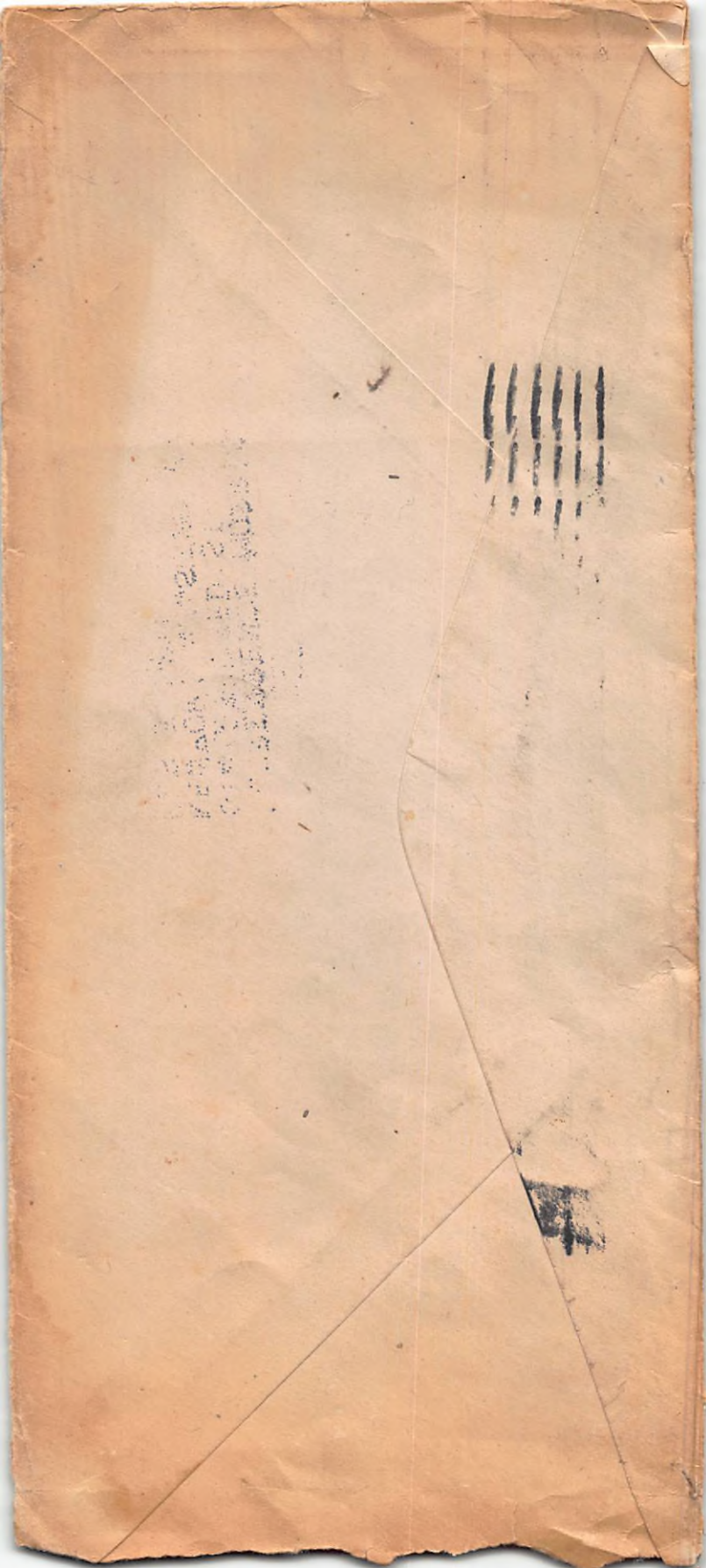
CHICAGO, ILLINOIS



D



MISS LUCY STEPHENS
1300 CLAY ST
LYNCHBURG VA
FEB 3 1921



The Spiritualistic Educational Association

(AN ILLINOIS CORPORATION)

981-989 RAND, McNALLY BUILDING

538 SOUTH CLARK STREET

CHICAGO, ILLINOIS Jan. 21, 1920.

Dictated by Mr. Lloyd Kenyon Jones,
Editor of "Communication,"
Chicago, Illinois.

Esteemed Friend:

Whenever you read any statement or series of statements founded on the truth, the very force of that truth is sure to set into operation in your own being a chain of helpful thoughts.

If we contemplate that which is untrue or frivolous or irrelevant, then we have not unlocked the door of constructive thought and we have not produced those conditions that will bring inspiration to us.

We may say that we are inspired only now and then; but when we have learned more about the inner thoughts of life and its expressions, we shall discover that everything we do well is an inspiration, perhaps from some loved one in spirit, some guide or some guardian angel, or direct from the Source of our own souls, which means God Himself.

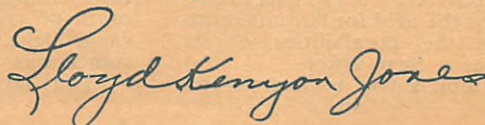
It is contemplation of the truth that builds up these forces that become strong enough to open the door and bring help to us.

The statements made in this circular are statements based on TRUTH. To read this circular means to be inspired, to set in motion within yourself a constructive force that will help you. Therefore, in reading this circular, read it first for the value its statements will bring to you; and second, read it as a message that tells you about the progress of this great and beautiful work.

We have set into operation a force that is accumulating rapidly as each day passes. Every one of us should be a living part of that force. No matter if you have participated in that which is offered to you in this circular, read it for the help it will bring to you.

I can not go to my friends and ask their co-operation without giving them value in return. I must do this if the co-operation is to come to me. And with all my ability, with all my sincerity, I am bringing to you that value received. Upon this foundation, and upon no other, will it be possible for us to grow. We should all be proud to be part of this forceful, epoch-making movement that is bringing new ideas, new ideals and new purposes to the sorrowing, struggling world.

Very sincerely yours,



Editor.

LKJ-LLS

The 6% Margin of Success

Sir George Paish, noted British financier and economist and financial adviser to the British exchequer, came to the United States recently for the purpose of completing plans for arranging for international credit. This credit is to rebuild Europe.

Sir George is quoted by the newspapers as saying, "In considering such a bond issue, we must consider Europe as a growing concern. When you have a house under construction, you need imagination to see that the house is going to be productive when finished. Europe is under reconstruction,

and you must have the imagination to see that it is going to be a self-supporting community."

By imagination, Sir George meant vision. In his statement, he touched upon one of the fundamentals of progress. Only those people who have vision are able to build from bed-rock—meaning solidly and for years.

Just what this idea of vision means, I shall illustrate by a story told to me by a New Zealander who had lived some years in India.

The Entity of Thought

At that particular time, this man was in his early twenties. He has a brother who is managing editor of the principal newspaper in Wellington, N. Z. This man, and his friends, at this particular time, were in Rangoon. They had heard about a Swami who lived about 200 miles up-country, and they went to visit this Swami. He lived in a bungalow that was about a hundred feet long, the interior consisting of one long room, with smaller rooms at either side.

This man told the Swami that he would like to test his powers, and it was agreed that the New Zealander would sit at one end of the bungalow and the Swami at the other end both at tables with paper, pen and ink. They were back to back, about ninety feet apart. The man from New Zealand wrote a letter to his brother, concentrating intently on every word. It was a long letter, and, to him, an important one. When he had finished writing, and read his letter for corrections, he arose—and at the same moment the Swami got up from his chair. They met in the middle of the room. The letters were identical even to every mark of punctuation.

"How was it possible," the New Zealander asked the Hindu, "for you to get every word that I wrote?"

The Swami replied: "Before you ever wrote a word, it had become an entity in your mind. In your aura I read what you thought. Before an artist ever paints a picture, he has a conception of that picture. That conception is more real than the picture itself. You will learn in time that thoughts are things, and before you accomplish anything you must have a vision of the thing you try to accomplish. That vision becomes an entity. It is an existing thing. Therefore, it has its reality in spirit before it can have reality in this world."

Some years ago, I prepared a financial campaign for one of the big hotel corporations in Chicago, which was raising about two million dollars on its securities to construct a larger building. The president of the hotel company had been a waiter in one of its restaurants twenty-five years previously.

I said to him, "Mr. M. how did you come to build up this hotel business

and decide on the great structure that is now being built?"

He replied, "When I was a waiter in the basement restaurant, I had dreams of a hotel that could be constructed. I had my vision and that vision never left me. Without that vision, this hotel never would have been constructed."

Here was a man who knew nothing about Spiritualism, who claimed no knowledge of psychology, but who realized the truth that there must first be the vision before there can be a reality.

You can not point to a big business enterprise or to any worthy work of any nature that just happened accidentally. There must always be the foundation, which is a vision. That vision becomes an inspiration. It is like a deposit made to your credit with natural law. It becomes a sustaining reality. Through this entity, your guides on the brighter side of life can work and bring to you detail at a time the plans that will permit you to work out the progress of your enterprise.

The Reality of "Communication"

Our forthcoming magazine, "COMMUNICATION," has been in the concept or vision stage for about two years. That concept has undergone many refinements. This spiritual pat-

tern has been created and corrected until it has become a living reality.

But in order to give it action—to give it direction and purpose—it was necessary to put this vision to the

test and bring it so close to business men, who are capable of judging, that they could analyze it and understand how it would apply to them.

Putting the Conception to the Test

When I first announced the Memberships in THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION, the vision of the field for "Communication," and the possibilities of its growth, was a clear vision.

Then I took a trip to Detroit and

up into Ontario, and I had some conferences with business men in Chicago. Singularly enough, every one of them saw the possibilities in the same light. Their opinion in substance was this:

"You say that in order to carry

out the plans of this enterprise and disseminate the educational knowledge of spiritual truths, it will be necessary to observe business principles and the facts of publishing, and actually place this work on a self-sustaining basis.

"Now, Mr. Jones, in the course of all business, be it great or small, you know that the heads of that business, at different periods, are obliged to go to banks and borrow money. You know that the bank interest rate is 6%, and that bank loans usually are not for more than ninety days, with the prospect of a refusal of renewals. You know that it is bank practice, in some instances, to lend money freely to a growing business and then suspend credit and force that business into accepting a financial plan that will give the bankers control of that business. You know that this is true, and has been true since there has been banking.

"Why not so organize The Spiritualistic Educational Association that you will be placed in position where you become your own banker—where you are obliged to trust only those who are faithful to this cause? It is true that you can place 'Communication' and the business side of this propaganda on a self-sustaining basis; then it is true that you will be able to earn at least six per cent. above that self-sustaining figure, and if six per cent., then a sufficient sum beyond that to meet all your needs.

"We feel that the greatest success must come through facing a definite obligation—that with this definite obligation measured, you will be in position to so govern all of your business acts as to never waver from this definite debt that is placed upon you.

"Our suggestion to you is that you prepare a bond issue, and that the bonds be in denominations of ten, twenty-five, fifty and one hundred dollars, that these bonds run for a term of ten years, with the privilege of retiring any of them sooner on any interest date; and that each bond have attached to it twenty coupons, payable serially the middle of April and the middle of October of each year, three per cent. to be paid on each of these dates, making six per cent. per annum. This means that those who send you money to be help build up this very essential and worthy propaganda will be receiving a rate of return that will compare favorably with established interest rates."

At that time our medium, Mrs. Cecil M. Cook, was in New York City, and I was not in position to take up this subject with the guides. But I did so upon her return, and I found that it was precisely what they desired.

I have put this plan to the test. I found that one man who had decided to put \$100 into membership, is going to put several thousand dollars into bonds; to be exact, \$5,000.00.

It is not that any of these men and women are selfish—it is not that any one of them wishes to exact an earning rate from this magazine. They all see that through the obligation represented by these bonds, the expenditure of all of the money will be made

carefully and in a business-like manner, and that the organization itself will be built up accordingly.

Here is the principle: A man who owes money, who has not paid his rent, who can bring very little to eat to his family, faces a definite duty. Necessity compels him to better himself. It is no longer a question of choice. We find that most of the big business men were once poor, were once in debt. They started on their road to progress through the necessity of making good. Therefore, the men and women who will buy these bonds realize that this process of financing this propaganda will give a certain leaven that could be secured in no other way.

And now before explaining the bonds more definitely, I am going to take you into my confidence relative to my plans. I am going to tell you the things that I know and the other things that are still to be ascertained. And I am not going to call theory by any other name. I am not going to say that it is knowledge. But I am going to show you why it is possible to build up this work, meet this interest rate regularly, and eventually retire these bonds. But before the bonds are retired, that certainly will be because this Association had succeeded, and then I would give every bondholder an opportunity at his or her option of converting these bonds into memberships.

How "Communication" Will Be Advertised

Newspapers and magazines, with their large circulations, offer the most direct and economical channels for the sale of many articles.

Scattered throughout the United States and Canada are hundreds of thousands of men and women who are interested in Spiritualism. These men and women read the large daily newspapers and the monthly magazines. The quickest and least expensive method of getting in touch with them is through advertising.

I demonstrated in the advertising of the Stead Center, that page ads. are necessary to bring the best results. The necessity of using page ads. for advertising "COMMUNICATION" may be set down as definite knowledge.

Another fact which has been demonstrated is that it does not pay to advertise in newspapers of cities having populations of less than 200,000. The smaller the circulation, the higher the rate for each one thousand of the papers printed. The rates to publishers (the smallest charges made to any advertiser) in the New York Sunday American are about \$1.50 a page for each one thousand papers printed. The rates in cities like New Orleans and

Omaha average about \$6.00 a page for each one thousand papers printed.

All of these facts must be considered in advertising. Sometimes a paper of smaller circulation will bring more replies for each one thousand circulation than would be received from a paper of great circulation. That fact also must be taken into consideration.

There are about 150 newspapers, including Sunday and afternoon papers, in the United States and Canada that we can use. There are about fifteen magazines that can be used.

Rates on new books and periodicals average about 30% lower than the regular advertising rates—a great saving to this Association.

Experience has proved that it does not pay to put an ad. of this nature in a periodical more than once each year. This means that the largest amount of money we can spend economically and judiciously for advertising "Communication" would be about \$100,000 in a year. To follow up those inquiries would cost another \$80,000. This would represent the maximum expenditure of any single year, because in addition to the subscribers we shall

get through this advertising will be a large number of subscriptions secured for us by our readers. Although "Communication" has not made it appearance, many of our friends have sent in a number of subscriptions for their friends. The better we make "Communication," the more rapidly its circulation will grow.

If you go to a store and buy an article that proves its merit through use, you are going to recommend that article to your friends. If "COMMUNICATION" proves to be a high-class, interesting magazine, you are going to tell your friends about it

and have them send their subscriptions. This internal, intensive work becomes cumulative. It will be much greater the second year than it is the first year. Each year this cumulative good-will must grow. That we may also accept as a demonstrated fact.

We shall advertise about eight months out of each year, meaning that our maximum advertising appropriation for each of those eight months will be \$12,500; our combined advertising and "follow-up" outlay about \$22,500 a month for eight months of the year.

The Relationship of Advertising to Subscriptions

Please bear in mind that at two dollars a year, "COMMUNICATION" will pay its way. We can not make any profit at that figure. I never expect that it will show a profit on circulation, because the greater the number of subscriptions, the larger the number of pages we shall print. As the cost of each one thousand diminishes with increased numbers, there will be an additional cost as the magazine grows in size.

I have told you the things that I know—the facts that have been demonstrated. I am going to be equally frank now and tell you the facts I do not know—the points that still must be decided and proved.

I do not know just what kind of advertisements will bring the best returns. For more than three months, I have turned over in my mind the details of newspaper and magazine ads. I have been a writer for twenty-five years, and my experience has told me that no advertising man can prophesy what any ad. will do, and that no ad. writer can hope to write an effective

advertisement until he is permeated with the subject.

From my experience, I believe the following estimate will be realized through the expenditure of \$100,000 for newspaper and magazine space to advertise "Communication":

We should receive not less than 300,000 inquiries, and not under 100,000 of these should become subscribers. That would mean—if it works out the way I believe it will—that for every dollar we expend in advertising, we shall receive one yearly subscription. The cost of getting this subscription after we secure the inquiry will be 80c. Consequently, out of an expenditure of \$180,000, we shall gain 100,000 subscribers. To fill those subscriptions for one year, including all costs, would demand practically the subscription price received.

Remembering that "COMMUNICATION" is a class publication, and that class publications receive the highest advertising rates for their space, you will understand that I am

not exaggerating when I say that we would have an income from advertising that should be at least \$60,000 a year, which would be \$48,000 more than the interest on \$200,000 worth of these bonds at 6% interest.

To retire the bonds within a period of nine years thereafter would mean that we should have to provide a sinking fund of about \$23,000 a year. That would leave us \$25,000 a year, on a circulation of 100,000, for purposes of expansion for the carrying on of this propaganda.

I say that these things are speculative, because nothing can be proved until it is done. In twenty-five years' experience, during which time I have handled millions of dollars that has been expended in advertising, and have been an important factor in the up-building of many business enterprises, I certainly have learned certain fundamentals, and am doing my speculating not as a wild guess, but in accordance with innumerable results I have helped to produce.

What Three Years Should Bring

Following this programme for a period of three years, and with the advertising rates of "Communication" increasing with each subscriber; or, more properly, with each 1,000 subscribers, and with the certainty of getting more advertising as well as higher rates—as "Communication" grows we will be placed in position where there would be no question about meeting the interest on our bonds and providing a sinking fund

adequate to retire these bonds. There is no doubt that we could produce revenue sufficient to continue to expand, and thereby carry this truth to thousands of other men and women.

My object is not to create a tremendous profit-paying organization. It is to place Spiritualism where it belongs. I am convinced that it is equitable and just to pay those who furnish this revenue an adequate interest rate on their money.

I do not expect you to have the vision that is mine, any more than I could have your vision. When the Teachers in spirit tell me that there is a field that will afford a circulation of one million copies of "COMMUNICATION," and that this field can be cultivated in a few years, that information corresponds with all of the evidence that comes from every part of this continent.

EVERY SPIRITUALIST SHOULD BE GLAD TO SUPPORT THIS WORK

Occasionally we receive letters—but they comprise an insignificant percentage of those that come to us—in which criticism is offered relative to placing this propaganda on a “commercial basis.”

Recently, in a conversation with a lady, who has been a Spiritualist all her life and who is engaged actively in Spiritualistic propaganda, she said to me: “Mr. Jones, for the past twenty-five years I have said to many of my friends that the work of Spiritualism never would be carried on properly until it was conducted on a business basis. I have seen business men. They set aside all of their experience, saying that it would not apply to Spiritualism. You are doing the work in the manner in which I have predicted for twenty-five years that it must be done.”

When I had a conference with the gentlemen up in Ontario, they said to me, “It is not necessary for you to come to us with proof that you can make this magazine successful. With your own money you did the proving in the work of the Stead Center. We know what the truth of Spiritualism has meant to us. We feel that we owe a definite debt to this truth. As business men, naturally we wish to be assured that the money we put into this work will be used honestly and intelligently. Believing as we do that you have proved your right to go to

Spiritualists and ask for support, we consider that it is a pleasure and a privilege to stand back of you to the full extent of our financial ability.”

These men in this Ontario town receive manifestations. They get independent writing on paper, and also messages through the tapping of the trumpet, which raps almost as fast as the clicking of a telegraph instrument. One of the members of this party senses the letter indicated when the trumpet stops; therefore the spelling comes through. “I am writing you, Mr. Jones. The world is greatly in need of spiritual education. You are the one who will give it to the world. We want our friends to stand right back of you.” Through their own forces, in their own seance-room, came this evidence of the confidence in this work expressed in spirit. And from many parts of this country, I receive letters telling me that similar information comes through their own mediums.

I am saying these things not in a boastful manner, but because I feel that I have a clear vision of how this work must be done if it is to succeed. And I am proceeding along those lines, caring nothing about such criticism as is offered to me, and thinking only of the results that will be accomplished for the dissemination of our truth.

Observing “The Law of Commerce”

We are living in a material world. Each one of you who is reading this message, lives in accordance with the law of the material world. You must earn your food and your clothing and your other necessities. You must figure in dollars and cents. It is senseless to deny the reality of such obligations. It is a mark of common sense to admit and to study these requirements as part of the experience through which God has decreed we must pass.

In publishing “COMMUNICATION,” we can not ignore the law of commerce, and still succeed. We are using material implements, material vehicles, in carrying this message to the souls of men and women. Admitting the reality of this fact, it fol-

lows that we shall achieve results by recognizing not only the spirit law, but the law of commerce under which we operate and have our being in this world.

We can not deny these facts. We can not make Spiritualism a practical thing by ignoring this world and its requirements. Facing the necessity of observing conditions as they exist, we are going to succeed better and more rapidly by working in harmony with these necessities.

That is why Spiritualism has not been placed on a solid foundation. The majority of the good men and women who proclaim the fact that they have been Spiritualists for many years, have become so enamored with

the phenomena, have become so delighted with the manifestations, that apparently they have failed to extract from what they experienced, the practical lessons that would help them live this life better.

The mission of “Communication” is to propagate the truths of Spiritualism. This must be done not one year or two years, but for years beyond counting. The plan of organization must be a reasonable plan. If God decides that each one of us should have a certain experience in this world, He does not expect us to turn our backs on this experience and the lessons that it brings to us. He expects us to make use of that experience.

WHEN YOU BUY ANY OF OUR BONDS

*You Lend Money to Us
at 6% Interest!*

BE ONE OF 1,000 IN THE NEXT 60 DAYS!

As I told you in the circular recently mailed, all I want is a thousand men and women to put in a few dollars each month, and then we can accomplish the results desired.

At the time that this talk to you is dictated, about ~~one part of the necessary one thousand~~ a month to several thousand dollars. The monthly payments that are being sent in range from the small figures I have named to five dollars, ten dollars, twenty-five dollars, forty dollars, fifty dollars, one hundred dollars and more.

I need a total of 1,000 bondholders. That means that I anticipate they will average \$200 each. Up to this time I have received two subscriptions of \$5,000 each, that will be paid one in cash and the other in installments. Other subscriptions are for a few dollars, but the average will bring the amount necessary to achieve the results which we have set reached the proper stage of our progress, you will be permitted, at your discretion, to convert your bonds into the Memberships. Those who have subscribed for Memberships are being notified about these bonds.

Let Us Do This in 60 Days!

Placing these bonds among our friends should be regarded as an incident to the results we aim to accomplish. We must think about the results.

I think it is unnecessary to tell you that, as the subscriptions to the magazine pour in, we are going to add to the value of this publishing work. We are going to carry it that much nearer to a position of independence, where it can supply its own revenue for expansion and for the propagation of spiritualistic truth. To face the necessity of continuing throughout the entire year to raise funds should be entirely unnecessary.

Shortly after this circular is in the mail, I plan on being in New York City, Philadelphia, and likely other Eastern points, where I shall hope to meet friends of ours who will not hesitate to do everything possible to make this work a big success.

We can accomplish these results in the next sixty days, so that for the ten months following, I shall be free to devote all my time and energy to building up the circulation of "COMMUNICATION" and its various departments, including its advertising department; where I shall be free to

do the essential things in the conduct of this important propaganda.

If you will ask yourself if I have the right to come to you and seek this support, I am sure you will admit that I have such right. If you are in position to do anything from a few dollars to many dollars a month, I am sure that you are going to require no further urging.

I would not come to you and talk to you this way for myself. I would not ask you to do any one of these things for me. I would not go to any friend and ask him for a loan for my personal use. In my forty-two years of life, I have never done that and I am not going to begin now. But I will go to anybody who is interested and ask for a loan secured by these bonds for the conduct of our beautiful work. I will run the chances of being called a beggar or a pest for the sake of this work.

I feel that in the results that have been produced in the progress of the Stead Center—which work will be continued just as it has been started—I have proved that I can give a good account of every dollar I have had to use. I can prove, and shall be glad to prove to any person interested

enough to inquire, by the books of account of the Stead Center, just what has been done with every dollar and every dime and every penny. I shall be glad to invite any man or woman who sends in money for these bonds to look over the books of account of THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION at any time, now or in the future, so that they may satisfy themselves as to how the work has been conducted.

A man who is operating on the square, is never going to feel offended if any interested person comes to him and asks him for the documentary evidence. The man who is under cover will always assume indignation when he is asked to reveal the inside facts. This does not mean that I can send you a report every month, except as to our gains in circulation, because those reports cost real money. It does mean that you will have a report on every interest date, which is twice yearly.

In this circular, I am presenting the precise appearance of these bonds. This issue has been authorized duly by our Board of Directors, and adequate provision will be made for retiring these bonds and for the payment of interest.

If You Are Buying Memberships, Convert Them Into Bonds, and Increase the Amount!

This circular will be read by the men and women who now are buying Memberships. In order to treat everybody alike, I wish those friends to take Bonds for their Memberships, and to increase their subscriptions just as much as possible, because they will all get 6% interest, with their money

returned within 10 years, and these increases will help carry us that much farther toward the goal which we aim to reach.

Now I am going to tell you every detail about these bonds.

\$200,000 WORTH of 6% BONDS

Maturing in 1929

Note on page 9 a photographic reproduction of the \$100.00 bond. You will observe that there are 20 interest coupons, payable every six months, be-

ginning with April 15, 1920, and extending in six months' periods to the maturity of these bonds, Oct. 15, 1929.

Special Provisions for Installment Subscriptions

You make your installment subscriptions in either one of the following ways: You may have a bond issued whenever you have sent \$10, \$25, \$50 or \$100—or you can subscribe for any amount of these bonds from ten dollars to several thousand dollars, either on a cash basis or on the installment plan of payments.

If you subscribe on the installment plan, we charge you 6% interest on deferred payments, but your bond is set aside the day your subscription is received and it draws interest from that date. On April 15, 1920, the first coupon will be due, amounting to 3% of the principal. The annual interest on a \$10 bond is 60c, or 30c each six months. Therefore, in a period of three months, the \$10 bond would have increased in value 15c, and you

would pay \$10.15 now for a \$10 bond. The middle of February, that bond will cost \$10.20. The middle of March, it will cost \$10.25. A subscription sent in the middle of April would be at \$10, because the first interest-coupon would be removed.

The twenty-five, fifty and one-hundred-dollar bonds will be sold on the same basis, which is the way all bonds are sold. The interest on a \$25 bond is \$1.50 a year, 75c each six months or 37½c each three months. Therefore, a \$25 bond, the middle of January, will sell for \$25.38—the middle of February it would bring \$25.50—the middle of March it would bring \$25.63—the middle of April, \$25, because the first interest-coupon would be cut off.

A \$50 bond will draw \$3.00 a year, or \$1.50 each six months, or 25c a month. Remember, however, that interest is payable twice a year, not monthly. A \$50 bond bought the middle of January would bring \$50.75. Purchased the middle of February it would bring \$51.00—the middle of March, \$51.25, and the middle of April, \$50.00, because the first interest-coupon would be removed from the bond.

A \$100 bond will draw \$6.00 a year, or \$3.00 at each interest period. That makes the interest rate 50c a month. Consequently, the middle of January, a \$100 bond would cost \$101.50—the middle of February it would cost \$102.00—the middle of March, \$102.50 and April 15, \$100.00, because the first interest-coupon would be removed.

How to Compute Interest on Installment Subscriptions

Let us say that you decide to invest \$10 a month for a period of twelve months. This amounts to \$120. Upon receipt of your first payment, we would set aside for you a \$100 bond and two \$10 bonds. In a period of one year, you would earn interest of \$7.20. You would be paying 6% per annum on your deferred payments. All of this will be computed for you on a receipt-form sent to you when your remittance reaches us, showing you just what your next payment amounts to. You realize that you would not pay a total interest amount-

ing to \$7.20, for the following reasons: When you send your second payment, you would be sending interest for one month at the rate of 6% per annum on \$110. The third month, your interest would be on \$100, the fourth on \$90, etc. Your interest, therefore, would continue to decrease each month.

But if you prefer, you could send \$10 each month and get a \$10 bond, paying whatever additional sum the accrued interest amounted to. This has been figured out for you above. You will see that the same rate of

increase would apply on the different bonds from the middle of April to the middle of October, and from the middle of October to the middle of April of the following year. When each installment is received, we send you a receipt showing your total subscription, of what you have paid up, what the next payment amounts to and when it is due.

It is necessary for us to compute these interest-rates because we are selling bonds, and any indifference on our part to the interest would be lack of good business judgment.

Send What You Can Each Month

Figure on the basis of what you can spare each month, whether it is for five months, six months, eight months, a year or any other period. It may be one dollar, two dollars, three dollars, four dollars, five dollars, eight dollars, ten dollars, thirty dollars, fifty dollars, one hundred dollars, or any other monthly sum.

It is not necessary for you to sign a note, because these installment and cash subscription receipts will indicate what is due where there are subsequent payments,

and how much interest will have accrued, which must be added to that payment.

At the time of your subscription, the bond is set aside and you are credited with the full accrued interest indicated by the coupon.

I am showing you a \$100 bond. In appearance, these bonds are exactly the same as any other high-class lithographed bond.

PRICES PAYABLE JANUARY AND FEBRUARY

All bonds sold between now and the end of January, 1920, will be at the following prices, which are based on the face value of the bond, plus accrued interest:

\$ 10 bonds.....	\$ 10.15
25 "	25.38
50 "	50.75
100 "	101.50

Following are the prices to be paid for these bonds between the first of February and the first of March, 1920:

\$ 10 bonds.....	\$ 10.20
25 "	25.50
50 "	51.00
100 "	102.00

Please Observe These Installment Suggestions

If you are subscribing on the installment plan of payments, then all that is necessary is to fill in the amount that is noted on the accompanying subscription form, showing the total you are going to pay and the amount of your monthly remittance. In sending you the re-

ceipt, we shall indicate the amount of the accrued interest and the deferred-payment interest to be added to your second installment. Your installments thereafter will include the addition of only the deferred-payment interest, which will grow smaller each month.

Receiving 6% Interest on Your Money, How Much Can You Remit for Bonds?

Bear in mind that you receive 6% on the money you put into these bonds, that this interest is payable the middle of April and the middle of October each year, meaning 3% on each interest date, or a total of 6% per annum. You are putting your money into this worthy work at 6% interest each year, and the principal returned

in full at the end of the ten-year period, or before, at the option of this Association.

Considering the facts that have been presented, you are now asked to decide this question:

HOW MUCH money will you put into these bonds either on a cash or installment basis?

PLEASE USE THIS SUBSCRIPTION FORM

The Spiritualistic Educational Association,
981-989 Rand, McNally Building,
Chicago, Illinois.

Date.....1920

Gentlemen:

Enclosed herewith find \$.....for which please send me.....dollars' worth of your Six Per Cent. Sinking-Fund Bonds as described in your circular.

Enclosed please find \$....., first monthly installment toward.....dollars' worth of your Six Per Cent. Sinking-Fund Bonds, and I will send the same amount each month for.....months, paying interest on deferred payments at the rate of 6 per cent., your receipt to show principal, accrued interest and deferred-payment interest for the first month, and principal and deferred-payment interest each month thereafter. You are to set aside the above amount in bonds, and I am to be credited at this time with interest at 6 per cent. on the total amount of my subscription. The bonds are to be registered in my name.

Yours very truly,

NameStreet No. or R. F. D.....

CityState

Each Bond Has Twenty Interest Coupons



REGISTERED TO ORDER
OCTOBER 15, 1929



Oct. 15, 1919, and earlier at its option, as herein-
The Spiritualistic Educational Association, an Illinois corpo-
the propaganda of Spiritual Truths, promises to pay to:

none holder of this bond, the sum represented by the face value
semi-annually, on the 15th of April and the 15th of October,
centum per annum, upon presentation in person or by mail at
the interest-coupons accompanying this Bond, the same being
d.

at of indebtedness on the part of this Association, and the conditions
redemption of this Bond, have been provided by the following resolution
directors at a meeting of the Board at the office of the Association in
r 31, 1919:

not propaganda of educational Spiritual Truths conducted by this Association
in the monthly magazine to be published by this Association; and whereas this
to provide the funds for this propaganda through advertising the above-named
and by that means educate young in the truths of Spiritualism, the officers of this
of to issue, after for sale and sell, no requirements suggest, not in excess of Two
th of Bonds of face values of Ten (\$10.00) Dollars, Twenty-five (\$25.00) Dollars
30.00) Dollars, respectively, bearing interest at the rate of six (6%) per centum per
of April and the 15th of October of each year during the term of the Bond, and
presentations in person or by mail of the interest-coupons accompanying each bond
and bonds maturing and being payable October 15, 1929. It is further resolved
to a sinking fund, so that beginning not later than the third year after these bonds
in of the outstanding value of this bond issue shall be redeemed each year. This
is decided by the judgment of this Board of Directors—and it is a provision of the
to be the holder that the bond is to be redeemed, each bond must be returned accom-
panied due, provided the interest on all past due coupons has been paid. It is
in the books of account of this Association of the amount that are to be raised and
own.

It is resolved further that all bonds issued shall be registered either by this
trust company an registrar, and that the proper officers of this Association shall
be for sale the bonds described in this By-law, and that all bonds upon being issued
shall be signed by the President and countersigned by either the Secretary or the Vice-
President, this Association may register transfers of these bonds when they are properly
offered for transfer accompanied by the unpaid interest-coupons, so that a new
number and date may be issued to the new owner. It is resolved further that a
successorship indenture, be attached to the pages of the minute book of this
Association and as a record have the word "Circular" written across its face and

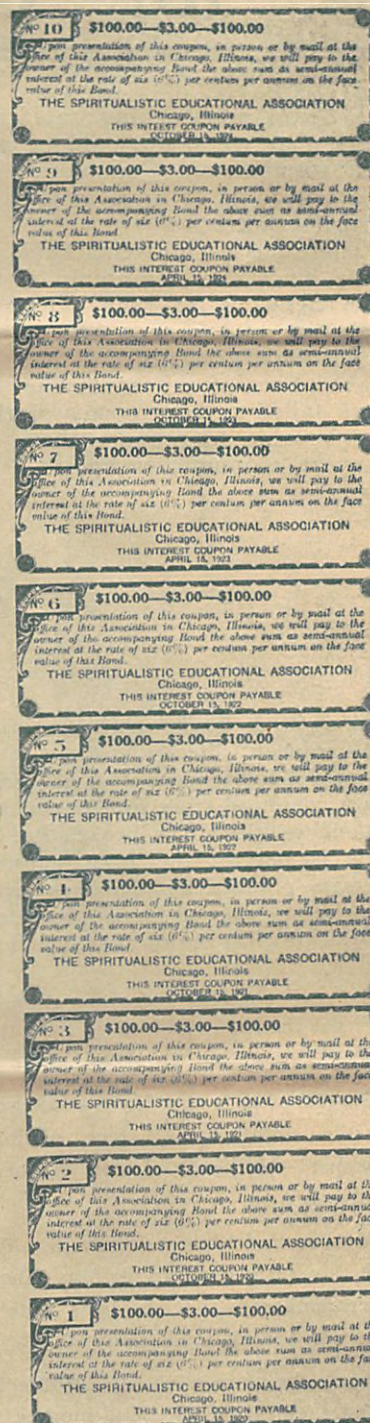
THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION.

By _____ President

Secretary
Vice-President

Registered on _____ in the name of the
owner, as filled in above by

THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION.



Actual Size of Bond, 15x17½ Inches; Lithographed in Green Ink; Printed in Black Ink

These Bonds Are Issued in Denominations of \$10, \$25, \$50 and \$100 and Pay 6% Interest,
Which is Payable Semi-annually: that is 3% on April 15 and 3% on October 15
of Each Year. You Do NOT Donate but LEND Your Money to Us!

Have You Sent Your Subscription for "COMMUNICATION?"

We are approaching rapidly the five-thousand mark that we said would be advisable before the first number of "Communication" would appear. We are going to have at least five thousand subscribers shortly.

There has been a remarkable growth in subscriptions since the beginning of the holiday period. Our friends realize that "Communication" will soon make its appearance. They know that they wish to secure every number—that we are not going to make plates of this magazine, and that those who have failed to secure any of the back copies will not be able to procure them. This is necessary from an economic viewpoint.

You may be waiting—if your subscription has not been sent—for the appearance of this magazine. When our order is given to the printers, it will be for the number of copies represented by the actual subscriptions. And subscriptions sent subsequently will have to begin with the second number, and then the third number, etc.

We have many remarkable features for "Communication." The educational features, and many others, will be continued. You do not wish to start with the second or third or fourth installment, I am sure.

We take pleasure and pride in

Announcing "The Broken Reed"

By OLLAH TOPH

Mrs. Ollah Toph, society woman, club woman, literary woman and psychic of Indianapolis, Ind., has written a continued story for "Communication," entitled, "The Broken Reed." This is one of the most unusual literary productions that has ever been penned around the all-absorbing subject of spirit return and communication.

To give you just a fleeting glimpse into the theme, I shall quote from the first chapter, entitled "The Voice."

Several months ago, I was awakened in the night by a voice calling, "Mother! Mother!" I saw a form dimly—a man.

My son had been seriously ill. My first thought was alarm for him. Then I remembered that he was safely asleep in the adjoining room.

Again the voice cried out, "Mother!"—and then, brokenly, "Oh, mother, I said I'd come back, I said I'd come back." From other inarticulate words I came to know that something of the wreckage of the Bloody Sea had drifted to my shore.

Continuing, we shall give you another brief quotation from the narra-

tive, to show you the trend of this story:

"She's true-blue, mother is. She'd fight for England herself if there wasn't any other way. And if you'll just say it this way—let me say it—that Walter Scott Douglass that went out with the Highlanders—from London, mind you—calls back 'whoo-oo,' perhaps mother will hear, somehow. Say that she'll remember when I came up to the house I called that way—'whoo-oo'—and then a whistle."

This spirit, who passed out in the cataclysmic struggle in Europe, explains:

Then somehow I was made to understand. I knew about the broken reed. That was always the way with me. Things got all jumbled up, lessons or games or anything I tried to think out. I just stumbled and got bewildered and fussed. And then when I thought there never was such a dolt—and others, too!—why, there would come a still time when things didn't seem to matter, and suddenly it would all be clear as crystal. That

way with me, then, when I got back to the broken reed. I remembered a sermon the rector once preached when there had been a tragedy in the neighborhood. He said something about them that go down into the deep waters and of the Hand that never loses hold on them. I remembered, too, the choir sang about the Everlasting Arms.

It was all clear. There was mother, alive. Here was me, alive. Yet something had come between. But what could come between mother and me? I thought again of the broken reed. Strange. On the banks of a river—and long ago.

I have before me a page from the EVENING TELEGRAM of New York, Sunday, Sept. 14, 1919. There is a main headline: "Is There Life After Death?" Mrs. Toph's picture appears center-page at the top.

She says about her gift: "It fell on me long ago, when I was too young to find words for the ecstasy in which I found a far land and an alien people. It fell on me long ago, when I was awakened in the night by a voice calling my name."

About her gift, Mrs. Toph says this: "I know three degrees of clairvoyance (clear seeing). There are probably a number of degrees. I see the persons who have entered into a recipient's life—but be they living or dead, they are like actors on a screen. They may be vivid, changeable, but I am not on a plane with them. But on that plane where dead men call back to earth: 'We live!' it is different! They appear suddenly, as if evolved from shadow. They are more or less distinct. Sometimes I can tell the color of eyes, of hair; the comparative height; the grace of movement or halt or infirmity which was theirs on earth. A woman (in spirit) has turned her back to me to show the length and beauty of the hair she was vain of on earth; and then she has shown me that beauty ravaged by sickness. Not that one supposes life beyond or above or around, or wherever it be, to be a loosening and a binding of the hair—but it serves as identification."

Mrs. Toph says further: "In the third degree of clear seeing, the person—always the dead—stands forth boldly, corporeally. There is no enveloping shadow or background. This person I feel I might actually take hold of. Yet he is only visible

to me; none others see him. I have experienced this phase only a few times."

Following the publication of "The Broken Reed" in "COMMUNICATION," this story will be published in book form by our publishing house when we are in position to handle the book, or by some other publishing house if we are not in position to handle it.

"The Broken Reed" will be beautifully illustrated.

Here is a story that will reach your heart. It will bring something that will uplift; that all the profound philosophy of the earth is incapable of carrying.

In each issue of "COMMUNICATION" we shall serve the full purpose of Spiritualism by being sufficiently broad to give to men and women every feature, phase and angle of this universal truth. We shall reach their hearts and their minds. We shall give them the science and the philosophy and the religion and the manifestations and the experiences of a multitude, and instructions that will help each discover his or her "open door."

"COMMUNICATION" will be a magazine far-reaching in its purpose. It will be helpful, inspiring, different

from anything else that has ever been published.

To our publishing office already, there are gravitating the types of manuscripts that will make "Communication" high-class in every sense.

"COMMUNICATION" will have the policy, the purpose, the plan—and that plan will permit of an ever-marching progress into these realms of things that have been unknown, but which are not unknowable.

"COMMUNICATION" will reach men and women and children. Without respect to what their walk in life may be, it will bring solace and comfort and new purpose, without demanding of people that they become chronic optimists. If the people are to be helped, it must be according to the dictates of reason. It can not be along the lines of bombast and pretense and forcing a condition of false enthusiasm. The comfort that is fortified by the truth itself is like manna out of heaven. And thus, in accordance with the truth, we are going to proceed to give the world a magazine that will spread the real gospel of spiritual truth in a manner that will be acceptable to every thinking man and woman.

Why Not Send Your Subscription TODAY?

This circular is being sent to those who have sent their subscriptions for "Communication" and for Memberships, as well as to those who have not responded. If you are among those who have not sent subscriptions, why not send two dollars today for a year's subscription to "Communication"? That means a subscription for twelve

monthly numbers. It means that you begin at the beginning, you start with the first number, you keep in touch with the progress of this beautiful magazine from the date of its inception.

Subscriptions for "Communication" are distinct from bond subscriptions!

"DREAMS" Will Be Sent FREE!

"DREAMS," a little volume telling you about dreams and their significance, will be sent to you as a premium with a subscription to "Communication" for one year. "Dreams" is just being mailed, and your copy is waiting for you. The order to the

printer is for 5,000 copies, meaning one copy of "Dreams" for each yearly subscriber to "Communication." We do not guarantee to give "Dreams" as a premium after 5,000 subscriptions have been received.

Two Important Instructive Features

Beginning with the first number of "Communication," there will be two interesting, important, helpful and instructive features.

The first will be, "Searching for Your Open Door"—that will give instructions for the discovery and development of different classes of psychic mediumship, including clairvoyance, clairaudience, crystal-clairvoyance, psychometry, impressions, inspiration, and other mediumistic gifts.

The other series will be "Trumpet Development Revealed." This will show you how to get manifestations with the trumpet in the dark and in the

light, and how to use the trumpet in other forms in the unfoldment of mediumship.

In the first number, there also will be an article entitled, "How to Use the Ouija Board," by Frank L. Gaines, a writer who has had remarkable success with this most elusive instrument. He will teach you how to get dependable results—real messages and not the vapors of your own reflexes.

There will be other features from the beginning, and it is going to be the biggest two dollars' worth you have ever received in your life!

Order EXTRA Copies of the First Number

For the benefit of mediums and those connected with spiritual churches and others who wish to reach their friends, we are adding an order form for additional copies of No. 1. These copies are 20c each; \$1.00 for 6; \$2.00 for 12 copies.

If you wish to present some to your friends, and in this manner do some real missionary work, now is the time to get your order in for as many copies as you will wish to secure. If you wait until after your copy of "Communication" has reached you, in

accordance with your subscription, then it will be too late to order additional copies of this first number.

If you have not sent your subscription, just enclose postage or currency, or a money order or check for whatever number of copies you wish. If you have sent your subscription, order some extra copies anyway. NO SAMPLE COPIES NOT PAID FOR, WILL BE MAILED.

PLEASE USE THESE FORMS

"Communication"

981-989 Rand, McNally Bldg.,
538 So. Clark St.,
Chicago, Illinois.

Date.....1920.

Gentlemen: Enclosed find Two Dollars (\$2.00) as a subscription to twelve (12) consecutive monthly numbers of "Communication." I am to receive as a premium, without additional cost, a copy of "Dreams."

Yours truly,

Name

Street No.
or R. F. D.

City State

Date.....1920

Enclosed find.....for which please mail to me.....extra copies of "Communication" as soon as it is published. (20c a copy for 1 to 5 copies; \$1.00 for 6 copies, \$2.00 for 12 copies. If to be mailed direct to friends, attach list of names and addresses to this order.)

Yours truly,

Name

Street No.
or R. F. D.

City State

THE "AUTOMATAGRAPH" WILL GIVE YOU DEPENDABLE MESSAGES

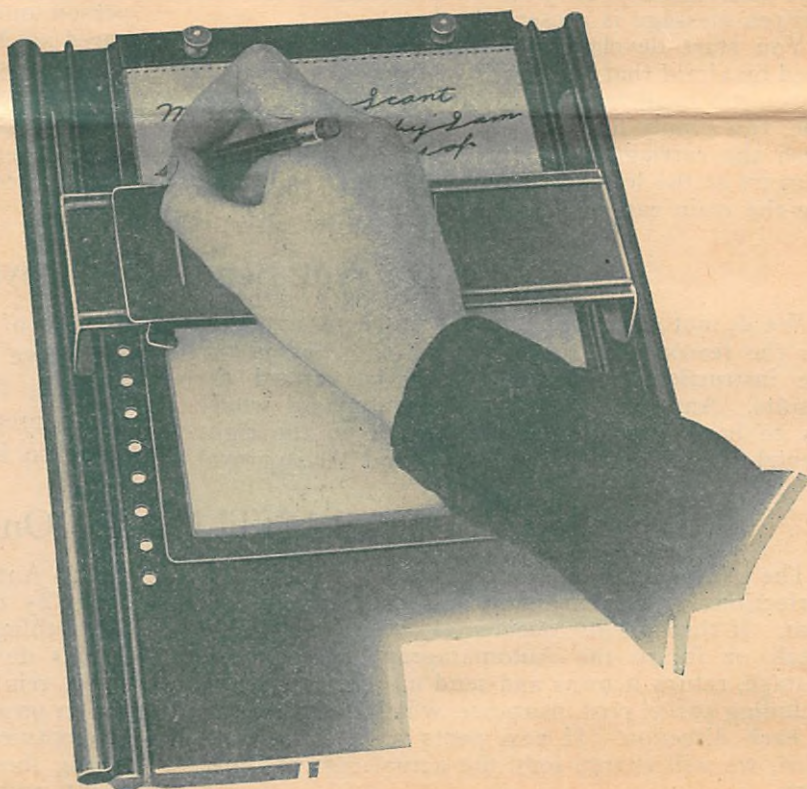
**This Writing Device Will Supply the Conditions Necessary
in the Receipt of Dependable Automatic Writings**

Have You Ever Tried to Get Automatic Writings?

Thousands of persons who never have developed any of the well-known forms of mediumship, receive consoling and important communications from the spirit-world through automatic writing.

Briefly, automatic writing is spirit-control of the forearm, wrist and hand holding a pen or pencil. There are dangers of errors creeping into the ordinary automatic writing, and these errors naturally discourage those who are receiving the purported messages.

In the first place, there is the point of physical resistance. Your forearm and hand are in direct contact with the table or desk. Unless the control is very pronounced, you get no writing at all. In all forms of communication, forces are built up and these psychic forces have wave-like motions. Attempting automatic writing in the ordinary manner, you not only have to contend with this physical resistance, but when the forces do build up, your hand moves in an unrestrained manner and the pencil makes crude, illegible scrawls on the paper. This is because the forces do not have tracks to run on. Another point of interference is found in your watching that which you write, with the likelihood of injecting some of your own thoughts into the message. Consequently, where the person attempting automatic writing is not thoroughly developed along this line of mediumship, error is likely to result or perhaps no writing will be secured.



A "Track" for the Forces to Run On

Always bear in mind that where there is mediumship or any psychic manifestation, there is a wave motion that can be traced back to the nature of the forces employed, and you will appreciate what it means to give these forces tracks to run on.

Note the construction of the Automatagraph as illustrated by the accompanying reproduced photograph.

The Automatagraph weighs about $3\frac{1}{2}$ pounds. It is heavy enough so that it does not jump around on the table. The upper end is elevated, and the main carriage is horizontal. It parallels the surface of the table. This means that when you take your pencil in your fingers and place your hand on the small carriage, the weight of your arm is distributed between the small carriage and your elbow. This minimizes the frictional physical resistance to two points. But bear in mind also that the small carriage has a very rapid right-to-left motion and a more restricted up-and-down motion. This removes the physical resistance of your hand. Therefore, the weight rests on your elbow and makes your elbow act as a pivot for the writing operations. The direction of the forces is up the left side of the Automatagraph, across the carriages and down the right side, completing a circuit.

The metal itself, as in the case of the trumpet, acts as conductor for the forces. Every psychic knows that the forces through which manifestations of any nature are received, are just as real as an electric current. The principles upon which the Automatagraph is constructed include the material of which it is made. The steel and statuary bronze, copper finish, give to these forces conductivity and direction. The forces are controlled; they are HARNESSSED!

You Write in the Path of the Forces

The Automatagraph is for one person, and that one person alone should use this device, instead of permitting others to handle it and mix the forces.

Complete instructions accompany each Automatagraph, which is mailed to you prepaid, parcel post insured.

It makes no difference whether you write with your left hand or your right.

Remember that if you destroy actual contact in the writing operation between your hand and the paper, you can not expect to get good results. That is why the old planchette was productive of results for very few persons, relatively speaking. The individuality of your own contact with the written message is preserved.

You start developnig in the dark. You never need be afraid that the pencil will run off the paper. When the small carriage has reached the end of the line, you simply lift your pencil from the paper and push the carriage back until it has engaged both triggers at the left, releasing the plunger and moving the main carriage down one line.

You may number the pages, tearing off each page when it is written. When several pages of the tablet have been used, you can turn the thumb-screws on the bottom of the Automatagraph that elevate the plate upon which the tablet rests, thus always preserving the same distance between the carriage and the surface of the paper.

You do not see what you are writing, and you never write off the tablet. Control of the forces means that you never write any illegible scrawl. The writing that you get is genuine. Later you may try the Automatagraph in the light.

A lady in Chicago, a newspaper woman, the first person outside of a few at the Stead Center, secured an Automatagraph. The first day she had it in her possession, she received messages that unquestionably were genuine.

Whenever you wish to accomplish results, you must observe the basic principles. The Automatagraph is constructed on principles recognized to be correct.

Why We Do Not Send This Device on Approval

We do not send the Automatagraph on approval for the reason that those who develop and follow the instructions faithfully, should not crowd the results. Any person getting it on approval would try to hasten results. You must be in the right mental condition to get messages, and the approval

method of sending out Automatagraphs would be conducive of the wrong mental state. Hence, in insisting that the price of five dollars, which includes prepayment, be sent with the order, we are doing so for your own best interests.

GUARANTEED for One Year

The Automatagraph is guaranteed against imperfections in workmanship and material for one year. If through any accidental cause, you should break or injure the Automatagraph, prepay the postage, return it to us and send us return postage, including parcel post insurance, which is three cents in each direction. If new parts have to be supplied, we will charge only the actual cost of those parts.

The Automatagraph is made and assembled entirely by die-work. Do not attempt to fix it up if anything happens to it.

This device is sent in a specially-made, corrugated, reinforced carton—insured—and should reach you in good condition. Each one of these devices is accompanied by illustrated instructions, and by following these instructions faithfully you will receive results within a short time.

Please Use This Order Form

Date.....1920

Stead Center,
533 Grant Place,
Chicago, Illinois.

Dear Friends:

Enclosed you will find Five Dollars (\$5.00) for which send by parcel post prepaid, one Automatagraph, with illustrated instructions.

Yours very truly,

Name
Street No.
or R. F. D.
City State

Applications Have Been Made For Letters Patent and Trade-Mark
Registration Protecting the Automatagraph

Your Automatagraph Is Ready

While we met with many delays before the Automatagraph finally made its appearance, we have arranged with the factory manufacturing these devices to supply any number needed so that every order can be filled promptly.

We have placed orders to date for 2,000 Automatagraphs, and we are confident that we shall be obliged to place additional orders shortly.

Now that you can get you Automatagraph, why not send for this device so that you may secure dependable spirit messages in your home or wherever you may be?

Automatagraphy is the only known blending of the forces of independent writing and automatic writing!

Get Your Copy of this Edition "The World Next Door"

What Men and Women think OF "The World Next Door"

I am now reading the wonders in "The World Next-Door."—Constance K., New York City.

Permit me to congratulate you for issuing so commendable a "Table-top" as "The World Next-Door." I have enjoyed reading it very much, possibly because many of my own opinions, ideas and desires are therein expressed so agreeably. Many of my personal experiences are fairly well corroborated.—Mrs. O. S. M., Arkansas City, Kans.

Let me assure you that your combined efforts in producing and arranging "The World Next-Door" are marvelous, as no one can read it thoughtfully or comprehensively without obtaining an inspirational uplift as though they were partaking of the fountain of life, love and truth. It is as rays of sunshine on a cloudy day to one seeking or in pursuit of knowledge; it illuminates to the immediate beyond; it broadens, sharpens the latent comprehension or perception of man as a cheerful unfoldment. It is good beyond expression. Therefore, may God inspire you to favor us with many more of such wonderful writings and worthy books.—C. B. C., M. D., Erie, Pa.

Think it is the best yet. Certainly was worth waiting for.—H. F. W., Charlestown, Mass.

I received "The World Next-Door" and am very well pleased with it and wonderfully benefited by it.—Mrs. A. B. D., Newark, N. J.

It is indeed splendid, and so are all of the books you have published.—Mrs. L. E., New York City.

I have read and reread it and think it is the best book yet. It is such a beautiful study, and I have derived much good from it.—Mrs. C. V. R., Dracut, Mass.

To say it is good would be putting it mildly. It clears many things in my mind that would have remained obscure had it not been for that little volume.—Dr. W. M., Pittsburgh, Pa.

This "Table-top" is a gem. In all that I have studied along the line of thought set forth in this fascinating little book, I have never found an illustration so unique and comprehensive as that of "an interlocking basic system." It brings home to us the fact that "underneath are the Everlasting Arms."—Ellen S. K., Milwaukee, Wis.

Ever so many thanks for "The World Next-Door" just received. All the "Table-top" volumes are very interesting, but this is even more than that.—Harry H. B. L., Forsyth, Mont.

The Stead Center has never published a more interesting or more comprehensive volume than "THE WORLD NEXT-DOOR," the largest of the "Table-tops."

In these days, men and women are giving serious thought to the subject of Immortality. As truly as Immortality exists, that certainly must there be tangible proof. If there are beings around and about us whom we once knew and loved—invisible helpers who pass through our walls and yet are much more solid than the walls through which they pass—if there are forms of life through which the rays of sun that we comprehend can pass unobstructed—then it is of interest and concern to learn why this is possible.

Every thinker should have a copy of "The World Next-Door," because it stands alone as a revelation of the reality of the formation of matter and ether. And besides explaining why these things are possible, this "Table-top" shows you, through the recitation of several experiences, just what life is like on the different spirit-spheres.

A Universe "Terribly and Fearfully Made"

The oldest problems with which thinking people have contended have been the problems of TIME and DISTANCE. That time never began and can never end, and still can be within our finite grasp and comprehension, will be realized when you have studied "The World Next-Door." That distance is a relative term, and that the Omnipotence, Omniscience and Omnipresence of God are possible in an understandable way, are things that you have thought and that you have a right to understand. While any human understanding is but an interpretation of the facts that are realized in spirit, still we must admit that this human understanding is important.

As truly as there is an ethereal expression of chemistry, there is a material expression of chemistry. As truly as the chemistry of the ethereal is based on natural law, that certainly is the chemistry of the material founded on natural law. Yet the chemistry we know is an interpretation or an adaptation of the higher and finer chemistry of the spirit-realms.

"THE WORLD NEXT-DOOR" is expressed not in technical terms, but in plain words what anybody can understand. Consequently, the person who is not educated can grasp the meaning, and the person of high education cannot be offended by reading these simple, direct terms.

The Lodestone of Your Library

No matter how many books you may have relating to spiritualistic and psychic subjects, you will find that "The World Next-Door" is the lodestone of your library. It is the great magnetic pole of all your spiritual literature.

"GOD'S WORLD" gave you the Teachings, the philosophy of life as handed down by the Teachers on the Other Side. "THE WORLD NEXT-DOOR" gives you the reality of the construction and employment of the infinitely fine forces that become ether and matter, according to their rate of motion.

As we learn more, we accomplish more. All human progress has been measured by the thinker. The plodder has left no mark, no indelible imprint that he has passed this way. Every worthy

thing that you know in this world, or that man ever will know, has come through the instrumentality of thinkers.

Your mind, and the minds of the greatest geniuses, have the same source. The difference is not one of inherent qualities. It is a difference of study and experience only. What the mind of any individual in the universe can comprehend—in time, with study and thought, your mind can understand.

Could a more hopeful, uplifting, inspiring message come to you than this truth that your own mentality has the capacity to learn whatever any other mind can learn? The demand is one of study and application.

"The World Next-Door" helps you THINK. It helps you collect your thoughts and make them orderly. It helps you think about this tremendous universe in terms of your understanding. It teaches you that, in order to know the illimitable universe, you must comprehend the smallest thing

in existence. When you understand the electron, you have learned the great cosmic truths.

The prepaid price of "The World Next-Door" is One Dollar. And if, after reading this "Table-top" volume, you do not feel that you have received your full dollar's worth—if you do not believe that this small sum is insignificant compared with the information placed in your possession—we should be glad to have you return the "Table-top" and receive your dollar.

The demand for "The World Next-Door" has been growing continuously. It is a book that a boy in school can understand. But it is a subject that the philosophers of the world up to this time failed to discover. This great fundamental truth that has come from highly developed Teachers in Spirit, is placed before you in words that have a meaning for you.

Do not wait until this edition is exhausted, but send your order, filling in the accompanying blank and getting it into our hands without loss of time.

**You May Send ALL Orders for the "Automatagraph,"
the "Table-Tops," "Trumpets," "God's World,"
and for The Monthly Lessons**

TO

THE WM. T. STEAD MEMORIAL CENTER

533 Grant Place, Chicago, Illinois

Or Enclose those Orders with Orders for the Bonds and "Communication Subscriptions"

PLEASE USE THIS ORDER FORM FOR "THE WORLD NEXT DOOR"

Stead Center,
533 Grant Place, Chicago, Illinois.

Date.....1920.

Dear Friends:

I enclosed One Dollar (\$1.00) for a prepaid copy of "The World Next-Door."

Yours very truly,

Name

Street No.
or R. F. D.

City State.....

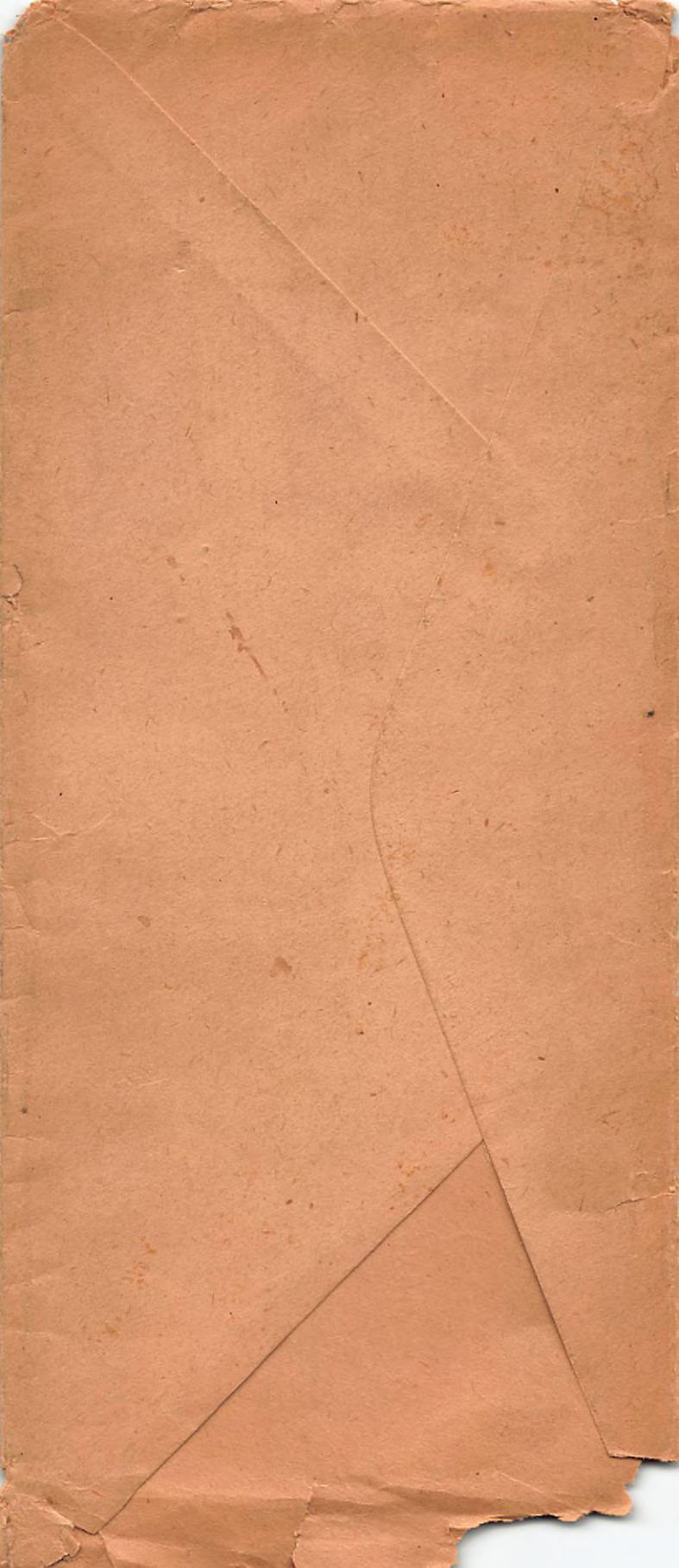
**In Sending Personal Checks, Please Add 10c to Cover Bank Exchange
Requests for Messages Should Be Written
Especially to Mrs. Cecil M. Cook**



533 Grant Place
CHICAGO, ILLINOIS



Miss L. B. Stephens,
1300 Clay St.,
Lynchburg. Va.



A Personal Word

Dear Friend:—

This booklet, contains a very important message, and prefacing the contents of this booklet, I wish to give my personal message.

We are all reaching out eagerly for that which concerns us all: Progress. We are all hoping to better ourselves spiritually, so that we may understand more thoroughly the conditions under which we work, and the brighter and happier conditions toward which we wish to progress.

God gave each of us brains—not to boast about—not to keep idle—not to use only to a certain point of self-gratification—but to EXERCISE.

Our brains are but material organs for our spirits—screens for our real thoughts. Study makes those brains better instruments.

This message pertains to study—to making the best out of ourselves **here and now**.

Very sincerely yours,

Mrs Cecil M Cook

Pastor and Medium,
The Wm. T. Stead Memorial Center

A COURSE OF HOME STUDY OF SPIRITUAL TRUTH

The human mind is not unlike a motor. It contains a great deal of power, but that power must be set into operation; it must be applied.

Everybody thinks continuously, because thought is a property of the spirit. But only when people think consecutive thoughts along a definite line, do they become learned and proficient.

Each mind has the power to think. That is God-given. But often it is necessary to set the mind to thinking along the right line. **Self-starter** thoughts are needed.

Education consists of the results of these self-starter thoughts.

If a motorist goes touring, he is soon in strange communities, and he must refer to his guide-book, which tells him about the signs that will keep him on the correct roads. As one after another of these signs appears, the motorist knows that he is traveling the right route.

At times, there are cross-roads, and then the guide-book must be consulted carefully. Perhaps the description reads like this:

"86.5. Three roads meet. Take one to extreme right, follow telephone poles painted white."

And so, in thinking, one arrives at cross-roads, and if the wrong road is taken, the wrong ideas result.

The motorist sets his speedometer at the starting point, and watches his speedometer readings as well as his guide-book. But at times, he must change his speedometer, because it does not read precisely according to directions. All speedometers do not register just the same number of miles and tenths of miles.

All experiences are not exactly the same, and if one depended on one's own experi-

ences, then one's line of thought would be at variance with the thought of others interested in the same thing.

The motorist has a guide-book, because others have gone that way before. They have studied the routes. They wrote down that which they have observed—and while the motorist may find that his speedometer readings vary at times with the printed instructions, at the end of the journey, he has arrived at the place which he set out to reach.

This is analogous with any study. The teachers say things at times that the students do not understand, or that are seemingly contrary to the experience of the students. But when the semester is ended, the pupils find that they have progressed very far toward the goal which they sought to reach.

In a study of spiritual truth, the student may not at all times accord in his views with those of the teachers—forgetting that the teachers have been giving the pupil “mental self-starters” to help him to do his own thinking, and arrive at the possession of knowledge not according to a set pattern, but according to that pupil's own experience and conception of that which he experiences. To all persons, life is not the same. We regard life as we live it. But back of all life there are certain fundamental truths, which we must possess in common if we are to exercise our own thought-powers to their fullest.

With this introduction—with the understanding that all that is said in this booklet is intended as a real **self-help** and not a dogmatic ruling—we shall introduce our Home Study of Spiritual Truth.

THE STEAD CENTER ORIENTAL CLASS

Those in spirit refer to their teachers as "orientals." This is a distinguishing title that means teachers; or, more specifically, higher teachers. Earth-life was more advanced for ages in the orient than in other parts of the world. The older spirits had the beginning of their earth-careers in the orient, and the term "oriental" therefore signifies those teachers who have had the longest earth-experience; who have had more reincarnations and certainly more progressive reincarnations than the majority of mortals.

Some years ago the Oriental Class was organized at the Stead Center, and at each class (held once a month), several Teachers came in and gave instructions in the Law of Life. These teachings were taken down in shorthand, and these shorthand notes were transcribed. These transcripts formed the foundation for "God's World."

For some months, the Oriental Classes were discontinued, but after the publication of "God's World" was well under way, many of the men and women who had purchased that book asked us if we could not outline some form of home study for them, so as to help them get the greatest value out of the Teachings in that text-book.

We recognize the fact that in all schools not only are there text-books, but there are teachers. The instructors help the students to understand the truths set forth in the text-books—and with these **self-starter helps** the pupils get their own individual value out of their studies.

The experiences of different people are different. One person succeeds in a certain city, and another fails. One loves that city and the other detests it. One man experiences satisfaction in dealing with another, and a third man finds only dissat-

isfaction in dealing with the same person. To the first man, the second is the soul of honor; to the third man, the second one is a terrible example of dishonor.

Out of our experiences and our studies (which are also experiences), we extract the good **which we need**. We do not all see the same meaning of the lesson, but we all grasp the same fundamental purpose. Each is helped accordingly.

In our oriental lessons, we did not all see the same lesson. Some members of our class saw the lesson of happiness; others the lesson of success; still others the lesson of patience. According to our needs and our development, we saw that which we needed most—but all of us secured the same lessons at the same time.

Our President, Mr. Lloyd Kenyon Jones, with his lifetime of experience as a writer, saw how these lessons could be compiled and given to the world in text-book form.

And thus, in any of these oriental lessons, each one must see according to his own needs and development—but while one point appeals most to one, and another point appeals most to another, all grasp these helpful truths because they have the same foundation of truth.

One hundred young men might study medicine, and all become physicians. Within a few years, one excels in one special branch and another in a different branch of specialization—and yet, all learned from the same instructors and the same books. Each applied that which he had learned according to his understanding, experience and environments.

A NEW ORIENTAL CLASS

So persistent became the requests for a Course of Home Study from persons who had purchased "God's World" that our Pastor and Medium, Mrs. Cecil M. Cook, wrote to several hundred of these men and women, who had now become real friends of The William T. Stead Memorial Center, and explained to them about our Oriental Classes. She suggested to them that, if a sufficient number were interested, these classes again would be started, chiefly for the benefit of out-of-town students.

The results were remarkable. They were really surprising. While we had looked for a small percentage to respond favorably, and had suggested a basis of contributions that amounted to one hundred and forty per cent. over those we later found we should really be obliged to ask for, there was a wholesome, spontaneous and heavy response in favor of these lessons.

But, in order to make the new class practicable, it was decided to devote it to these out-of-town members, as we shall explain.

Formerly this oriental class had from twenty-five to thirty members. Surprising as it may seem, it is difficult to get this number of persons together once a month. For one reason or another, a few are absent at each class. And it was necessary to hold the class during a stipulated evening each month—without respect to how our Medium might feel, or what untoward conditions might arise, such as inclement weather. Therefore, there were obstacles that were not overcome easily.

In the receipt of these Higher Teachings, it is manifest that the conditions must be just right. The larger the number present, the greater the likelihood of depressing conditions—such as one person with a headache, another worried over business matters, and so on.

Also, on a stormy evening, the weather conditions are depressing on mortals—and tend to produce more of the positive forces. These retard the finer vibrations through which the loved ones in spirit come to us, and particularly the teachers, whose natural state of being is far removed from our own gross vibrations.

In view of such conditions and circumstances as those which we have named, and others of like character, it is evident that these large classes were very severe on our Medium, Mrs. Cecil M. Cook. It was necessary for the Teachers to draw more heavily upon her to overcome the deterrents in the mortals present. These classes were very fatiguing to her.

The new Oriental Class that has been formed is conducted on a different basis. Only two persons besides the Medium are present: Mr. Jones, our President, and our Secretary, who takes down the Teachings in shorthand.

The purpose of this class is to carry these Teachings to many, and if numerous persons were present, they might ask many irrelevant and personal questions. This would be contrary to the purpose of this class, which is to transmit these Teachings to persons at a distance. It is a case of "the greatest good to the greatest number."

Mrs. Cook might be compared with the telephone system, and the two others with the switchboard operators. In this manner there is an unbroken flow of the Teachings from the Teachers to the out-of-town members, for whose benefit this New Oriental Class is being conducted. And instead of confining this class to one evening a month, it will be held as many times as necessity dictates—a process that would have been out of the question under the original plan.

A NEW LESSON EACH MONTH

Each month a new lesson will be taken down in the seance-room of The William T. Stead Memorial Center. We do not know what each lesson will be until it is given to us. This lesson will be given not only by one Teacher in spirit, but by **a number** of them—each covering that special part which his own experience fits him to teach best.

These lessons will be reproduced, after they are transcribed, in multiple typewriting—occupying about four typewritten pages.

And accompanying the lesson each month, also in multiple typewriting, there will be about an equal number of pages that will point out the connections between the different parts of that lesson and the passages in "God's World." These references will give the paragraph and page numbers to be looked up, and will explain the connections.

This process gives a new usefulness to "God's World:" No longer is the student dependent only on the text-book, but has the **combined value of the text-book and the teachings.**

We see things differently when new light is shed on any subject. Sometimes we disagree because we interpret according to our own understanding. That is why so much dissension has arisen out of the study of the Bible. It is not that the Bible contradicts itself, but that different writers said things according to their own manner of writing, and in harmony with the style of writing of their periods—and that those who read the Bible interpret in harmony with their own understanding. That does not make the Bible less the Book of Truth. It only emphasizes the need of careful study.

The same great truths relating to the Law of Life are in the Bible that we learn in the seance-room. The teachers in spirit use today's language and the teachers of biblical times used the language of their day and time.

Each of us, as we stated in the beginning, can see according to our own understanding—our own experience—our own position in life. And each of us requires some “self-starters,” or we might not receive and recognize the truth as it pertains to our own vision.

And as these new Teachings come each month, they shed light upon the great truths from many different angles. Teachings that mean less to one person may mean more to another. The **push-button** that is pressed in the mind, through one lesson, might not be pressed through another.

Each lesson helps **all** the students, but some lessons help certain individuals more than they were helped by the other lessons. But as all members of the class study the same things, not only is each helped according to his or her own needs, but all are helped by **being drawn nearer to that common point** on which all are agreed.

Many roads may lead to a town, and as each person traverses a different route, he experiences different things—and gets a different view of the city which he approaches. Once in that city, all have experiences and views in common regarding it. That applies to teachings, also.

As we study in common, **we think in common**, while—at the same time—profiting individually according to our own needs. We drink at the same fount, but some are more thirsty than others on different days. The fount is the same—and the fount of knowledge should be sought by all, without respect to personal experience and views.

QUESTIONS AND ANSWERS

Perhaps, as you study "God's World," you will say, "I wish I could ask for an explanation of this particular point." You would like to ask a question that has been raised by a difference between your previous understanding of something, and the statement regarding that point in "God's World." You might wish to know how "God's World" harmonizes with different verses in the Bible.

We receive many questions, from many different angles of vision, and all of these merit answering. That is one of the basic purposes of these lessons.

In order to simplify the compilation of these questions, and the weeding out of duplicates, we supply sheets of paper, letter-head size, ruled into five equal sections. Each month each member of this class is privileged to ask ten questions, which must be written in the spaces on these sheets, which we furnish. Questions answered during the current month's lesson must be in our hands by the fifteenth of the preceding month. If they arrive later, they are cared for the following month.

These questions and answers necessarily will grow in number as time passes and more members are enrolled. YOU HAVE THE BENEFIT NOT ONLY OF READING THE ANSWERS TO THE QUESTIONS THAT YOU HAVE ASKED, BUT THE QUESTIONS OF OTHERS AND THE ANSWERS TO THOSE QUESTIONS.

If you wish to ask less than ten questions a month, that is all right, but you are limited to ten questions during any one month.

These Questions and Answers will be printed, and the page sizes will be the same as the pages of the lessons—all letter-head size. There will be many pages of Questions and Answers as time passes and the class membership increases.

SELF-EXAMINATION QUESTIONS

At the end of each month's Questions and Answers, there will be a number of Self-Examination questions. The paragraph and page references, showing where the answers may be found in "God's World," will be printed after each question. The student should first try to answer the question before looking up the references in "God's World." This also will help find new questions to ask the next month.

The Lessons are self-starters, and the Questions and Answers are self-starters, and the Self-Examination Questions and References are push-buttons that set your mind into motion, helping you to think along the most helpful lines.

PREPARED FOR A PERMANENT BINDER

The Lessons and the Questions and Answers, and all other sheets included in each month's lessons, will be perforated for a loose-leaf binder.

Each month the date will be printed at the top of each page, and there will be serial numbers, so as to help one keep all these papers in sequential order.

We will supply loose-leaf binders at cost price where they can not be secured at a stationery store.

Remembering that, as the class grows, the volume of the Questions and Answers must also increase, it is plain to see that these lessons will be most helpful, and will form not only the foundation for deep study, but a source of most interesting reading. They will never grow old. They will remain as sources of continuous inspiration and help. They will be comforters in times of trouble—and real helpers at all times.

MANY BEAUTIFUL HELPS FOR ALL STUDENTS

It is immaterial what commands our energies; we can all be helped by a broader and better understanding of the Truth.

The more we work in harmony with the great Law of Life, the more we should succeed materially. There is no sin in material progress that is clean and honorable. Nor are there many limitations to material gains that are in harmony with natural law.

The person who knows more about the great basic Law of Life should be a **healthier and happier** person.

Truly, the benefits are not all hereafter. Some of them must be **here and now**, or of what practical value are our studies? **This earth-plane** is as much a part of God's World as the spirit-world—and natural law pertains to us in the flesh **the same** as to our loved ones in spirit.

Ignorance is not always lack of "book-learning," but it is a want of clearer and brighter understanding. **As we know better, we do better.**

Into this class are coming men and women in all walks of life—men and women who have passed through a vast variety of experiences. But as they study the Great Truths in common, they help themselves accordingly.

So warm a welcome did the idea of this class receive at the hands of the readers of "God's World" we required no other indication of how much these Lessons are needed.

We feel that this class must pay its way, because this organization is not for personal profit, and manifestly no part of our work could be continued for long at a loss.

We wish to reach everybody who needs help, and do so in a co-operative manner.

YOU BECOME AN ASSOCIATE MEMBER

In addition to securing the Lessons, as we have described them, for a period of one year (meaning twelve monthly lessons), including the Teachings, and the letter explaining the connection between the Teachings and "God's World," and the Questions and Answers, and the Self-Examination, you will also receive an Associate Membership in The William T. Stead Memorial Center, as provided for by our By-Laws.

We feel that the greater the harmony that can be produced, the greater the good which will be received.

If you feel that you are one of a large number interested in the same studies, you should receive more benefit from the pursuit of those studies. That is **the strength of unity.**

The world hungers and thirsts for greater knowledge—and there must be food and drink to satisfy this desire.

The world wishes to realize more fully that the loved ones who have passed out of the flesh are as near and as dear as ever, and closer harmony with this great truth will bring that realization.

As we learn, we can reach out and help those who grope in the darkness. As we help others, we ourselves are helped proportionately.

Contemplate these truths, and you will read the accompanying letter with a new understanding—and will arrive at your decision with greater anticipation of the real benefits that will follow your sincere and continued study. Unless we set out to study over a period sufficiently long to permit us to learn, we can not expect to learn. If certain prolonged study is necessary in medicine and law, why should less study be sufficient in the **greatest of all knowledge—that which pertains to Life?**

AN EARLY RESPONSE IS REQUESTED

In this brief presentation of facts, we have given you merely a condensed conception of the value of this study. Your own desire to progress must shape your answer.

Often, only those benefits which come through a struggle, or through deprivation, help us. Without the effort, how can we say that truly we wish a thing?

We shall be glad to have you study with us. We shall be pleased to bring you every possible benefit. We believe that the world is searching more and more earnestly for the Truth, and that as those who wish the Truth **band themselves together**, they help themselves and the world most.

We ask you to read the accompanying letter, and let us hear from you as soon as possible.

The decision is yours, and also the **benefit** is yours.

If we do many things for our bodies, let us do a few things for our **souls**. Our bodies we shall have but a short while, but **our souls will be ours forever**.

If our bodies are worth so much to us now, how about our spirituality—our **never-ending** existence?

TODAY we decide much that relates to our progress later. The days count, and the effort counts.

How do **you** decide?

The Wm. T. Stead Memorial Center
533 Grant Place Chicago, Illinois

MRS. CECIL M. COOK,

533 GRANT PLACE,

CHICAGO, ILLINOIS

**SPECIAL: A COPY OF "GOD'S WORLD" FREE
WITH EACH ENROLLMENT!**

**ENROLLMENT
AND
ASSOCIATE MEMBER FORM
THE
WM. T. STEAD MEMORIAL CENTER**

A COPY OF "GOD'S WORLD" FREE!

Date: _____

MRS. CECIL M. COOK,
Pastor and Medium,
THE STEAD CENTER,
533 Grant Place,
CHICAGO, ILLINOIS

Dear Mrs. Cook:

I am enclosing my remittance of \$10.00 as my contribution for the special Oriental lessons described in your correspondence, at the rate of one lesson a month for twelve consecutive months, beginning with the first lesson of April, 1919. I am also to receive an Associate Member Certificate in The Wm. T. Stead Memorial Center, **AND A COPY OF "GOD'S WORLD," prepaid.**

Please address "God's World" and all of the lessons to:

Very sincerely yours,

Name _____

Street No.
or R. F. D. _____

City _____ State _____

**EACH ENROLLMENT SECURES A COPY OF "GOD'S
WORLD" FREE!**

SPECIAL!

For Prompt Acceptance!

Each enrollment received in answer to this offer of our Oriental Lessons means that we shall make you a present of a copy of "God's World," which you will need in studying these wonderfully helpful lessons!

Enroll NOW
Receive a Prepaid Copy of
"God's World"
FREE!

There is an Enrollment Form enclosed with the accompanying letter and this special offer!

THE STEAD CENTER
CHICAGO ILLINOIS

SPECIAL!

For Prompt Acceptance

Each enrollment received in answer to this offer of our Oriental Lessons means that we shall make you a present of a copy of "God's World," which you will need in studying these wonderfully helpful lessons!

**Enroll NOW
Receive a Priced Copy of
"God's World"
FREE!**

There is no enrollment form enclosed with the accompanying letter and this special offer!

**THE STRAD CENTER
CHICAGO
ILLINOIS**

PUBLISHING DEPARTMENT
The Wm. T. Stead Memorial Center
Incorporated Under Illinois Laws

NOT FOR PROFIT

**533 Grant Place,
CHICAGO, ILL.**

Personally Dictated by
Mrs. Cecil M. Cook,
Pastor and Medium,
The Wm. T. Stead Center,
Chicago, Illinois.

Dear Friend:

So many requests were written to me by persons who had "God's World" relative to outlining a course of home study, that I placed before several hundred of these men and women a suggestion. I shall tell you what this suggestion was, and what the results were.

Some years ago, at The Wm. T. Stead Memorial Center, there was formed what is known as our Oriental Class. This class, as the enclosed printed matter explains, was for the purpose of securing the Teachings, and it was upon those Teachings that our first book, "God's World," was based.

After having received a large number of requests for suggestions on the home study of this beautiful subject, I wrote to these friends and told them about this class and the teachings. I said that if a sufficient number were interested, we would again form this class--not exactly along the lines that were followed originally. Our Oriental Class in the beginning was simply for those members who could attend in person. But our Oriental Class now will be purely to get the Teachings, and transcribe them, and place them on a basis for home study of those who wish to understand and feel the truths of Spirit Communication and Guidance.

At the time I wrote to these persons who had purchased "God's World," I had not attempted to form any conception of the number who might be interested in this plan. But it did not take me many days to learn that a large percentage of these men and women wished to proceed with the class and with the plans that I had outlined.

In place of explaining the plans of this new Oriental Class in this letter, I prepared the enclosed booklet, that gives the details. I am sure that you will read this booklet, and then bear this thought in mind: There are certain things God gave to every one of us. He gave us certain powers and very definite sources of strength upon which to call. But all of these gifts and all of these forces necessarily are governed by Natural Law. Just as we know that by pressing a button or turning a switch, a dark room may be flooded with electric light, provided all of the connections are made and there is a supply of electricity upon which to draw; so we should know that when we harmonize with natural law, we must gain the benefits of that harmonious action.

The biggest thing in the lives of many people is to come to a full realization that their loved ones in spirit are very near to them. This knowledge is keeping hearts from breaking. Health is another very important factor in one's desiring to be in harmonious accord with God's great law. Happiness is another reason that should spur us on to learn more about this law, and attune ourselves to keeping "en rapport" with it. Success itself is only a product of harmony. Therefore, if we take the various ingredients of our earth existence and analyze them--back of all that is best, fortifying all that is good and true, we find the Spiritual. But the things that are spiritual must be studied just as diligently and as systematically as we would study any art, trade or profession.

Where many people are banded together in a study of this nature, and the product of their thoughts and inquiries can be brought to the attention of every member of this class--as they will be in these lessons, and particularly in that part devoted to "Questions and Answers"--each will have the cumulative benefit of the study of all of them.

When I wrote to these friends who had purchased "God's World" and who were desirous of pursuing a course of home study, I told them that the expense of this new plan would be pro-rated and would amount to about two dollars monthly for each member. I received hundreds of requests on this basis.

Of course, if one expects to study any subject, one must study a sufficient length of time to get in tune and in step with the subject. If the other things in life, that require years of study, are worth while--then surely the truth of spirit existence and progress should merit our study and thought continuously.

In view of the fact that so many have expressed their desire to join this class, and so many have already joined, we find that we can give these monthly lessons on a basis of twelve consecutive lessons, covering a period of years, for a contribution of only \$10.00--payable in advance.

You realize that this class must pay its way--that what we are doing is not for personal gain--and that if we are to spread the gospel of our truth, we must receive in return adequate support to make this work possible. We have taken into consideration the labor, printing, postage, clerical help and other things that will be required to carry out this plan.

The men and women who were members of the Oriental Class when it was operated only for the benefit of resident members, paid all the way from \$10.00 a month to \$25.00 a month for their seances, and did not get a transcript of the Teachings they received. Not only do you receive a transcript, but you also receive special instructions connecting each month's teachings with "God's World." And besides this, you have the benefit of all the questions and answers, as well as the plan of self-examination that will assist you in testing yourself and determining your progress.

I feel that we should do as much for our spirits in a year's time as we do for our bodies every two or three days. The expense that our material needs dictate is met usually with a cheerful heart, and yet our bodies and the things of the flesh shortly must be left behind, while we continue to live in spirit. The few things that the average mortal does for his spirit during his earth existence are the things that he must call upon and lean upon when he has passed out of the flesh.

We are willing to do our part of the work faithfully and well, and the object we have in view is not our material gain. We shall gain spiritually as you gain spiritually. But we seek not to profit as a corporation would profit in the sale of its wares.

If you will read the enclosed booklet carefully, I feel sure that I shall receive the enclosed enrollment form within a very few days. I feel that by joining this class and becoming an Associate Member of our Center, you will experience more benefits and more real happiness than you have ever experienced from the expenditure of any sum of money--great or small.

But I am leaving this with you. This is a matter for you to decide. It is a question of your own welfare. But I feel certain, as I dictate this letter, that you will become a member of this class and will start in at once.

Very sincerely yours,

Mrs. Cecil M. Cook

Pastor and Medium
THE WILLIAM T. STEAD MEMORIAL CENTER

533 GRANT PLACE
CHICAGO,
ILLINOIS

Miss L.B. Stephens
1300 Clay St
Lynchburg, Va.,





\$200,000 WORTH of 6% BONDS

Maturing in 1929

Note on page 9 a photographic reproduction of the \$100.00 bond. You will observe that there are 20 interest coupons, payable every six months, be-

ginning with April 15, 1920, and extending in six months' periods to the maturity of these bonds, Oct. 15, 1929.

Special Provisions for Installment Subscriptions

You make your installment subscriptions in either one of the following ways: You may have a bond issued whenever you have sent \$10, \$25, \$50 or \$100—or you can subscribe for any amount of these bonds from ten dollars to several thousand dollars, either on a cash basis or on the installment plan of payments.

If you subscribe on the installment plan, we charge you 6% interest on deferred payments, but your bond is set aside the day your subscription is received and it draws interest from that date. On April 15, 1920, the first coupon will be due, amounting to 3% of the principal. The annual interest on a \$10 bond is 60c, or 30c each six months. Therefore, in a period of three months, the \$10 bond would have increased in value 15c, and you

would pay \$10.15 now for a \$10 bond. The middle of February, that bond will cost \$10.20. The middle of March, it will cost \$10.25. A subscription sent in the middle of April would be at \$10, because the first interest-coupon would be removed.

The twenty-five, fifty and one-hundred-dollar bonds will be sold on the same basis, which is the way all bonds are sold. The interest on a \$25 bond is \$1.50 a year, 75c each six months or 37½c each three months. Therefore, a \$25 bond, the middle of January, will sell for \$25.38—the middle of February it would bring \$25.50—the middle of March it would bring \$25.63—the middle of April, \$25, because the first interest-coupon would be cut off.

A \$50 bond will draw \$3.00 a year, or \$1.50 each six months, or 25c a month. Remember, however, that interest is payable twice a year, not monthly. A \$50 bond bought the middle of January would bring \$50.75. Purchased the middle of February it would bring \$51.00—the middle of March, \$51.25, and the middle of April, \$50.00, because the first interest-coupon would be removed from the bond.

A \$100 bond will draw \$6.00 a year, or \$3.00 at each interest period. That makes the interest rate 50c a month. Consequently, the middle of January, a \$100 bond would cost \$101.50—the middle of February it would cost \$102.00—the middle of March, \$102.50 and April 15, \$100.00, because the first interest-coupon would be removed.

How to Compute Interest on Installment Subscriptions

Let us say that you decide to invest \$10 a month for a period of twelve months. This amounts to \$120. Upon receipt of your first payment, we would set aside for you a \$100 bond and two \$10 bonds. In a period of one year, you would earn interest of \$7.20. You would be paying 6% per annum on your deferred payments. All of this will be computed for you on a receipt-form sent to you when your remittance reaches us, showing you just what your next payment amounts to. You realize that you would not pay a total interest amount-

ing to \$7.20, for the following reasons: When you send your second payment, you would be sending interest for one month at the rate of 6% per annum on \$110. The third month, your interest would be on \$100, the fourth on \$90, etc. Your interest, therefore, would continue to decrease each month.

But if you prefer, you could send \$10 each month and get a \$10 bond, paying whatever additional sum the accrued interest amounted to. This has been figured out for you above. You will see that the same rate of

increase would apply on the different bonds from the middle of April to the middle of October, and from the middle of October to the middle of April of the following year. When each installment is received, we send you a receipt showing your total subscription, of what you have paid up, what the next payment amounts to and when it is due.

It is necessary for us to compute these interest-rates because we are selling bonds, and any indifference on our part to the interest would be lack of good business judgment.

Send What You Can Each Month

Figure on the basis of what you can spare each month, whether it is for five months, six months, eight months, a year or any other period. It may be one dollar, two dollars, three dollars, four dollars, five dollars, eight dollars, ten dollars, thirty dollars, fifty dollars, one hundred dollars, or any other monthly sum.

It is not necessary for you to sign a note, because these installment and cash subscription receipts will indicate what is due where there are subsequent payments,

and how much interest will have accrued, which must be added to that payment.

At the time of your subscription, the bond is set aside and you are credited with the full accrued interest indicated by the coupon.

I am showing you a \$100 bond. In appearance, these bonds are exactly the same as any other high-class lithographed bond.

PRICES PAYABLE JANUARY AND FEBRUARY

All bonds sold between now and the end of January, 1920, will be at the following prices, which are based on the face value of the bond, plus accrued interest:

\$ 10 bonds.....	\$ 10.15
25 "	25.38
50 "	50.75
100 "	101.50

Following are the prices to be paid for these bonds between the first of February and the first of March, 1920:

\$ 10 bonds.....	\$ 10.20
25 "	25.50
50 "	51.00
100 "	102.00

Please Observe These Installment Suggestions

If you are subscribing on the installment plan of payments, then all that is necessary is to fill in the amount that is noted on the accompanying subscription form, showing the total you are going to pay and the amount of your monthly remittance. In sending you the re-

ceipt, we shall indicate the amount of the accrued interest and the deferred-payment interest to be added to your second installment. Your installments thereafter will include the addition of only the deferred-payment interest, which will grow smaller each month.

Receiving 6% Interest on Your Money, How Much Can You Remit for Bonds?

Bear in mind that you receive 6% on the money you put into these bonds, that this interest is payable the middle of April and the middle of October each year, meaning 3% on each interest date, or a total of 6% per annum. You are putting your money into this worthy work at 6% interest each year, and the principal returned

in full at the end of the ten-year period, or before, at the option of this Association.

Considering the facts that have been presented, you are now asked to decide this question:

HOW MUCH money will you put into these bonds either on a cash or installment basis?

PLEASE USE THIS SUBSCRIPTION FORM

The Spiritualistic Educational Association,
981-989 Rand, McNally Building,
Chicago, Illinois.

Date.....1920

Gentlemen:

Enclosed herewith find \$.....for which please send me.....dollars' worth of your Six Per Cent. Sinking-Fund Bonds as described in your circular.

Enclosed please find \$....., first monthly installment toward.....dollars' worth of your Six Per Cent. Sinking-Fund Bonds, and I will send the same amount each month for.....months, paying interest on deferred payments at the rate of 6 per cent., your receipt to show principal, accrued interest and deferred-payment interest for the first month, and principal and deferred-payment interest each month thereafter. You are to set aside the above amount in bonds, and I am to be credited at this time with interest at 6 per cent. on the total amount of my subscription. The bonds are to be registered in my name.

Yours very truly,

NameStreet No. or R. F. D.....

CityState

Each Bond Has Twenty Interest Coupons



Oct. 15, 1919, and earlier at its option, as herein-
The Spiritualistic Educational Association, an Illinois corpo-
the propaganda of Spiritual Truths, promises to pay to:

holder of this bond, the sum represented by the face value
semi-annually, on the 15th of April and the 15th of October,
centum per annum, upon presentation in person or by mail at
the interest-coupons accompanying this Bond, the same being

nt of indebtedness on the part of this Association, and the conditions
redemption of this Bond, have been provided by the following resolution
Directors at a meeting of the Board at the office of the Association in
r 31, 1919:

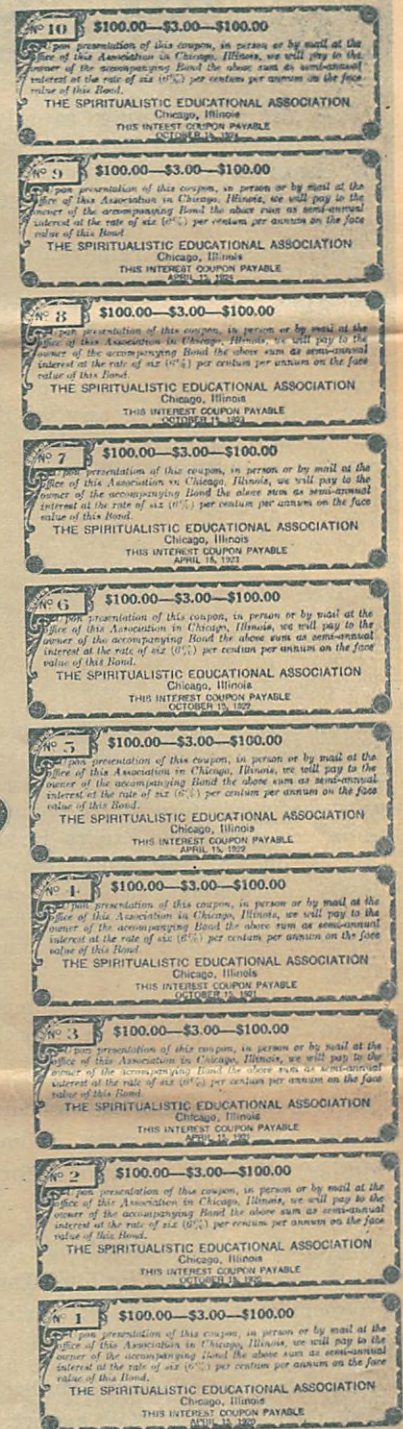
propaganda of educational Spiritual Truths conducted by this Association
in, the monthly magazine to be published by this Association and wherein this
to provide the funds for this propaganda through advertising the above-named
and by that means educate many in the truths of Spiritualism, the officers of this
it to issue, offer for sale and sell, no requirements suggest, not in excess of Two
with of Bonds of face values of Ten (\$10.00) Dollars, Twenty-five (\$25.00) Dollars
20 (20) Dollars, respectively, bearing interest at the rate of six (6%) per centum per
of April and the 15th of October of each year during the term of the Bond, and
presentation in person or by mail of the interest-coupons accompanying each bond
and bonds maturing and being payable October 15, 1920. It is further resolved
be a sinking fund, so that by maturity not later than the third year after these bonds
of the outstanding value of this bond issue shall be refunded each year. This
we decided by the judgment of this Board of Directors—and it is a provision of the
t to the holder that the bond is to be redeemed, each bond must be returned accom-
panied due, provided the interest on all past due coupons has been paid. It is
in the books of account of this Association of the owners that are to be raised and
own. It is resolved further that all bonds issued shall be registered either by this
trust company as registrars, and that the proper officers of this Association shall
be for sale the bonds described in this By-Law, and that all bonds upon being issued
be signed by the President and countersigned by either the Secretary or the Vice-
President, this Association may register transfers of these bonds when they are properly
offered for transfer to be accompanied by the unpaid interest-coupons, so that a new
numbers and dates may be issued to the new owner. It is resolved further that a
accompanying interest-coupons, be attached to the paper of the number book of this
bonds that each owner receive have the word "Registered" written across its face and

THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION.

By President

Secretary
Vice-President

Registered on
shown, as filled in above by
THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION.



Actual Size of Bond, 15x17½ Inches; Lithographed in Green Ink; Printed in Black Ink

These Bonds Are Issued in Denominations of \$10, \$25, \$50 and \$100 and Pay 6% Interest,
Which is Payable Semi-annually: that is 3% on April 15 and 3% on October 15
of Each Year. You Do NOT Donate but LEND Your Money to Us!

Have You Sent Your Subscription for "COMMUNICATION?"

We are approaching rapidly the five-thousand mark that we said would be advisable before the first number of "Communication" would appear. We are going to have at least five thousand subscribers shortly.

There has been a remarkable growth in subscriptions since the beginning of the holiday period. Our friends realize that "Communication" will soon make its appearance. They know that they wish to secure every number—that we are not going to make plates of this magazine, and that those who have failed to secure any of the back copies will not be able to procure them. This is necessary from an economic viewpoint.

You may be waiting—if your subscription has not been sent—for the appearance of this magazine. When our order is given to the printers, it will be for the number of copies represented by the actual subscriptions. And subscriptions sent subsequently will have to begin with the second number, and then the third number, etc.

We have many remarkable features for "Communication." The educational features, and many others, will be continued. You do not wish to start with the second or third or fourth installment, I am sure.

We take pleasure and pride in

Announcing "The Broken Reed"

By OLLAH TOPH

Mrs. Ollah Toph, society woman, club woman, literary woman and psychic of Indianapolis, Ind., has written a continued story for "Communication," entitled, "The Broken Reed." This is one of the most unusual literary productions that has ever been penned around the all-absorbing subject of spirit return and communication.

To give you just a fleeting glimpse into the theme, I shall quote from the first chapter, entitled "The Voice."

Several months ago, I was awakened in the night by a voice calling, "Mother! Mother!" I saw a form dimly—a man.

My son had been seriously ill. My first thought was alarm for him. Then I remembered that he was safely asleep in the adjoining room.

Again the voice cried out, "Mother!"—and then, brokenly, "Oh, mother, I said I'd come back, I said I'd come back." From other inarticulate words I came to know that something of the wreckage of the Bloody Sea had drifted to my shore.

Continuing, we shall give you another brief quotation from the narra-

tive, to show you the trend of this story:

"She's true-blue, mother is. She'd fight for England herself if there wasn't any other way. And if you'll just say it this way—let me say it—that Walter Scott Douglass that went out with the Highlanders—from London, mind you—calls back 'whoo-oo,' perhaps mother will hear, somehow. Say that she'll remember when I came up to the house I called that way—'whoo-oo'—and then a whistle."

This spirit, who passed out in the cataclysmic struggle in Europe, explains:

Then somehow I was made to understand. I knew about the broken reed. That was always the way with me. Things got all jumbled up, lessons or games or anything I tried to think out. I just stumbled and got bewildered and fussed. And then when I thought there never was such a dolt—and others, too!—why, there would come a still time when things didn't seem to matter, and suddenly it would all be clear as crystal. That

way with me, then, when I got back to the broken reed. I remembered a sermon the rector once preached when there had been a tragedy in the neighborhood. He said something about them that go down into the deep waters and of the Hand that never loses hold on them. I remembered, too, the choir sang about the Everlasting Arms.

It was all clear. There was mother, alive. Here was me, alive. Yet something had come between. But what could come between mother and me? I thought again of the broken reed. Strange. On the banks of a river—and long ago.

I have before me a page from the EVENING TELEGRAM of New York, Sunday, Sept. 14, 1919. There is a main headline: "Is There Life After Death?" Mrs. Toph's picture appears center-page at the top.

She says about her gift: "It fell on me long ago, when I was too young to find words for the ecstasy in which I found a far land and an alien people. It fell on me long ago, when I was awakened in the night by a voice calling my name."

About her gift, Mrs. Toph says this: "I know three degrees of clairvoyance (clear seeing). There are probably a number of degrees. I see the persons who have entered into a recipient's life—but be they living or dead, they are like actors on a screen. They may be vivid, changeable, but I am not on a plane with them. But on that plane where dead men call back to earth: 'We live!' it is different! They appear suddenly, as if evolved from shadow. They are more or less distinct. Sometimes I can tell the color of eyes, of hair; the comparative height; the grace of movement or halt or infirmity which was theirs on earth. A woman (in spirit) has turned her back to me to show the length and beauty of the hair she was vain of on earth; and then she has shown me that beauty ravaged by sickness. Not that one supposes life beyond or above or around, or wherever it be, to be a loosening and a binding of the hair—but it serves as identification."

Mrs. Toph says further: "In the third degree of clear seeing, the person—always the dead—stands forth boldly, corporeally. There is no enveloping shadow or background. This person I feel I might actually take hold of. Yet he is only visible

to me; none others see him. I have experienced this phase only a few times."

Following the publication of "The Broken Reed" in "COMMUNICATION," this story will be published in book form by our publishing house when we are in position to handle the book, or by some other publishing house if we are not in position to handle it.

"The Broken Reed" will be beautifully illustrated.

Here is a story that will reach your heart. It will bring something that will uplift; that all the profound philosophy of the earth is incapable of carrying.

In each issue of "COMMUNICATION" we shall serve the full purpose of Spiritualism by being sufficiently broad to give to men and women every feature, phase and angle of this universal truth. We shall reach their hearts and their minds. We shall give them the science and the philosophy and the religion and the manifestations and the experiences of a multitude, and instructions that will help each discover his or her "open door."

"COMMUNICATION" will be a magazine far-reaching in its purpose. It will be helpful, inspiring, different

from anything else that has ever been published.

To our publishing office already, there are gravitating the types of manuscripts that will make "Communication" high-class in every sense.

"COMMUNICATION" will have the policy, the purpose, the plan—and that plan will permit of an ever-marching progress into these realms of things that have been unknown, but which are not unknowable.

"COMMUNICATION" will reach men and women and children. Without respect to what their walk in life may be, it will bring solace and comfort and new purpose, without demanding of people that they become chronic optimists. If the people are to be helped, it must be according to the dictates of reason. It can not be along the lines of bombast and pretense and forcing a condition of false enthusiasm. The comfort that is fortified by the truth itself is like manna out of heaven. And thus, in accordance with the truth, we are going to proceed to give the world a magazine that will spread the real gospel of spiritual truth in a manner that will be acceptable to every thinking man and woman.

Why Not Send Your Subscription TODAY?

This circular is being sent to those who have sent their subscriptions for "Communication" and for Memberships, as well as to those who have not responded. If you are among those who have not sent subscriptions, why not send two dollars today for a year's subscription to "Communication"? That means a subscription for twelve

monthly numbers. It means that you begin at the beginning, you start with the first number, you keep in touch with the progress of this beautiful magazine from the date of its inception.

Subscriptions for "Communication" are distinct from bond subscriptions!

"DREAMS" Will Be Sent FREE!

"DREAMS," a little volume telling you about dreams and their significance, will be sent to you as a premium with a subscription to "Communication" for one year. "Dreams" is just being mailed, and your copy is waiting for you. The order to the

printer is for 5,000 copies, meaning one copy of "Dreams" for each yearly subscriber to "Communication." We do not guarantee to give "Dreams" as a premium after 5,000 subscriptions have been received.

Two Important Instructive Features

Beginning with the first number of "Communication," there will be two interesting, important, helpful and instructive features.

The first will be, "Searching for Your Open Door"—that will give instructions for the discovery and development of different classes of psychic mediumship, including clairvoyance, clairaudience, crystal-clairvoyance, psychometry, impressions, inspiration, and other mediumistic gifts.

The other series will be "Trumpet Development Revealed." This will show you how to get manifestations with the trumpet in the dark and in the

light, and how to use the trumpet in other forms in the unfoldment of mediumship.

In the first number, there also will be an article entitled, "How to Use the Ouija Board," by Frank L. Gaines, a writer who has had remarkable success with this most elusive instrument. He will teach you how to get dependable results—real messages and not the vaporings of your own reflexes.

There will be other features from the beginning, and it is going to be the biggest two dollars' worth you have ever received in your life!

Order EXTRA Copies of the First Number

For the benefit of mediums and those connected with spiritual churches and others who wish to reach their friends, we are adding an order form for additional copies of No. 1. These copies are 20c each; \$1.00 for 6; \$2.00 for 12 copies.

If you wish to present some to your friends, and in this manner do some real missionary work, now is the time to get your order in for as many copies as you will wish to secure. If you wait until after your copy of "Communication" has reached you, in

accordance with your subscription, then it will be too late to order additional copies of this first number.

If you have not sent your subscription, just enclose postage or currency, or a money order or check for whatever number of copies you wish. If you have sent your subscription, order some extra copies anyway. NO SAMPLE COPIES NOT PAID FOR, WILL BE MAILED.

PLEASE USE THESE FORMS

"Communication"

981-989 Rand, McNally Bldg.,
538 So. Clark St.,
Chicago, Illinois.

Date.....1920.

Gentlemen: Enclosed find Two Dollars (\$2.00) as a subscription to twelve (12) consecutive monthly numbers of "Communication." I am to receive as a premium, without additional cost, a copy of "Dreams."

Yours truly,

Name

Street No.
or R. F. D.

City State

Date.....1920

Enclosed find.....for which please mail to me.....extra copies of "Communication" as soon as it is published. (20c a copy for 1 to 5 copies; \$1.00 for 6 copies, \$2.00 for 12 copies. If to be mailed direct to friends, attach list of names and addresses to this order.)

Yours truly,

Name

Street No.
or R. F. D.

City State

THE "AUTOMATAGRAPH" WILL GIVE YOU DEPENDABLE MESSAGES

**This Writing Device Will Supply the Conditions Necessary
in the Receipt of Dependable Automatic Writings**

Have You Ever Tried to Get Automatic Writings?

Thousands of persons who never have developed any of the well-known forms of mediumship, receive consoling and important communications from the spirit-world through automatic writing.

Briefly, automatic writing is spirit-control of the forearm, wrist and hand holding a pen or pencil. There are dangers of errors creeping into the ordinary automatic writing, and these errors naturally discourage those who are receiving the purported messages.

In the first place, there is the point of physical resistance. Your forearm and hand are in direct contact with the table or desk. Unless the control is very pronounced, you get no writing at all. In all forms of communication, forces are built up and these psychic forces have wave-like motions. Attempting automatic writing in the ordinary manner, you not only have to contend with this physical resistance, but when the forces do build up, your hand moves in an unrestrained manner and the pencil makes crude, illegible scrawls on the paper. This is because the forces do not have tracks to run on. Another point of interference is found in your watching that which you write, with the likelihood of injecting some of your own thoughts into the message. Consequently, where the person attempting automatic writing is not thoroughly developed along this line of mediumship, error is likely to result or perhaps no writing will be secured.



A "Track" for the Forces to Run On

Always bear in mind that where there is mediumship or any psychic manifestation, there is a wave motion that can be traced back to the nature of the forces employed, and you will appreciate what it means to give these forces tracks to run on.

Note the construction of the Automatagraph as illustrated by the accompanying reproduced photograph.

The Automatagraph weighs about 3½ pounds. It is heavy enough so that it does not jump around on the table. The upper end is elevated, and the main carriage is horizontal. It parallels the surface of the table. This means that when you take your pencil in your fingers and place your hand on the small carriage, the weight of your arm is distributed between the small carriage and your elbow. This minimizes the frictional physical resistance to two points. But bear in mind also that the small carriage has a very rapid right-to-left motion and a more restricted up-and-down motion. This removes the physical resistance of your hand. Therefore, the weight rests on your elbow and makes your elbow act as a pivot for the writing operations. The direction of the forces is up the left side of the Automatagraph, across the carriages and down the right side, completing a circuit.

The metal itself, as in the case of the trumpet, acts as conductor for the forces. Every psychic knows that the forces through which manifestations of any nature are received, are just as real as an electric current. The principles upon which the Automatagraph is constructed include the material of which it is made. The steel and statuary bronze, copper finish, give to these forces conductivity and direction. The forces are controlled; they are HARNESSSED!

You Write in the Path of the Forces

The Automatagraph is for one person, and that one person alone should use this device, instead of permitting others to handle it and mix the forces.

Complete instructions accompany each Automatagraph, which is mailed to you prepaid, parcel post insured.

It makes no difference whether you write with your left hand or your right.

Remember that if you destroy actual contact in the writing operation between your hand and the paper, you can not expect to get good results. That is why the old planchette was productive of results for very few persons, relatively speaking. The individuality of your own contact with the written message is preserved.

You start developnig in the dark. You never need be afraid that the pencil will run off the paper. When the small carriage has reached the end of the line, you simply lift your pencil from the paper and push the carriage back until it has engaged both triggers at the left, releasing the plunger and moving the main carriage down one line.

You may number the pages, tearing off each page when it is written. When several pages of the tablet have been used, you can turn the thumb-screws on the bottom of the Automatagraph that elevate the plate upon which the tablet rests, thus always preserving the same distance between the carriage and the surface of the paper.

You do not see what you are writing, and you never write off the tablet. Control of the forces means that you never write any illegible scrawl. The writing that you get is genuine. Later you may try the Automatagraph in the light.

A lady in Chicago, a newspaper woman, the first person outside of a few at the Stead Center, secured an Automatagraph. The first day she had it in her possession, she received messages that unquestionably were genuine.

Whenever you wish to accomplish results, you must observe the basic principles. The Automatagraph is constructed on principles recognized to be correct.

Why We Do Not Send This Device on Approval

We do not send the Automatagraph on approval for the reason that those who develop and follow the instructions faithfully, should not crowd the results. Any person getting it on approval would try to hasten results. You must be in the right mental condition to get messages, and the approval

method of sending out Automatagraphs would be conducive of the wrong mental state. Hence, in insisting that the price of five dollars, which includes prepayment, be sent with the order, we are doing so for your own best interests.

GUARANTEED for One Year

The Automatagraph is guaranteed against imperfections in workmanship and material for one year. If through any accidental cause, you should break or injure the Automatagraph, prepay the postage, return it to us and send us return postage, including parcel post insurance, which is three cents in each direction. If new parts have to be supplied, we will charge only the actual cost of those parts.

The Automatagraph is made and assembled entirely by die-work. Do not attempt to fix it up if anything happens to it.

This device is sent in a specially-made, corrugated, reinforced carton—insured—and should reach you in good condition. Each one of these devices is accompanied by illustrated instructions, and by following these instructions faithfully you will receive results within a short time.

Please Use This Order Form

Stead Center,
533 Grant Place,
Chicago, Illinois.

Date.....1920

Dear Friends:

Enclosed you will find Five Dollars (\$5.00) for which send by parcel post prepaid, one Automatagraph, with illustrated instructions.

Yours very truly,

Name
Street No.
or R. F. D.

City State

Applications Have Been Made For Letters Patent and Trade-Mark
Registration Protecting the Automatagraph

Your Automatagraph Is Ready

While we met with many delays before the Automatagraph finally made its appearance, we have arranged with the factory manufacturing these devices to supply any number needed so that every order can be filled promptly.

We have placed orders to date for 2,000 Automatagraphs, and we are confident that we shall be obliged to place additional orders shortly.

Now that you can get you Automatagraph, why not send for this device so that you may secure dependable spirit messages in your home or wherever you may be?

Automatagraphy is the only known blending of the forces of independent writing and automatic writing!

Get Your Copy of this Edition "The World Next Door"

What Men and Women think OF "The World Next Door"

I am now reading the wonders in "The World Next-Door."—Constance K., New York City.

Permit me to congratulate you for issuing so commendable a "Table-top" as "The World Next-Door." I have enjoyed reading it very much, possibly because many of my own opinions, ideas and desires are therein expressed so agreeably. Many of my personal experiences are fairly well corroborated.—Mrs. O. S. M., Arkansas City, Kans.

Let me assure you that your combined efforts in producing and arranging "The World Next-Door" are marvelous, as no one can read it thoughtfully or comprehensively without obtaining an inspirational uplift as though they were partaking of the fountain of life, love and truth. It is as rays of sunshine on a cloudy day to one seeking or in pursuit of knowledge; it illuminates to the immediate beyond; it broadens, sharpens the latent comprehension or perception of man as a cheerful unfoldment. It is good beyond expression. Therefore, may God inspire you to favor us with many more of such wonderful writings and worthy books.—C. B. C., M. D., Erie, Pa.

Think it is the best yet. Certainly was worth waiting for.—H. F. W., Charlestown, Mass.

I received "The World Next-Door" and am very well pleased with it and wonderfully benefited by it.—Mrs. A. B. D., Newark, N. J.

It is indeed splendid, and so are all of the books you have published.—Mrs. L. E., New York City.

I have read and reread it and think it is the best book yet. It is such a beautiful study, and I have derived much good from it.—Mrs. C. V. R., Dracut, Mass.

To say it is good would be putting it mildly. It clears many things in my mind that would have remained obscure had it not been for that little volume.—Dr. W. M., Pittsburgh, Pa.

This "Table-top" is a gem. In all that I have studied along the line of thought set forth in this fascinating little book, I have never found an illustration so unique and comprehensive as that of "an interlocking basic system." It brings home to us the fact that "underneath are the Everlasting Arms."—Ellen S. K., Milwaukee, Wis.

Ever so many thanks for "The World Next-Door" just received. All the "Table-top" volumes are very interesting, but this is even more than that.—Harry H. B. L., Forsyth, Mont.

The Stead Center has never published a more interesting or more comprehensive volume than "THE WORLD NEXT-DOOR," the largest of the "Table-tops."

In these days, men and women are giving serious thought to the subject of Immortality. As truly as Immortality exists, that certainly must there be tangible proof. If there are beings around and about us whom we once knew and loved—invisible helpers who pass through our walls and yet are much more solid than the walls through which they pass—if there are forms of life through which the rays of sun that we comprehend can pass unobstructed—then it is of interest and concern to learn why this is possible.

Every thinker should have a copy of "The World Next-Door," because it stands alone as a revelation of the reality of the formation of matter and ether. And besides explaining why these things are possible, this "Table-top" shows you, through the recitation of several experiences, just what life is like on the different spirit-spheres.

A Universe "Terribly and Fearfully Made"

The oldest problems with which thinking people have contended have been the problems of TIME and DISTANCE. That time never began and can never end, and still can be within our finite grasp and comprehension, will be realized when you have studied "The World Next-Door." That distance is a relative term, and that the Omnipotence, Omniscience and Omnipresence of God are possible in an understandable way, are things that you have thought and that you have a right to understand. While any human understanding is but an interpretation of the facts that are realized in spirit, still we must admit that this human understanding is important.

As truly as there is an ethereal expression of chemistry, there is a material expression of chemistry. As truly as the chemistry of the ethereal is based on natural law, that certainly is the chemistry of the material founded on natural law. Yet the chemistry we know is an interpretation or an adaptation of the higher and finer chemistry of the spirit-realms.

"THE WORLD NEXT-DOOR" is expressed not in technical terms, but in plain words what anybody can understand. Consequently, the person who is not educated can grasp the meaning, and the person of high education cannot be offended by reading these simple, direct terms.

The Lodestone of Your Library

No matter how many books you may have relating to spiritualistic and psychic subjects, you will find that "The World Next-Door" is the lodestone of your library. It is the great magnetic pole of all your spiritual literature.

"GOD'S WORLD" gave you the Teachings, the philosophy of life as handed down by the Teachers on the Other Side. "THE WORLD NEXT-DOOR" gives you the reality of the construction and employment of the infinitely fine forces that become ether and matter, according to their rate of motion.

As we learn more, we accomplish more. All human progress has been measured by the thinker. The plodder has left no mark, no indelible imprint that he has passed this way. Every worthy

thing that you know in this world, or that man ever will know, has come through the instrumentality of thinkers.

Your mind, and the minds of the greatest geniuses, have the same source. The difference is not one of inherent qualities. It is a difference of study and experience only. What the mind of any individual in the universe can comprehend—in time, with study and thought, your mind can understand.

Could a more hopeful, uplifting, inspiring message come to you than this truth that your own mentality has the capacity to learn whatever any other mind can learn? The demand is one of study and application.

"The World Next-Door" helps you THINK. It helps you collect your thoughts and make them orderly. It helps you think about this tremendous universe in terms of your understanding. It teaches you that, in order to know the illimitable universe, you must comprehend the smallest thing

in existence. When you understand the electron, you have learned the great cosmic truths.

The prepaid price of "The World Next-Door" is One Dollar. And if, after reading this "Table-top" volume, you do not feel that you have received your full dollar's worth—if you do not believe that this small sum is insignificant compared with the information placed in your possession—we should be glad to have you return the "Table-top" and receive your dollar.

The demand for "The World Next-Door" has been growing continuously. It is a book that a boy in school can understand. But it is a subject that the philosophers of the world up to this time failed to discover. This great fundamental truth that has come from highly developed Teachers in Spirit, is placed before you in words that have a meaning for you.

Do not wait until this edition is exhausted, but send your order, filling in the accompanying blank and getting it into our hands without loss of time.

**You May Send ALL Orders for the "Automatagraph,"
the "Table-Tops," "Trumpets," "God's World,"
and for The Monthly Lessons**

TO

THE WM. T. STEAD MEMORIAL CENTER

533 Grant Place, Chicago, Illinois

Or Enclose those Orders with Orders for the Bonds and "Communication Subscriptions"

PLEASE USE THIS ORDER FORM FOR "THE WORLD NEXT DOOR"

Stead Center,
533 Grant Place, Chicago, Illinois.

Date.....1920.

Dear Friends:

I enclosed One Dollar (\$1.00) for a prepaid copy of "The World Next-Door."

Yours very truly,

Name

Street No.
or R. F. D.

City State

**In Sending Personal Checks, Please Add 10c to Cover Bank Exchange
Requests for Messages Should Be Written
Especially to Mrs. Cecil M. Cook**

The Spiritualistic Educational Association

(AN ILLINOIS CORPORATION)

981-989 RAND, McNALLY BUILDING

538 SOUTH CLARK STREET

CHICAGO, ILLINOIS Jan. 21, 1920.

Dictated by Mr. Lloyd Kenyon Jones,
Editor of "Communication,"
Chicago, Illinois.

Esteemed Friend:

Whenever you read any statement or series of statements founded on the truth, the very force of that truth is sure to set into operation in your own being a chain of helpful thoughts.

If we contemplate that which is untrue or frivolous or irrelevant, then we have not unlocked the door of constructive thought and we have not produced those conditions that will bring inspiration to us.

We may say that we are inspired only now and then; but when we have learned more about the inner thoughts of life and its expressions, we shall discover that everything we do well is an inspiration, perhaps from some loved one in spirit, some guide or some guardian angel, or direct from the Source of our own souls, which means God Himself.

It is contemplation of the truth that builds up these forces that become strong enough to open the door and bring help to us.

The statements made in this circular are statements based on TRUTH. To read this circular means to be inspired, to set in motion within yourself a constructive force that will help you. Therefore, in reading this circular, read it first for the value its statements will bring to you; and second, read it as a message that tells you about the progress of this great and beautiful work.

We have set into operation a force that is accumulating rapidly as each day passes. Every one of us should be a living part of that force. No matter if you have participated in that which is offered to you in this circular, read it for the help it will bring to you.

I can not go to my friends and ask their co-operation without giving them value in return. I must do this if the co-operation is to come to me. And with all my ability, with all my sincerity, I am bringing to you that value received. Upon this foundation, and upon no other, will it be possible for us to grow. We should all be proud to be part of this forceful, epoch-making movement that is bringing new ideas, new ideals and new purposes to the sorrowing, struggling world.

Very sincerely yours,



Editor.

LKJ-LLS

The 6% Margin of Success

Sir George Paish, noted British financier and economist and financial adviser to the British exchequer, came to the United States recently for the purpose of completing plans for arranging for international credit. This credit is to rebuild Europe.

Sir George is quoted by the newspapers as saying, "In considering such a bond issue, we must consider Europe as a growing concern. When you have a house under construction, you need imagination to see that the house is going to be productive when finished. Europe is under reconstruction,

and you must have the imagination to see that it is going to be a self-supporting community."

By imagination, Sir George meant vision. In his statement, he touched upon one of the fundamentals of progress. Only those people who have vision are able to build from bed-rock—meaning solidly and for years.

Just what this idea of vision means, I shall illustrate by a story told to me by a New Zealander who had lived some years in India.

The Entity of Thought

At that particular time, this man was in his early twenties. He has a brother who is managing editor of the principal newspaper in Wellington, N. Z. This man, and his friends, at this particular time, were in Rangoon. They had heard about a Swami who lived about 200 miles up-country, and they went to visit this Swami. He lived in a bungalow that was about a hundred feet long, the interior consisting of one long room, with smaller rooms at either side.

This man told the Swami that he would like to test his powers, and it was agreed that the New Zealander would sit at one end of the bungalow and the Swami at the other end both at tables with paper, pen and ink. They were back to back, about ninety feet apart. The man from New Zealand wrote a letter to his brother, concentrating intently on every word. It was a long letter, and, to him, an important one. When he had finished writing, and read his letter for corrections, he arose—and at the same moment the Swami got up from his chair. They met in the middle of the room. The letters were identical even to every mark of punctuation.

"How was it possible," the New Zealander asked the Hindu, "for you to get every word that I wrote?"

The Swami replied: "Before you ever wrote a word, it had become an entity in your mind. In your aura I read what you thought. Before an artist ever paints a picture, he has a conception of that picture. That conception is more real than the picture itself. You will learn in time that thoughts are things, and before you accomplish anything you must have a vision of the thing you try to accomplish. That vision becomes an entity. It is an existing thing. Therefore, it has its reality in spirit before it can have reality in this world."

Some years ago, I prepared a financial campaign for one of the big hotel corporations in Chicago, which was raising about two million dollars on its securities to construct a larger building. The president of the hotel company had been a waiter in one of its restaurants twenty-five years previously.

I said to him, "Mr. M. how did you come to build up this hotel business

and decide on the great structure that is now being built?"

He replied, "When I was a waiter in the basement restaurant, I had dreams of a hotel that could be constructed. I had my vision and that vision never left me. Without that vision, this hotel never would have been constructed."

Here was a man who knew nothing about Spiritualism, who claimed no knowledge of psychology, but who realized the truth that there must first be the vision before there can be a reality.

You can not point to a big business enterprise or to any worthy work of any nature that just happened accidentally. There must always be the foundation, which is a vision. That vision becomes an inspiration. It is like a deposit made to your credit with natural law. It becomes a sustaining reality. Through this entity, your guides on the brighter side of life can work and bring to you detail at a time the plans that will permit you to work out the progress of your enterprise.

The Reality of "Communication"

Our forthcoming magazine, "COMMUNICATION," has been in the concept or vision stage for about two years. That concept has undergone many refinements. This spiritual pat-

tern has been created and corrected until it has become a living reality.

But in order to give it action—to give it direction and purpose—it was necessary to put this vision to the

test and bring it so close to business men, who are capable of judging, that they could analyze it and understand how it would apply to them.

Putting the Conception to the Test

When I first announced the Memberships in THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION, the vision of the field for "Communication," and the possibilities of its growth, was a clear vision.

Then I took a trip to Detroit and

up into Ontario, and I had some conferences with business men in Chicago. Singularly enough, every one of them saw the possibilities in the same light. Their opinion in substance was this:

"You say that in order to carry

out the plans of this enterprise and disseminate the educational knowledge of spiritual truths, it will be necessary to observe business principles and the facts of publishing, and actually place this work on a self-sustaining basis.

"Now, Mr. Jones, in the course of all business, be it great or small, you know that the heads of that business, at different periods, are obliged to go to banks and borrow money. You know that the bank interest rate is 6%, and that bank loans usually are not for more than ninety days, with the prospect of a refusal of renewals. You know that it is bank practice, in some instances, to lend money freely to a growing business and then suspend credit and force that business into accepting a financial plan that will give the bankers control of that business. You know that this is true, and has been true since there has been banking.

"Why not so organize The Spiritualistic Educational Association that you will be placed in position where you become your own banker—where you are obliged to trust only those who are faithful to this cause? It is true that you can place 'Communication' and the business side of this propaganda on a self-sustaining basis; then it is true that you will be able to earn at least six per cent. above that self-sustaining figure, and if six per cent., then a sufficient sum beyond that to meet all your needs.

"We feel that the greatest success must come through facing a definite obligation—that with this definite obligation measured, you will be in position to so govern all of your business acts as to never waver from this definite debt that is placed upon you.

"Our suggestion to you is that you prepare a bond issue, and that the bonds be in denominations of ten, twenty-five, fifty and one hundred dollars, that these bonds run for a term of ten years, with the privilege of retiring any of them sooner on any interest date; and that each bond have attached to it twenty coupons, payable serially the middle of April and the middle of October of each year, three per cent. to be paid on each of these dates, making six per cent. per annum. This means that those who send you money to be help build up this very essential and worthy propaganda will be receiving a rate of return that will compare favorably with established interest rates."

At that time our medium, Mrs. Cecil M. Cook, was in New York City, and I was not in position to take up this subject with the guides. But I did so upon her return, and I found that it was precisely what they desired.

I have put this plan to the test. I found that one man who had decided to put \$100 into membership, is going to put several thousand dollars into bonds; to be exact, \$5,000.00.

It is not that any of these men and women are selfish—it is not that any one of them wishes to exact an earning rate from this magazine. They all see that through the obligation represented by these bonds, the expenditure of all of the money will be made

carefully and in a business-like manner, and that the organization itself will be built up accordingly.

Here is the principle: A man who owes money, who has not paid his rent, who can bring very little to eat to his family, faces a definite duty. Necessity compels him to better himself. It is no longer a question of choice. We find that most of the big business men were once poor, were once in debt. They started on their road to progress through the necessity of making good. Therefore, the men and women who will buy these bonds realize that this process of financing this propaganda will give a certain leaven that could be secured in no other way.

And now before explaining the bonds more definitely, I am going to take you into my confidence relative to my plans. I am going to tell you the things that I know and the other things that are still to be ascertained. And I am not going to call theory by any other name. I am not going to say that it is knowledge. But I am going to show you why it is possible to build up this work, meet this interest rate regularly, and eventually retire these bonds. But before the bonds are retired, that certainly will be because this Association had succeeded, and then I would give every bondholder an opportunity at his or her option of converting these bonds into memberships.

How "Communication" Will Be Advertised

Newspapers and magazines, with their large circulations, offer the most direct and economical channels for the sale of many articles.

Scattered throughout the United States and Canada are hundreds of thousands of men and women who are interested in Spiritualism. These men and women read the large daily newspapers and the monthly magazines. The quickest and least expensive method of getting in touch with them is through advertising.

I demonstrated in the advertising of the Stead Center, that page ads. are necessary to bring the best results. The necessity of using page ads. for advertising "COMMUNICATION" may be set down as definite knowledge.

Another fact which has been demonstrated is that it does not pay to advertise in newspapers of cities having populations of less than 200,000. The smaller the circulation, the higher the rate for each one thousand of the papers printed. The rates to publishers (the smallest charges made to any advertiser) in the New York Sunday American are about \$1.50 a page for each one thousand papers printed. The rates in cities like New Orleans and

Omaha average about \$6.00 a page for each one thousand papers printed.

All of these facts must be considered in advertising. Sometimes a paper of smaller circulation will bring more replies for each one thousand circulation than would be received from a paper of great circulation. That fact also must be taken into consideration.

There are about 150 newspapers, including Sunday and afternoon papers, in the United States and Canada that we can use. There are about fifteen magazines that can be used.

Rates on new books and periodicals average about 30% lower than the regular advertising rates—a great saving to this Association.

Experience has proved that it does not pay to put an ad. of this nature in a periodical more than once each year. This means that the largest amount of money we can spend economically and judiciously for advertising "Communication" would be about \$100,000 in a year. To follow up those inquiries would cost another \$80,000. This would represent the maximum expenditure of any single year, because in addition to the subscribers we shall

get through this advertising will be a large number of subscriptions secured for us by our readers. Although "Communication" has not made its appearance, many of our friends have sent in a number of subscriptions for their friends. The better we make "Communication," the more rapidly its circulation will grow.

If you go to a store and buy an article that proves its merit through use, you are going to recommend that article to your friends. If "COMMUNICATION" proves to be a high-class, interesting magazine, you are going to tell your friends about it

and have them send their subscriptions. This internal, intensive work becomes cumulative. It will be much greater the second year than it is the first year. Each year this cumulative good-will must grow. That we may also accept as a demonstrated fact.

We shall advertise about eight months out of each year, meaning that our maximum advertising appropriation for each of those eight months will be \$12,500; our combined advertising and "follow-up" outlay about \$22,500 a month for eight months of the year.

The Relationship of Advertising to Subscriptions

Please bear in mind that at two dollars a year, "COMMUNICATION" will pay its way. We can not make any profit at that figure. I never expect that it will show a profit on circulation, because the greater the number of subscriptions, the larger the number of pages we shall print. As the cost of each one thousand diminishes with increased numbers, there will be an additional cost as the magazine grows in size.

I have told you the things that I know—the facts that have been demonstrated. I am going to be equally frank now and tell you the facts I do not know—the points that still must be decided and proved.

I do not know just what kind of advertisements will bring the best returns. For more than three months, I have turned over in my mind the details of newspaper and magazine ads. I have been a writer for twenty-five years, and my experience has told me that no advertising man can prophesy what any ad. will do, and that no ad. writer can hope to write an effective

advertisement until he is permeated with the subject.

From my experience, I believe the following estimate will be realized through the expenditure of \$100,000 for newspaper and magazine space to advertise "Communication":

We should receive not less than 300,000 inquiries, and not under 100,000 of these should become subscribers. That would mean—if it works out the way I believe it will—that for every dollar we expend in advertising, we shall receive one yearly subscription. The cost of getting this subscription after we secure the inquiry will be 80c. Consequently, out of an expenditure of \$180,000, we shall gain 100,000 subscribers. To fill those subscriptions for one year, including all costs, would demand practically the subscription price received.

Remembering that "COMMUNICATION" is a class publication, and that class publications receive the highest advertising rates for their space, you will understand that I am

not exaggerating when I say that we would have an income from advertising that should be at least \$60,000 a year, which would be \$48,000 more than the interest on \$200,000 worth of these bonds at 6% interest.

To retire the bonds within a period of nine years thereafter would mean that we should have to provide a sinking fund of about \$23,000 a year. That would leave us \$25,000 a year, on a circulation of 100,000, for purposes of expansion for the carrying on of this propaganda.

I say that these things are speculative, because nothing can be proved until it is done. In twenty-five years' experience, during which time I have handled millions of dollars that has been expended in advertising, and have been an important factor in the up-building of many business enterprises, I certainly have learned certain fundamentals, and am doing my speculating not as a wild guess, but in accordance with innumerable results I have helped to produce.

What Three Years Should Bring

Following this programme for a period of three years, and with the advertising rates of "Communication" increasing with each subscriber; or, more properly, with each 1,000 subscribers, and with the certainty of getting more advertising as well as higher rates—as "Communication" grows we will be placed in position where there would be no question about meeting the interest on our bonds and providing a sinking fund

adequate to retire these bonds. There is no doubt that we could produce revenue sufficient to continue to expand, and thereby carry this truth to thousands of other men and women.

My object is not to create a tremendous profit-paying organization. It is to place Spiritualism where it belongs. I am convinced that it is equitable and just to pay those who furnish this revenue an adequate interest rate on their money.

I do not expect you to have the vision that is mine, any more than I could have your vision. When the Teachers in spirit tell me that there is a field that will afford a circulation of one million copies of "COMMUNICATION," and that this field can be cultivated in a few years, that information corresponds with all of the evidence that comes from every part of this continent.

EVERY SPIRITUALIST SHOULD BE GLAD TO SUPPORT THIS WORK

Occasionally we receive letters—but they comprise an insignificant percentage of those that come to us—in which criticism is offered relative to placing this propaganda on a “commercial basis.”

Recently, in a conversation with a lady, who has been a Spiritualist all her life and who is engaged actively in Spiritualistic propaganda, she said to me: “Mr. Jones, for the past twenty-five years I have said to many of my friends that the work of Spiritualism never would be carried on properly until it was conducted on a business basis. I have seen business men of the broadest experience attempt to do something for Spiritualism, but as soon as they started, they apparently lost all of their commercial sense. They set aside all of their experience, saying that it would not apply to Spiritualism. You are doing the work in the manner in which I have predicted for twenty-five years that it must be done.”

When I had a conference with the gentlemen up in Ontario, they said to me, “It is not necessary for you to come to us with proof that you can make this magazine successful. With your own money you did the proving in the work of the Stead Center. We know what the truth of Spiritualism has meant to us. We feel that we owe a definite debt to this truth. As business men, naturally we wish to be assured that the money we put into this work will be used honestly and intelligently. Believing as we do that you have proved your right to go to

Spiritualists and ask for support, we consider that it is a pleasure and a privilege to stand back of you to the full extent of our financial ability.”

These men in this Ontario town receive manifestations. They get independent writing on paper, and also messages through the tapping of the trumpet, which raps almost as fast as the clicking of a telegraph instrument. One of the members of this party senses the letter indicated when the trumpet stops; therefore the spelling comes through very rapidly. It was my privilege to attend one of these seances, and in the course of the communications, the Trumpet spelled out this message: “This is for you, Mr. Jones. The world is greatly in need of spiritual education. You are the one who will give it to the world. We want our friends to stand right back of you.” Through their own forces, in their own seance-room, came this evidence of the confidence in this work expressed in spirit. And from many parts of this country, I receive letters telling me that similar information comes through their own mediums.

I am saying these things not in a boastful manner, but because I feel that I have a clear vision of how this work must be done if it is to succeed. And I am proceeding along those lines, caring nothing about such criticism as is offered to me, and thinking only of the results that will be accomplished for the dissemination of our truth.

Observing “The Law of Commerce”

We are living in a material world. Each one of you who is reading this message, lives in accordance with the law of the material world. You must earn your food and your clothing and your other necessities. You must figure in dollars and cents. It is senseless to deny the reality of such obligations. It is a mark of common sense to admit and to study these requirements as part of the experience through which God has decreed we must pass.

In publishing “COMMUNICATION,” we can not ignore the law of commerce, and still succeed. We are using material implements, material vehicles, in carrying this message to the souls of men and women. Admitting the reality of this fact, it fol-

lows that we shall achieve results by recognizing not only the spirit law, but the law of commerce under which we operate and have our being in this world.

We can not deny these facts. We can not make Spiritualism a practical thing by ignoring this world and its requirements. Facing the necessity of observing conditions as they exist, we are going to succeed better and more rapidly by working in harmony with these necessities.

That is why Spiritualism has not been placed on a solid foundation. The majority of the good men and women who proclaim the fact that they have been Spiritualists for many years, have become so enamored with

the phenomena, have become so delighted with the manifestations, that apparently they have failed to extract from what they experienced, the practical lessons that would help them live this life better.

The mission of “Communication” is to propagate the truths of Spiritualism. This must be done not one year or two years, but for years beyond counting. The plan of organization must be a reasonable plan. If God decides that each one of us should have a certain experience in this world, He does not expect us to turn our backs on this experience and the lessons that it brings to us. He expects us to make use of that experience.

WHEN YOU BUY ANY OF OUR BONDS

*You Lend Money to Us
at 6% Interest!*

BE ONE OF 1,000 IN THE NEXT 60 DAYS!

As I told you in the circular recently mailed, all I want is a thousand men and women to put in a few dollars each month, and then we can accomplish the results desired.

At the time that this talk to you is dictated, about twenty per cent. of the necessary one thousand have joined me. Each day the number is being added to materially. These men and women are subscribing anywhere from a dollar or two dollars a month to several thousand dollars. The monthly payments that are being sent in range from the small figures I have named to five dollars, ten dollars, twenty-five dollars, forty dollars, fifty dollars, one hundred dollars and more.

I need a total of 1,000 bondholders. That means that I anticipate they will average \$200 each. Up to this time I have received two subscriptions of \$5,000 each, that will be paid one in cash and the other in installments. Other subscriptions are for a few dollars, but the average will bring the amount necessary to achieve the results which we have set out to achieve in the first year.

You will get 6% on your money. The principal will be paid back within ten years. When we have reached the proper stage of our progress, you will be permitted, at your discretion, to convert your bonds into the Memberships. Those who have subscribed for Memberships are being notified about these bonds.

Let Us Do This in 60 Days!

Placing these bonds among our friends should be regarded as an incident to the results we aim to accomplish. We must think about the results.

I think it is unnecessary to tell you that, as the subscriptions to the magazine pour in, we are going to add to the value of this publishing work. We are going to carry it that much nearer to a position of independence, where it can supply its own revenue for expansion and for the propagation of spiritualistic truth. To face the necessity of continuing throughout the entire year to raise funds should be entirely unnecessary.

Shortly after this circular is in the mail, I plan on being in New York City, Philadelphia, and likely other Eastern points, where I shall hope to meet friends of ours who will not hesitate to do everything possible to make this work a big success.

We can accomplish these results in the next sixty days, so that for the ten months following, I shall be free to devote all my time and energy to building up the circulation of "COMMUNICATION" and its various departments, including its advertising department; where I shall be free to

do the essential things in the conduct of this important propaganda.

If you will ask yourself if I have the right to come to you and seek this support, I am sure you will admit that I have such right. If you are in position to do anything from a few dollars to many dollars a month, I am sure that you are going to require no further urging.

I would not come to you and talk to you this way for myself. I would not ask you to do any one of these things for me. I would not go to any friend and ask him for a loan for my personal use. In my forty-two years of life, I have never done that and I am not going to begin now. But I will go to anybody who is interested and ask for a loan secured by these bonds for the conduct of our beautiful work. I will run the chances of being called a beggar or a pest for the sake of this work.

I feel that in the results that have been produced in the progress of the Stead Center—which work will be continued just as it has been started—I have proved that I can give a good account of every dollar I have had to use. I can prove, and shall be glad to prove to any person interested

enough to inquire, by the books of account of the Stead Center, just what has been done with every dollar and every dime and every penny. I shall be glad to invite any man or woman who sends in money for these bonds to look over the books of account of THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION at any time, now or in the future, so that they may satisfy themselves as to how the work has been conducted.

A man who is operating on the square, is never going to feel offended if any interested person comes to him and asks him for the documentary evidence. The man who is under cover will always assume indignation when he is asked to reveal the inside facts. This does not mean that I can send you a report every month, except as to our gains in circulation, because those reports cost real money. It does mean that you will have a report on every interest date, which is twice yearly.

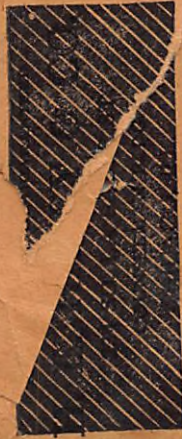
In this circular, I am presenting the precise appearance of these bonds. This issue has been authorized duly by our Board of Directors, and adequate provision will be made for retiring these bonds and for the payment of interest.

If You Are Buying Memberships, Convert Them Into Bonds, and Increase the Amount!

This circular will be read by the men and women who now are buying Memberships. In order to treat everybody alike, I wish those friends to take Bonds for their Memberships, and to increase their subscriptions just as much as possible, because they will all get 6% interest, with their money

returned within 10 years, and these increases will help carry us that much farther toward the goal which we aim to reach.

Now I am going to tell you every detail about these bonds.



533 Grant Place
CHICAGO, ILLINOIS



Miss Lucy B. Stephens
1200 May St.
Richmond, Va.



“Communication”

981 Rand-McNally Building,

Chicago, Illinois



INSTALLMENT BOND SUBSCRIPTION

SPIRITUALISTIC EDUCATIONAL ASSOCIATION

981-991 Rand, McNally Bldg.
CHICAGO, ILLINOIS:

Date: _____

Herewith is my first payment of \$ _____ toward \$ _____ of your 6% Bonds, a like sum to be paid each month until paid in full. I am to receive 6% from this date on the total amount and am to be charged with 6% on deferred payments.

Very truly yours,

Name: _____

Address: _____

(OTHER SIDE FOR CASH-IN-FULL SUBSCRIPTION)

CASH-IN-FULL BOND SUBSCRIPTION

SPIRITUALISTIC EDUCATIONAL ASSOCIATION

981-991 Rand, McNally Bldg.,
CHICAGO, ILLINOIS:

Date: _____

Herewith is my remittance of \$ _____ in full payment for the same amount in your
6% Bonds.

Very truly yours,

Name: _____

Address: _____

(OTHER SIDE FOR INSTALLMENT SUBSCRIPTION)

Communication

The Magazine of Spiritual Education

EDITED BY LLOYD KENYON JONES

981-991 Rand, McNally Building, Chicago, Illinois

From Mr. Lloyd Kenyon Jones,
Editor, "Communication,"
Chicago, Illinois.

Dear Friend:

At this time, with others, I am engaged in a series of experiments which, thus far, have been fruitful of remarkable results and about which I hope to be able to tell you more at no distant date.

I feel justified in stating at this time that by means of a device and chemicals, we have been enabled to produce some truly wonderful physical manifestations without the presence of a medium. I am not prepared to say any more or to make any promises. I know that if we were to sit without this device, we would not receive anything approaching the manifestations that we have had.

This is a subject so far-reaching, so important, so purposeful, its very nature suggests caution in setting forth any claim. We were careful to select persons to sit who are not mediums. From the first night we had these manifestations, and we are now proceeding in making progressive changes in the device. The chemicals, we believe, are correct. Since the conception of this idea came to me, I have brought to my assistance others who unquestionably have been prepared to do their essential parts of the work.

I do not care to take this matter up at this time in "Communication." If you will be interested in learning more about our progress, I wish that you would signify your interest on the enclosed blank.

The idea that we have in mind is this: Before a person becomes a medium, a certain chemical change has occurred in that individual's body. For several years, I have studied the nature of the forces very carefully and had to be guided by a careful observation and tabulation of results in seances. I was told that the idea would come to me in its entirety, and shortly thereafter the concrete idea did present itself. It meant that we could reproduce outside of the body, the conditions of mediumship that heretofore had depended upon bodily changes. There is nothing taken into the body or injected into the body. As the spirit-world has typified it, this plan is "extra-mural." This means literally outside of the walls, and of course implies outside of the bodily walls.

We have had numerous physical manifestations. I do not know how long it will be before I shall be able to tell you that we have had definite communications. I do not know any more than you just what steps and turns these manifestations will assume. But I do know that chemists on the other side are working with us, and that without respect to how far our progress will take us, we have already demonstrated that we can speed up the development of individuals and do what never has been done before for the cause of Spiritualism.

These statements are unusual, but I am satisfied you realize that I would not make them unless I knew whereof I speak.

Such of our friends as may be interested will be kept informed of our progress. This does not mean that mediumship will be dispensed with, but it does mean that new openings are being made between the earth-life and spirit, and that individuals in their homes can be made acquainted with the undeniable truth that the world of spirit is doing its best to rend the veil that separates mortals from the brighter and better life.

We have been making very excellent progress with "Communication" and with our work in general. We have been making a careful canvass of the book trade. And just as soon

as we can afford to carry the accounts, I know that we can get a large distribution through the news companies and the book stores. This means that we must carry accounts from thirty to ninety days. Some of our friends have experimented by placing copies of "Communication" on news stands, and it has been surprising to see how rapidly these copies were sold. There is no doubt that we could find a ready sale for our magazine on news stands, but the company does not settle short of ninety days. We have opened these means of distribution, and they are ours if we can grasp them.

I am sure that our new book, "The Master Key of the Scriptures," will have a very heavy sale in book stores and through agents. I have not told you about this book, but it is based on the Scriptures, and points out the Spiritualistic teachings, all of which are contained in the Bible and which relate to the everyday problems of life. I do not mention Spiritualism in this volume, because it is going to be a missionary for us, and is the first step to get large numbers of persons interested. I am satisfied that we are going to sell thousands of copies of this book a month.

These are some of the reasons why I am so anxious to place just as many of our Six Per Cent. Bonds as possible.

I have had Spiritualists say to me, "Mr. Jones, don't you think that if God wished you to have plenty of money, He would send it to you so that you would not have to go out and sell these Bonds?"

There is only one reply that I can give: The law of compensation is real. I have no right to ask God and the spirit-world to shower money on me, because, like other mortals, I then might not appreciate the full value of a dollar. Again, the spirit-world has made very clear to me that there must be many hundreds, and eventually thousands, interested in the upbuilding of this work--that it is not one man's work, and that this real, tangible interest is sure to make "Communication" and our books known throughout the world.

Thus far a few more than three hundred persons have been financially interested in carrying these plans forward. They have put in from ten dollars to several hundred dollars each. A few have put in a thousand dollars and better.

We are only asking our friends to lend this money. They receive 6%. This is not, and can not, be regarded as commercializing Spiritualism. The Christian Science Publishing Company is not commercializing Christian Science. It helps insure the success of that religion by observing the laws of cause and effect--of income and outgo. It is impossible to reach any person without at least writing a letter and buying a postage stamp. We must provide the means of meeting that cost. And, so we must meet all necessary expenses of the work in its entirety. Those persons who think that we are commercializing Spiritualism seem to forget that we are not in this work for personal gain--that the profit will go toward increasing the dissemination of this educational matter.

The Secretary of The Spiritualistic Educational Association, Mr. H. E. Haley, is now helping us in placing some of these Bonds, but of course the number of persons upon whom he can call is restricted. We simply wish you to know that we are putting forth a systematic effort, which we are warranted in doing on account of the definite plans that we are pursuing.

We will accept Liberty Bonds or Victory Bonds at full face value, with the coupons clipped to date. For example, if you have fifty or a hundred or several hundred dollars in Liberty or Victory Bonds, we will give you Bonds of The Spiritualistic Educational Association of the same face value, without respect to the stock exchange price placed upon your Bonds. We do this because it brings to us immediate assistance, and it places in the hands of our friends Bonds that will bring them six per cent. on the sums they originally paid for Liberty Bonds or Victory Bonds. It is equitable to our friends and it is equitable to us.

I believe that many of the subscribers of "Communication" have some of those Bonds that they would be willing to exchange on this basis. We are no longer groping in the dark and experimenting. We are moving along definitely, and we have attracted the attention of many helpful, experienced persons who are getting right down to tangible hard work for us.

Today I answered a letter from a managing editor of a newspaper in Milwaukee, who invited me to send him advance copies or proof sheets of "Communication" so that he could

reprint articles from our magazine, giving us full credit. It will not be long before we have many daily newspapers republishing our articles and in this way advertising "Communication." This advertising will cost us only the printing and postage, but it would be impossible to get this same publicity by sending out books. Having a magazine places us in the fraternity of publishers and gains recognition for us.

Now there are many things that I wish to talk to you about. When I write a letter to you, my inspiration is that we are always going to give you value in return for what you send to us.

For example, there are the Lessons. Fifteen hundred of our friends know what these lessons mean. There has never been anything that has been compiled and put into print that could bring more genuine inspiration and help than the Oriental Lessons. We have on hand a few hundred sets of the 1919 lessons complete. We realize that when you secure these 1919 lessons, you do not have the privilege of sending any questions--but you will find several hundred questions and answers that will bring new enlightenment and new thought about many problems that undoubtedly have occurred to you.

We have decided to sell part of these sets to our friends for \$3.00, in view of the fact that they can not send any questions. The 1919 lessons contain, I should say off-hand, about three times the reading matter of "God's World." These are stitched and punched for a loose-leaf binder. They are very convenient to read, because you could study them with just a few sheets in your hands at a time, and if you wish to fold up some of these sheets and put them in your pocket or your bag, you can take them with you when you are traveling on trains or riding in street-cars.

I know that we could never offer you anything with greater value than these lessons. You will prize them as long as you are in this world--and I believe for a long time after. They will help you in your psychic development and in your understanding of the philosophy of Spiritualism. They will help you in your daily problems. They will encourage you when you are discouraged. They will help bring better health to you. They reflect the serious thought of hundreds of persons, and the teachings have come from the same source as those contained in "God's World."

I am sure that there will be such a response to this offer that it will not be repeated, and I have provided a space in the accompanying form which you may fill in and send your order and receive a set of these lessons, if you do not have them.

The new form of ouija will be ready to send out before long. We have had delays because we have been waiting for the delivery of part of the material. The freight congestion has made the movement of all shipments very slow. This material finally has arrived and we can go ahead with all possible speed. So we ask our friends who have sent in the \$1.85, the prepaid price of this board, to have just a little more patience and I know that they will feel well rewarded. The sales price, I believe, will be \$2.10 after we are ready to make deliveries.

We have filled all orders to date for "The Ciphers of the Apocalypse." And I am sure that after you have learned more about this new process of securing manifestations (to which I referred in the beginning of this letter), you will see a direct connection between the prophetic facts presented in "The Ciphers of the Apocalypse" and this discovery. That connection was unknown to me at the time I prepared the book. I saw no relationship between "The Ciphers of the Apocalypse" and this chemical discovery until we were actually engaged in our experiments with the chemical device. Then it was very plain to me that the truths revealed in "The Ciphers of the Apocalypse" had direct and definite bearing on this device to assist in the unfoldment of mediumistic powers.

I think that every one of our friends interested in these experiments should secure a copy of "The Ciphers of the Apocalypse," because as these experiments are explained, they will see that "The Ciphers" logically preceded the conception that led to this discovery.

* * *

Another matter that I have in mind, and upon which I shall be glad to have your suggestions, may be explained as follows:

Perhaps beginning next Fall, we may put a lecturer out to visit first of all the

larger cities, and equip him with a great fund of information. It will appeal alike to Spiritualists of long experience and to those who are just becoming interested in the work. I believe that we could give the public most interesting lectures, and we would secure in the different cities the services of the best message-bearers and other mediums, who demonstrate their powers publicly, to take part in the programme. We would co-operate with Spiritualist churches and societies. And of course we would have our magazine well represented, and combine with the lecture a circulation plan that would be offensive to nobody and that should result in a very rapid growth in the circulation of the magazine.

I am in touch with a number of experienced and very capable lecturers who have been engaged in Spiritualistic work for years, and who are real orators in addition to having a thorough grasp on the philosophy. These would not, and could not, be free lectures, but the price of the tickets would be within the reach of everybody. We would plan on leasing theatres or other large halls, and organizing a complete, interesting programme.

I ask you to think about this matter and let me have your honest opinion. If you knew that we were going to put on a lecture in your town, would you be glad to co-operate? I do not know that this plan is feasible. I am not passing any opinion on it at this time. If it should be a workable idea, we would soon have "Communication" represented in the highest class manner.

I believe that before next Winter has passed, we shall be able to have a number of these lecturers on the road. It would be necessary to have these lectures pay the expenses incurred. It would not cost a great deal of money to get them started. We likely would put on the first one in Chicago, and the next in Milwaukee, so that we could make a test without any great outlay.

I have felt for a long time that Spiritualism has not been represented on the platform as I should like to see it represented. I believe that we have grown to the point where we are justified in giving this plan serious consideration. But it would have to be a real plan, carefully made and efficiently carried out. Then we could count on a reasonable amount of newspaper support.

I am going to ask you to do some serious thinking about this and let me know just what you think. Also, without wishing to burden you with needless details, I would appreciate any suggestions that you have to make about "Communication." Therefore, on the accompanying blank I have provided a space that can be filled out conveniently.

I am not going to risk saying anything more, because I do not wish to confuse you.

I believe that the remarkable progress we have made since we have started our magazine, plus the definite plans upon which we are working, plus the knowledge that we have found successful avenues for distributing our magazine and our books, will combine in justifying you in sending in your Liberty Bonds or Victory Bonds or other remittances for our 6% Bonds.

Those friends who recently have been good enough to send Bond subscriptions, will realize that this letter is not intended as another appeal to them.

We are going straight ahead and we are doing wonderfully well. We have located fields for expansion that we should cultivate without further loss of time. That is what this money will be used for.

Be one of the builders of this work, because it is a work of destiny. Its success is certain and its growth is going to be a natural result of the sincere, hard work that has been invested and that must bring its returns in success.

I am enclosing herewith three forms and a return envelope, and shall be very glad to hear from you soon.

Very sincerely yours,

Lloyd Kenyon Jones

Editor "Communication."

LKJ-LLS

Please Use This Form for Bond and Membership Subscriptions and Magazine Subscription Booster Efforts

Form for Cash or Installment Membership Subscriptions

The Spiritualistic Educational Association,
981-991 Rand, McNally Building,
Chicago, Illinois.

Date.....1920.

Gentlemen:

Enclosed herewith find \$....., for which please mail me a Certificate for.....Memberships at \$1.00 each.

Enclosed find \$..... as first payment on.....Memberships at \$1.00 each. I will send \$..... monthly until I have paid for..... Memberships.

Yours very truly,

Name.....

Street No. or R. F. D.....

City..... State.....

Will You Fill in and Return this "Communication Booster"?

"Communication,"
981-991 Rand, McNally Building,
Chicago, Illinois.

Date.....1920.

Gentlemen:

WITHOUT OBLIGATION, I will try to send in.....yearly subscriptions for "Communication" in the next month, to boost the good work along.

Yours very truly,

Name.....

Street No. or R. F. D.....

City..... State.....

CONSULT "COMMUNICATION" FOR PREMIUMS FOR THIS "COMMUNICATION CLUB" CO-OPERATION!

Form for Cash or Installment Bond Subscriptions

The Spiritualistic Educational Association,
981-991 Rand, McNally Building,
Chicago, Illinois.

Date.....1920.

Gentlemen:

Enclosed herewith find \$....., for which please send me.....dollars' worth of your Six Per Cent. Sinking-Fund Bonds as described in your circular.

Enclosed please find \$....., first monthly installment toward.....dollars' worth of your Six Per Cent. Sinking-Fund Bonds, and I will send you the same amount each month for.....months, paying interest on deferred payments at the rate of 6%, your receipts to show principal, accrued interest and deferred payment interest for the first month, and principal and deferred payment interest each month thereafter. You are to set aside the above amount in bonds, and I am to be credited at this time with interest at 6% on the total amount of my subscription. The bonds are to be registered in my name.

Yours very truly,

Name.....

Street No. or R. F. D.....

City..... State.....

City _____ State _____

Street No. of R. F. D. _____

Name _____

Your name _____

I am enclosing at this time with interest of 6% on the total amount of my subscription. The bonds are to be registered in my name and deferred payment interest each month thereafter. You are to set aside the above amount in bonds and I am enclosing at the rate of \$2.00. You receive to show deferred payment interest and deferred payment interest for the first month. I am enclosing bonds and I will send you the same amount each month for _____ months. I am enclosing interest on deferred bonds as described in your statement. Enclosed herewith find _____ for which please send me _____ dollars, month of year 1930.

Enclosure:

Chicago, Illinois
 381-381 Bond, Monthly Building
 The Educational Educational Association

Date _____ 1930

Form for Cash or Installment Bond Subscriptions

CONSENT "COMMUNICATION" FOR PRESENTING FOR THIS "COMMUNICATION CLUB" CO-OPERATION

City _____ State _____

Street No. of R. F. D. _____

Name _____

I am enclosing at this time with interest of 6% on the total amount of my subscription. The bonds are to be registered in my name and deferred payment interest each month thereafter. You are to set aside the above amount in bonds and I am enclosing at the rate of \$2.00. You receive to show deferred payment interest and deferred payment interest for the first month. I am enclosing bonds and I will send you the same amount each month for _____ months. I am enclosing interest on deferred bonds as described in your statement. Enclosed herewith find _____ for which please send me _____ dollars, month of year 1930.

Enclosure:

Chicago, Illinois
 381-381 Bond, Monthly Building
 "Communication"

Date _____ 1930

Will You Fill in and Return this "Communication Booster"?

City _____ State _____

Street No. of R. F. D. _____

Name _____

Your name _____

I am enclosing at this time with interest of 6% on the total amount of my subscription. The bonds are to be registered in my name and deferred payment interest each month thereafter. You are to set aside the above amount in bonds and I am enclosing at the rate of \$2.00. You receive to show deferred payment interest and deferred payment interest for the first month. I am enclosing bonds and I will send you the same amount each month for _____ months. I am enclosing interest on deferred bonds as described in your statement. Enclosed herewith find _____ for which please send me _____ dollars, month of year 1930.

Enclosure:

Chicago, Illinois
 381-381 Bond, Monthly Building
 The Educational Educational Association

Date _____ 1930

Form for Cash or Installment Membership Subscriptions

Booster Efforts
Subscriptions and Magazine Subscriptions
Please Use This Form for Bond and Membership

533 Grant Place
CHICAGO, ILLINOIS

[Handwritten scribble]

Miss Lucy Stephens,
1300 Clay St.,
Lynchburg, Va.





MRS. CECIL M. COOK
TRUSTEE AND PASTOR

Stead Center of Soul Communion

448 LAKEWOOD ROAD



WEST PALM BEACH, FLA.

May 11-31.

TELEPHONE 7091

Miss Lucy B. Stephens,
608 Lancaster RD,
Richmond, Va.

Hello There:-

Gosh, I really begane to wonder what on earth had become of you, and I told Pat to get your dad for me just the other day, and he came and he said, OH, Medie, Lucy is still at Richmond, he had a broad smile and said, I guess she likes it there.

I asked him if you had gone nuttie enough to become Mrs. Warren and he did laugh at that, and said no, I don't belive she would ever be such a fool.

Now my dear, if you have not received your book you should write in again to Knopfs and ask them what has happened, they will have to send you another one because I am very anxious that you should see what a very nice book it is.

I tell you I am fat ~~and~~ and sausie and I guess I am alright. Say KID, let me tell you that book called into the world is the bunk, save your stamps and don't send it to me because the party who wrote it I don't belive even thinks one bet about the dear ones nor know anything about it.

I have not read it, but I know about it, and I don't wan't byou to bother sending it.

I really do want to you to write about your book again though to Knopfs because you should have it.

I won't be happy untill I know that it is with you in your hands.

Pat says to tell you that you have all of them every hour and don't you worry, the only thing is, Dr. Senn is very anxious you should take care of yourself a little bit.

As your Dad says, please do a little something for Lucy, no one will be there doing for you kid if you should brake down, then the old wagon can lay there for all the rest would give a D.

Now for your questions. Say kid, let me tell you from all your dear ones and from Pat, that the Liberty magazine likes all and everything that you send in, but they hate like everything to own it.

They seem to get a lot of good ideas out of your writings to them, but you really can't do anything about it because they use just what they wish from yours and change it as they feel best and let it go at that and then they pay nobody.

Sure dear, they did receive the other one to, and you may get it back and we can't really see why you should get it back because they like it.

Pat says, we have to hand it to our Lucy B. because she keeps at it and of course, that's the right thing.

Your Dad does not seem to have much faith in those stocks at all, he says maybe they might be worth something to your great grandchildren, and so now you know what he thinks about them.

Pat says it is very hard to tell about such stock as that because there have been times when they take a good jump all at once, but it don't look that way with these and they all feel you should leave them alone and keep your little change in your own pocket.

No my dear. Bill will never be well in this world again, he seems to stand a good chance of being here for some time yet, but being that he had one kidney taken out, it is very hard on the one he has, and he is not at all strong.

We can't say how soon he may be in spirit, but we don't think very long, and yet two or three years is not a long time to the spirit world.

Your Dad says he is in hopes that Mr. Carter will renew his lease because he likes for him to be there, and again your Dad says that he has as good a store as he can get for the money, and he thinks he will stay.

Pat says Hay there KID, you keep away from oil wells, he says they maybe good but that kind of an investment is not for you and don't you ever do anything about that.

Your dear Mother and sister and Brothers and every body are here and they send love to you and they ask that you take good care of yourself because you need your strength and why should you not take a little care of yourself.

Mrs. Warren is very strong here today and so is his Mother, they are both here.

Belive me that old Lady Warren is a smart old lady I can tell you, and she says, OH, Medium please tell Miss Stephens ~~not~~ to try to make my son belive in this wonderful truth because he can not see and he never will untill he comes over here same as I did.

Mrs. Warren says, he is a nice man as men go, but to learn something new and beautiful and helpful, he never will, and you are waisting your vauable time in trying to help him to see it and Pat says cut it out Lic~~y~~, it will do you no good kid.

I told Pat he was no good if he was not able to help you to get a lot of big money from your puzzle writing, I said you are smart and why can't you take her Dad and go there and make those people do the right thing for her and Pat said, some of those magazine people were in when right went by.

Now for a little message to let you know my planes. I expect to leave here next monday may 18th for New York, I shall come through Richmond as we always do, I think I should be there the 20th or better the 21st, I might stop there over night.

if I do whats your phone number maybe I could see you for a little while.

I expect to stay in New York just about three days, when I leave for Chicago to be there three weeks and then back again to New-York to be there untill july 1st, and from there I go to our summer home and Church on the Cape Cod, Point Independence, Mass Box 126.

If I have time I bet I will drive up to your place here and see if your are still there.

Now dear, please write to Knopf and tell them to please look up your order and send your book to you just as soon as ever they can because you are waiting for it.

Now dear, will you please pardon all mistakes, and if you do you will have to paron almost the whole letter. Your Dad and your Mother both d are very anxious that you should know how much they are with you.

Very sincerely,

Medie Cook.

Medie Cook

AFTER 5 DAYS, RETURN TO

448 Lakewood Rd,

W. PALM BEACH, FLA.



Miss Lucy B. Stephens,
1300 Clay St.
Lynchburg, Va.,



PUBLISHING DEPARTMENT
The Wm. T. Stead Memorial Center

Incorporated Under Illinois Laws

NOT FOR PROFIT

533 Grant Place
CHICAGO, ILL.

From Mr. Lloyd Kenyon Jones,
President, Stead Center,
Chicago, Illinois.

Esteemed Friend:

This letter contains four interesting messages.

First of all, would you like a message by mail, from loved ones in spirit?

So insistent and increasingly numerous have been the requests for messages that Mrs. Cook has consented, under conditions which I shall explain (and under those conditions only) to give messages to A LIMITED NUMBER through correspondence.

The conditions must be observed, or remittances will be returned and no message will be sent. That rule must be followed, because it is precisely as imperative that RIGHT CONDITIONS exist in reading for a person at a distance, as though that person were present in the seance-room.

I shall name the conditions:

1. Beginning Sept. 8, 1919, for a period of four weeks (or longer if possible), Mrs. Cook will give as many readings daily (except Saturday and Sunday) as possible.

2. All requests of a purely test nature will be rejected. Let your loved ones bring their messages, give whatever tests they may wish to give. Demanding tests by mail is the same as demanding them in the seance-room. There are too many sincere seekers after the truth to use the forces to satisfy curiosity. Test letters will receive no attention and remittances accompanying them will be returned.

3. All message letters will be numbered, as they are received, and acknowledgments will be sent out at once. The messages will be delivered in the order in which these letters are received.

4. Messages will be confined, under ordinary conditions, to five questions and the nature of those questions must be personal.

In this connection, the following rules MUST BE OBSERVED relative to questions. Disregard of these rules will mean the return of your money.

A--Ask only sincere questions that are intended to really help you, questions that are on your mind, relative to matters that concern you deeply.

B--Do not ask what might be called "smart" questions.

Your letter will carry its true condition, which Mrs. Cook will feel at once. Should you ask only "fortune-telling" questions, you cannot expect them to attract your loved ones, and Mrs. Cook's success in answering your questions must depend upon the presence of some of YOUR loved ones who deliver their messages through Mrs. Cook's guides.

True Spirit Communication does NOT succeed on any foundation such as the following: "What was my mother's name?" "Will I meet the man I can love?" "Will I be rich?" "How can I make my sweetheart love me?" The very inanity of such questions REPELS any self-respecting spirit.

On the other hand, such questions as the following would assist in bringing helpful answers: "I have not heard from my boy in France: is he in the flesh or in spirit?" "Will my guides help me in my invention?" "What message does my father in spirit wish to bring to me?" "Do my guides believe the change I contemplate making would help me?" Here you seek an honest answer to something that concerns you vitally.

Make your questions short. Offer no explanations with them unless you feel such explanations are important.

These questions are not at all like the questions asked by members of the Oriental Class. Their class questions pertain wholly to the philosophy of the Teachings. These

messages that Mrs. Cook will deliver are personal--are handled by her personally.

In order to reach our many friends who are located in every State of the Union and every Province of Canada, as well as in other countries, Mrs. Cook must take the time from her personal work here at the Center.

Mrs. Cook meets all the upkeep costs of the Center through her sittings and seances. She cannot donate her services, because upon her personal efforts the existence of the Center depends.

Mrs. Cook receives five dollars to ten or more dollars for a private sitting. She is drawn upon continuously, and more and more, she must conserve her strength, by reducing the number of sittings each week.

A schedule of contributions must be observed in these messages. You may ask five questions and enclose five dollars, or four questions and enclose four dollars, or three questions and remit three dollars, or send two dollars for one or two questions. If you wish to send more than five questions, remit accordingly.

WHATEVER ADDITIONAL MESSAGE IS RECEIVED WILL BE GIVEN TO YOU IN ADDITION TO DIRECT ANSWERS TO YOUR QUESTIONS. Such messages must come from your loved ones in spirit. They cannot be forced by Mrs. Cook. If they come, she will give them.

Make your contributions payable to Mrs. Cecil M. Cook. Write your name and address plainly. NO MESSAGES will be given to any person who has not purchased one or more of our publications. We feel that we owe our first obligations to our friends who have proved their friendship through co-operation.

All messages will be mailed first-class. If you wish yours sent special delivery, include the postage.

Send a SELF-ADDRESSED, STAMPED RETURN ENVELOPE for your message. Acknowledgment of your questions and your remittance will be made in one of our regular envelopes, sealed.

I trust that this first interesting message to you has been made clear. Mrs. Cook DOES NOT SOLICIT these questions. She merely wishes to comply with part of the innumerable requests we have received.

Questions and remittances sent at once will receive Mrs. Cook's earliest attention, beginning Sept. 8th.

* * * *

The second point that I present for your consideration and action concerns the lessons. I am mailing this letter to members of our Oriental Class, as well as to those who have not joined, and therefore, this part of the letter may not interest them so much.

Our Oriental Class is now nearing ONE THOUSAND MEMBERS and when it has reached the thousand-member point, we propose to close it until we feel that it is organized so thoroughly, we would be justified in increasing its membership.

Our members may be classified about as follows:

1. Those who are developing their mediumship, alone or with others;
2. Those who wish the Healing for themselves, relations or friends;
3. Those who are natural students and who are inspired by a desire to learn all they can about Spiritualism;
4. Persons who seek Spiritual Development--who wish to feed their souls as well as their bodies;
5. Bereaved persons who wish to FEEL the presence of their loved ones;
6. Persons who desire legitimate success and know that it will come the closer they get to their Guides;
7. Persons who are NOT spiritualists, but who wish to find the Spiritual Truths in their own creeds.

I might extend this classification, but the divisions I have given to you will convey a fair conception of the purposes that inspire men and women to join our Class.

As a minister of the Gospel said to us recently: "I have found more food for thought in your Lessons than I ever thought could come to me. I have been delighted to see that you are not trying to belittle any creed, but see in all of them a beautiful avenue leading to THE ONE GREAT TRUTH. I can understand why you number among your pupils persons of every race, nationality and creed. Many of your Teachers' beautiful thoughts find prominent places in my sermons."

A business man said to us, "When you said that greater harmony with our Guides and a broader knowledge of Spiritual Truth, could help us win greater material success, I doubted you. Since I started studying your monthly lessons, I have increased my earnings more than five hundred times the money I sent to you."

Still others have said, "I do not know what I have gained, but I find that these lessons **HELP ME THINK**. They do not pauperize my thought. They do not make me feel that I am being coerced. There is such breadth, such fairness to your lessons, I am glad to read them and reflect upon them."

Many developed, successful mediums are members of this Class. It is for the beginner and for the developed person.

NO BOOK could convey the direct help of these monthly lessons, because they are built up from the ideas, questions, and experiences of the Class Members.

In the August Questions-and-Answers, there were 208 questions answered. This will convey some idea of the intimate personal touch that these lessons carry to members of the Class. NO question pertaining to development or to the Teachings is ignored. ALL the questions are answered, no matter what angle of thought they may represent. Many questions are scientific. Many others deal with conditions in spirit. Still others pertain to experiences, manifestations and views.

Besides the Questions-and-Answers, there is the monthly lesson (the length of this letter) given by the Teachers, and another Lesson sheet (the same length) connecting those Teachings with "God's World."

The Lessons for the year (twelve monthly issues) contain a volume of material equal to the contents of several books. But besides that large quantity, there is the helpfulness of the questions answered--questions that have puzzled many of these men and women for months, or maybe for years. The cumulative value of these questions cannot be overestimated. MANY earnest students, thinking about the same subject, will bring out points that might never occur to a few students, no matter how earnest they are.

You are permitted to send not over ten questions each month--not questions of a personal nature such as would be mailed to Mrs. Cook for messages; but questions about The Teachings, development of mediumship, healing and experiences.

A physician said to us recently, "I sent in a number of questions that I have asked for years, and for the first time (through your Questions-and-Answers) I received a satisfactory, logical answer."

These lessons are ten dollars yearly. We accept a five-dollar payment, or a smaller installment. We believe that our friends will do their best always. We do not have to "keep books" on their transactions. We send them no dunning letters. We try to get along like one big family, and better, perhaps, than most families.

As soon as you enroll, you receive an Associate Membership in the WM. T. STEAD MEMORIAL CENTER. We mail to you all back lessons including the April, May, June, July and August lessons. The others will come once a month.

Why not send your enrollment--NOW?

You will put into your mind a store of new purpose, a breadth of view, a degree of new hope and determination that money cannot buy.

If you have not enrolled for the lessons and you wish a personal message through Mrs. Cook's mediumship, you may indicate, on the enclosed blank form, that you would like to have us mail some of the back Lessons for your perusal. If, after reading them, you feel that you do not wish them, return them. If you feel that you would like to continue, you may remit all or part of the enrollment fee. If you send part, the balance may be met in convenient installments.

We shall be happy to have you examine these lessons and then do your deciding.

KNOW their interest and value to you--and then we feel that you will be satisfied that our estimates of these monthly Oriental Lessons have not been exaggerated, but really have been modest.

* * * *

We thank our friends for their kind and generous response to "Blazing the Trail." We know that many are still absent on their vacations. The contributions that we have received have been very helpful.

Mrs. Cook's large Table-Top volume, "How I Discovered My Mediumship" (containing MORE than our first two Table-Tops combined) should be in the possession of EVERY one of our friends, of EVERY Spiritualist and every inquirer into the subject of Spirit Communication.

Do not hesitate about sending your dollar for a prepaid copy of this volume, even if you do not send anything additional.

Mrs. Cook just said to me, "Every one of our friends should have, simply must have, a copy of MY OWN Table-Top, and I know that there is not one who would fail to send a dollar for this book. It will get us better acquainted, and the experiences I tell about messages, about my Guides, the Physicians, my astral travels, my different expressions of mediumship, will prove of unusual interest to every man and woman who bought 'The Development of Mediumship' and 'Healing Forces.' I might call this a sequel to those first two volumes."

If you have not sent for "How I Discovered My Mediumship" written by Mrs. Cook, don't let today pass without remitting your dollar. When the edition is exhausted, we can fill no more orders.

If you have ever felt blue, down-hearted, discouraged, like quitting, this "Table-Top" will give you a new grip on life, and you will say, "If Mrs. Cook could rise supremely above her terrible obstacles, I can do it, too! If her faith in her spirit guides could bring her through heart-breaking experiences, I am going to ask my guides to help me in my aspirations, over my sorrows, and into a new, brighter, better light of understanding."

When you have read, "How I Discovered My Mediumship," you will say that no dollar you ever spent before, brought you so much fresh, purposeful HOPE.

* * * *

And now I come to the fourth message I have to deliver to you:

Thousands of letters have come to us from men and women who either have been getting automatic writings or ouija-board messages, or who wish enlightenment about these forms of messages.

Recently, my Guides gave me complete instructions as to the creation of a mechanical device that MAKES AUTOMATIC WRITINGS A QUICKER, SIMPLER PROCESS than has ever been dreamed possible.

I am not at liberty to describe this device now, but it is so far ahead of the ouija-board, there is no comparison. It is unlike the ouija--unlike anything that has been presented to a searching, anxious public.

Not like slow means of development, this device makes the receipt of automatic writings IMMEDIATE. No practice, no study, or training needed. There are just two simple things to do in assembling the parts of this device, and the instructions can be read, understood and PUT INTO PRACTICE in a few minutes!

We shall protect this device with Letters Patent and a Trade-Mark.

The prepaid price will be as low as the materials and workmanship will permit--only five dollars.

Within about four to six weeks, this device will be ready for delivery. If you wish to place an ADVANCE ORDER, you may do so, paying when we are ready to make shipments. If you wish to be one of the FIRST ONES to own one of these devices, you may send your remittance in advance and your order will be numbered and filled in the order of its number.

I know that this has been a long letter, but it is our wish to place these various facts before you and leave to you the matter of decision. That is yours, always. Our part is to tell you what we are prepared to do.

We shall be pleased to learn your decision.

Mrs. Cook's kindest wishes, and mine, go with this letter. We thank you for your many kindnesses.

Very sincerely yours,

Lloyd Kenyon Jones
President,
THE WM. T. STEAD MEMORIAL CENTER.

no 1. Will some physician in spirit please advise me what to do - or what Dr to go to for my knee?

no 2. What message does my mother in spirit wish to bring me?

no 3. What message does my brother Ralph in spirit wish to bring me?
Take his life

no 4. What message does my brother Irving in spirit wish to bring to me?
In regards to Wm

no 5. Will my guides help me in writing stories & photo plays, and do they believe I will my a success. (financial)?

no 6. Do my guides believe the change in regards to marrying is for the best?

333 Grant Place

CHICAGO, ILLINOIS



Miss L. B. Stephens,
1200 Clay St.,
Lynchburg, Va.



6
5
1
—
12

INSTALLMENT BOND SUBSCRIPTION

SPIRITUALISTIC EDUCATIONAL ASSOCIATION

981-991 Rand, McNally Bldg.
CHICAGO, ILLINOIS:

Date: _____

Herewith is my first payment of \$ _____ toward \$ _____ of your 6% Bonds, a like sum to be paid each month until paid in full. I am to receive 6% from this date on the total amount and am to be charged with 6% on deferred payments.

Very truly yours,

Name: _____

Address: _____

(OTHER SIDE FOR CASH-IN-FULL SUBSCRIPTION)

CASH-IN-FULL BOND SUBSCRIPTION

SPIRITUALISTIC EDUCATIONAL ASSOCIATION

981-991 Rand, McNally Bldg.,
CHICAGO, ILLINOIS:

Date: _____

Herewith is my remittance of \$ _____ in full payment for the same amount in your
6% Bonds.

Very truly yours,

Name: _____

Address: _____

(OTHER SIDE FOR INSTALLMENT SUBSCRIPTION)

EVERY SUBSCRIBER OF COMMUNICATION CAN SEND FOR AT LEAST ONE
EXTRA COPY OF THE OCTOBER NUMBER AT 15¢ A COPY FOR RESALE
BOOSTER PURPOSES!

Ask some friend to pay you 25¢ a copy--and that friend will
appreciate our magazine better!

Or--place these copies with local news-dealers to be paid
for at 15¢ when sold--and help us do direct news-stand
business !

Yes, Mr. Jones, I want to help boost circulation, because
"Communication" is worth boosting. Enclosed find _____ for
_____ October copies, at the wholesale price of 15¢ each.
Yours for growth,

Name.....

Address.....

Please add ~~amount~~ to any other order you are sending--or send
money order or 1¢ or 2¢ stamps. Coins are likely to mutilate
the letters! Please send order
at once, because printing order
will be placed this week or
early next week for October run!

A GOOD WILL LOAN FOR THE CONSTRUCTIVE
ASSISTANCE OF A CONTINENT-WIDE WORK

Date -----, 1920.

Dear Mr. Jones:

Yes, I can see that this is a work for Spiritualism as a whole, and I believe that the best results can be obtained by observing and living in harmony with the Law of Compensation. I enclose herewith \$-----for which you are to send me a note due in----- (please state if three or six months or one year) bearing interest from date at the rate of 7% per annum.

Yours co-operatively,

Name -----

Address -----

Communication

The Magazine of Spiritual Education

EDITED BY LLOYD KENYON JONES

981-991 Rand, McNally Building, Chicago, Illinois

Personal, from the Editor
of "Communication,"
Chicago, Illinois.

Dear Friend:

Here are some of the treats coming to you in the October number of "Communication:"

In Chicago, there is a family of eight persons who receive mysterious messages written on walls, doors, tapestries, mirrors, slates and paper. Yet they never have sat regularly for development!

There are many spirit photographs--and some are fortified by the production of former photos of some of those appearing in the spirit pictures--giving unquestioned proof of identity and answering away all charges of collusion and fraud!

There are two full-page photographs showing a face that everybody who sees them says is the face of Christ! These photographs were secured under the most rigid test conditions.

In full size, there are five cards upon which independent writings were secured IN THE RECOGNIZED HANDWRITING of those in spirit! The facts accompanying these engravings are so strong that even the most confirmed skeptic will be obliged to admit that "there is something to it!"

There is a two-page article dealing with the "evil spirit" question--and explaining some things which you will be glad to know.

Beth Ben Ali has another story, beautifully illustrated--a story that will interest you more than either of those which have appeared.

"Fronstrom" ends his narrative in a most startling revelation, and foreshadows further revelations, when I shall have heard his voice through the trumpet!

There is a story about a psychometrist and the peculiar facts revealed through an explanation of her gift.

There are other treats--many of them. The October Number will be THE BEST YET!

FRIENDS WISHING TO DO THEIR SHARE OF MISSIONARY WORK MAY REMIT 15 CENTS A COPY THE SAME AS CHURCHES. IF YOU SELL THEM, WE ASK THAT YOU CHARGE THE REGULAR RETAIL PRICE OF 25¢--because it would be harmful to our interests to start price-cutting.

Now that I have given you a brief forecast of what to expect in October, permit me to thank you for the help you have given. It is this help that has made possible the progress that we are recording. It has enabled us to print a sufficient number of copies to supply churches--and to push the sales and subscriptions through church channels.

I have a letter from The First Spiritualist Church of the Soul, Homestead, Pa., stating that the 150 copies of the August number purchased by this church, were sold out in TEN MINUTES!

This church sent us a check for 200 copies of the September number--and is helping secure subscriptions.

By our offering to send copies on consignment (taking back unsold copies), many churches send us orders for 50 to 250 copies each, where they might send orders for only 10 to 25 copies on a cash-in-advance basis.

It takes money to prepare to fill these orders. It takes money to get the orders. And in our infancy (for this magazine is only eight months old!), we need this kind, co-operative assistance. It is necessary. We can not expand without it.

There is a letter here on my desk that I have been holding for some weeks--and I know that you will be glad to have me quote from it.

In the May Number of "Communication," I had an article entitled "Potlatch," based on an Indian custom whereby wealthy Indians distributed their belongings to friends, with the understanding that if the donor passed out, the friends kept the gifts--but if he grew old, they were beholden to return the equivalent of these gifts two-fold, if called upon to do so.

Mr. Ellwood Holcomb of 353 Marquette Ave., Detroit, Mich., says in his letter:

"As you know, of late there has been a great deal of investment literature put out by different corporations. Some very good propositions probably, but a large percentage we know have been of the proverbial bubble nature."

Mr. Holcomb here refers to the proposition set forth in our circulars relative to our bonds. He continues:

"But the nature of the appeals contained in these circulars is what I wish to deal with; and the character of the philosophy as set forth in the various pamphlets, the great majority of which were written by Lloyd Kenyon Jones. It is but natural that having read so many of the explanations and instructions along different topics of a spiritual nature, I should form an opinion as to the writer's integrity."

Mr. Holcomb says that he has found Spiritualists the best to deal with--the most trustworthy--the most likely to live up to their obligations.

"Yes, Potlatch indeed! Here we can lend our idle dollars, as did the chief in the Potlatch story, receiving in return an interest similar to that of the chief. So are our interests secure in the integrity of this organization.

"And in this, the great Potlatch, the third party to benefit, as did the whole tribe in the example shown to us by the red men, is HUMANITY!

"Yes, Humanity--the downtrodden of all the ages--the humanity that the syndicates endeavor to corral into fattened dividends for themselves.

"The Humanity, that the priests and the clergy, down through the corridors of time, have kept in ignorance of the laws of life, that they might exist in luxury!

"This is the Potlatch from which humanity may receive the blessings of the truth--and that the Truth of Life eternal!

"The Potlatch for us to consider is the trust which we, as Spiritualists, have in our co-worker, Mr. Jones; the Potlatch that will benefit all the world through our combined efforts to make this publicity of truth possible!"

Mr. Holcomb has touched the point: It is not a work for one man, or one small group, which we seek to further. It is not a foible--an idle fancy--something here today and gone tomorrow!

Good friend, the hill in front of us is high--and thank God it is high. Many can climb the little hills, but few scale the great heights! And the impetus to our effort is the knowledge that our stock-in-trade is TRUTH, which financial conditions will not destroy, and the changing order will not obliterate.

Those persons who have said that our work is that of personal aggrandizement, and that we are simply a publishing house aiming to make publishing profits for ourselves, are stating untruths. There is something painfully and woefully small about such statements--something unfair. Time, which does its proving unerringly, will prove that we are in this work NOT for ourselves, but for the Cause. We are helping to build the very structures in which these critics are interested. Any fool can fight. Any bothead can create a disturbance. But time will show that each of these persons who has raised his voice in criticism, receives honest and helpful mention in our magazine. Somebody must try to be big

enough to ride above the fretted surface of this troubled opinion, wrangling and jealousy.

Our task, my friend, is not to combat what the orthodox churches say. The disturbance comes not from the public, but from within the ranks of Spiritualism!

Steadily, slowly, trying to do our work honestly and well, we must progress in the face of this misunderstanding--and build with only one object in view: the furtherance of this Truth, and the spread of the gospel of Immortality, and the laws which govern us here and hereafter.

If we keep right on looking only for the GOOD that is being accomplished by all the workers, after a time there will be only good to find.

This work is for Spiritualism--and, as time passes, the truth of this statement will be axiomatic!

So let us keep on building. We can build only by applying business methods. There are two sides to every ledger--a credit side and a debit side. The work that stands, is the work that proceeds along a perfect balance between debits and credits.

Christian Science has built that way. It has injected business methods into its work, and it is the fastest-growing church body in the world today!

The response which I received to my recent letter asking our friends to buy our 6% Bonds, or to lend us money for 3 months, 6 months or a year at 7%, has brought excellent results. I thank every one of our friends who responded. Few notes were for less than a year. That is co-operation--and it aids us in continuing to observe these two sides of the ledger so that our work will grow as a healthy organization must grow, with due respect to income and outgo--with the necessity of care in administration, and with regard for the value of every dollar intrusted to our care.

There are many of our friends who have not responded. There are some who can not. One good lady came up to me at a meeting in Chicago, and said, "Mr. Jones, each year I receive a small amount of interest from a fund that was laid away for my burial expenses. This interest isn't much--only twenty dollars. But this interest is falling due shortly and if you will not be offended, I wish to put it into a Bond."

Offended? Bless her heart! If every one of our subscribers would do just as well, we would be able to build up the most marvelous work in the world!

That is what ails some of our friends. Shall they send only five or ten dollars? They think it isn't enough. Yet, it is all they can do. Others can--and do--send fifty and a hundred and several hundred dollars. That is because it is possible for them to do so--and it is not my place to suggest. All I can say is, whatever you can do will help--and if you feel that the 6% Bonds maturing in 1929, run too long, then let us have the money on a short-term loan basis at 7%.

If you have Liberty or Victory Bonds, send them in, with current coupons removed, and although they sell off several points in the market, that loss, divided over ten years, is small. For every Liberty or Victory Bond you send to us, you will receive one of our Bonds for the same face value.

If you do not wish to buy our Bonds, then how much--now, if possible; later, if necessary--can you lend us on the basis of 7%? A note will be mailed to you right away, and your money will help carry forward a worth-while work; a work in which you will be interested.

Remember, please, that every church organization builds its edifices not wholly with contributed funds, but with borrowed money! And each church gives bazars, fairs, entertainments, in order to raise funds. We sell books and a magazine. What is the difference in the two methods? None that I can see!

Here is the reason we need this financial assistance--and every item in this composite reason is sound: We are too young to have established a bank credit, and banks make loans usually only on a ninety-day basis, leaving us too scant time for the development of this work;

We know that "The Master Key of the Scriptures" will have a big sale, that agents

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can be secured and that book-store orders can be secured;

It has been proved by us that the churches will sell our magazine, on a consignment basis, and that they will sell our books in the same way. That takes capital.

Experiments have proved that there is a news-stand possibility for "Communication," but it takes money to open that channel, because settlements are not made for ninety days--and our own bills fall due before that ninety-day period has passed.

The field is before us. Most of the proving has been done. Let us not find ourselves in the same position as the salesman who secured a five-million-dollar shoe contract during the war, only to find that no shoe factory would fill his orders!

Getting business is one thing; filling orders is another. Most merchandising is done on a credit basis, and credits must be financed.

THE LARGER THE NUMBER OF SPIRITUALISTS HELPING THIS WORK WITH THEIR DOLLARS, THE GREATER THE CONSTRUCTIVE VIBRATION BACK OF THIS WORK. Your well wishes are strongest where your co-operation is greatest!

I do not need your assistance personally. I can make a large income as a commercial writer, because I did sales writing for some of the largest corporations in America. But if I do that work, I can not do this! I am going just as many hours a day as a mortal can work--and am happy to put my lifeblood into this service. But I must be backed by this financial help until we get "Communication" up to fifty thousand circulation monthly!

Our October printing order will be for at least 10,000 copies. Help me push this work, and by January, we will be at the 25,000-mark, and the next Summer we shall have our fifty thousand or more!

We won't need to ask for assistance after that. We can liquidate these notes, put aside a sinking fund for the bonds, and have money for expansion.

You are not saying farewell to your dollars. You are putting them where they will do good work--and where the money will come back to you.

I am not asking you for a donation. I am asking you to SIT IN AND MAKE THESE DREAMS COME TRUE!

There are forms enclosed. And one form is for extra copies of the October Number. Help do your share of missionary work. Remember that we can not afford to send sample copies. We are restricted by Post Office regulations. But your order for extra copies at 15¢ each, will help the work. There isn't a subscriber who can not send for one or two extra copies. Never has anything in print presented stronger documentary proof than the October Number will contain!

How many extra copies of the October Number do you wish?

Can you--will you--send your Liberty or Victory bonds for exchange for our bonds, on the basis of equal face value?

Can you--will you--lend us any money on our 7% notes, for three months, six months, or--preferably--one year?

TRY to help push along this beautiful work!

As "Many Feathers" would say, your answer will mean "heap much" to the success of this work!

Very sincerely yours,

Lloyd Kenyon Jones
Editor

LKJ-LLS

Communication

981-991 Rand, McNally Building
CHICAGO, ILLINOIS



Miss Lucy Stephens,
1500 Clay St.,
~~Lynchburg~~, Va.

P. Lynchburg

PUBLISHING DEPARTMENT
The Wm. T. Stead Memorial Center

Incorporated Under Illinois Laws

NOT FOR PROFIT

533 Grant Place
CHICAGO, ILL.

From Mr. Lloyd Kenyon Jones,
President, Stead Center,
Chicago, Illinois.

Esteemed Friend:

The first two volumes of our "Table-top" series have proved so popular, and so urgent has been the demand for more of these concise, helpful "Table-top" treatises, we are placing before you an opportunity to be among the first buyers of our next two "Table-top" volumes; "MEMORY KEYS" and "THE NATURAL LAW OF SUCCESS."

You are interested in Memory. Everybody is concerned with memory development. There is not a more valuable asset that any person can possess than a keen, dependable memory.

There are different institutions in this country operated for personal profit, that charge anywhere from \$25 to \$100 for courses in memory development. When you learn their instruction, does it not stand to reason that you have simply added to your memory burden? Is it not reasonable, in your estimation, that a logical, natural system of developing your memory should start right in by helping you to REMEMBER?

You will find that "Memory Keys" gives you a simple, direct method and does not burden your mind with additional things to remember. You start right in by remembering the things you need to remember, and you see clearly just how your own memory should be developed for your own advantage.

The "Table-top" volume on "The Natural Law of Success" is equally helpful, because it gets down to the bed-rock of FACT. EVERYBODY wishes to succeed in some direction. The people who are successful wish to be more successful. Success may mean money or fame, or the satisfaction of work well done. It may mean freedom from care, or the working out of some plan that is cherished by the heart. Success may not mean the same to you that it means to another person. But the principles of success are the same without respect to the nature of that achievement.

You will be inspired when you have read "THE NATURAL LAW OF SUCCESS." You will refer to it frequently. When you are inclined to be discouraged and disconsolate, you will find that "The Natural Law of Success" brings NEW PURPOSE to you--fills you with NEW AMBITION. It convinces you that your efforts have not been in vain. This little treatise helps you. It is PRACTICABLE. It talks to you about the conditions that affect you in your daily work.

In writing these "Table-top" volumes, I have made no mention of SPIRITUALISM--for this reason: We have received many letters from people with the thought running in this manner: "We believe in the teachings of Spiritualism, but it seems to us that those teachings should help us here and now in our daily work."

We wish to show you that these teachings DO help you HERE AND NOW. And we have kept these two volumes right down to earth--down to your present state of being and within environments in which you live.

You will be pleased to learn that many of the biggest and most successful sales

managers of corporations in America are ordering copies of "Memory Keys" and "The Natural Law of Success" for their salesmen.

For many years I wrote sales matter for some of the largest corporations in the United States. In those sales talks, I always embodied the truths of Spiritualism without mentioning Spiritualism. Business men and salesmen of all types of religious faith recognize those truths. So long as the label of Spiritualism was not attached to them, they became inspired with the facts that were placed before them.

We are taught in our seance-room to never try to force our faith on any person, but to be ready and willing at all times to help everybody without respect to creed. If we can carry to people of different faith the essence of our own truth, and give them the practical value of that truth, we feel that we are living up to our duties to our fellow-mortals.

Sometimes we make investments. We invest in mortgages or stocks or bonds with the hope of making money. Here is an opportunity to invest just ONE DOLLAR in the improvement of your own THOUGHT-FORCE. Did you ever make a dollar in your life without the exercise of thought? The more systematic and penetrating your thought, the more money it will make for you.

I predict freely and without exceptions--without reservations--that the dollar you invest in these two "Table-top" volumes, by sending within the next two weeks and getting them at this low introductory price, will improve your earning-power! It will help you in your work. I predict that this small investment will pay you better returns in renewed energy, in greater ambition, in clearer thinking, than you have ever made from an investment many times one dollar!

It is our wish to teach people that the truths of Spiritualism pertain to this life, that this life is important and that our daily work is important and necessary. It is our desire to show men and women that the science back of medicine, back of the different professions and trades, has exactly as much to do with the spirit as the other philosophy pertaining to life beyond the grave. We wish to show people that whatever exists is natural and belongs within the scope of God's natural law. This must pertain to the practical things of life the same as it pertains to religious thought.

When you send your dollar for both copies of these "Table-top" treatises, that will come to you prepaid, please remember that we are giving you a special extension of one-half price, which means the price of one dollar, for the first two "Table-tops"; "THE DEVELOPMENT OF MEDIUMSHIP" and "HEALING FORCES." If you have not sent your order for these, or if you wish to procure copies for friends, do not fail to grasp this opportunity during the period of two weeks following the receipt of this letter and the accompanying circular.

I know that you will read the circular that is being mailed with this letter, because it carries an important message of inspiration and help to you.

And I would suggest that in sending your order for the "Table-tops," you also enclose 20c in addition, in stamps or silver, for our new 32-page booklet, "Unmasking Fear."

You will find a special order form with this letter and the circular, and you will also find a return envelope. Make an X after the "Table-top" or combination of "Table-tops" which you are ordering. You will find square spaces after the description of each "Table-top" volume or combination of volumes, and also a square after the description of "Unmasking Fear."

You have two weeks to send your order at this special introductory price, which is one-half the regular price of these volumes. Do not wait until the expiration of these two weeks, but get your order in the mail TODAY while this offer is before you!

Very sincerely yours,

Lloyd Kenyon Jones
President.

THE WM. T. SCLAD MEMORIAL CENTER

533 GRANT PLACE
CHICAGO,
ILLINOIS



Miss L.B. Stephens
1300 Clay St
Lynchburg, Va.,



“Communication”

981 Rand-McNally Building,

Chicago, Illinois



This Is the Message I Wish to Hand
to Mr. Jones!

Date:

Mr. Haley:

Yes, I believe that now is the time for every one of us to give this extra boost, and show Mr. Lloyd Kenyon Jones that we are all with him, so that the plans that have been maturing so carefully for months may succeed. I have realized that it would be easy to think that others would help and my part would not be missed, but in your appeal I sense something personal and wish to make it personal. I hope that this Thanksgiving will be a real Thanksgiving in every respect, and am happy to send \$_____ for which you are to send me a bond.

Yours very truly,

Name.....

Address.....

Don't forget that Liberty or Victory Bonds will be accepted to face value in exchange for "S.E.A." Bonds!

This is the message I wish to hand
to Mr. Jones:

Date:

Mr. Haley:
Yes, I believe that now is the time for every one of us to give
this extra boost, and show Mr. Lloyd Kanyon Jones that we are all with him,
so that the plans that have been maturing so carefully for months may
succeed. I have realized that it would be easy to think that others would
help and my part would not be missed, but in your appeal I sense something
personal and wish to make it personal. I hope that this Thanksgiving will
be a real Thanksgiving in every respect, and am happy to send \$_____ for
which you are to send me a bond.

Yours very truly,

Name.....

Address.....

Don't forget that Liberty or Victory Bonds will be accepted to face
value in exchange for "S.E.A." Bonds!

From MR. H. E. HALEY, Secretary,
Spiritualistic Educational Ass'n,
Chicago, Illinois

Written for the Readers of "Communication"



LLOYD KENYON JONES

I am breaking one of the rules. I am printing a picture of Mr. Lloyd Kenyon Jones so that you can get a look at him. This was a snap-shot a friend took in Chesterfield, Ind., the past summer. I know that Mr. Jones will not publish his picture in the magazine, so I appropriated one of the snapshots and had it reproduced.

Usually, people like to have a look at the person with whom they are dealing. I like it that way. I think you do, too.

I have known Lloyd Kenyon Jones for nearly sixteen years. I met him in Denver, when he was doing editorial work, and writing Western poetry. He says it wasn't poetry, but the rest of us thought that it was.

When a person sees another at work for sixteen years, there is some hope of getting an idea of how that other person works. I do not call this character reading. It is observation, and sometimes observation is better than character reading.

When people make a success of anything, no matter what it is, there is a good deal of experience back of that success. I think it was Edison who said that achievement is about two per cent inspiration and 98 per cent perspiration. I think there is a good deal of sense in that statement, because how many times do we meet successful people who are not real workers?

I do not believe that many people could have carried this particular work as far as it has been carried, because most men would have been discouraged. They would have looked at it as hopeless.

Now, it may interest you to know how Mr. Jones has carried on this work in the face of obstacles. He has done it through hard work—never letting up a day, and through telling the truth to the men who were giving him credit. He never tries to hide the bad side. He does not attempt to make something poor look very good. When things have gone wrong, or haven't gone at all, he always told the results to the men who gave him credit. That may take courage, but I think that it takes good sense. If we can learn how to tell the truth when things look discouraging, people are going to believe us when we tell them that everything is looking better.

In starting "Communication," Mr. Jones received a good deal of gratuitous advice. Nobody thought that the magazine would "go," and the most optimistic thought that the field was too limited.

There is a difference between a plunger and a man who knows. Nobody knows anything which has not been demonstrated. Mr. Jones has demonstrated every plan before he has gone into it. If the test did not look favorable, that was the end of it. But he has said to me a good many times, "It is hard to do things in a

small way. It is easy to do things in a big way. A big work is easier to handle than a little work."

The wisdom of this view is being proved today, with plans completed that will give "Communication" a circulation that will compare favorably with the biggest magazines.

I wish you could know this friend of ours as well as I know him. To you, he may seem over-enthusiastic at times. To many sound, level-headed business men, he seems too conservative. Some men have the faculty of being wild in their plans, but apparently calm on the surface; and others have the reputation of being plungers when they never took a long chance, but are quick to follow up whatever has been demonstrated.

Mr. Jones is a hard worker. Everybody who knows him, knows that. He took the place of two editorial writers on a daily in the West, and had his work done before noon, whereas they never could keep even with the task. He planned and wrote at least twenty-five successful mail-order advertising campaigns in Chicago, and many of the backers of those plans were on the verge of bankruptcy when he went in with them. They

all succeeded. There are scores of advertising men in Chicago who know that this is true.

A large manufacturing concern, employing nearly one thousand persons, and located in the Middle West, was so heavily involved with banks that the bankers planned on closing down the business. I sat in a conference where Mr. Jones told these bankers how the business could be pulled out of its terrible condition and be put back on its financial feet. They told him that they considered him crazy, but they permitted him to go ahead, and in six months he had the bankers paid back, and no one in the factories of this corporation ever so much as suspected that they had come close to missing some of their pay-days!

I never saw Mr. Jones tackle an easy job, and if he had felt for a moment that it would be easy to do a big work for Spiritualism, I am sure that he would not have cared to enter the field.

You can call this genius, but it is hard work—thoughtful work, ceaseless work.

How many men would have tackled a job calling for the writing of a great volume of matter each month required for a magazine? How many would have taken care of correspondence, dictating perhaps three hundred letters a week in addition? Mr. Jones did this for "Communication," and in that time he wrote two books, "The Ciphers of the Apocalypse," and "The Master Key of the Scriptures," and looked after many other details.

That is the way he has worked for twenty-five years. He started making his living as a writer when he was seventeen. In January, he will be forty-three. His best years are before him, and a sea of experience is back of him.

Many of the largest industrial corporations in America—and that means in the world—know where he stands as a commercial writer. They have seen the results of his work.

And every field that he has entered, applying his talent to the needs of that field, has felt his presence.

I want you to understand that it is this fruitful experience that has been applied to this work. Nobody else ever did it. No one else ever attempted it. The results are showing, and those results prove to us certain facts.

The people in the country, and in small towns, who never had an opportunity of learning about Spiritualism, are being reached. They are becoming interested, and today we are starting a work that will mean at least 500,000 converts to this Truth in the next year. This is not a guess. It is the result of tests which Mr. Jones has made for the past year. And in order to make that success possible, he has attracted to this big work the very type of men who will help him succeed.

I wish you could be in this office day in and day out. I wish you could feel the confidence that the rest of us feel. We know that "the chief" will win out. The tabulated facts, the results of these tests, prove it.

And that brings me down to the heart of this message to you.

No one could expect you to stand by a loser—a theorist. But when you find a winner, why not stick right with him? Why not help him make the dreams come true, when those dreams are based on knowledge and not on the stuff that dreams are usually made of?

The most important thing for every one of the men and women interested in this work to consider, is that those persons who know Mr. Jones the best are the first to help him. The better you know him, the more you want to help him.

I wish you knew this man as well as I know him. When a large advertising agency some years ago offered him a big position in company with Elbert Hubbard, he refused it because he wouldn't ride to success on Mr. Hubbard's reputation. The pay was big, the future unlimited in opportunities, but the course was cut and dried.

The Chicago Inter Ocean employed him to write the account of a great athletic event, and in this account he berated the English for tactics which he thought were unfair, and the special representative of *The London Daily Telegraph* cabled the entire story to his paper, and the story was printed, and the English public blinked hard to think that an American writer would have so much nerve.

Eighteen months ago, several newspapers refused Mr. Jones' Spiritualistic advertising, and a year later a number of those papers bought his page story on Mr. Stead's Titanic experience and featured it!

I think that men learn things by doing them. This is not a task for a milk and water individual. I have heard some people say, "We don't think that Spiritualism should be advertised." They do not stop to think that nothing else has made the newspapers pay such attention to the subject. The world progresses because people are doing things in a new way. If we all remained right where we have been, there could not be any progress.

And if a man pouted because he is criticised, and felt all broken up because others predicted failure, he would never get ahead very much.

Mr. Jones has won a place for himself in every line of writing he has undertaken, not only because he has the ability and the capacity and doesn't care how many hours a day he labors, but because he studies situations and people.

It may surprise you, and it may not, to learn that the men who have given "Communication" its real credit, are not Spiritualists. Why did they extend that credit? Because they believed that Lloyd Kenyon Jones knew his subject, and knew what he was about, and could make a success of his plans.

How do these business men feel toward Spiritualism today? They have confidence in it, because they know that it is being presented correctly, and because they see that this message is being carried into every part of America.

I know more about Mr. Jones' plans than you know, and he is looking ahead farther than you probably think he is looking. He faces his struggles and his problems now, but if he did not have the vision to look beyond them to achievement, there would not be very much achievement.

These are facts worth thinking about—because every great movement, every wonderful success, has one guiding human being back of it, and this is true no matter how many later become active workers.

Nobody has the right to ask others to do what he hasn't done or won't do.

I have put about four thousand dollars into "Communication" and am trying to get more money to put back of this work—and show my confidence in my friend. I know that those closest to him are the first to "bet on him." His sister-in-law, who is his stenographer, put one thousand dollars into our bonds. If those who see this man as he is, are willing to do that, why should anyone hesitate? If he is so certain of success that he will accept this support from those closest to him, doesn't that look as though he is certain of the outcome?

You may say that this is praise, but I say that Lloyd Kenyon Jones deserves a lot more praise than anybody ever gave him. He started making his living as a writer when he was seventeen, and today he has the advantage of mature experience, and the confidence that goes with a record of success.

Men fail when it makes no difference whether they win or fail. But a fellow who has put his business standing in the balance, is not going to lie down or quit or whimper.

Perhaps I haven't put these facts together in a fancy way, but I have tried to make you see and feel that the work itself must have so much back of it that it simply had to attract a man who was able to do things.

The fact that thousands of dollars' worth of credit went back of this work, and that the men giving that credit were not Spiritualists, does better and stronger talking than I am able to do in this circular.

But what I have said is only part of my story. If I could not help in some constructive way, I would have no right to ask your attention for even a minute.

I have belonged to orthodox churches, and probably you have, and may still belong. You and I know that every church member pledges a certain support each year, and that all of this help is a contribution. You never expect to get your money back.

There are reasons why Mr. Jones wants this work to stand on its own financial feet. He says, "If we worry along on the basis of depending on donations, we never shall be able to carry on this work in a big way, and I won't be satisfied with anything that is not big."

Christian Science put its publishing on a business basis, and succeeded. The Methodist Book Concern is a business proposition—and nearly all of the other big churches have their publishing work done in a like manner.

All Mr. Jones ever has asked is business assistance. He will pay back all the money you put into these bonds. This is not begging. He is asking you to believe a few dollars' worth while men who are not Spiritualists are believing thousands of dollars' worth.

To build credit takes money to do things. When I told Mr. Jones that I would set aside all my other business and come in and put in all my time and energy to help in this work, I knew that no man could keep up under the strain of writing, planning and detail that rested on his shoulders.

All we have to think about now is financing this magazine a little further, and then it will take care of itself. We simply can't afford to refuse to stand back of a man who surely has won his position through the most able kind of work, and who stepped away from an earning capacity of thirty thousand dollars a year to do the work he felt he was called upon to do.

I don't know your financial condition and I am not trying to tell any man or woman what should be done. I do know that if YOU individually will put even ten dollars into these bonds, and others will put in as much more as they can, that is all we shall need.

I am going to try to help you know this man and his ability, and to know that the top of the hill is in sight, if we can only put the support back of Mr. Jones right now, without waiting.

You are not going to lose your money. It is only a loan. Surely you can lend this work ten dollars now. You get a bond for that, and that bond draws 6% interest, payable 3% the middle of each April and 3% the middle of October of each year up to Oct. 15, 1929. By that time all the bonds will be retired, or a plan will be put to you before then to make your interest permanent, just as you wish.

If you have any Liberty Bonds or Victory Bonds, send them along and you will be allowed full face value in exchange for our bonds. You will earn more on your money, you are giving nothing away, but you are helping finance the biggest thing Spiritualism has ever known.

Mr. Lloyd Kenyon Jones is the kind of man you would like to have as a neighbor, because he always stands high in any neighborhood in which he lives. If you want to know what kind of man he is, ask those who work for him. Ask the people who have bought his writings.

But think of what can be done with the right backing. Think of the possibilities of spreading this great Truth if we just go back of Mr. Jones now, and lift from his shoulders all these trying details—and permit him to employ the help he needs—so that he can write the second volume of "God's World" and do the other big things that are suffering for lack of time.

If you cannot send more than ten dollars, think of what that would mean if only a third of our readers did the same thing. Think of what this support means at this time, with the proving all done, and the future filled with the promise of achievement.

This isn't just a matter of reading the most interesting and instructive magazine Spiritualism has ever known. It is a matter of bringing new hope to hundreds of thousands who need that hope.

I want to see Mr. Jones through, because I know him. I have seen his struggles. I have seen him evolve his plans, like steps that lead upward and onward. Today he has opened the way for the biggest credit any such work ever secured, because the men giving that credit know him, have seen him work, know his record for building, have confidence in him.

Ten dollars may not seem much—or it may seem a good deal. If it is a sacrifice, make that sacrifice. It is nothing compared with the sacrifices that have been made. If you have a thousand, send the thousand. Send whatever you can, but don't hold back.

If the story I have told in this circular is not very interesting, that is only because I can't tell it any better. The facts are there just the same. The reason for this help is there just the same.

I want to make this the one big turnover for this work, and make it a real Thanksgiving for our friend, Lloyd Kenyon Jones.

You can make this possible if you take this message to your heart as something personal, and I am counting the days till I can expect to have your response, and have prepared a little bond subscription form that I hope, and believe, you will use. I enclose it with this letter.

Let us see just how much we can do right away!

This isn't something that you have to do. If people tell us we have to do things, that usually makes us mad. It is something I hope you will be glad to do, and I know what we can accomplish if I can put into the treasury of The Spiritualistic Educational Association from fifteen to twenty thousand dollars in the next three or four weeks. There isn't any reason why it can't be done, and if every man and woman who reads this circular will just make it a point to spare ten dollars, if nothing else can be spared, that will do what we ought to do.

I may have said the right things or the wrong things in this circular. I have said only what I know to be a fact, and I am sure that I'm not asking men and women to stand back of a loser.

If a man has done big things, he can do other big things. If the spirit world stood back of Mr. Jones in his other work, how much stronger they are standing back of him now.

I wish I could make you feel what I know—and then I wouldn't ever have to ask again, and won't ask again for financial assistance if every man and woman who reads this circular will come to the aid of Mr. Jones and this work today.

If that ten dollar bill was intended for something else, I can guarantee you that it could never bring greater satisfaction than you will get out of sending it for a bond.

I ask you to make the remittance payable to "Communication," and on the envelope write "Attention, Mr. Haley." Then I can tell Mr. Jones just how much his readers are ready to do for him and this work.

Yours for success,

A handwritten signature in dark ink, appearing to read "A. A. Haley". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Sec. Spiritualistic Educational Ass'n.

Communication

981-991 Rand, McNally Building

CHICAGO, ILLINOIS



Miss Lucy Stephens,
1500 Clay St.
Lynchburg, Va.

Facts Explaining the

6% Sinking-Fund Bonds of

The Spiritualistic Educational Association

(An Illinois Corporation)

Acting upon the advice of a number of business men, we have decided to sell Bonds, instead of memberships, in order to raise the necessary money to promote "Communication," our monthly magazine. Following we have tabulated the facts relative to these Bonds:

Total Issue authorized by the Board of Directors,	\$200,000.00.
Denominations of Bonds,	\$10, \$25, \$50 and \$100.
Interest:	6% per annum.
When Interest is paid to Bondholders:	April 15 and October 15 of each year.
How Interest is paid:	Upon presentation in person or by mail, of the dated, serially numbered interest coupons, of which there are 20 attached to each Bond.
Maturity:	1929, when Bondholders will receive the full amounts paid for these Bonds.
Sinking Fund:	A sum will be set aside yearly to retire some of these Bonds, so that by 1929 ALL of these bonds will be retired.
What do these Bonds mean to me?	They mean that you lend money to this Association and receive 6% interest.
Is this a donation?	No, it is the same as buying any Bond. You get your interest twice a year and your principal will be paid back inside of 10 years.
How will this money be used?	To advertise our magazine and get subscribers for it.
How many subscribers should \$200,000 secure?	At least 100,000 subscribers.
Would this show any surplus income?	Yes, the \$2 paid for each subscription would pay the cost of filling that subscription and with 100,000 subscribers, we could take in at least \$50,000 a year for our advertising space.
How would this surplus be used?	\$12,000 would be used for interest and \$23,000 to retire Bonds each year, leaving \$15,000 for expansion each year.
How can I pay?	In installments or cash-in-full.
How about the money I have sent for memberships?	Have it applied on one or more Bonds.
How many of these Bonds have been sold thus far?	By Jan. 6, 1920, about \$25,000 worth, mostly in installments.

How much will you put into those Bonds in addition to the amount intended for memberships you are taking or have taken? These Bonds mean that we borrow your money, pay you 3% twice a year (6% yearly) and pay back the principal inside of 10 years. You get twice the ordinary savings bank interest.

THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION,
981-989 Rand, McNally Building CHICAGO, ILLINOIS

Of Saving-Fund Bonds

The Spirituality of Educational Bonds

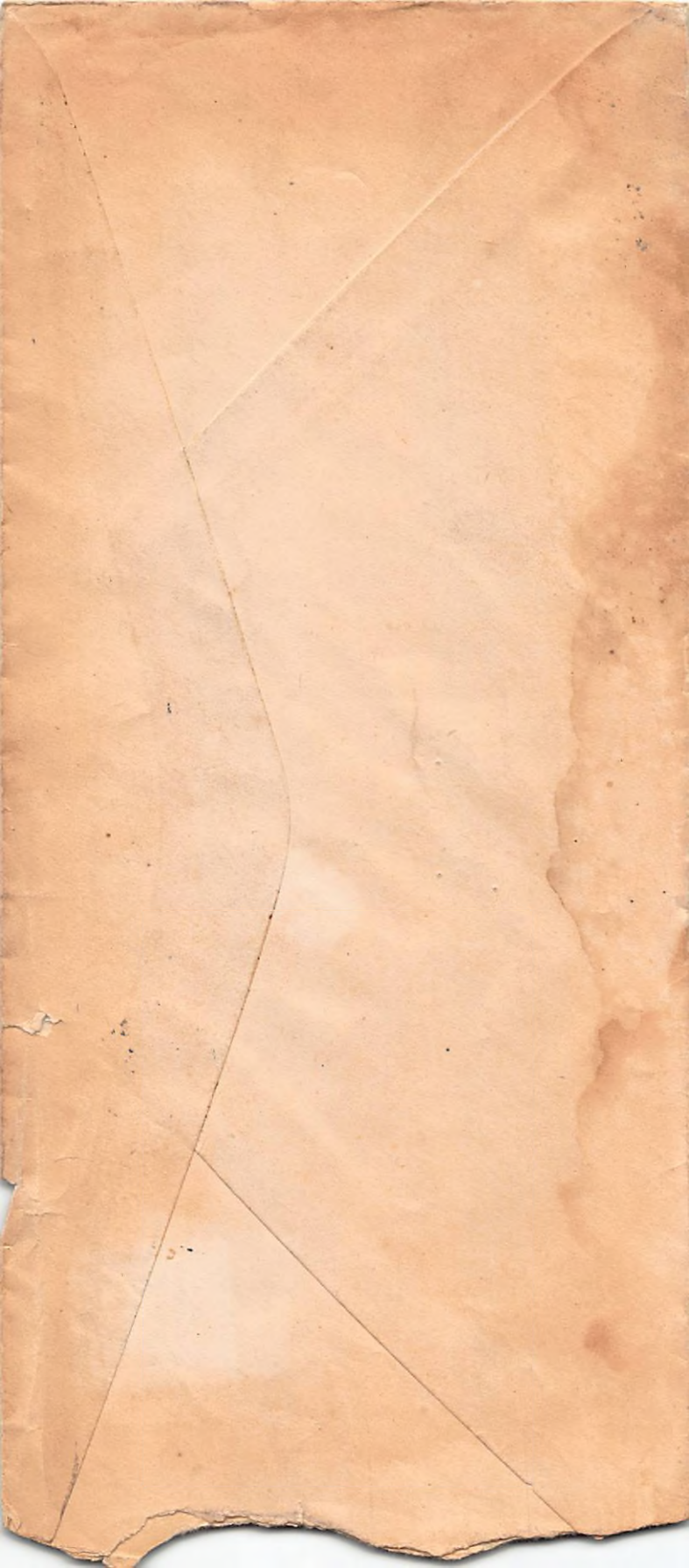
THE SPIRITUALITY OF EDUCATIONAL BOND

533 Grant Place
CHICAGO, ILLINOIS

04

Mrs. Lucy B. Stephens
1300 Clay St
Lynchburg Va.





FOR OUIJA AND "CIPHERS" ORDERS

Date:

"Communication:"

Enclosed find \$ for copies of "The Ciphers of the Apocalypse," prepaid.

Enclosed find \$ for of your new ouija, to be ready about July first, at \$1.85 each, postpaid, under your guarantee that if I can not get messages, either alone or with others, according to your directions, I am entitled to return the board prepaid and get my money back.

I suggest as a Trade-Mark name:

Yours truly,

Name:

Address:

SPECIAL AWARD SUBSCRIPTION FORM

Date:

"Communication:"

Enclosed find \$_____ for which you are to send "Communication" one year to:

Name:

Address:

Name:

Address:

(You may attach separate sheet with list of subscribers,
each subscription to be for one year at \$2.00)

I am to have One \$1.00 Membership for each subscription
sent up to Aug. 1, 1920--and to compete in the special awards,
as named in your recent letter.

Yours truly,

Name:

Address:

Communication

The Magazine of Spiritual Education

EDITED BY LLOYD KENYON JONES

981-991 Rand, McNally Building, Chicago, Illinois

From Mr. Lloyd Kenyon Jones,
Editor of "Communication,"
Chicago, Illinois.

Dear Friend:

Since a friend of our work offered the \$25.00 prize for the best name for the new ouija, another friend--not to be outdone--has backed up his own enthusiasm just ten times as much. To tell you the story briefly, I shall quote this gentleman. He said:

"I have taken bonds--and memberships--will take more--like to see this worthy work move ahead as rapidly as possible. But this two hundred and fifty dollars that I am turning over to you is to be for a special purpose. A magazine so beautiful, so interesting, meaty, uplifting and helpful as "Communication," should have a very large paid circulation. Everybody on your list wishes to help--but those good people have their own affairs and problems to think about, and we can not expect all of them to offer helpful suggestions.

"Here is what I wish you to do with this money: Retain \$100.00 of it in cash, and put \$150.00 into Memberships at a dollar each--and then use the cash and the Memberships as prizes for the largest numbers of subscriptions sent in between now and the first of August."

I asked him how he thought the prizes should be divided, and he submitted this idea, which we are pleased to adopt:

The person who sends in the largest number of yearly subscriptions, at two dollars each, between now and the first of August, 1920, will receive \$25.00 in money and 50 Memberships; a prize value of \$75.00. The second largest number of subscriptions will be rewarded by \$20.00 in money and 25 Memberships--a total of \$45.00 in value. The third will receive \$10.00 in cash and 10 Memberships, or a value of \$20.00. The fourth will receive the same as the third. Each of the fifth, sixth, seventh and eighth will receive \$5.00 in money and 5 Memberships--or \$10.00 in value. The ninth, tenth, eleventh, twelfth and thirteenth each will receive \$2.50 in money and 3 Memberships. The fourteenth will receive \$2.50 in money and 2 Memberships. The nine next highest will receive 2 Memberships each.

This makes fourteen cash prizes and twenty-three Membership prizes--as detailed above.

This offer, which I consider generous from the viewpoint of appreciation, and valuable from that point of view, gave me some additional ideas. Suppose that we sold 5,000 Memberships at \$1.00 each, and then used that money to promote the circulation of "Communication:" What would be the net result? We desire the largest possible net result. We can help you and "Communication" most by using 5,000 Memberships as awards!

2

These Memberships represent, at this time, representation at all meetings of the Members. When "Communication" has reached that stage where it will be earning more than its expenses, we shall ask the State of Illinois to change our Charter so as to permit us to disburse pro rata profits to these Membership owners, just as though the Memberships were shares of stock. Each Membership, therefore, represents a tangible interest in The Spiritualistic Educational Association. It represents continued interest--a voice in all the affairs of this organization. If you owned shares of stock in the Pennsylvania Railroad, you would be a part owner. The railroad company would not dictate in your religious or other matters. Think of these Memberships in that light, rather than as a church membership.

Therefore, in order to give a reward of appreciation to EVERY person sending in subscriptions, The Spiritualistic Educational Association will give ONE MEMBERSHIP FOR EACH YEARLY SUBSCRIPTION sent in between now and August first. There will be no other premiums. The premium offers published in our magazine do not remain in force if you help under this plan. Every time you get a new subscriber, remit his or her two dollars, together with the full name and address, and the subscription will begin with the next issue. On August first, we shall audit the list for the larger prizes, but you will receive your Membership Certificates as rapidly as you send the subscriptions.

These Membership awards go to ALL who send subscriptions. The larger prizes are IN ADDITION, and are for those sending in the largest subscriptions.

I know that the majority--that NEARLY EVERY ONE--of our subscribers knows one or more persons interested in Spiritualism, as Spiritualists or students, or both. "Communication" is by far the highest class periodical devoted to this Cause. In a letter received from the great publishing house of George H. Doran Co., New York, Mr. Roe, in charge of their religious book department, said:

"We are in receipt of the Copies of Communication, and are very much obliged for them. You are making a wonderfully fine journal, the very best of its kind."

This is recognition from the house that has been publishing the foremost books on Spiritualism, including "Raymond" by Sir Oliver Lodge. This is recognition, is it not? This shows that "Communication" is recognized by the big, successful publishing houses, and especially by the FOREMOST publishers of books dealing with Spiritualism. When the biggest and best are with us, who can be against us?

This offer is not retroactive. It does not pertain to subscriptions sent in prior to this time. This is a new offer, starting NOW and terminating August first.

Every one of us likes to be appreciated. It is not the money or the Memberships our friends will work for, but the fact that OTHERS are going to work, and not one of us likes to be outdone; that tangible appreciation is given for your co-operation. There is that sustaining truth that you are giving your friends the BEST that Spiritualism has to offer--a magazine that no one need feel ashamed of--a magazine that is making and HOLDING friends.

There may be a few who can not get subscriptions. Most of you can, if you will! And by owning one or more Memberships, you are then building up something in which you are INTERESTED. I hope that every one of you gets

busy. I don't want one of you to refuse these prizes--these honest awards. That would make me feel bad. Small as the value of each award is, it still is proof of appreciation; it is confidence in wishing you to help control and manage this magazine--the periodical that has a real DESTINY!

Ten years from now, whether here or in spirit, you will be proud of what you have done this Summer--and you will point with pride to your Membership Certificate, and will say, "I helped to put this big work over in its early days."

I heard about a Rochester man who refused to back Henry Ford with \$250 for a half-interest in his business. That man never will get over regretting his short-sightedness. Beyond the monetary part, there always is the thought that it would have been a wonderful thing to have been instrumental in building something tremendously big!

"Communication" is going to be tremendously BIG--big in circulation and big in the good work it can do!

* * * * *

Now, just a word about that new ouija: It will have many times the flexibility of use of the old ouija; it will deliver messages spelled out, those answered by yes, no, and in other ways; it will tell the kind of message that is ready to come through, and it will give numerical facts--as to money, dates, ages, and so on--quickly.

What is more: IF YOU CAN NOT GET MESSAGES AFTER FOLLOWING THE SIMPLE, EASY DIRECTIONS, WE WILL REFUND YOUR MONEY!

You may not get a message alone. I can not sit down to a ouija alone and get it to move. But I can select others to work it with me and get wonderful messages. I will show you how to make that selection. IF NO MESSAGE COMES THROUGH, RETURN THE BOARD AND GET YOUR MONEY BACK!

This new ouija goes as far ahead of the old type, as the modern typewriter is ahead of the old Caligraph!

If you haven't sent your order (the board to be delivered around the first of July), lose no time in sending it. Also, suggest a Trade-Mark name--which MUST not be descriptive. The guides will select the name from the list submitted. The \$25.00 check goes to the winner.

* * * * *

"The Ciphers of the Apocalypse" is being printed; it took us a month to get the paper. And now, I am going to give you a peek into this marvelous volume--which MUST HELP YOU because it will carry to you beyond doubt the GREAT TRUTH OF THE SCRIPTURES. It will make you feel more secure in the KNOWLEDGE that the ways of God are so much greater than the ways of mankind, we move ahead in His Protecting Care.

The 18th verse of the 13th Chapter of Revelation says: "Here is wisdom. Let him who hath understanding count the number of the beast: for it is the number of a man; and his number is Six hundred three score and six."

The Teachers had told me that this meant Emperor Wilhelm of Germany--the central prophetic figure around whom these ciphers pivoted.

The figures most intimately concerned with the German ruler would be: His birth-year, 1859; ascension to the throne, 1888, dethronement, 1918. Add them as four columns and you get 5665. Now add them thus, straight across from left to right:

1859	equals	23
1888	equals	25
1918	equals	19
<u>5665</u>		<u>67</u>

There are three 18's which make 54. Now take the columns with the 18's removed, and you have 59 plus 88 plus 19, or 166. If we took the columns of 18, let us take the columns containing 9. We have: 8 plus 8 plus 9, or 25; and 9 plus 8 plus 8, or 25; a total of 50 more. Add 67, 54, 166 and 50 and you have 337. Subtract 337 from 5665 and the answer is 5328. There are two unadded columns--odd columns that were left over from the systematic forward movement of the other additions: The first column, 1 plus 1 plus 1 or 3; and the third column, 5 plus 8 plus 1, or 14. Add 3 and 14 and you have 17. Subtract 3 from 14 and you have 11. Now turn to the 11th verse of the 17th Chapter of Revelation, and you will find:

"And the beast that was, and is not, even he is the eighth, and is of the seven, and goeth into perdition."

Emperor Wilhelm was one of the seven rulers involved in the Great War in the first seven days, and WAS THE 8TH OF THE HOHENZOLLERN FAMILY TO RULE. Use 8 as a divisor for 5328, and your answer, with nothing left over, is 666!

This is one of TWENTY CIPHER COMBINATIONS, pointing out the close approach of the most important era in history--the Millennial Dawn!

This book is no reflection on any people. It is the fulfillment of prophecy!

It is WORTH your dollar! What it does for you spiritually UPON READING IT, is worth countless dollars!

There is a form enclosed--and wishing you the best of everything--Happiness foremost!--I am,

Very sincerely yours,

Lloyd Kenyon Jones
Editor, "Communication"

LKJ-LLS

P.S.: Please notify us promptly of any change of address during the Summer, so that "Communication" will not fail to reach you.

MRS. CECIL M. COOK
TRUSTEE AND PASTOR

Stead Center of Soul Communion

448 LAKEWOOD ROAD



WEST PALM BEACH, FLA.

Feb, 3-31.

TELEPHONE 7091

Miss Lucy B. Stephens,
608 Lancaster Road,
Richmond, Va.

Dear Miss, Now what will I say, Miss Stephens or Mrs. Warren. Ha.Ha. Say Kid, you don't want to be an old mans darling that way, its alright, but you know he is too old for you and by the time he has done what he feels he should do for his kids, he will have used what little money he has and a good deal of what you have to.

Don't you go into anything of that kind kid, we don't deny that he is a very nice man, and his wife says that he was very wonderful to her, but she to says that it would be very foolish of a girl like you to bother your head about an old man like he is.

Pat says, kid, when are you coming to Florida, I would like to talk with you and tell you a few things myself.

When I wrote you the last time the dear guides told me that his Mother was almost in spirit with them then, and they said it was only a matter of a very few days untill she would be in spirit and you see, I think my guides are smart, they knew it alright.

They are like the little girl who said, I know very well, that I am not very P.R.E.T.T.Y. but I think I am very S. M. A. R. T.

I tell you kid, the book is really going to be a very wonderful one and I know how much you are going to love it. You are one person who will understand it and you are going to learn a lot from that book I know that.

But before I forget it, what is the five dollars all about? I want to know if I am to send in an order for a book for you, and if so, where shall I send it, to Lynchburg or Richmond or where.

Pat knew darn well that Mr. Warren had six children and while two are married, OH. YES. KID, that means nothing, he has to help them to.

My cold is better and if I knew just where I picked it up I sure would go and take it back there because I don't need it.

You are right, every darn time that I stick

my poorself into New York I am down with some fool thing Flu or something, and this time I have been awful sick and I felt like one who is a hundred years old because I was in such a lot of pain with my head and I get this darn neuralgia.

You know a cold always goes to the weakest place and thats my head.

I shall be very glad to do all I can for you about an apartment if you are coming and when and how much you would care to pay, although it is getting to the end of the season and we shpuld be able to get something very nice for very little and I think I can to.

Sure he loves you, but then, gosh, well, if you want him good and well, but you go a little easy about that, my advice to you is to come on down here and hvae some talks with your Dad and Pat and all the rest of your dear guides and then you will find out a few things about a wagon.

What you need is a man 20 years younger than yourself and not an old duffer like he is, you are young both in body and spirit, what would you want with an old Dad like that. Pat says to tell you that if he had some money it would be different because Pat would see to it that he would not hang around you very long and then you would not only be Mrs. but you might have something for the trouble of being Mrs.

I really don't understand what you mean to send him a postal card from the Center, do you mean a letter like a message form? Mrs. Warren says it would do no good, but I could tell him all about his Mother because the guides brought her right to me and she told me she was 86 years old and that she has had three strokes.

She is very happy in spirit and is with her Husband and she has some children ther to who passed when they were small, and one son she speaks of, I guess Mr. Warrens Brother.

I am very sure, if he don't do some things a little different he will be in the poor hhouse, and he might try and take you along with him.

Yes, KID, I did fall in love with a house and it is the one I am living in right down here, I saw many houses before we bought this one, and they were in a much better location than this one is and much nicer in many ways, but I seemed to wan't this one and I still do want it.

It looks as if your guides makes you feel that the land is going be worth a lot a little later and I am very sure they feel it is alright for you to have the old house if you wish it that way, but your Dad says, tell Lucy not to burden herself too much with real estate.

Your Dad and Pat both say that there is nothing wrong with you nor the house either one. If you can get it reasonable enough to pay you to let it lay there and wait for a good price, you will find it is worth your while.

I think you best wait untill you have been down here, because you might love it here and you sure could buy a wonderful home here for almost nothing at this time, but this won't last here either because we see that property is coming back very good here now.

I really do not believe that Mr. Warren would write us, and if ever he should, believe me I will tell you all about it.

"We don't do anything like that as rule, but since he is yours truly, I sure will do as you ask.

I thought you were a member, ~~7/7~~ Dr. Senn and all the healing Dr's speak of you every Friday and say that they are treating you and your sister, and they say now that your eye's have always been weak and you might be able some time to get along without you glasses, but it is doubtful because you always have had such weak eye's.

You never need to worry about ringing off when you are writing to me because anything you have to ask, keep right on asking.

Mr. Warren sure is a D. Methodist, and I have to laugh because your Dad seem to know him and he says to tell you that he is not only a Methodist but a Church deacon as well.

It really is queer, but his Mother comes to me very plain and she is wonderful, and she says, Oh. how I would love to tell my boy that I am so happy and I am so very thankful to him for all he did for me, he was awfully patient and good to me all his life, and with all his own big family he was so good to me.

Is his name Charley? I seem to hear his Mother call him that, but of course she is so new in spirit I can not be sure.

Your Mother and Dad and all your dear ones send their love. I guess you would know who Ralph is in spirit, he is strong here today and say that he has a lot to do for those he left here and is very happy to do it to.

I really can't see what you are hanging around Richmond for, because I should think the air would be much better in your own little home town. Surely, you are not in Richmond for the climate.

Now you must let me know if you wish me to send in an order for your book, and also what you mean with a post card of the Center because I really am not able to think what on earth you do mean.

I bet you will say, that "Medie Cook is an it, why can't Pat tell her what I mean, but you see, I am so afraid to send him one of the message letters for fear he will think that you told me to do it.

I hope you and your sister will be able to get down here, why can't you learn to drive a Car and then you could drive down. I should talk about driving a Car, I don't know a darn about it myself, but you see, it is so easy to tell others what they should do.

Now please don't misunderstand us about Mr. Warren, he really is a very fine man as men go, but gosh ding it, those kids and we know you would be almost insane with them all.

Now you see, you will have to write soon again because this time I have had to ask you a few questions.

Very sincerely,

"Medie Cook.

Medie Cook

Say Kid. I hope you can make all this out because I know what an awful lot of mistakes I have made.

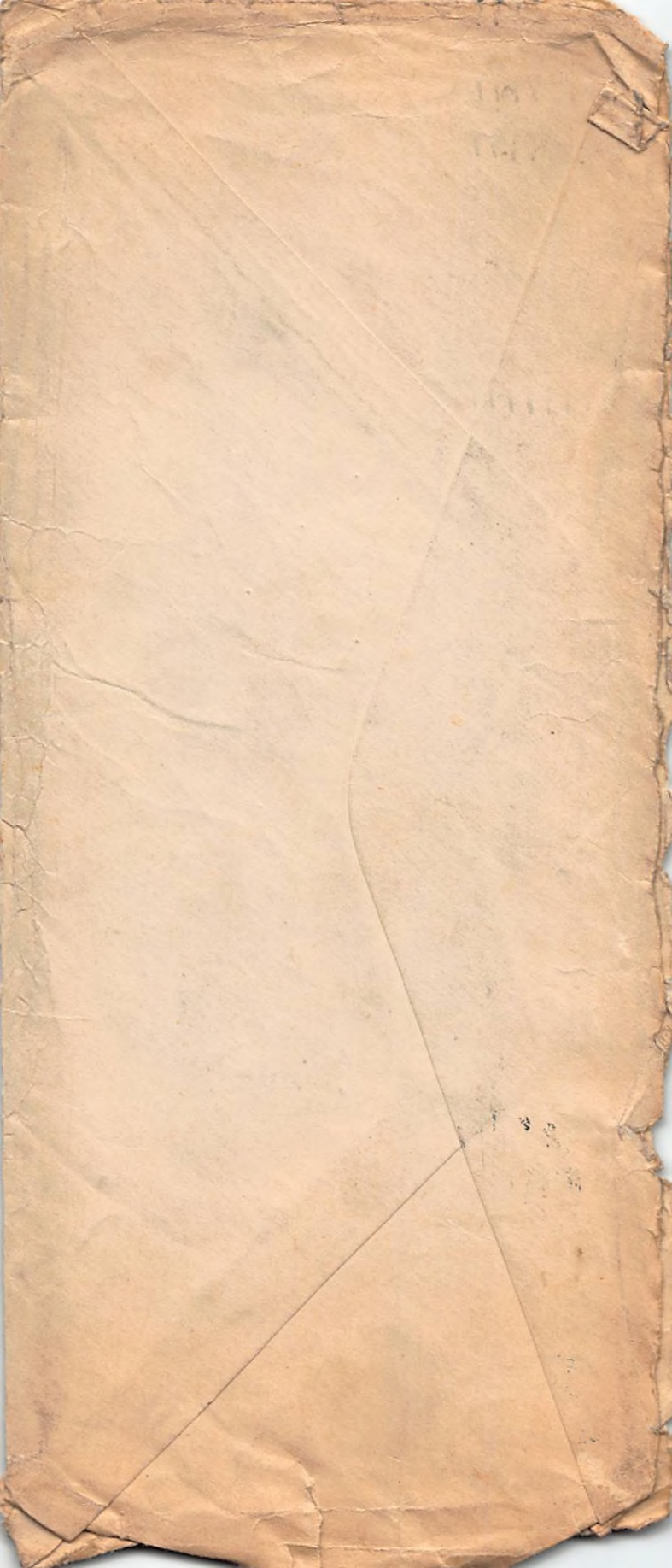
Now be good and come along and have your talk with Pat before you marry Mr. W.



448 LAKEWOOD ROAD
WEST PALM BEACH,
FLORIDA



Miss Lucy B. Stephens,
608 Lancaster Road,
Richmond, Va.



ENROLLMENT
AND
ASSOCIATE MEMBER FORM

The
WM. T. STEAD MEMORIAL CENTER

Date: _____

MRS. CECIL M. COOK,
Pastor and Medium,
THE STEAD CENTER,
CHICAGO, ILLINOIS

Dear Mrs. Cook:

I am enclosing my remittance for \$10.00 as my contribution for the special Oriental lessons described in your correspondence, at the rate of one lesson a month for twelve consecutive months. I am also to receive an Associate Member Certificate in The Wm. T. Stead Memorial Center.

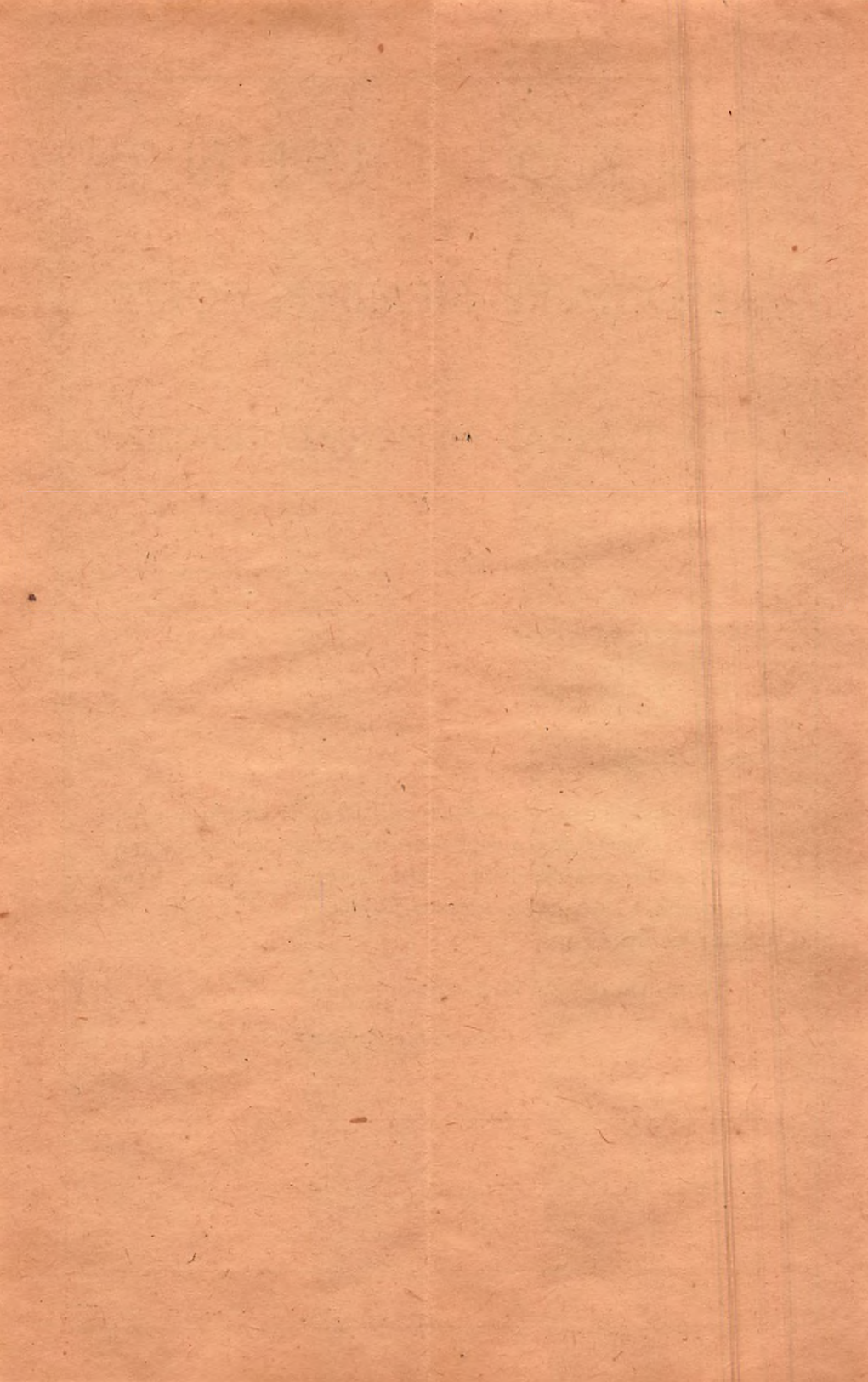
Please address all of the lessons to:

Very sincerely yours,

Name _____

Street No.
or R. F. D. _____

City _____ State _____



PUBLISHING DEPARTMENT
The Wm. T. Stead Memorial Center
Incorporated Under Illinois Laws

NOT FOR PROFIT

**583 Grant Place,
CHICAGO, ILL.**

From Mrs. Cecil M. Cook,
The Wm. T. Stead Center,
Chicago, Illinois.

If I could send you a key that would unlock the chambers of the greatest happiness, the greatest riches and the greatest fame, I believe you would desire that key without respect to its cost.

I believe that few persons witness more of the aspirations, the joys and despairs of mortals than I. To my seance-room, come a continuous procession of men and women who have desires that are unfulfilled. This world is a sphere of unfulfilled desires.

Many folk wish to know if certain investments will be profitable; others are uncertain as to embarking in various business enterprises. They are always searching for something BETTER.

Mingled with their spiritual desires, are material ambitions.

Often, one's work in this world demands material facilities. Some men and women live their missions through the performance of definite world-duties. Some are builders, just as others are teachers.

Truly, our daily work is part of our EXPERIENCE--and I believe that to many comes the TEST of living right lives under the temptations of material success, while to others comes the test of hardship. But I do not believe that hardship and suffering are ordained by God. They are results of our own material errors--and as we learn more of the truth of the Law of Life, we shall be permitted to lift ourselves out of our misery.

Our beloved guides come to us to help us gain through our experience. We are in a material world--with material needs--and MASTERY over the material need not imply indifference to material requirements.

I know that money-making is regarded by the majority of folk as paramount--and because that is so, money-making often is condemned.

During my many years of public service as a medium, I have witnessed many examples of progress of men and women who called upon their guides--who were willing to do their part.

It is with regret that I have seen many of these men and women forsake their spiritual blessings when their material gains came to them. They failed in their test.

Mr. S. came to my seance-room poor and struggling. He was ambitious and he was spiritual. He asked his guides for material help, and to the best of his ability, he followed their advice. Within two years, this man was worth about two hundred thousand dollars.

Now, many persons will say, "Spiritualism should stand for MORE than that. It should frown upon all material success." My observation does not endorse such statements, because frequently the severest of all tests, is the test of material success.

God gave us, in this beautiful earth-world, every facility, every opportunity to better our condition. To those who sought success rightly, success came without the forfeiture of happiness. To those who sought success for the glory of material gain only, came that gain without happiness.

Mr. R. had a manufacturing plan--without backers. He was really to the end of his string. His guides advised him, and he followed their advice. Within a few months, fortune was piling up for him. But--his spirituality increased rather than diminished. To him, gain was a normal condition. Was it wrong that he should succeed materially? I think not.

Mr. T. came to us without money--discouraged--a failure. He was an inventor, and as an inventor he was a failure. But his guides told him to try ONCE MORE. He did, and the result of his invention is a rapidly-growing fortune.

The spirit-world DOES bring us success as we merit it--but the spirit-world also has the power to take from us that which we did not merit. Success and failure alternate, like sunshine and showers--like day and night. They are natural mortal results proceeding from definite causes.

My seance-room is a panorama of human hopes and despairs. To it come the discouraged, seeking only the knowledge that the dear ones who have passed through the door of death, still live.

To my seance-room come students, wishing only to succeed in their studies--and the sick who desire nothing greater than health--and the discouraged, asking for one little ray of sustaining hope--and the prosperous and arrogant who would impress the spirit-world with their pomp and importance!

It seems to me that I see human nature in all its phases--with its deceit and with its beauty of character; in all moods, under all conditions.

Through these years of public service in my work, it has been my privilege to trace the careers of many men and women who have come to the STEAD CENTER. I have watched their progress and their retrogression.

I have seen the fortune-hunters and I have seen the heart-broken--because my seance-room is a cross-roads where all types and classes meet and pass.

As my observations have grown with the passing years, I have become slow to judge--disinclined to condemn either the rich or the poor, knowing that unto each must come the experiences that each requires.

I have witnessed the courses of many who have fought for fortune--and who would risk all on some worthless investment--on some dishonest speculation. I have heard them rebuke their guides for warning them against what seemed like "a golden opportunity."

And seeing all this, I have wondered why men and women who would go to any lengths to gain materially, could not see that if they would learn HOW to keep close to their guides, their impressions as to material things would be as unerring as their impressions of spiritual things. For is not the spiritual gained through this experience in the flesh, with its material environs and its material duties?

I say to so many, "Keep close to your guides. Learn to receive and interpret their impressions."

And as truly as these folk lived close to their guides, as they opened their minds and their hearts to their guides, though they never were in the seance-room, they gained in JUDGMENT!

I ask you to trace these steps of logic, that I feel sure you will recognize as dependable:

YOU are a spirit. Your mind is of your spirit; your thoughts are of your spirit. They are part of YOURSELF! Is that not true?

What is your judgment but an expression of your OWN intellect--your own SPIRIT? What is sound judgment but dependence on your spiritual impulses?

What gain can you make materially or spiritually, unless the RESPONSIVENESS of your spirit directs you?

A few men and women have written to me, in response to my letter regarding our Oriental Lessons, and have said something like this:

"I have so many every-day needs, I can not afford to spend ten dollars a year for these studies. It seems to me that my expenses never end; they keep me so busy, I can not study!"

Little do they suspect that IF they did study more diligently, if they learned how to open their souls to spirit-guidance, their thought-power would be directed more accurately, their impressions would be more dependable, and their lot would be easier!

THIS world is the school-house of the spirit. And the means of gaining knowledge include dollars as well as texts--property as well as lectures and sermons--SUCCESS the same as failure!

The spirit-world has never asked us to NOT employ these material things in our progress. How can we escape them? Nor have our loved ones in spirit ever told us to be-

come so weak as to be imposed upon--so mentally incompetent as to refuse to be wardens of our material possessions.

There can be ABUSE of our thought-force just the same as there may be abuse of wealth. But the NORMAL USE of all things which God has provided, helps round out a normal, progressive life!

Our Oriental Lessons, of which I have told you before, and of which I remind you now, are not like ordinary lessons. They help you OPEN your mind to guidance--the guidance that teaches you right from wrong, that saves you blundering into painful error, and that teaches you how to succeed.

What is it, pray, that distinguishes the successful person from the unsuccessful? It is JUDGMENT chiefly--and judgment is typified by IMPRESSIONS, or as the world calls them crudely, "hunches."

The closer we live to our guides, the easier it is for them to IMPRESS us. We FEEL that this so-styled opportunity is false--and that another is worthy.

Why do we find such willingness to put many dollars--hundreds or thousands--into a business venture, when perhaps we are trusting blindly; and then refuse to put ten dollars into our own development that will lead us to clearer judgment and greater success? Why do mortals so isolate themselves from the forces that can help them, to follow their own opinions that so often prove wrong?

I could point out to you MANY men and women who strive at all times to live close to their guides, and to open their minds and their hearts to their guides, whose business instincts are almost mysteriously unerring.

I could introduce you to many persons who strive at all times to live so close to their guides, they ESCAPE the commercial disasters that overwhelm so many others.

You say that you have no time to study--or no inclination--or can not afford it. But--I wish to ask you this question: "Why does one person succeed by learning THE RIGHT WAY, while many others fail by stumbling along blindly in the WRONG way?"

One man toils without rest--and never gets ahead. Another studies methods, learns a business thoroughly, and succeeds. One man tries to lift a dead weight with his hands, and the other raises it by employing machinery!

What difference exists between these examples and the following?

One person develops persistently and eagerly--and finds that his impressions, his judgment, as to things commercial and spiritual, become more accurate--while the other, disdaining study and development, "trusts to luck" and loses more times than he wins!

Just as truly as there must be the right conception of spiritual truths to develop spiritually, so must there be the proper use of things material to develop spiritually. There is no reason to believe that God has forbidden material success, or that He has ever caused His Law of Compensation to strike at those who succeed honestly. This is true, because often the greatest spiritual progress in this earth-world, is made through properly handling our material opportunities.

I believe that, as we learn how to depend upon our guides, how to ask our loved ones in spirit to direct us in our earthly affairs, our judgment must become sound and our success must be greater.

But if you exercise only three or four times a year, would you be an athlete? If you turn to spiritual truths only now and then, can you expect to develop your SPIRITUAL INTUITION?

If you do not study--and THINK about these greater truths of LIFE--are you going to benefit through the existence of these truths? There are deposits of gold somewhere in the mountains--but what good does that gold do any man until its discovery has occurred?

What satisfaction is there in realizing that there ARE spiritual truths, unless you form the healthy practice of LEARNING those truths?

Do you feel now, that the study of LIFE itself is such a fearful, unprofitable waste?

Prolonged experience and observation have taught me that the person who has opened his or her heart to the spirit-world, NEEDS NO DIRECT ADVICE on any subject--but will SENSE the right thing to do by calling upon the loved ones in spirit for direction and guidance.

TWELVE TIMES a year, our Oriental Lessons come to you--and as you study them, they

help you develop an OPEN MIND, that surely must sense more quickly and accurately the impressions your loved ones in spirit are sending to you. Do you believe for a moment that there can be any happiness to those dear ones to see you fail, to see you in want, to see your misery? Not in the least! But until you have learned how to CO-OPERATE WITH NATURAL LAW, even their great desires to see you successful and happy, can not bear fruit.

Many members of our Oriental Class already are finding that STUDY and CONTEMPLATION of the truths that are coming to them through the vehicle of these Oriental Lessons, are opening their minds to the receipt of the right impressions. They are finding that their own efforts alone will put them "en rapport" with their spirit guides--and that frequent reference to and contemplation of the truths of these lessons, form the basis of a genuinely helpful and building EXERCISE OF THEIR INTELLECTS.

They are beginning to appreciate the fact that, first of all, knowledge must belong to the SPIRIT, and that only as they open the doors between their spirit-knowledge and their mortal processes of thought, do they CARRY OUT that which their spirits sense and comprehend.

These monthly Oriental Lessons consist of the following parts:

The lessons, from shorthand notes taken down in the seance-room, comprising a four-page document the size of this letter;

A letter, of the same size, tracing the connections between these monthly lessons and the Teachings in "God's World;"

A Question-and-Answer part of several pages, based on questions asked by members of this Class--together with the answers. These questions are related to innumerable phases of the Teachings;

A Self-examination section, to help you THINK in the terms of the Teachings;

The privilege of asking up to ten questions each month on subjects related to this philosophy--which will be answered in the Questions-and-Answers department.

Coming to you monthly, these instructions help you DEVELOP, because they keep you in TOUCH with these teachings. They are like regular exercise. They are bringing their help to you each and every month.

I ask you if you believe that you are really contributing very much when you send ten dollars for these monthly lessons for a year. Suppose this study helps you develop your INTUITIVE SENSE to a point where your IMPRESSIONS will save you many a loss; do you feel that you could make any investment for twenty times this small contribution that would have more material worth?

And beyond the material aspects of these impressions, is not the UNFOLDMENT of your own mental and spiritual forces worth something? Who gains but YOU?

If you could read some of the many beautiful letters I am receiving about these Lessons, you would not hesitate a moment to enroll--and receive an Associate Membership card of THE WILLIAM T. STEAD MEMORIAL CENTER for one year.

I know that once you have regarded this subject of these helpful, co-operative Lessons in the right light, you will feel that no matter of greater importance is before you.

And--remember that your dollars are not paying profits to any individual; they are helping us carry these truths to many others.

I know that the answer to this letter is in your mind NOW.

The enclosed enrollment form is at your service.

What IS your answer?

With my kindest wishes, I am,

Very sincerely yours,

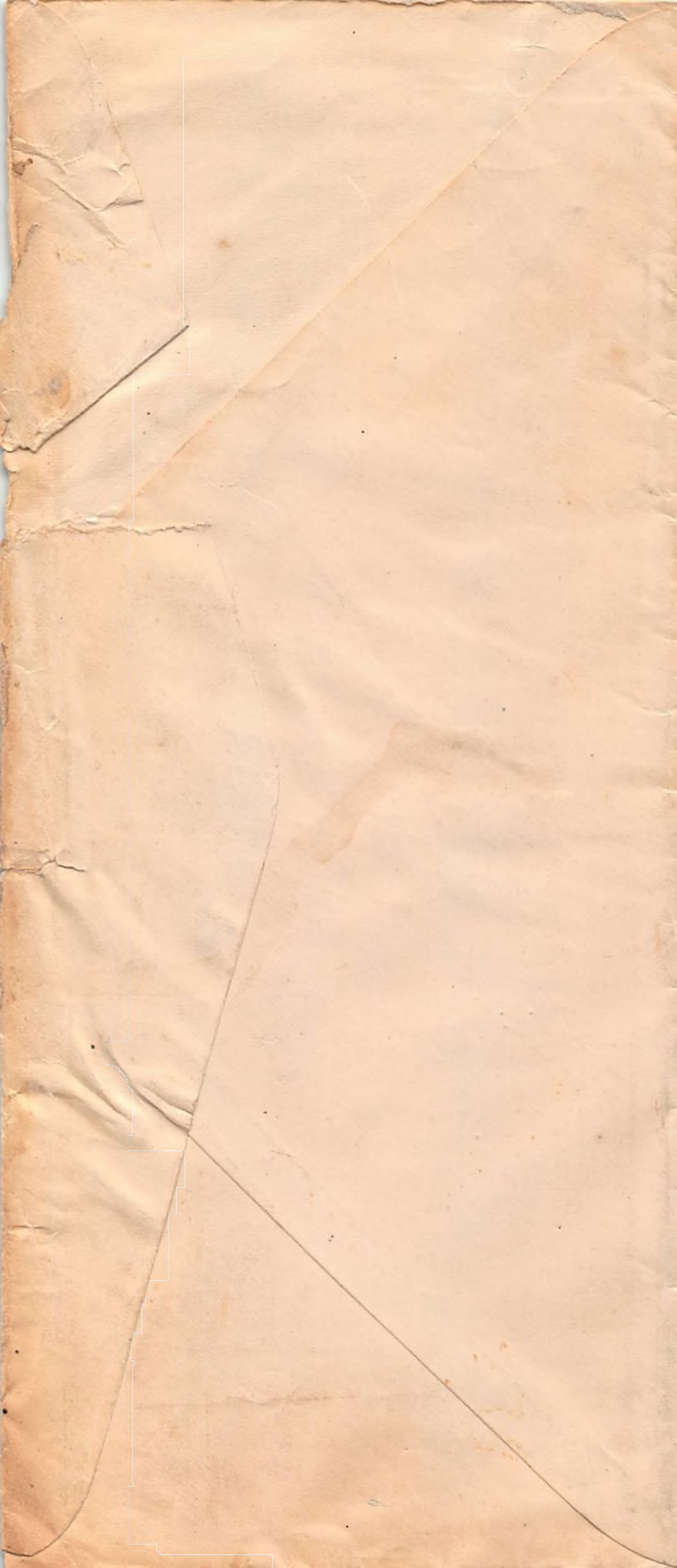
Mrs. Cecil M. Cook

Pastor and Medium,
THE WILLIAM T. STEAD MEMORIAL CENTER.

533 GRANT PLACE
CHICAGO,
ILLINOIS

Miss Lucy B. Stephens,
1300 Clay St.,
Lynchburg Va.





**PUBLISHING DEPARTMENT
The Wm. T. Stead Memorial Center**

Incorporated Under Illinois Laws

NOT FOR PROFIT

June 29, 1920.

**533 Grant Place,
CHICAGO, ILL.**

Miss Lucy B. Stephens,
1300 Clay St.,
Lynchburg, Va.

Dear Miss Stephens:-

This is to thank you for your remittance of
\$1.85.

The ouija will be forwarded to you just as
soon as they are manufactured. You will be notified just about
when we are ready to make shipments.

Very sincerely,

LH/EN

WM. T. STEAD MEMORIAL CENTER.

PUBLISHING DEPARTMENT
The Wm. T. Stead Memorial Center
Incorporated Under Illinois Laws
NOT FOR PROFIT

**533 Grant Place,
CHICAGO, ILL.**

PERSONAL

From Mr. Lloyd Kenyon Jones,
President, The Stead Center,
Chicago, Illinois.

Esteemed Friend:

Did you ever operate a ouija-board? Have you ever watched others getting messages through the ouija?

If you are at all familiar with this instrument of communication you have observed that its wave motion takes a general up and down course towards you and from you. The ouija has an action that is a great deal like skidding. Very often the rear part of the ouija has to swing two or three inches before the nose can be pointed directly toward a letter.

Because the ouija does not have the right wave motion, through which the forces can operate, many mistakes are made by it. These mistakes are really due to the broken currents of the forces, and during those intervals the reflex action of the minds and nerves of the operators will supply letters and words. That is why the ouija has so often been accused of telling untruths. Only a careful study of the nature of the forces will reveal the real reasons for the unreliability of the ouija. There are men and women who recognize the conditions essential and who get splendid results.

For many months we have received letters from our friends, located in different parts of America, asking us if we could not supply ouija-boards. Because the ouija is lacking in the right principles, as those principles are related to the nature of the forces required for messages, we have been unalterably opposed to the ouija. Our opposition in no manner dissuades people from their desire and determination to secure messages in this manner.

Realizing that more ouija-boards are being sold than ever before, and that the majority of persons will fail in receiving dependable messages, we asked the teachers to help us construct a new form of ouija-board that would overcome these objectionable features. We are now ready to manufacture this new ouija and have made application for letters patent.

The recognized form of ouija consists of a heart-shaped piece of wood, mounted on three legs and sliding freely over a board, at the upper end of which are letters and numbers.

Our board is constructed on entirely different principles. The table operating on a track and having a freedom of movement so much greater than that of the old ouija, you would be surprised and delighted with the speed and ease of travel of our improved ouija. There is no lost motion. There is no traveling down and up in order to reach a letter. There is the correct wave motion that encourages the upbuilding of the forces.

This new board can be operated by one or two persons and may be operated by any member of the family or any of your friends. There is no mechanism to get out of order. Great accuracy is guaranteed only by simplicity, but accuracy and simplicity would be of no value without the correct principle.

Accompanying each board will be complete instructions relative to its operation.

Our friends who have automatographs, will find that the wave motion or the action of the forces in this new ouija corresponds precisely with the action of the forces of the automatograph. This board, however, is not for automatic writings, but for messages that are spelled out by pointing to letters and numbers.

This new board may be placed on a table or even on the laps of two persons facing one another.

If it is operated on a table, two operators may stand or sit side by side, one using the right hand, the other the left hand. It makes no difference which hand you use, because this ouija will operate for you no matter which hand you use.

Having a definite arc of travel, and not moving in the broken path required by the old ouija, this new board conserves the forces.

It is made entirely of wood, with the exception of the letters and numbers, which are printed on a heavy paper, which is pasted over the wood. In appearance this new board is really artistic.

Any persons who have operated the old form of ouija, realize that the legs are likely to become loose and break off. There are no legs that can be broken off our ouija because the pointer-device travels on a solid base in a definite track.

We are prepared to begin the manufacture, and while we are not certain of the actual cost, we are going to fill orders reaching us before July 1st, at \$1.85 as the parcel post prepaid price of this board and the instructions.

The name "ouija" is protected by a trademark, registered in the patent office and we shall be prohibited from calling this board the ouija.

In talking over the proposition of a name with a good friend of the Stead Center, that friend said, "Why not permit all of our friends who buy these boards to submit a name and then have the guides select the name which they think best? I will give \$25.00 to the person who submits the winning name."

We have accepted this offer. So, before July 1st, provided you send an order for one of these boards, you are invited to submit a name which will become the trademark.

In order to secure protection in the United States Patent Office under trademark law, this name must not be descriptive. It can not be anything like "Spirit Writer" and it must not infringe on the name "ouija". It must be a name that is distinctive and easy to remember. It should be a name that is easy to pronounce. It is not necessary to use the word "board" in conjunction with it. Remember that we wish a name of one word and that we shall use descriptive words underneath this name that will not constitute part of the trademark. These additional words which we shall supply will be descriptive. The name that is to be protected by a trademark cannot be descriptive. Names that are built up by combining syllables of different words, usually are the most easily protected.

We shall have this name, after it is selected by the guides, hand-lettered in some distinctive style and the appearance of the word itself will become part of the trademark.

The selection should be made by about the first of July and it may be necessary to make it earlier, so I can guarantee that all names suggested and reaching us not later than June 25th will be entered in the contest.

As soon as the guides have selected the name from the list submitted, the remittance of \$25.00 will be sent to the successful person. If you do not wish to

submit a name, just send your order without the suggestion of a name. You may send your order now and take a few days to figure out a name to submit. The more names submitted, the more certain we are to get the trademark we are looking for.

I do not know just what price will be charged for this board, when it is advertised, because we are going to enter into an extensive advertising campaign, and try to get the right board into the hands of people, so that they will not feel inspired to blame the spirit-world for unreliable messages.

We want everybody to get a good message and to learn something of the law governing the receipt of messages of this nature. Remember that if you can not get a message alone, there are nine hundred ninety nine chances out of a thousand that if you operate the board in conjunction with somebody else, messages will come through. The instructions will tell you exactly what to do.

Whatever price we place upon the board when it is offered publicly, it will not be less than this price of \$1.85, and likely it will be more.

We are going to place our first order between the 15th and 20th of June, and these boards will be manufactured very rapidly, because our advertising agents insist that we must have a large output or they will not go back of us with extensive credit for a nation-wide campaign. You will not wait long for the boards and you will be one of the first to receive this interesting device.

I am certain that you will get messages. I know that you will if you will follow the instructions.

I have shown the proof sheets of "The Ciphers of the Apocalypse" to quite a number of persons, wishing their sincere opinions. Here is what a businessman said to me just the other day, "When I had finished going over those Ciphers and could see that there was no question about the prophecy in the book of Revelation, and realized that there can be no question about the meaning of that prophecy, something hidden within me seemed to be revealed. I felt a new strength, because nothing else ever carried home to me so forcefully the truth of the Divine guidance that protects mortals."

A lady who had gone over the proof pages of this book, said, "I have actually experienced better health since I read this marvelous volume. Never before in my life have I appreciated the fact that the Creator has such accurate knowledge of our goings and comings. This book means much more to me than simply the interest it carries with it. It really has unlocked powers within me that I did not know I possessed."

If you have not sent in your order for "The Ciphers of the Apocalypse" just keep in mind this truth. This volume of 160 pages is based on the greatest book on earth--the bible. With the new revealment of the book of Revelation, you feel that the whole truth of the scriptures had been made to shine through you and give you a better and broader understanding. You do not have to study this book to get the value out of it. It impresses its truth upon you and it makes you feel closer to God's plan and to the spirit-world.

If you have not sent your one dollar, be sure to get your order in at once so that you will have a copy of the first edition.

This book is going to have a wide sale, which will not be confined to Spiritualists, but which will help to make Spiritualists. In plain figures that anybody can understand, "The Ciphers of the Apocalypse" proves to you the marvelous prophecy in the book of Revelation and shows you definitely what it means.

I have on hand several hundred letters, praising our magazine, "Communication."

One man told me that if he had to pay over one dollar a copy, he would not miss this remarkable magazine, which beyond a question is the leading magazine of Spiritualism. Every number is a whole library of information.

I am printing only a few hundred copies in excess of the actual number of subscriptions, each issue. If you have not sent two dollars for a year's subscription or one dollar for six months, I know that you will include your subscription with your reply.

We are entirely out of March, April and May numbers. The demand for these numbers has amounted to hundreds of copies more than we could supply and we are receiving requests from men and women who wish to buy copies of these numbers, no matter what price they have to pay.

We have some wonderful features starting with the next number. You never got any more for your money in your life, and I don't believe anywhere else in the world you could get so much for your money.

You will profit through reading "Communication". You will find more of interest than you possibly could realize, until like thousands of others, you find yourself waiting for each new number.

For the benefit of our friends in New York and vicinity, I am including in this letter the information that our Pastor and Medium, Mrs. Cecil M. Cook, who also is Pastor and Medium of the Stead Center in New York, a religious body, incorporated under the New York laws, will hold seances and meet privately those who are connected with this work and who bring this letter, at Aldus Terrace, 600 West 186th Street. (Telephone number Wadsworth 3430.)

Mrs. J. Blanche Teaters, Clerk of the New York Society, is in charge of the active work. Mrs. Cook will be at the above address June 8th and will be there for two weeks. Then she will go to Onset, Mass., where she will give seances and sittings during July and August. Those who wish to get in touch with her after the 1st of July, write to Mrs. Cecil M. Cook, Onset, Mass. Information will be sent, giving definite dates and directions for reaching Mrs. Cook while she is in Onset. Please preserve this letter because no other notice will be sent.

There is a combination order form enclosed and I am sure that I shall hear from you soon.

I want you to be among the first to get this new ouija and also "The Ciphers of the Apocalypse" if you have not already sent your order.

I feel that "Communication" needs no other word from me, because its merit should be its only necessary argument.

Very sincerely yours,

Lloyd Kenyon Jones
President, The Stead Center.

LKJ--AH

533 Grant Place
CHICAGO, ILLINOIS

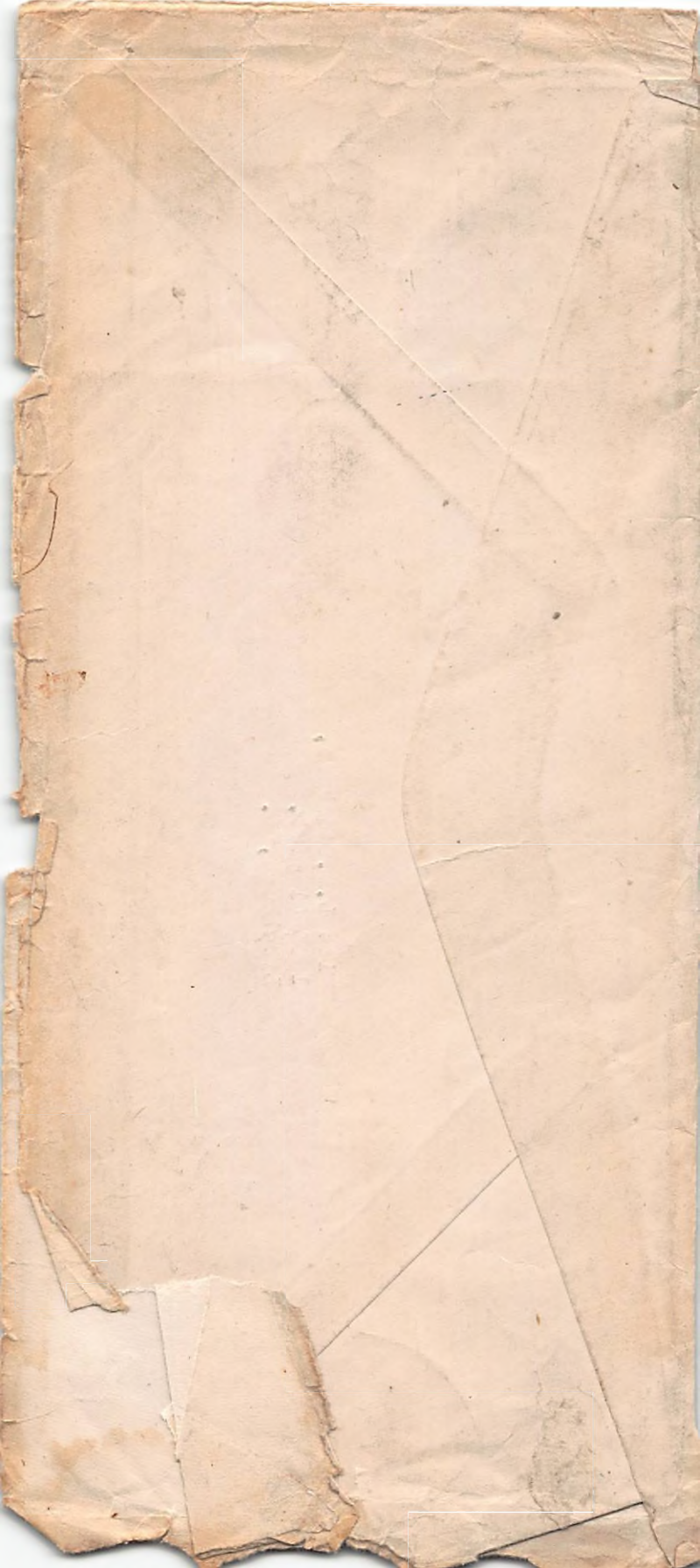


Miss L.B. Stephens,
1300 Clay St.
Lynchburg, Va.



LEARN
WHILE YOU EARN
JOIN U.S. ARMY





Communication

The Magazine of Spiritual Education

EDITED BY LLOYD KENYON JONES

981-991 Rand, McNally Building, Chicago, Illinois

From Mr. Lloyd Kenyon Jones,
Editor, "Communication,"
Chicago, Illinois.

Dear Friend:

On the second anniversary of our first advertisement, we broke the record for the number of inquiries in one day! It sort of fits in to break records on anniversaries.

On the 12th of January, we received 2661 replies to our ads. In February, this record will be broken nearly every day. Mr. Otto Guenther, Jr., our advertising counsel, says that he can secure 5,000 inquiries every day--if we can take care of them. For 200 days in the year, this would mean 1,000,000 MORE persons interested in this great subject yearly.

Two subscribers from Pittsburgh, Pa. stopped in to see us the other day, and admitted that they expected to find a little office with three or four persons busy. They found a suite of offices, occupying eleven numbers in the Rand, McNally building, and thirty-five persons busy doing the skirmish work of this great national campaign. One of them said, "Why don't you let your readers know how big you are?" If he meant me personally, I wouldn't object, because the elevator pilot says that I am almost too big for a passenger and not quite big enough for freight. But when it comes to taking flashlights of our offices and workers, I feel that next week it will be so much bigger I'd better wait. I am like the man from Seattle. He met his friend, Smith, down in Oakland, while Smith was telling about the size and growth of Seattle to a number of Oakland men. Smith said, "I tell you, boys, she's one grand town. I left there Friday and you should see her." Brown stepped up and said, "Pooh, I left there Saturday noon and you should have seen her THEN: Smith doesn't know how the town has grown!"

Maybe you don't remember Mrs. Mable Riffle. Everybody calls her "Mable." I don't spell Mabel that way, but she does. She was in Chicago the past week, and says that the Camp Chesterfield Association likes us so well that they will give us free of all cost a "Communication" office throughout the coming season. That office will be on "Broadway." The other streets are known as Lover's Lane and Tin-horn Alley--the latter in honor of the trumpet mediums!

Mrs. Riffle is enthusiastic about COMMUNICATION'S "Keepwell Club," and you will find out all about it in the enclosed circular. This is something I have been working on for a long time. I had the idea but not the name. It is a sensible name. Nobody need feel ashamed to say, "I belong to the Keepwell Club."

It is our duty to keep well, and we can if we band together and attract the limitless health-vibrations that are ours for the asking. Being sick is a sin. The chap who is always "feelin' poorly," either has no regard for the temple God gave him, or else he has short-circuited the heritage that God gave to every living creature. The trouble with most healing has been that it has been restricted--held down to a few--measured by what a few could do. Now it is my purpose--with this mighty advertising campaign stirring things up in every State in the Union every week!--to teach millions the truth of THE GOSPEL OF GETTING WELL AND KEEPING WELL. This means that a definite, well-ordered plan must go into operation, and to make that plan a living, breathing, walking, talking fact calls for money. WE WILL HELP EVERYBODY WE CAN REACH, but the honor of Membership will go to those who send us ten dollars, if they can spare no more, for one of our 6 per cent

bonds. Whatever the Keepwell Club costs to maintain, will be paid for by The Spiritualistic Educational Association. Your money is paid back within eight and one-half years, and you get six per cent interest. You are paid for KEEPING WELL. You help others get well and stay that way. You help the big work.

It is impossible to estimate the possible outlay, but it is easy to estimate the NEED of such a concerted movement, that will keep on going "until time is no more."

Now that I have told you a little about COMMUNICATION'S KEEPWELL CLUB, and commend to your reading the enclosed circular, I wish to tell you about that big Anniversary Number of "Communication."

The March Number will start our second year, and March is the 73rd natal month of Modern Spiritualism.

The March number of COMMUNICATION will be 96 pages and cover, and in it will be announcements of the most wide-awake Spiritualist churches. There will be more of everything--and everything up to the bang-up COMMUNICATION standard.

HOW MANY extra copies, at the full price of 25 cents each, will you buy to give or send or sell to friends and others? I want your order for one, two--or MANY, just as you wish.

Let us put this March number over with a crack and a smash and let some of the world know that we are on earth and merit being heard from.

Recently, I mailed a letter to those whose subscriptions expire with the March number. Maybe some errors were made in selecting the names. Adding several girls a week to our force (inexperienced in our needs) mean that errors will be made. I wish to ask every one whose subscription is expiring to remember the special offers that were sent, and bear in mind that our March printing order must be placed the FORE PART of February, so that the March number will be out before March first. DON'T WAIT if your subscription is expiring, or we may not be able to fill your subscription. Churches are sending us orders every day totaling HUNDREDS of copies of the big Anniversary Number.

By March, we shall be getting hundreds of new subscriptions every week, and before the April number is out, THOUSANDS of new subscriptions should be received each week. Therefore, DO NOT permit any delay to deprive you of your March copy if your subscription ends with the February number.

I feel that we are making good--that the long, hard struggle has proved to be worth-while. It isn't a question of how long the race may be, or how tough the going: The WINNING is the thing!

The work to be done is vast beyond estimation. Let us do our share now and all the time here and hereafter.

Let us make COMMUNICATION the signal success of Spiritualism--not only on its own account, but so that it can build up these honest, sincere church organizations all over America; later throughout the world.

Let us do our share in bringing health to the multitude. It can be done. The seals have been broken, and the KEEPWELL CLUB will do its duty--and will help make better people by making people more healthy. The sound body helps build pure, strong, clear thoughts--and that is the way the soul is nourished.

These two big things are before us, and TODAY we know that we are here, capable of doing our best. That best is our DUTY, and there is no other reward half so gratifying or a tenth so sweet as duty well done.

I shall hope to hear--and expect to have a reply--covering the facts that I have placed before you in this letter.

It is for us to prove what can be done.

Are you with me?

Very sincerely yours,

Lloyd Kenyon Jones
Editor, COMMUNICATION.

Membership Based on Helping Others

ILLNESS is error. Correct the mistake, and the result will be health.

A mind in a sick body can not think helpful, progressive thoughts. Make the body a beautiful avenue—and not a blind alley—for soul expression!

Be a Member of the KEEPWELL CLUB. Help us reach others.

"Communication" is spending \$400,000.00 in 1921 to reach men and women and teach them the truths of Demonstrated Immortality.

The Keepwell Club should have not under 100,000 Members by the end of 1921.

Each person who sends ten dollars for one of our Bonds receives a year's Membership—is entitled to all bulletins and instructions. The Bond pays you six per cent. yearly—is paid back in eight years. You draw interest on keeping well. Your support makes possible the conduct of this work—helps us help you and help others. Whatever the expense, it will be borne by "Communication."

Join the KEEPWELL CLUB—and help us reach others—and extend this strong chain of healthful happiness around the world.

Address: "KEEPWELL CLUB,"
991 Rand, McNally Bldg., Chicago,
Illinois.



GET WELL
KEEP WELL

Page Eight



The Dollar-value of Health

WHAT does poor health cost? Let us figure it: John Smith earns \$50.00 a week—is ill part of the time, reduces his working efficiency 25%, is worth only \$37.50 to the firm, is likely to be discharged to make room for somebody with greater energy and "go-getiveness."

John Jones is a business man—earns \$8,000 yearly. That is equal to 8% on \$100,000. Poor health causes him to neglect his business; his earning capacity shrinks to \$4,000 a year. His actual loss is equal to \$50,000!

Prof. Johnson teaches school—makes \$3,000 a year. He has ability, but poor health forces him to seek easy work; he accepts a position at \$2,000 a year; in ten years, his poor health has cost him \$10,000 in lost salary!

James Brown is a professional man, but poor health shrinks his earnings, and blocks his opportunities. Men with stamina but less ability get to the top, while Mr. Brown stays at the bottom!

Sickness—the "abed" kind, and the "don't-feel-right" kind—costs much more than doctor-bills. Lost time, lost dollars, forfeited opportunities make sickness cost the world countless millions of dollars yearly!



GET WELL
KEEP WELL

Page One



The Ratio of Health to Happiness

LOVE says farewell when sickness says, "I have come." Husbands and wives may remain patient, but lose their love because their life-partners are always ailing.

Sickness saps beauty, and robs strength. It makes young folk old—and all persons miserable. Well people do not like the sickness vibration. It depresses them. Men and women who recite the stories of their sick spells and operations are as welcome socially as a toadstool would be at a banquet.

The truly well person never feels his body. His mind has full scope. Health attracts, creates, gives motion and direction to happiness.

The wall-flower with her faded beauty, is like a wax wreath in a frame—glass-covered. The healthy girl attracts admirers. The healthy man and woman attract friends—business opportunities—happiness.

Sickness is a corpse at the feast of life. Shun it!

Illness costs money—friends—opportunity—love—happiness! It is like the worm in the red apple; it takes the flavor away.

The ratio of health to happiness is as 1-to-1; the ratio of sickness to happiness may be only 1-to-50!



NO CHARGE
NO DUES
NO FEES



WITHOUT price! This is the aim of the KEEPWELL CLUB!

Better health—no pay! We do not diagnose, and do not prescribe—but we teach you how to "plug in" on the great switchboard of Healing Vibrations.

In the Keepwell Club, you will find healers, mediums, sincere, splendid men and women who believe that soul is first—matter last; that the atmosphere of the soul is one of normality—free from ills, impediments, age and illness.

In "Communication" shortly, we shall have a Department given over to the KEEPWELL CLUB. To all Members we shall send instructive bulletins, as necessary. All Members will be invited to write or wire for help—and we shall do all we can to bring that help; to help each person help himself!

COMMUNICATION will bear all the expenses. It will help any person who asks help—but will be obliged to restrict its bulletins and instructions to Members, because of the expense attached.

If you are sick, get well. If you are well, Keep Well!

Enjoy health yourself; pass it along to others. When the world is healthy, the world will be a dwelling place of peace, progress and happiness—of amity among all mankind and all of God's Creatures!



GET WELL
KEEP WELL



Page Two



GET WELL
KEEP WELL



Page Seven

"Communication's" Keepwell Club

COMMUNICATION wishes to spread this gospel of better health, and the countless benefits that go with it. We wish to help well persons stay well, and sick ones get well. That is the object of our KEEPWELL CLUB—and we want as members the well and the sick, the young, the middle-aged and the old; so as to set into motion this unmeasured force that is at our command when we learn how to tune up to it.

The motto of the Keepwell Club is:
"Get Well—Keep Well!"

Every day, every hour of every day, hundreds of men and women will be sending out health-thoughts. We shall teach them how. We shall teach them how to attract these forces for themselves, their families, their friends and strangers—without depleting their own energy.

It is the right, the duty of every person to be well and stay well.

It is your right—your brother's right—your sister's right—and your enemy's right!

For your sake, and their sake—for better health—greater happiness—broader success and a more useful existence—co-operate with us in this great work!



GET WELL
KEEP WELL

Page Six



How a Lady of 81 Found Health

IT may not be a fair test if a young person, who is ailing, becomes well.

Youth should attract health. The elder years do not attract it ordinarily. That it is possible to get into touch with the great Healing Vibrations is proved by this letter—one of many in our files:

"Dear Mr. Jones:

"I am eighty-one, and have been a shut-in for years. Your instructions came to me when I was ill and weak, not caring whether I lived or passed on, and yet troubled because I must leave some things undone which I ought to do before going. Your instructions gave me hope and a desire to get well enough to finish my work on earth.

"You aided me to call upon my guides for spirit healing. I gave up medicine and followed its precepts and a great change came to me in twenty-four hours, and I know that I am grateful indeed for what I have received and each day I am stronger and better and feel that I have longer to stay on the earth. Believe me gratefully yours, Mrs. E. H., Brookline, Mass."



GET WELL
KEEP WELL

Page Three



Harnessing the Health Vibrations

THE SOUL is never sick. The body is the temple of the soul. If the body is ill, it is out of tune with its soul-vibrations. Get it back in tune, and sickness leaves.

Startling as this statement may seem, it is well fortified by evidence: Some materializing mediums, under transfiguration, have been known to shrink physically to nearly half their size; others have been dematerialized and have vanished from the cabinet, though they were sealed to their chairs. Upon rematerializing, the seals have been found unbroken.

If this can be done, what illness—what physical impediment, even—should defy these Healing Vibrations that have their rise and being in the same power that masters the physical body of the medium?

One person may lack strength and knowledge sufficient to call these vibrations into action. Thousands—tens of thousands—hundreds of thousands—and finally millions—can set into motion these resistless health forces of the etheric!

To make this practicable is our object!



GET WELL
KEEP WELL

Page Four



Proof of Reality of Healing

DO these forces really heal? Don't ask the well man. He does not know. Ask the sick man. But remember that many well persons make a great mistake in disregarding their health. If you have health, keep it; if you are sick, get well—and KEEP WELL. Here is what a grateful person says about these forces:

"Dear Mr. Jones:

"In your reply to my letter of some time ago, in which I had given a description of my serious condition, you wrote me personally that the service of the healing forces had been requested in my behalf. And I must say that I have received GREAT BENEFIT, for which I am sincerely grateful. My health is splendid and the results of my fall have disappeared. Yours, Dr. H. H. C., Philadelphia, Pa.

"I haven't had any pain," says Mrs. Chas. S., Steubenville, Ind., "since my first letter reached you. Everybody is so surprised to see how much better I am."

And many other letters, from many men and women in different places, tell the same story in different words. The REALITY can not be denied!



GET WELL
KEEP WELL

Page Five



Mrs. Cook Will Resume Readings by Mail

In response to a constantly increasing number of requests, which have been due to her remarkable success in giving readings by mail for about three thousand of the friends of The Stead Center, Mrs. Cecil M. Cook has decided to again take care of a limited number of such readings provided the following conditions are complied with:

Requests for messages must be based on a sincere desire for communications, and must not be for test purposes;

Questions of a "fortune-telling" nature will not be answered, and questions involving the characters of persons must not be asked;

Requests for diagnosing and prescribing for ailments must not be asked;

All questions based on communications from loved ones in spirit, and seeking their best advice as to present problems, will be taken care of with the customary thoroughness of Mrs. Cook's control, who dictates all of the messages to a stenographer in the seance-room of The Stead Center.

The restrictions named simply limit the questions to those of such character as will attract the most helpful replies.

Letters may be written, in sending for messages, detailing the specific information desired, and better results are secured where the appeal is addressed to some loved one in spirit. Such requests usually bring additional information—facts not sought, and frequently a class of evidence, such as the most skeptical person would regard as "evidential."

These letters connect your vibration with that of the seance-room, and serve much the same purpose as the process of "plugging in" for a telephone connection.

We have not reproduced any testimonials in this circular, for the reason that thousands of our friends have had abundant proof of Mrs. Cook's mediumistic powers—and know that her messages by mail have been just as satisfactory in most instances as private sittings.

The requests and copies of messages are filed away for Mrs. Cook's own reference so that any message lost in the mails may be duplicated without cost to her friends.

The majority of messages given by Mrs. Cook to those living at a distance, have been based on the desire for direct communication, and advice.

Mrs. Cook does not restrict the number of questions asked, knowing that no unnecessary question will be asked.

The contributions go into the treasury of The Stead Center, and assist in the dissemination of this Truth to others.

The Stead Center, appreciating the fact that it is unfair to Mrs. Cook to burden her with requests for countless messages, restricts the number and reserves the right to return all money and requests where the character of the request falls within the restrictions we have named, or where Mrs. Cook finds that the demand is greater than her strength can take care of.

Those persons who contribute five dollars to the work of The Stead Center will be given messages by mail. Mrs. Cook feels rightly that her own strength should be used for the good of the work, and that if the amount mailed barely met stenographic expenses, she would not be aiding the work, but would be contributing her strength and gift, without recompense, at a time when The Stead Center is doing its utmost to spread the gospel of Immortality, Spirit Communication and Guidance—a work necessitating the meeting of heavy obligations.

Requests for messages may be sent to the Publishing Offices, or to Mrs. Cecil M. Cook, 533 Grant Place, Chicago, Illinois.

THE STEAD CENTER

Suite 981 Rand, McNally Building, Chicago, Illinois



MISS LUCY STEPHENS
1300 CLAY
LYNCHBURG VA
FEB 3 1921

533 Grant Place
CHICAGO, ILLINOIS



CHICAGO ILLINOIS
JAN 24 1894

POPULAR PSYCHOLOGY

LLOYD KENYON JONES

Editor and Publisher

Suite 981-991 Rand, McNally Building

CHICAGO, ILLINOIS

May 9, 1921

Miss Lucy B. Stephens,
Lynchburg, Va.

Dear Miss Stephens:

The preliminary story I put before you in the circular that was mailed recently, is now followed by the more definite plans explained in the enclosed circular, which I am mailing to a large list.

POPULAR PSYCHOLOGY is not protected by any prior trademark, and copyrights do not protect titles. I have written to the Register of Copyrights, however, for a search on the name--but believe that it is not in use for a periodical.

When a change is imperative, it is necessary to work fast, and my plans are now shaping to this end:

I have written to the Professors of Psychology of such Universities as Yale, Harvard, Columbia, Chicago, Northwestern and others of that type. I shall get articles from their pens, with full right to advertise their names, on the mental aspect of sleep, study, concentration, nerve-reactions, fear and other emotions and mental qualities that have been put to scientific laboratory tests. I am familiar with many of these tests, and know that THESE SCIENTIFIC ANALYSES WILL CARRY TO THE WORLD THE SCIENTIFIC EXPLANATION OF THE TRUTHS WE HAVE BEEN EXPOUNDING.

It is all in the way one asks the question!

I shall get in touch at once with well-known writers who will write on other assigned topics.

And, now, in addition to securing the highest class manuscripts, there is this PSYCHOLOGICAL object:

Ten years ago, when I wrote short stories for Karl Harriman, then editor of the Red, Green and Blue Books, he told me that his struggle was to induce the publishers to back him in "buying names," that is, in buying stories from the foremost writers. He failed in this, and went with The Ladies' Home Journal as Literary Editor, and was with them over seven years. Ray Long, now with the Hearst magazines, came on from New York and took Karl's place, and Mr. Long secured what Mr. Harriman had not been granted.

The Red Book at that time had a circulation of possibly 250,000. Soon the stories of Sir Gilbert Parker, Rex Beach, Jack London and others began to appear, and today the Red Book has a news-stand sale of over 700,000 copies monthly.

When Mr. Long left for New York, Karl Harriman was induced to again take editorial charge, and continues to spend as much money as he wishes on manuscripts.

In addition to these manuscripts, I shall secure interviews with prominent business men, bankers and men in public life--and all of these names become ours to advertise!

The public knows these persons and will respond to these prominent names by pushing and boosting our magazine!

This was something withheld from us in COMMUNICATION. We were thrown upon the mercy of those in the high places of organized Spiritualism, and evidence in my possession shows what they did to us--what commands went out to thwart us. Why continue against such unfair opposition?

I was good to them at all times--treated all alike--drew no lines of distinction.

Now I shall work among the truly big people, who will be glad to have such sound, optimistic, helpful material go out to sustain a troubled, agitated, uncertain world.

Our workers will be many--but our old friends always will be the best.

If you and I were traveling toward a city, and that city's name was Success, and we found that we had to wade through swamps, cut paths through brambles, and go slowly over rocky roads--and then suddenly learned that there was a well-paved road, and it took us quickly and safely to that same city, would we be justified in selecting and sticking to the hardest way?

If the great thinkers and writers will help us prove that there is a Law of Compensation, that there are grades or planes of thought and progress, that all the things we have fought for are true--and will help because we call it POPULAR PSYCHOLOGY--have we not gained the same end, and reached many more men and women and boys and girls?

My plans have been formulated quickly, but never without consulting sound business men. I have gone far enough with these plans to know that success awaits us, and that inside of sixty or ninety days, we can be well on our way, with threatened failure turned into success.

I wish to emphasize the fact that ALL BONDS, MEMBERSHIPS AND NOTES will be taken over in this change--all property rights will be preserved--all assets and liabilities will be included in the change.

But I must ask those who hold our notes to permit us to extend them, if they fall due in the near future. I am sure that every one holding our notes will co-operate to that degree. I do not feel like one who has lost, but like one who has found another way--with less resistance--without being at the mercy of many I tried to help, but who would have none of me because I did not come in with them. I could not do that, was never OWNED and never will be. I wish them success in their work, and if they can gain it in the face of selfish motives, then I shall sit patiently at the feet of some teacher capable of explaining why and how.

However, the thing to do is to look toward the future and make the best of the present.

In the circular enclosed--which is being mailed to a selected list--I have outlined a plan of issuing notes for two years, or one year, the interest to be 7%, and that interest to be paid in advance. This makes the interest equal to 7 1/2% to 9%.

I must look to my old friends and supporters to help me in this new angle--and I count on every one. Why shouldn't I? For more than two years, I have struggled earnestly and have reduced my living expenses to less than a third of what they were for years. I have done my part--and propose to do more, but only along a winning line.

I am sure that you will help as much as you are able--that you will send for a one-year or two-year note on the plan outlined, and will lend your moral support as well.

In the change, our second-class privileges are preserved, and it is not necessary to again apply for second-class rates. This means that our magazine mailing costs will be very small, indeed.

It is important to do all we can in the next few weeks, and before Summer comes, I am sure that we shall have not less than 25,000 new subscribers from our present lists. That will put us in position to solicit and secure advertising at a high rate, and aid us in our successful work.

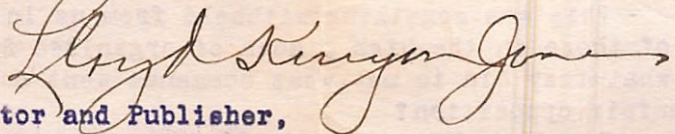
Look at things as they are, and consider the tremendous effort that has been expended in the past.

Then tell me what you can do, and send whatever money you can on this note basis.

I am counting on you as one of those who helped through your support as well as your faith, and know that in calling upon you, I shall have a friendly audience, and sincere consideration.

Looking forward to your response, I am

Sincerely and cordially,



Editor and Publisher,
POPULAR PSYCHOLOGY.

INTEREST-IN-ADVANCE NOTE FORM

**Keep Your Interest—Send
the Balance**

Date.....

**POPULAR PSYCHOLOGY,
979-991 Rand, McNally Bldg.,
CHICAGO, ILL.**

Gentlemen:

I enclose \$..... I have kept out interest at the rate of 7% per annum for years. Send me your note for that length of time for \$..... This note is to be signed by your corporation and endorsed by Mr. Lloyd Kenyon Jones, Editor and Publisher.

Yours co-operatively,

Name

Address

CLUBBING SUBSCRIPTION ORDER-FORM

2 Yearly Subscriptions.....\$1.80 3 Yearly Subscriptions.....\$2.55
5 Yearly Subscriptions..... 4.00 10 Yearly Subscriptions.... 7.50
20 Yearly Subscriptions...\$14.00

Enclosed find \$..... full payment for..... yearly subscriptions to POPULAR PSYCHOLOGY, regular subscription price \$1.00 a year. Acknowledge receipt of this money and send this magazine for twelve numbers to:.....

Names

Addresses

**FINISH SUBSCRIPTION LIST ON OTHER SIDE
IF NECESSARY**

Add 10c to personal checks. Register letter containing currency.
P. O. or Express money orders preferred.

YOU WILL BE PAID 7% IN ADVANCE FOR YOUR ASSISTANCE!

POPULAR PSYCHOLOGY is going to grow rapidly. That takes capital. That capital will be used for these purposes:

1. Sending out lecturers and organizers to address meetings of employees of large business and banking houses.
2. Lecturers to appear in large theatres under the auspices of this magazine.
3. Representatives to call on the largest business houses in the interest of circulation.
4. Circularizing of lists for subscriptions and co-operation.
5. The purchase of manuscripts, especially written for us, at the highest market prices paid to writers.

The BEST always succeeds fastest and greatest. The BEST is the only thing we shall countenance! The faster we "hit the ball," the quicker our returns will come in.

To carry on this work, POPULAR PSYCHOLOGY wishes to borrow money—from ten dollars to hundreds and thousands—on its short-term notes, backed by the growing assets of this business—at 7% interest.

We wish to have notes for one year and two years.

All notes will be signed properly by the corporation owning POPULAR PSYCHOLOGY,

and endorsed by the Editor and Publisher, Lloyd Kenyon Jones.

AT THE END OF TWO YEARS, WE SHALL ASK THE SECRETARY OF STATE OF ILLINOIS TO CHANGE OUR CHARTER FROM AN EDUCATIONAL CORPORATION TO A CORPORATION FOR PROFIT AND GIVE EVERY NOTE-HOLDER AN OPPORTUNITY TO EXCHANGE HIS NOTES FOR STOCK—AND IF HE DOES NOT WISH TO DO SO, HE IS NOT OBLIGED TO DO SO.

IF YOU WISH YOUR INTEREST TO BECOME PERMANENT IN EVENT OF THE TREMENDOUS SUCCESS OF THIS ENTERPRISE, YOU WILL BE GIVEN THE OPPORTUNITY TO MAKE THAT INTEREST PERMANENT!

To this end, we place before you a table computing the possible expenses and income:
Cost of filling 200,000 subscriptions yearly, overhead expense, advertising,

circularizing, and lecturers.....\$195,000.00
200,000 subscriptions at \$1.00 a year 200,000.00
Advertising (40 pages an issue)..... 120,000.00

Gross Income\$320,000.00
Subtract \$195,000.00 from \$320,000.00 and the yearly profit will be \$125,000.00.

We have figured every cost HIGH—higher than it likely will be.

Our field is such that our circulation can be brought up to 1,000,000 in a period of three or four years—and maybe sooner.

We can have heavy news-stand sales when we are ready to go after them.

Our magazine will cost but a fraction of the outlay necessary to produce the great popular fiction magazines, and its popularity will be insured by the high quality of its contents—helping men and women to TRAIN THEIR MINDS TO PRODUCE THE MOST PROFITABLE THOUGHTS!

Here is popular education, presented in such an interesting manner that everybody will grasp it and delight in it—and the world is waiting for it, clamoring for it!

HOW MUCH money will you lend RIGHT NOW, at 7% a year?

A Tremendous Circulation

Already some of the biggest employers of labor have promised to permit our lecturers (for we shall have some of the finest lecturers) speak before meetings of their employees. They will recommend that every employee subscribe!

Public service corporations, manufacturers, railways, wholesalers, merchants, teachers, bankers, insurance companies—the employers of labor and the teachers of boys and girls and men and women; physicians, dentists, farmers, laborers, EVERYBODY in every walk of life will help boost POPULAR PSYCHOLOGY!

As we have explained our plans to prominent persons, they have exclaimed, "Why hasn't somebody thought of this before?"

We predict a circulation of over 250,000 in the first year—and an income from advertising patronage that will grow by leaps and bounds.

All advertisers will be glad to patronize us. Some of the best advertising men in America have volunteered to help us. Many prominent editors will help us.

THIS IS A MAGAZINE FOR EVERYBODY. There are no barriers—no lines drawn.

NO religion will be propagated—no political creed will be espoused. We do not care what a person's religion or politics may be: That person will boost for the joy of boosting!

POPULAR PSYCHOLOGY will be in every library in the land, on every reading table in every school and college, out in the open on the desks of giants of industry and finance, displayed proudly in the open places everywhere at all times!

How can we help succeeding in the biggest big way on earth?

Get Your Friends to Join Our Subscription Club

POPULAR PSYCHOLOGY is \$1.00 a year, payable in advance.

This monthly publication will spring into popularity. It has the MERIT to make it the most-praised periodical in the world.

Now, tell your friends about it. Say, "Popular Psychology teaches us mind-power, and our teachers are the world's greatest authorities. Let us get the most out of our minds. Let us make our brains bring us the kind of success we wish. This powerful little monthly magazine does not trespass on your religion or politics!"

Here Are The Clubbing Rates

2 Yearly subscriptions	\$ 1.80	.....Save 10%
3 " "	2.55	.....Save 15%
5 " "	4.00	.....Save 20%
10 " "	7.50	.....Save 25%
20 " "	14.00	.....Save 30%

THESE CLUBBING OFFERS FOR YOUR FRIENDS AND YOURSELF ARE OPEN ONLY FOR PROMPT ACTION!

Here is a subject which you can approach ANYBODY ON!

WE WANT SOLICITORS AT A GOOD COMMISSION—And WILL SEND A SALES TALK THAT WILL BRING YOU A BIG DAILY INCOME!

LADIES CAN SELL "POPULAR PSYCHOLOGY" IN OFFICES AND MAKE \$25.00 TO \$50.00 A WEEK.

THE WORLD IS YOUR FIELD!

Use the enclosed clubbing subscription form. Get as many subscriptions in as possible—RIGHT AWAY!

INTEREST PAID IN ADVANCE!

To show you how much in earnest we are, we shall pay interest IN ADVANCE FOR ONE YEAR OR TWO YEARS!

No bank on earth would do that!

We do it because our success will be instantaneous. We have tested this idea out so thoroughly that we say this without hesitation. WE KNOW IT!

Now, if you lend \$10 for a year, the interest at 7% would be 70c. Therefore, send us \$9.30, and we will send you our note for \$10.00 for one year!

If you lend \$100.00 for one year, send us \$93.00 and you will get our note for \$100.00.

Following is a table of various amounts and interest, for one year and two years:

ONE-YEAR BASIS

You Remit	Your Note is for	You Make Right Away
\$ 9.30	\$ 10.00	\$.70
18.60	20.00	1.40
23.25	25.00	1.75
27.90	30.00	2.10
37.20	40.00	2.80
46.50	50.00	3.50
55.80	60.00	4.20
93.00	100.00	7.00
139.50	150.00	10.50
186.00	200.00	14.00
279.00	300.00	21.00
372.00	400.00	28.00
465.00	500.00	35.00
930.00	1,000.00	70.00

TWO-YEAR BASIS

You Remit	Your Note is for	You Make Right Away
\$ 8.60	\$ 10.00	\$ 1.40
17.20	20.00	2.80
21.50	25.00	3.50
25.80	30.00	4.20
34.40	40.00	5.60
43.00	50.00	7.00
86.00	100.00	14.00
129.00	150.00	21.00
178.00	200.00	28.00
258.00	300.00	42.00
344.00	400.00	56.00
430.00	500.00	70.00
860.00	1,000.00	140.00

This is 7½% for 1 Year; Over 8% Annually for 2 Years!

ASK JEFFERIS STATE BANK, MONADNOCK BLOCK, CHICAGO, IF WE ARE RESPONSIBLE. WE HAVE CLEARED ABOUT \$300,000.00 THROUGH THAT BANK IN THE PAST TWO YEARS!

NOW—HOW MUCH MONEY WILL YOU LEND RIGHT AWAY, taking your own interest "in front" for one year or two years?

Use the enclosed form and let us have your check without loss of time. THEN, LATER, YOU MAY MAKE YOUR INTEREST PERMANENT IF YOU THINK IT ADVISABLE!

Make ALL REMITTANCES PAYABLE TO:

FIGURE OUT YOUR INTEREST AT 7% YEARLY ON ANY OTHER SUM, SUBTRACT THE INTEREST, REMIT THE BALANCE OF THE PRINCIPAL AND

POPULAR PSYCHOLOGY

979-991 Rand, McNally Building, Chicago, Illinois

A BILLION DOLLAR'S WORTH OF EDUCATION

The Great Universities—Fortified by Over a Thousand Times a Million Dollars—Have Discovered Great Truths About the Mind!

THIS KNOWLEDGE WILL MAKE YOU A CLEARER THINKER—A GREATER SUCCESS IN LIFE!

Read these famous University names: Yale, Harvard, Princeton, Cornell, Leland-Stanford, Columbia, the University of the City of New York, the State Universities—Chicago, Northwestern, and many others!

American business men have contributed better than ONE BILLION (one thousand times one million) DOLLARS to make these great educational institutions possible.

What have they done of a practical nature for mankind?

In chemistry, they have given you your medicines; every manufacturer using metal has a laboratory, where college-educated chemists analyze every particle of metal used, and work out new alloys. Your baking powder and yeast are the result of chemical knowledge. Your clothing, the dyes used to color materials, paint and varnish, shoe polish, stove polish, ink, paper, and FOOD are the result of chemistry. The modern farmer depends upon soil analysis. There is not a branch of industry—not a household—that is not dependent on this scientific guidance.

What science has done for the materials we use, science has done for the MIND.

PSYCHOLOGY is the scientific study of the mind.

PSYCHOLOGY determines the proper way to THINK STRAIGHT.

Who uses psychology?

The physician—who must study the mental symptoms as carefully as the physical symptoms; the lawyer, who must measure the results of his plea on the jury; the teacher, who must get ideas into the brains of students; the salesman, who must awaken the desire to buy in the minds of his prospects; the lover who wishes to be accepted by the woman of his choice; the judge who must determine guilt by knowing character; the employer, who fails if his workmen do not have the right mental quali-

fications—EVERYBODY in every walk of life!

The athlete develops his own psychology. He can not make his muscles do things until his mind has mastered them. The Japanese athlete, in trying a new trick of tumbling, sits for hours and meditates on just what muscles will be brought into play—how and when to turn. When his mind has mastered the trick, he steps out and DOES it!

The musician depends upon psychology. Until her mind has mastered the facts, her fingers can not bring out the sweet chords!

The hotel proprietor uses psychology. He appeals to the minds of his guests—and unless he did this, the physical comforts which he supplies would be valueless.

The actor uses psychology in making us feel that he IS the person he pretends to be on the stage!

The police use psychology. Every great detective is a wonderful psychologist. Railway employees are taught the psychology of keeping patrons from becoming nervous and apprehensive about dangers and delays.

The minister of the gospel uses psychology in driving home his teachings. Every orator uses it. Writers depend upon it. The PLOT of a play or a story is a wonderful study in psychology. It works on the suspense, the relief of suspense, and the emotions of the public.

Moving pictures are based wholly on psychology—on MENTAL EFFECTS produced by scenes and titles.

EVERYBODY uses Psychology—and THOSE WHO UNDERSTAND IT BEST ARE MOST SUCCESSFUL.

Inasmuch as we are ALL dependent on psychology—or the systematic use of our thoughts—we may as well increase our knowledge by learning just what the world's great leaders of thought have discovered about mind-power.

Not a Religion

Psychology is NOT a religion. It is taught in Catholic Colleges, Presbyterian Colleges, Methodist Colleges, Episcopalian Colleges, Baptist Colleges, in every kind of sectarian and non-sectarian institution.

There is psychology to religion. If religion helps you, it

works first of all through your mind.

There is psychology in logic—in concentration of mind—in memory—in everything our minds do.

But of itself, psychology is as distinct from religion as medicine is from geology.

POPULAR PSYCHOLOGY

Here is a wonderful little monthly magazine that teaches psychology, by popularizing it; that is, by explaining, without using terms nobody but a professor would understand.

It is not a big magazine in size—but it IS BIG in contents!

Who will contribute to the contents of Popular Psychology?

The Professors of Psychology of the great Universities.

They will tell us about the operation of the mind in Business, Love, Hatred, Crime, Invention, Music, the Drama, Housework, Schoolwork, the Trades and the Professions; about mind operations in every direction.

Bankers will contribute. They will explain the psychology of honesty, thrift, business success and many other things of vital importance to those who wish to get along.

They will tell us how to keep our bodies in condition to do the clearest thinking—and be "up on our toes" all the time.

Always, these articles will EXPLAIN THE WHY AND THE HOW!

Some of the world's greatest writers will write for POPULAR PSYCHOLOGY and tell why the business leaders have become successful.

The LAWS OF MIND will be expounded by the sages of the earth.

You will be told how to concentrate for study and success, how to wake up and bring into action dormant forces in your brain and nerve-centers.

You will be told how to employ psychology in your domestic affairs, in your business, in your pleasures, in your motoring and other recreation; in climbing the ladder of fame and success.

POPULAR PSYCHOLOGY WILL PAY THE HIGHEST PRICES TO THE GREATEST AUTHORITIES AND THE BEST WRITERS.

YOU WILL BE PROUD TO SHOW POPULAR PSYCHOLOGY TO YOUR FRIENDS, IRRESPECTIVE OF THEIR BELIEF.

Suite 981-991
Rand, McNally Bldg.
CHICAGO, ILLINOIS



Lucy B. Stephens
1300 Clay St.,
Lynchburg, Va.





MRS. CECIL M. COOK
TRUSTEE AND PASTOR

Stead Center of Soul Communion

448 LAKEWOOD ROAD



WEST PALM BEACH, FLA. Feb 10-31

TELEPHONE 7091

Miss Lucy B. Stephens,
608 Lancaster Road,
Richmond, Va.

My Dear:-

Thanks muchly for your nice letter, I shall of course, address you as Lucy B. but I am not so darn sure that there won't ever be a Mrs. to it some day because my Pat says it will and I can't remember him ever making any such bad mistakes.

My dear, it would be very easy to get a message from Mrs. Warren and his Mother to because they both come to me very strong, and I really can't understand it because you know that I don't know either of them nor he either, so what on earth is the attraction I would like to know.

I guess I can see it, they are both very fine weman and lived the best lives they knew of and they are beautiful dear spirits and they can see now that their Church did not tell them very much about life, and they soon found me I can tell you, but I am sure must have been through you as much as anything.

Golly Pet, I could belive that his Mother had been in spirit for years, she is so strong and wonderful and she tells me that she did live in the spirit world more then she did here for the last ten years.

I can see how dearly she loves her Charlie, gosh, if he only could understand, but she says it is no good sending anything from the Center to him because he could never except it.

I don't think it is all together because you have a little money, and I know your Dad makes you feel the truth of it alright, gosh-ding-it. He says sure, they think Lucy have a lot more then she really have got and so thats that.

Pat says, here Kid, even if you did work in the 5 & 10 cent store he would like you anyway so I guess the man is very honest about liking you, but as Pat says, we will forget it because there are too many kids.

I don't think I ever saw your Dad laugh as much as he has about this, and he says, the reason I am having a good time about it all is because I very well that Lucy would have to go to his Church with him, and I can't see her doing anything like that.

Gosh KID, get those two teeth out of your mouth because that is awful to have a thing like that. I think such as that is rank poison going through one all the time, I can't stand to feel that you have to keep any such a thing as that.

I am very sure I belong in southland and I do hope that you will be able to come here and spend a few weeks and see how you like it here and besides, I should think you would love to talk with Pat and your Dad and all of them.

I know you have three Ralphs in the spirit world, and the wonderful one that I feel all the time is your Auncle Ralph, your Brother of course comes to, but he says, I know I did a few things very wrong, but I did not know any better and I have been very sorry for it all and am trying hard to make good.

OH YEAH, KID, I am the same very fihe from the top of my head up.

I can see where you and Pat is going to have one awful good time IF you come where he can talk with you, but some how, I don't seem to see you here but I do hope I am very badly mistaken.

Pat says to tell you, that you and I would drive a Car the same way, now what do you think of that? I sure never did try, but Mr. Cook says he is willing to teach me, and it is the first time he has been willing to teach me and we have been married 18 years, now I feel maybe he might think that it would a very nice and easy way to get rid of me, to teach me to drive or at least to try and drive, and I am very sure I might drive Car and all into Lake Worth.

Pat says there is still planty of time. I will find something nice for you one of these days.

Your dear Mother told me to tell you that she sees Dr. Dilliard every day and he is very happy and very busy to, I am sure he finds a good work to do in the spirit world because he always did a lot of good here.

They all send their love, and your Dad says, tell Lucy we all would be very happy to be given a chance to speak with her. I hope you will send for your book soon, I know you will like it. Now there goes all my paper.

*With Much Love
Mother*

MRS. CECIL M. COOK
TRUSTEE AND PASTOR

Stead Center of Soul Communion

448 LAKEWOOD ROAD



WEST PALM BEACH, FLA.

May 21-29,

TELEPHONE 7091

Miss Lucy B. Stephens,
1300 Clay St.,
Lynchburg, Va.

My Dear:- Your letter just received, OH, YES, I like such good names, for why not, when they are from the hearts of good friends.

Say KID, if ever you spend one winter in Florida, you will never spend one in Lynchburg ever again I can tell you that. The winters here are most wonderful, we never had old man temperature below 60 at any time through the day, but about three times he went down to 50, but that was at night which made sleeping very good for those who stay at home and sleep nights like we do here in our family.

The cool little spells comes mostly in the month of Dec. when the sun is the lowest on account of the shortest days of the year, but as soon as it comes after the new year, the sun is much stronger, and we don't have the weather cooler the 70, unless it is at night some times, but not very often.

I would live to stay here always but we have the place on Cape Cod, Point Independence, Mass, and we have to go there and look after the place and we will keep it open for the summer because I think it is good for the place to be occupy'd at least a part of the year, and then it is very nice to have a little change because it is beautiful down there I can tell you.

I bet money, it was that fool woman that your Dad was so upset about, I am very sure he was fed up with her fool idea's and he also felt that you had enough of her to, and it made him mad to think that he was not able to get it through to you until you wrote to me.

People like that fool gives me a sweet pain in ask me no questions. I have met a few such, in my life I can tell you, and there is nothing to do about them only to leave them to their wonderful dreams.

Knowing your Father as I feel I do now from the life of spirit, I really can not see how you ever tolerated any such condition around you all winter, it must be, that you are more patient about such things then I would be, because I am a little affraid I would have let her have a good punch in a place where she would not look so pretty.

Now about that Law suit, don't you let that worry you one bit, because your Dad and Pat will be right there at your back and they will help you, and don't you flop. I wish I could be there and go to Court for you I don't mind fighting for my rights at all, but the trouble is, one do not always get their right in the courts these days.

Your Father says it will come out alright, and all he ask of you is to tell it all and tell the truth as near as you remember it and you need not have one bit of worry, I can tell you that.

If course, your father says to tell you, that we all know what any City is liable to do, they always like to win everything away from people, but they will have a very hard tome to laugh this one off because your dad was in the right, and you must remember that he is with you and that he is still in the right, and if must belive that at least at times, right is might and si it is in your case.

Now Kid, don't let this thing worry you at all, I am very sure it will come out right for you.

Say, Kid, I wish I could write you a nice big book and tell you of my hundreds of wonderful experiences I have had in the spirit world. I don't think you need an experience like that to make you a better woman, that I won't let you get into your head, but it is really wonderful, and I have had not only 17 minutes, but many hours of such wonderful experience, I can well belive that was happy about his experience there.

He must have some loved ones very close to him in order to get that.

YOUR DAD SAY TO TELL YOU, that he can now hear everything that some people say, not only about him, but about his Daughter Lucy, and the awful way they all like to take advantage of her.

He hears things now, that is such a surprise to him, that I guess it is a real shock to him. He might have had his suspicion when he was here, but he never heard it so

raw and rotten as he can hear from so many as has ever since he is in the spirit world. You must not forget my dear, that our loved ones in spirit are very human at times, and I thank God that they are so, because that makes them very close.

For instance, WHY should any one in this whole world accuse your Father of living on any one for one year or one day or even one hour. My dear girl, you know better than that, why don't you slap some of these dam nuts when they say such things about your Dad.

Don't ever forget my dear, that all this sort of dam stuff is just to get something out of poor Lucy, she has always been a little easy mark and the whole dam town knows it and they are all after what little bit of money Lucy might have from her Father's little estate.

Gosh you know kid, it makes me awful hot under to color when I read such stuff about him, I can't stand it. I think you need me down in that little town of yours, you ought to hear me when I get started, my Husband says there is no shutting me up until I am all done, and one might as well listen and listen very good to because no one gets away from me, and believe me they would not.

You tell this Luther Irving that it was a dam shame that he was ever born to accuse your Father of any such rot.

If, at any time in your Father's life that he was a little hard up, and not able to pay at the time. believe me he paid it in a very short time, and with good % at that, don't you ever believe that any body ever gave your Father anything any more than they ever give you anything for yourself, but they got all and everything out of him, just as they do out of his Daughter Lucy who seems to be a good deal like him.

I think the very best thing you can do is to arrange to come here, I mean right here to West Palm Beach next winter, and kid we will write a book together and we can do fine on it because you can write where I can only get things in my nuddle, and there it sticks and I can not seem to put it on paper but I am very sure you can help me.

You can get a furnished apartment very reasonable here, I can look around and find one for you and your sister, I'll bet you that to.

Pat says, bet your small change first, but he knows you can get most anything like that here and it won't cost you as much to live here as it does where you are now, I bet you that to.

Ralph and your sister and Mother and all your loved ones are here, your Mother of course, she has a sweet smile on her face when your Dad gets a little upset, and she says, you tell Lucy for us that we believe she must know her Father better then to believe that he would live for nothing on any one.

I really don't blame your Dad for getting upset, I think that is very wonderful how he knows every darn thing those pups talk about and I always did say, that those dam fools who can not let people alone after they have to the spirit world, but they have to say all these nasty things about them after they are gone and have not earthly self defence, I have no use for such and I think it would be a very fine idea to watch such as they are.

Now again, do not please, worry about the case, and, if any more sons-a-guns ever tell you that your Dad owes any of them one penny, you ask them what they had to drink before they went to their beds last night, that they could have such awful pip dreams as that is about him.

Now I mean business about my book, and I know that it will be a very good thing for you to come here next winter, we will make it pay, and see the nice talks you can have with your Dad and the rest of the dear guides and Pat, don't forget him.

We will put Josephine to bed, we won't try to make a spiritualist out of her so she need not let that worry her.

Thank you so much for
your donation.

Very sincerely.
Medie Cook

Medie Cook.

Lady Cook

PRE-SUBSCRIPTION FORM

MR. LLOYD KENYON JONES,
981 RAND, McNALLY BUILDING,
CHICAGO, ILLINOIS

DATE _____

Dear Mr. Jones:—Accompanying this subscription form is \$2.00, full-price for a ONE-YEAR Subscription to your Monthly Magazine, the name of which will be determined later, this subscription to begin with the first issue, which is to follow promptly the receipt of not less than 5,000 subscriptions. Later when your subscription list is large enough to warrant a change, you are to consult your subscribers as to changing this periodical to a weekly newspaper.

Very truly yours,

NAME _____

Street No.

or R. F. D. _____

CITY _____ STATE _____

Remit by Post Office or Express Money Order, Bank Draft or Cashier's Check. Currency should be Registered, and to Personal Checks 10 cents should be added to cover the Bank Exchange.

Please do not fold this card

LLOYD KENYON JONES

The Spiritualistic Press

(To Be Incorporated)

981 Rand, McNally Building

CHICAGO, ILL.

From Mr. Lloyd Kenyon Jones,
981 Rand, McNally Building,
Chicago, Illinois.

Esteemed Friend:

Spiritualism should have, is entitled to, as high a class MAGAZINE as any religious body has.

Spiritualism WILL HAVE that type of magazine--and I hope that you will be among the first subscribers.

The enclosed circular explains the aims and ideas of this magazine--and I am sure that, once each month, you will be pleased to have come to your home a worthy representative of this great philosophy.

You will be interested to read what the various churches and centers are doing and planning--the experiences of many persons in many seance-rooms, the comment of the press throughout the country, answers to articles attacking Spiritualism.

You will be glad to keep in touch with the mediums--know where to find them and what their type of mediumship is; you will be glad to read a helpful department devoted to the children--and keep in touch with everything science is doing in its investigations into the realm of spirit.

These are big days for the Truth--but they are just the beginning of the most remarkable cycle of interest Spiritualism ever has known.

No book can cover the news features. There is work to do beyond what can be done through books. This new magazine will do that additional work, and do it well.

The subscription price is \$2.00 yearly, payable in advance, in accordance with Post Office regulations--and I propose to take to the Post Office fully five thousand subscription-cards by the time the first number is ready, to secure second-class entry.

You will read the enclosed circular? It will interest you, I am certain. I ask you to use the enclosed subscription-card, because it will just fit our files.

And in sending, will you make the remittance out to me?

I am counting on you to do your part--and I hope that the response will be all that I anticipate my friends will make it!

Help me start this magazine NOW!

Very sincerely yours,

LKJ--E2

Lloyd Kenyon Jones

THE NEWS AND PROBLEMS OF SPIRITUALISM

Covered Monthly in This New Magazine!

An ALL-SPIRITUALISTIC monthly magazine, edited by a man who is devoting his life to this important subject; a periodical GROWING in size and interest as its subscription-list increases! A magazine that every Spiritualist will be proud to GET BACK OF—AND PUSH!

Does this sound promising? If it does, then rest assured that EVERY promise this message holds out to you, will be fulfilled to overflowing measure!

Spiritualism NEEDS a magazine of this type to carry its message all over the world!

Each issue, this new magazine will contain: 1—The NEWS of the Centers; 2—news notes of seance-rooms; 3—interesting psychic experiences and their meaning; 4—a department for children; 5—comments of the press, with answers to all attacks on Spiritualism; 6—timely, forceful editorials; 7—news of the scientific achievements that bring the world of science nearer to the cross-roads of Spiritualistic Truths and scientific advancement; 8—splendid features, including stories of many seance-rooms and many types of mediumship; and innumerable other interesting subjects, treated in an understandable manner!

EVERY CENTER AND CHURCH WILL BE REPRESENTED!

Without respect to whatever allegiance any Spiritualistic Church or Center may have, they all will find that this new magazine will work with them and represent them. What they do and what they plan will be told to the world.

It is the DUTY of each Spiritualistic Church and Center to let the world know what Spiritualism is doing. That is a debt that all sincere Spiritualists owe to the Truth.

Certainly, we can not expect to grow as a religious body unless we UNITE in the matter of well-regulated publicity. You know that is true.

What does the Christian Scientist do when he becomes a member of that church? He agrees to subscribe to the monthly, weekly and daily periodicals of the Christian Science publishing house. This enables his religion to secure systematic, forceful publicity. We must do as much for Spiritualism.

In this new magazine, the churches and centers of Spiritualism will be represented. Through our pages, they will be permitted to tell the world what they are doing and planning. Do you believe that the force of this news will be of no value? Would YOU not be interested to know what Spiritualism is doing?

The Magazine will be Edited by Lloyd Kenyon Jones

This new magazine (the name of which will be revealed shortly), will be standard magazine size—the same page-size as such publications as the Cosmopolitan and Good Housekeeping. There will be a dignified two-color cover. The number of pages will grow as the subscription-list increases.

This new magazine will be owned by an independent corporation, which has secured the services of Lloyd Kenyon Jones as editor. Mr. Jones is President of The Wm. T. Stead Memorial Center of Chicago, and will continue with that organization. The Stead Center endorses this magazine and will co-operate with it. However, it will be our purpose at all times to co-operate with all Spiritualistic Centers and Churches, and represent Spiritualism as a whole.

Mr. Jones has been a writer for twenty-five years and will give this magazine the same class of attention and devotion that have broadened the friendship that thousands feel toward "God's World" and the other publications of The Stead Center.

The ownership of this magazine will be vested in many persons—hundreds, likely. They will furnish the capital, happy in the knowledge that they can put some of their dollars to work for the Truth which they love, and at the same time receive an honest return on their investment. Because this magazine will grow to have a circulation of one hundred thousand copies a month, and perhaps several hundred thousand copies, it must be published on a business basis. The time has not arrived when a periodical of this size and scope can be produced by contributions. This will be a Spiritualistic magazine OWNED BY Spiritualists!

WE INVITE THE COOPERATION OF PASTORS, MEDIUMS!

Pastors and mediums of Spiritualistic churches and centers will find that there is open to them the sincere, honest co-operation of a magazine that stands for Spiritualistic rights and progress.

We shall be pleased to publish interesting experiences of their seance-rooms, and add to the fund of information for earnest seekers after the Truth. We shall be glad to help them build up their organizations, and overcome the obstacles against which mediums have had to contend ever since Saul, their enemy, turned in his extremity to seek the Truth that came through mediumship—Truth that told him that he had disobeyed the command of God, that had been given to Saul previously by God's messengers in spirit.

It will be immaterial to us to what associations these Pastors and Mediums belong. All of them will be treated honorably and impartially.

We shall help teach newcomers how to seek and receive communications from their loved ones "across the way."

It will be our purpose to try to promote the best in Spiritualism and show real friendship for the Instruments of the Spirit World—the mediums who too long have suffered injustice and the other results of misunderstanding.

\$2.00 YEARLY SUBSCRIPTION PRICE \$2.00

The Biggest and Best \$2.00 Worth on Earth! You Would Pay \$12 for the Same Volume in Books!

If the contents of the twelve monthly issues of this new Spiritualistic magazine, that costs you only two dollars for the entire year, were bound in the several volumes it would fill, those books would cost you at least twelve dollars, or SIX TIMES this small subscription price!

You will get YOUR MONEY'S WORTH many times over. This is because THOUSANDS of readers will be added to our subscription list as we progress. And as this list grows, this magazine will grow proportionately! Larger editions mean smaller cost for each copy, and this will permit us to add to the number of pages. However, right from the start, you will receive FULL VALUE for your subscription remittance.

Under the Post Office regulations governing second-class matter, all subscriptions are payable IN ADVANCE.

As soon as five thousand subscriptions have been received, we shall begin to publish our magazine, and your subscription will date from the first number.

HOW MANY SUB- SCRIPTIONS WILL YOU SEND TO US?

First of all, we wish YOUR subscription NOW; next, we trust that you can induce some of your friends to subscribe for this new magazine.

Post Office regulations are very rigid regarding the sending of sample copies. We can not promise to send a specimen copy to any person. But you can tell your friends about our plans. When you get your first copy, you can show it to friends and in this way add to the success of this work.

Every line in this new magazine will be interesting to you. Here is an opportunity that is much different from the possibilities of any book. A book must follow out its subject. This magazine can touch upon many phases of spiritualism and keep you POSTED through giving you the current news and thought pertaining to Spiritualism.

Every day something new and interesting is coming before the attention of the world regarding spiritualism, and this magazine will keep you in touch with everything that concerns this Truth, its rights and its progress.

Will you get YOUR subscription in RIGHT AWAY? Thanks!

The Endorsement of Mrs. Cook

TO MY MANY FRIENDS:

I ask you to subscribe to the new monthly magazine that our President, Mr. Lloyd Kenyon Jones, will edit.

I ask this co-operation on your part for these reasons:

In August, 1918, at Somerville, Mass., at a private sitting, the Teachers in Spirit told Mr. Jones that when the time came for a magazine, they would inform him and instruct him how to proceed.

In September, 1919, the Teachers told Mr. Jones that the time had arrived and instructed him how to proceed. Therefore, he is carrying out the wishes of the Spirit World.

The Stead Center, as well as other Spiritualistic Churches and Centers, will be represented in the pages of this magazine.

Mr. Jones does not sever his connections with The Stead Center. He simply does his part in broadening the scope of this beautiful work.

I shall regard each subscription as a personal favor, and know that you will get many of your friends to subscribe.

Sincerely yours,

Mrs. Cecil M. Cook

Pastor and Medium
THE STEAD CENTER
Chicago -- Illinois

THIS NATIONAL SPIRITUALISTIC MAGA- ZINE NEEDS YOU!

YOUR support, your interest, are just as necessary as our interest, our conscientious labor, our vigilance.

Magazine making is serious, important work. It calls for never-failing watchfulness, for a determination to place before its readers the BEST.

We pledge ourselves to this kind of work, and in carrying out our plans, we shall give you the full value your support merits.

We need YOU in making this new periodical a real national spiritualistic magazine. Every trade and every profession have their magazines. They organize for their mutual profit and progress. The time has come when spiritualism must have a periodical that will be truly REPRESENTATIVE of this great Truth that today is claiming the attention of the world's most advanced thinkers.

It is a privilege to be one of the FIRST to assist in producing a HIGH-TYPE Spiritualistic magazine—a periodical that will compare favorably with the best publications of the religions and professions. Most professions have several publications. Most religions have MANY periodicals. Spiritualism is big, strong and progressive enough to support several magazines and newspapers.

Later, if our readers decide, we shall change this to a weekly paper. But NOW and likely for at least one year, this magazine will be issued monthly.

SEND \$2.00 BY POST OFFICE OR EXPRESS MONEY-ORDER, DRAFT OR CHECK; PLEASE ADD 10 CENTS TO PERSONAL CHECKS AND REGISTER CURRENCY; USE THE ACCOMPANYING FORM!
MAKE ALL REMITTANCES PAYABLE TO:

LLOYD KENYON JONES, 981 RAND McNALLY BUILDING, CHICAGO, ILLINOIS

A Permanent Message Department

MESSAGES PRAISED

I received your messages a week ago. They were two beautiful messages.—Mrs. M. K., Allentown, Pa.

I received your welcome communication from my dear husband in spirit. He said often if any one could come back, he would let us know. I have felt he had something he wished to tell me, so I was so glad of the opportunity through your wonderful mediumship. It is a great and wonderful comfort to ones left here waiting for the change.—Mrs. D. D., New York City.

I received the message and am much pleased with it.—Wm. H. P., Trenton, N. J.

I have just received my message from my mother, and I must tell you how much I want to thank you. They answer the conditions to the word. You could not have done better had I told you about them first. I can not thank you enough for the comfort your message has brought. My love and best wishes for the good you are doing.—Mrs. F. M. R., Brooklyn, N. Y.

I have not the language to express my thanks for this beautiful message from my husband in spirit.—Mrs. R. McK., Grayling, Mich.

This lady had asked for word about her son, about whom she had last heard while he was in Germany, the assumption being that he had passed into spirit. The message sent by Mrs. Cook explained that he was still in the flesh and that the mother would hear from him shortly. Then this letter came:

"My Dear Friend, Mrs. Cook: I have heard from my son in Germany. The letter came one week after you sent me your lovely answers. The letter had gone astray. It had been to three different places where we had lived. Everything was correct."—Mrs. M. S., Pittsburgh, Pa.

The message I received from my husband in spirit has been a great comfort. The expressions used are so characteristic of him.—Mrs. J. L. L., New York.

I received the message from my father and thank you from the depths of my heart. How happy I was! I had to read, read and read it again.—Mrs. N., New York City.

Your message gave me both joy and consolation, and my boy has returned to his home, as you said he would.—Mrs. T. S., Cincinnati, Ohio.

So numerous and sincere have been the appeals for messages from our friends living at a distance, Mrs. Cecil M. Cook has consented to make the Message Department permanent. Many persons find special reasons arising at different times prompting them to seek communication, and a message to them is imperative.

The Law of Attraction Decides Success

A medium is but an open door between spirit and the mortal-world. No medium can bring your friends. They come because you attract them, and not being present in the seance-room, that attraction must be provided by (1) your sincerity in getting in touch with them, and (2) questions that will form the basis for their coming thorough for you.

Test questions are barred, because they repel rather than attract. Tests come, as excerpts from letters published in this circular explain, when they are not sought. Most messages contain much more than the answers to the questions themselves.

There have been so few cases of disregard for this suggestion we feel that nothing more need be said about it.

It is not remarkable that occasionally it is not possible to get a message, or to secure a clear message. It is remarkable that so many hundreds of satisfactory messages have been given by Mrs. Cook these past few weeks, for persons residing all the way from Colorado to Maine, and from Minnesota to the Gulf.

The Nature of the Messages

Extreme eagerness on your part often acts as a barrier. Come openly with your questions, and keep your mind open relative to your message. You must do your part in furnishing the conditions.

The spirit-world will not indulge in compliments, and says what should be said; not always what we wish to hear.

Names often are of persons still in the flesh. Meanings usually are packed deep—and do not reveal themselves always on first reading.

Characteristics are clear where the conditions are clear; natural, where the conditions are natural.

The Contribution Scale

The stenographic work is done by two expert stenographers, and in giving these messages, Mrs. Cook must devote less time to those who come to the Center. Yet, all the expenses of the Center, a fifteen-room residence, are met by Mrs. Cook personally.

We expect for her a contribution of not less than two dollars for a message, in answer to one or two questions; and a dollar a question for any number over that. Without suggesting this scale, it would not be possible to keep up this department, which means no net returns—but the meeting of actual financial demands that are essential to the upkeep of the Stead Center.

In sending questions, also please send a self-addressed stamped envelope, for the message. Receipt of your letter and contribution will be taken care of as soon as your letter arrives.

As the work of the Stead Center grows, it will become necessary to restrict these messages, and finally to dispense with his department entirely. Address all message requests to:

MRS. CECIL M. COOK

533 Grant Place, Chicago, Illinois

READINGS LAUDED

Dear Mrs Cook, we simply can not describe our feeling of gratification and satisfaction at hearing from our dear daughter in spirit. Your message states that our daughter smiles as though she could never stop. This is characteristic of her.—Wm. S., Cleveland, Ohio.

The message from my son helps me very much. It encourages me.—Mrs. E. N., Newark, N. J.

I am very satisfied with your message. Thanks.—A. C. S., New Orleans, La.

I certainly appreciated your message. I don't happen to have an uncle George. However, my father's old earth-friend was George W. and likely they are companions in spirit. I have a brother Frank and a nephew Frank in spirit. I have an aunt Caroline and my mother, Cornelia, both in spirit. I have a nephew Charles and a nephew Harold, both in spirit. My health is and was as you reported. Therefore, do you wonder that I say your message was interesting? I fully understand that there is no death—it's transition—one state to another. Life can not know death, annihilation. For we live forever and I know my dear ones are about me. How I wish I could experience what you do!—George H. W., New York.

With a full heart and tears of thankfulness, I could only exclaim over and over, "God bless Mrs. Cook and her gift!" The work you are doing is simply marvelous. Oh! the need of it all! I long to be of some use. I feel how you are giving so much—so freely—your very self!—A. L. G., Guilford, Conn.

You certainly have a wonderful gift and I wish you happiness for trying to make others happy. In your message, you spoke of father's seeing mother every day; yes, she too is in spirit. You also saw two children. I believe it is a brother that passed away many years ago—and a smaller boy. I think my mother informed me that he wore kilt skirts.—Mrs. O. C. A., St. Paul, Minn.

It really sounded like my dear friend talking to me like he did when he was here on earth.—Mrs. A. D., Topeka, Kans.

I received the precious message from my dear husband in spirit, for which I am indeed very grateful. I could recognize a part of the message—the most important part—and some of the names you heard.—Mrs. S. H., Denver, Colo.

The Writing Device Will Be Ready for Delivery Shortly

MESSAGE EXCERPTS

That message has been worth everything to me.—Mrs. L. C., Greenwich, Conn.

The message is indeed accurate and beautiful.—A. E. M., Amagansett, L. I., N. Y.

I want to thank you for the message I received through you from Freddie. It seemed strange; it came on Freddie's birthday.—Mrs. S. McL., Brooklyn, N. Y.

I thank you so much for the message you sent me from my dear husband. It has surely comforted me in my weary and lonely hours. May God bless you and keep you that you may continue your good work.—Mrs. A. B. D., Newark, N. J.

I wish to send my heartfelt thanks to you for the message which you received from my dear mother and my good guides.—Wm. S., New York City.

I must thank you for sending me a message from my loved ones.—J. U., Wellesley, Mass.

The questions were answered just as though I was sitting in your circle.—John A. H., Louisville, Ky.

My husband and I are very much pleased with the reading. May the Infinite, Divine Love bless you and your spirit guides in your noble work.—Mrs. A. J. A. S., Pittsburgh, Pa.

I received my reading and am well pleased with it. My daughter's name was Mae, and she was called Mamie and Minnie.—Mrs. F. K., East Jordan, Mich.

I am sure that it has done my sorrowing heart a great deal of good and has opened the way for a great faith for me.—F. G. B., New London, Conn.

How can I ever thank you for the message you got from my husband? My Aunt Emma who came to you was my father's youngest sister and passed into spirit about fourteen years ago; as a child I was very fond of her and we lived next door to her. That was in England.—W. E., Waterloo, Iowa.

I was more than surprised at the truthfulness of the answers, and the most accurate description and disposition of my first wife who has been in spirit since May, 1887; also the disposition and character of my present wife also are truly described.—Part of letter containing name and address attached to request for new reading.

To the hundreds who have paid for the Automatic Writing Device, and the hundreds more who have had reservations made, the following information is of interest:

In the manufacture of this device, it was necessary to make sixteen dies—and with the tool and pattern shops crowded to over-time, delays were unavoidable. To make every part of the device accurately, and produce something superior, additional time was required, but before the middle of November, we expect to be in position to make deliveries—and soon thereafter will have all paid-in-advance orders and all reservation-orders filled. If you have not sent your order or your reservation, why not do so today? Remember, please, that this circular goes to ALL our friends—those who have purchased and those who have not purchased. The prepaid price of this device is five dollars.

"The World Next Door" A Companion-piece to "God's World"

And now, a few words about our new "Table-top," which is just being printed: "The World Next-door."

We know that if our friends appreciated its great importance, there is not a person receiving this circular who would not send an order. This "Table-top" of ninety-six pages, containing nearly 30,000 words of meaty matter, tells you what the lengthy, laborious, scientific articles of the day are but groping to ascertain.

But no description could do this volume justice. Therefore, in order to let you do the deciding, here is what we shall do very gladly:

Let Us Send This "Table-top" on Approval

We shall be pleased to permit you to do the judging. If you will write to us and say, "Send your new 'Table-top' on approval," we will mail a copy of the second edition—asking only that if you do not wish to keep it, you will prepay the postage back on it within ten days or two weeks from the time you get it. If you do wish to keep it, then send the dollar.

We can not describe the magic of this work without letting you read it—and when you have read it once, we believe that you will wish to keep it near you always.

Many who have read this volume say that it is far more wonderful than "God's World," because it appeals to the scientific trend of thought, and at the same time reveals the glories of the life to come.

Tell us you wish this volume, "The World Next-door," and you may have it on approval. We shall be pleased to let you judge its value. We ask for nothing more.

Be Sure to Read the Accompanying Circular

The accompanying circular commends itself to your thought and action. Under Post Office regulations, we can not send the magazine except where the subscription has been paid in full in advance.

STEAD CENTER, 533 Grant Pl., Chicago, Ill.

MORE OPINIONS

That you could see my sister coming with my mother was very striking to me, as I had not thought of my sister at the time I sent my questions. I was very much pleased with it all, and to think you are so far away, never having seen me or mine, makes it all the more wonderful to me.—Mrs. C. E., Brooklyn, N. Y.

I received my message. My questions were wonderfully answered.—M. H. J., Macon, Mo.

I wish to thank you and your guides for the kind way my questions were answered. Oh, how much you helped me. Words fail to describe how much good your message has done for me.—J. A. O'N., Toledo, Ohio.

My wife was very dear to me, and you do not know of the joy your message brought.—A. C. K., Mt. Olive, Ill.

The first question about my invention and the advice given, I firmly believe will be very helpful to me. The second one, asking about Ray, I must say was very gratifying to us.—Mrs. M. B. H., Thomson, Ill.

I am pleased with the reading. You say you saw four children. I have had but three, but my daughter who passed out twenty-four years ago, lost one, and that must be the other one you saw.—Mrs. L. E. S., Springfield, Mass.

I received the messages you sent from my dear spirit friends on my daughter's birthday. I have a mother-in-law in spirit by the name of Sarah, and also a baby boy by the name of Charles.—Mrs. Geo. S. S., Middletown, N. Y.

I am made very happy by your reading for me. I thank you a thousand times. I did not realize Stella was so near all the time.—Mrs. E. K., New Orleans, La.

Your wonderful message from our darling Pauline came and it made us so happy. It was almost perfect.—Mrs. P. D. H., Olathe, Kans.

I am very grateful for my message. It has been a great comfort to me. It has strengthened my faith. The message from my dear husband is a wonderful test. I recognize his manner of speech and thought.—Mrs. A. R., Reading, Pa.

The answers to my questions, I find most correct.—Mrs. Z., Jersey City, N. J.

Communication

The Magazine of Spiritual Education

EDITED BY LLOYD KENYON JONES

981-991 Rand, McNally Building, Chicago, Illinois

From Mr. Lloyd Kenyon Jones,
President, The Stead Center,
Chicago, Illinois.

Dear Friend:

If I have not made a mistake in reading your subscription-card, your subscription for "Communication" will expire shortly--and inasmuch as our printing order is given a month in advance of the appearance of a number, I prefer to get this letter to you a little too early instead of a little too late.

During the first year, I feel that COMMUNICATION has given to its readers full value in every way--in volume and quality of contents, in diversity of subjects, and in illustrations.

Within two months from the time the first number appeared, paper and printing prices advanced about 70%--which placed an unusually heavy burden on a new magazine.

We did not recede from the standard which we established, but tried in every way to improve our magazine.

The labor of the first nine numbers was entirely on my shoulders, but now we have an able Associate Editor, Mr. Charles Kerr, and his efforts and mine can achieve more than the efforts of one alone.

We shall announce, shortly, some exceptionally interesting stories and articles. I shall foreshadow some of these, briefly:

Sometime during the second year of our magazine, we shall begin a series entitled, "The Love Life of Ella Wheeler Wilcox," based on the personal documents of that noted woman, and showing how Spiritualism played such an important part in the life of Mr. and Mrs. Wilcox. We have secured some remarkable photographs, and material that no one else ever has published or can publish.

After running serially in COMMUNICATION, this material will go into a beautifully-bound volume.

Shortly, we shall begin articles from the pen of Mary Ridpath Mann, daughter of John Clark Ridpath, the historian, and a gifted writer. Mrs. Mann wrote for me when I was editor of "Movie Pictorial." Since then, her lovely young daughter has passed into spirit, and it was not surprising to find that Mrs. Mann had become an ardent worker for the Cause.

I hope to announce shortly another absorbing serial by Mrs. Ollah Toph, whose "Broken Reed" made so many friends for herself and our magazine.

During the coming year, COMMUNICATION will pass through many changes in making it the magazine I purpose it to be.

The March, 1921 issue will be the Anniversary Number, and this will be a large number--more pages, more illustrations, and celebrating not only the beginning of our second publication year--Volume 2--but the 73rd Anniversary of Modern Spiritualism.

To the best of our ability, we have given you a good magazine. But--it will be better. Thus far, thousands tell us, COMMUNICATION has proved itself to be the highest-class Spiritualistic magazine in the world. We propose to keep it in the lead always.

During this first year, the cost of publishing this magazine has been about \$20,000 more than it has brought us in return. Every publisher knows that RENEWALS spell the measure of his success. And in asking you to renew your year's subscription, I shall offer you the best I am in position to offer you, and believe that you will select one of the following combinations:

Offer C1: COMMUNICATION for 1 year and a set of the 1919 Oriental Lessons (regular price \$5.00)--for \$4.25.

Offer C2: COMMUNICATION for 1 year and a set of the 1920 Lessons--completed with the March, 1921 number of these Lessons--(regular price \$7.00)--for \$5.25.

Offer C3: COMMUNICATION for 1 year and BOTH years' Lessons (regular price \$10.00)--for \$7.00.

Offer C4: COMMUNICATION for 1 year and ITONGO, the improved ouija (regular price \$4.40)--for \$4.00.

Offer C5: COMMUNICATION for 1 year and a cloth-bound copy of "The Master Key of the Scriptures--" (regular price \$4.00)--for \$3.50.

Offer C6: COMMUNICATION for 1 year and an AUTOMATAGRAPH (regular price \$7.00)--for \$6.50.

Offer C7: COMMUNICATION for 1 year and a copy of "The Ciphers of the Apocalypse," based on the cryptograms in the Book of Revelation (regular price \$3.00)--for \$2.60.

Offer C8: COMMUNICATION for 1 year and a copy of "The World Next-Door" (regular price \$3.00)--for \$2.50.

Offer C9: COMMUNICATION for 1 year and a three-section aluminum trumpet (regular price \$5.00)--for \$4.50.

Offer C10: COMMUNICATION for 1 year and a copy of "God's World," the regular price of which is now \$3.00 (combined regular price \$5.00)--for \$4.00.

Offer C11: COMMUNICATION for 1 year, the Lessons for BOTH years, ITONGO, and "The Ciphers of the Apocalypse" (regular price \$13.40)--for \$10.00.

Offer C12: COMMUNICATION for 1 year, the Lessons for BOTH years, and a stiff loose-leaf binder that will hold both sets of Lessons (regular price \$12.25)--for \$9.50.

Offer C13: COMMUNICATION for 1 year, the Lessons for BOTH years, and an imitation leather binder--that will hold both sets--(regular price \$13.00)--for \$10.00.

Offer C14: COMMUNICATION for 1 year, the Lessons for BOTH years, and a genuine flexible leather binder--for both sets--(regular price \$16.00)--for \$12.50.

Offer C15: COMMUNICATION for 1 year, "Development of Mediumship" and "Healing Forces" (regular price \$3.00)--for \$2.60.

Offer C16: COMMUNICATION for 1 year, ITONGO and the AUTOMATAGRAPH (regular price \$9.40)--for \$8.00.

Offer C17: COMMUNICATION for 1 year and "How I Discovered My Mediumship" by Mrs. Cook (regular price \$3.00)--for \$2.50.

Offer C18: COMMUNICATION for 1 year and "Memory Keys" and "The Natural Law of Success" (regular price \$3.00)--for \$2.60.

Offer C19: COMMUNICATION for 1 year, GOD'S WORLD and THE MASTER KEY OF THE SCRIPTURES, cloth-bound (regular price \$7.00)--for \$6.00.

Offer C20: COMMUNICATION for 1 year, ITONGO, "Development of Mediumship" and "Healing Forces" (regular price \$5.40)--for \$4.40.

Offer C21: COMMUNICATION for one year, \$2.00.

WITH ALL OF THE ABOVE OFFERS--if you signify your wish to have it FREE, as indicated in the accompanying order-form--we will send, AS SOON AS IT IS READY, a reprint of the "Educational Department" appearing in the first 12 numbers of "COMMUNICATION," and consisting of the series, "Searching for Your Open Door," and "Trumpet Development Revealed." This, remember, is FREE if you ask for it on the order-form, with ANY of the combination offers. Be sure to fill in the Offer No. precisely as those numbers appear above.

DON'T WAIT. Remember that our magazine is made up a month in advance, and that the printing order is placed then--and that YOUR PROMPT RENEWAL means that you will miss no numbers. We are conducting an extensive advertising campaign, and new subscriptions are arriving in increasing numbers--so BE SURE that your renewal comes without delay.

Thanking you for past co-operation, and promising a bigger, better, more interesting and more instructive COMMUNICATION. I am,

Very sincerely yours,

Lloyd Kenyon Jones

Editor and Publisher, COMMUNICATION.

"Dreams"

**This Unusual
Interesting Volume
Will Come Postpaid **FREE!**
with Each Year's Subscription to
"Communication"
The New Monthly Magazine of
Spiritual Research!**



**It will be Mailed to Those who have Subscribed and to Those
who will Send in their Subscriptions from this Time on!**

DREAMS!

As science calls sleep, the producer of dreams, "The ape of death!"

What mystery is hidden in sleep—the rest-period of the mortal-world?

What do these dreams mean? Some come like willy-nilly vaporings of the mind; others with such clearness as to startle us when we have awakened. Some are horrible and torturing, and others sweet and filled with promise.

In some dreams we see those who have passed on—and wonder if we really have seen them in spirit!

DREAMS, the age-old problem of the human race! The Old Testament was filled with them. The New Testament refers to them frequently. They have troubled science and fretted students of philosophy. Some come true—and some, with their dread forebodings, bring naught!

Where is the dividing-line, and how shall we best decipher the meaning of these messengers of Slumberland?

"DREAMS" can be secured in only one manner—and that is by sending a year's subscription to "COMMUNICATION," the new monthly spiritualistic magazine that soon will make its appearance, and will be owned and published by THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION, 981 Rand, McNally Building, Chicago, Ill.

We have put no price on "Dreams." You can not buy it for any price. But—send your subscription to our magazine, and a copy will be mailed FREE, as soon as this volume is from the press.

What "DREAMS" Will Tell You

"DREAMS" will tell you all you wish to know about your dreams and the reason for them.

Has this troublesome dream been caused by bodily conditions, by extraneous interference, by a direct communication from the spirit-side of life, or is it a memory of an astral journey?

Just as capable physicians can diagnose illnesses by studying their symptoms, so will "DREAMS" help you trace the cause and meaning of your dreams.

What did you dream last night? Why not pick up this interesting volume, and find out its meaning?

Surely, if there was a physical cause back of your dream, it is senseless to worry in superstitious dread! You have seen "dream books," but they had a meaning for every kind of dream—a mystic, occult meaning, and how many times did these interpretations prove correct? Not many!

Were the aborigines happy when they thought that the eclipse of the sun or the moon was caused by evil spirits? Were men happier when they believed that a flame is an entity instead of the product of combustion or chemical separation? When people burned coffee-beans in a house to fumigate it against disease-germs, was safety served by this error?

Truly, there must be a foundation for all things—a reason for everything that exists, and this applies to dreams the same as to all else.

"DREAMS" is a volume that you will never tire of. It will teach you things you will be glad to know. It is not a story, but a classification of dreams and their cause and meaning.

There is just one possible way to secure a copy of "DREAMS," and that is by subscribing for our magazine and remitting the full subscription-price of \$2.00.

This first edition of "DREAMS" will be limited and we are going to print only 5,000 copies—meaning that those who are among the FIRST FIVE THOUSAND SUBSCRIBERS WILL RECEIVE A FREE COPY OF "DREAMS."

Now, let us tell you something about this magazine, its purpose, why you should have it—if you have not already sent for it. We are not waiting to count the result of our first circular. This printed matter is prepared BEFORE that first circular even has been mailed—but if your subscription has been received, you will get a copy of "DREAMS" just the same!

If you have sent your subscription, it will not be necessary for you to write and tell us you are entitled to your copy of "DREAMS"! As soon as it is off the press, you will receive your copy!

"Communication"

The Monthly Magazine of International Spiritualistic Research

You will recall the first booklet issued by The Stead Center. It was entitled, "Communication." Beneath the title were the words, "First Edition." They were put there not accidentally, but to foreshadow this magazine, which will bear the same name, "Communication."

"Communication" will have the same page-size as "Good Housekeeping," and many similar monthlies.

For a long time, America has wanted a magazine of this nature, and we assure you that this periodical will be of the highest-class—with a beautiful two-color cover, and make-up that will compare with any of the best magazines.

"Communication" will contain some of the most timely feature articles Spiritualism has ever produced—experiences of a psychic nature, with their explanations; unusual experiences secured privately and in seance-rooms; experiences of communication with the spirit-world, and physical manifestations.

Already many of the foremost mediums in the United States have consented to contribute, and are glad to work with us.

You will find out about mediums in your community, if there are any; certainly about the nearest mediums to you.

News of what the churches and centers are doing will be given to you—and Spiritualists will be drawn closer together in a new and stronger bond of fellowship and understanding.

You will be helped in seeking communications, and in bringing out in yourself whatever psychic powers you have.

You will learn much about life's most important philosophy, and you will have a department for the children in your home—a department furnished by the spirit-world!

It is not possible to detail to you even a fraction of the many interesting features of this magazine, but you may be sure that you will be proud to say to your friends, "This is what I believe!"

A Limitless Fund of Material

Naturally, since we launched our work in January, 1919, we have come into contact with thousands of men and women whose experiences unite in adding the most interesting and important chapters to the broad subject of Spiritualism.

Each day, the press contains something of interest—for or against this Truth. And one department of "Communication" will be devoted to a review of these press comments, much as The Literary Digest deals with the press comments on various subjects.

The cause of Spiritualism will not be confined to these interesting topics, however. "Communication" will further the cause of Spiritualism by doing its part toward securing a square deal wherever legislation is aimed against our Truth!

The World Today Reflects the Thought of the Spirit Spheres!

How rapidly evolution seems to be moving in these wonder-days—the period that is referred to in “Revelations,” the last book of the New Testament.

Not only was the battle of Armageddon fought—and not only was it the beginning of the end of the great world-war, but today we find the walls of the New Jerusalem being reared outside the old historic city!

These are days when prophecy is being fulfilled, and we must see these signs through the eyes of understanding, if we are to grasp the meaning of the great work now being done by the Spirit-world!

Ten years ago, prohibition was a wayside jest. People said, “Ah, but it is theory only! This Government never will permit itself to lose the hundreds of millions of yearly revenue received from liquor interests. Municipalities will go bankrupt if they do not have the dollars of the saloon licenses!”

And yet, no matter what you think as an individual, you have seen this strange thing come to pass!

You see a great labor unrest, and perhaps you are asking, “Where is it to end?” Do you not think that back of this unrest may be the operation of natural law, and that the meaning is not what we see, but what we shall see as this evolutionary period progresses?

When Mr. Henry Ford made the comfort of his employes his first consideration, was he not building a foundation that would be big and broad and strong enough for ALL business? Why did success come to Mr. Ford? Surely, it was not an accident, and it was not unknown on the other side.

What has prompted Mr. John D. Rockefeller to donate such vast sums to education and to science, when as both education and science grow, great individual wealth may be endangered?

Why are these kings tottering from their thrones—and why have so many other unusual things happened in these few, fleeting months?

You must admit that underlying causes have been

working for centuries—perhaps for centuries unnumbered!

In this day in which we live on earth, the old order of things is ceasing to be, and shining through the upheaval, the unrest, the uncertainty that form dun clouds above us, we see glints of the real, great, abiding Truth of Spirit Guidance!

In the world today are many persons who are “old souls,” old in experience—prepared for their part of this mighty work; not just a handful, but legions of them!

And so, it is important to us to hold up to these countless conditions, a mirror that will reflect the thought that is passed to us from Spirit!

We Should Keep in Touch with the Changing Order!

As we learn more about Spiritualism, we find in it not merely the answer to the question, “If a man die, shall he live again?” We find answers to the riddles of the changing order—that sometimes appears to us as a great kaleidoscope!

But in this seeming confusion, mighty forces are at work. Naturally, through gradations, step by step, the changes are being rung. Great forces that have been in action for centuries are being focused in our day and age—and are we going to pass on our way unconcerned, or do our best to understand, in part, what we are witnessing?

It is said that the glacial period (or each one of them if there were several) covered an era of about seven thousand years. Therefore, those who were on earth during this period may not have suspected that any change was in progress, it proceeded so gradually. And today likely just as pronounced geological changes are occurring—but we live in the flesh through only a segment of their course.

We are told that the suns composing the Great Dipper are moving away from one another at the rate of hundreds of thousands of miles a day; some of them are about a half-million miles farther apart than they were twenty-four hours ago, but so vast is the universe that there appears to be no difference to the formation of the Great Dipper than there was in the days when the shepherds watched by night on the hills near Galilee!

We are being hurled through space—sun, planets, moons! But we seem to move orderly, and we as individuals are not aware that we move at all!

Is it not reasonable that, far back before the books of the Bible were passed to the inspired writers who penned them, fundamental changes were being instituted—changes that have come to a focal-point in this period in which we live?

And have we the right to say that these earth-changes about which we marvel or complain, are not receiving the utmost thought in high-heaven?

Here on this earth-stage, where God is schooling a few of His children and where all of His children eventually must be schooled, there must be concentrated some of all the forces of the universe. This is the stage of the Great Drama—and we may look back, ages hence in spirit, and say, "It was a blessed privilege to live in the flesh in those stirring times!"

Let us but scrutinize some of the changes that we

see, and we must come to the conclusion that we are justified in attaching to them something of cosmic importance—without being guilty of meaningless flights of the imagination!

A few decades ago, mediums were burned to death in Salem, Mass.—but today some of the brainiest men and women of earth are thinking about and inquiring into Spiritualism!

Learn from those Who Have been Brave Enough to Suffer!

The feeble-minded do not seek pain or discomfort. They shrink from both. People who are weak-minded are afraid of ridicule. It wounds them.

Those who have been brave enough to fight the battles of Spiritualism, have been strong. They have been daring. More than that, they have had the strength that depends upon knowledge that our natural homes are in spirit, and that if we lack the courage to fight for our real homes, we do not merit those homes.

But, they have been generous in these thoughts: The fact that realization has come to them, has proved that they were prepared to accept the duty of this knowledge. They realize that those who do not understand, have been combative not through going back on their knowledge, but because they did not understand.

The day is drawing to a close when police officials can "raid" Spiritualistic meetings as they would raid gambling-houses. Only because Spiritualism has been weak and unorganized have the police felt this false courage. Yet, among the police are many who resent this intolerance, and who know that Spiritualism is the Truth. This better type of police officials will be as glad to see the real day of tolerance dawn, as any of us shall be.

The mediums who have suffered, and those others who have been stanch for the Truth and who have suffered because of that steadfastness, have blazed the trail—they have pioneered, and they have been able to bring to many who suffer, the balm of understanding of Immortality.

Now, in "Communication," we shall bring together these brave pioneer forces, and give the mediums of America a mouth-

piece. We shall help them, and bring to them the best possible conditions.

Many of these mediums already have pledged their support, and they see in this magazine a new bulwark—a new fortification, and a new missionary for the Truth they have loved above all else.

In "Communication," you will be receiving the benefit of these long years of preparation, the untold suffering of those who have prepared the way, because the personalities and work of these many mediums, will be placed before you in this magazine. You will learn to know many of them.

Heretofore, we have put men and women in touch with mediums where we could. Now we can do this on a broader scale, and through the more satisfactory method of telling what they are doing. ALL capable mediums will find representation in "Communication."

This is what we have been working for continuously—and while the progress of The Stead Center will move ahead undiminished and undisturbed, this new field must and will be taken care of by our magazine!

Teach Children the Truth

Children, in their studies and play, cannot be expected to grapple with the big problems of life. But they can be taught the Truth in simple terms—in a manner that will help them form a better idea of right and wrong.

In each month's number of "Communication," there will be a department for the little ones—and the material will be furnished by "Pink Rose," one of Mrs. Cook's beautiful guides.

She will tell things to children that will help them get a fairer and better idea of life and its duties—given to them in a manner that will not be burdensome.

If there are little ones in your home—even though they go regularly to some Sunday School—you will find that there is always a breath of Truth for them in this magazine.

This does not mean that you are to tell them not to attend their Sunday School. As you know us better, you will find that we are not working at odds with the Bible, but in perfect harmony with it.

It may be interesting to know that many of our friends belong to different orthodox churches—that sermons are being preached to those orthodox congregations on God's Law, and on the truth of spirit communication.

It may surprise you to know that many stanch orthodox church-members are supporters of this work. Again, you may

not be surprised, because this is the morning of the Day of Tolerance, when mankind sees in all religious truth some necessary avenue—and realizes that all roads lead to the One Source!

Spiritualism has come as a new illumination on Religion, and is helping bring the living truths of religion down to a firm foundation, a solid footing in this work-a-day world.

It is making of heaven not something dimly distant, but "the world next-door," and is making of departed loved ones, not alabaster angels, but living, breathing, loving friends who watch over us. And, in their watching, they are not somewhere 'way up in the sky, but at our sides, often touching their lips to ours, and leaving us feeling satisfied without understanding why.

As the children of today grow up, the world will have changed, and a different view will be taken of life and its obligations. If these men and women of tomorrow, had their start in a grasp of this knowledge when they were children, it will make them better men and women.

Thus, we devote more than a passing comment to this department for the little ones—a department dictated not by some erring mortal, but by a beautiful spirit who brings only love for those tots who seem a little nearer God, because their faith is simple, direct and unclouded by the doubts and misgivings of elder years!

Move on the Tide of Life's Great Purpose

Perhaps by this time, as you have read what has been told to you in all sincerity, you will see in our new magazine, "Communication," something other than "just another magazine."

You will realize that it makes its appearance at the behest of the spirit-world, and not as an ambitious fancy of some mortal. You will realize that it has a mission, and that mission is as broad and wonderful as life itself! This is true, because LIFE is the unending topic, the constant inspiration back of this monthly periodical.

Why not make up your mind to move along on the tide of Life's Great Purpose, and read one periodical that connects the things of this phase of "God's World" with the events and aims of the other parts of His World?

What Post Office Regulations Demand

The Post Office Department of the United States grants entry to periodicals that meet certain requirements, and this entry entitles those publications to second-class mail rates. These rates are advantageous to publishers.

The second-class mailing charge is about a seventh as much as that of printed matter. In order to qualify for second-class entry, we must observe the following rules:

Our subscriptions must be paid in advance.

These subscriptions must be for the sake of the publication and not for the sake of the premium offered.

Officials of the Department go over our subscription cards and applications to determine that they are what they purport to be.

Sample copies are restricted to one-tenth of the weight of

the magazines mailed during the year to regular subscribers. This is not one-tenth a month—but a year. This practically prohibits the sending of sample copies.

Therefore, it is imperative that you send in your subscription in advance if you wish this magazine. We shall begin to publish when we have 5,000 subscribers, but this means very soon.

You will wish to start with the first number, because **NO EXTRA COPIES WILL BE PRINTED, AND NO PLATES OF PAST NUMBERS WILL BE SAVED!**

Those coming in later, will start with the current number—and we know that this magazine will be so interesting, every subscriber will wish to **PRESERVE ALL COPIES!**

Send **NOW**—and you will have no regrets!

The Publishers of "Communication"

THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION, an Illinois corporation, will own and publish "Communication."

The Directors of this corporation are: Lloyd Kenyon Jones, F. J. Root and H. E. Haley. Only Mr. Jones is also a member of the Board of Directors of The Stead Center.

Memberships in The Spiritualistic Educational Association, meaning the body of voters who will determine the policy of "Communication," will be placed among those who are interested. When you send your subscription to this magazine, the plan will be explained to you. It may interest you.

In Subscribing You Will Kindly Observe these Suggestions

Under Post Office regulations, we cannot enclose more than one subscription-form in an envelope, without paying a heavy additional postage rate. Therefore, you will find that the last page of this circular, both sides, constitutes a form, to cover the many offers in this circular.

In order to assist the Post Office, in considering our application for second-class privileges, we wish to have the subscrip-

tion to the magazine separate and distinct; that is, dated and filled in and signed separate from the balance of the order-form. Will you be good enough to please observe this suggestion? We then can detach that part of the order-form for our second-class entry records. Also, the balance of the form pertains to The Stead Center and must be filed with Stead Center records.

Be One of the 5,000 Who Will Receive "DREAMS" FREE!

Our order to our printers for "DREAMS," which we described in the beginning, is for 5,000 copies, which will be mailed **FREE** to those persons sending in the first five thousand subscriptions to "Communication," each subscription to be accompanied by a two-dollar remittance, made out to Lloyd Kenyon Jones, or L. K. Jones, if you wish.

This volume, "DREAMS," will **NOT** be sold. It will be used only in this way, and in no other—neither now nor later.

If you wish to send more than one subscription, please write for blanks, or else write out your subscriptions on a separate sheet. This should give the full name and address of each person to whom "Communication" is to be mailed monthly.

Send One Year's Subscription Now

Experience has taught me that short-term subscriptions are more costly than valuable, for these reasons:

Unless all subscriptions are for a year or more, there is no economy in figuring paper purchases in advance; advertisers will not patronize a paper with three-month and six-month subscriptions, on the grounds that the subscribers are not sufficiently interested to be good readers of that periodical; and this point is well taken.

Therefore, for your good, for your own interest, and for our good and economic progress, please send nothing short of a yearly subscription. We must build on a solid foundation, and no foundation is good unless the stones composing it are uniform, or the concrete forming it is of uniform thickness and quality. This applies with the same force to magazine subscription foundations.

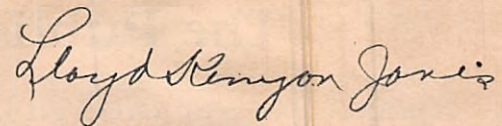
You will find the subscription and order-forms on the last two pages—and you will detach that sheet and mail it in the return envelope. That part of the order belonging to The Stead Center will be turned over to The Stead Center.

If your subscription for "Communication" has been sent, you will be entitled to a copy of "DREAMS" without asking for it!

I ask your subscription and the subscriptions of your friends, on the basis of giving you the biggest two dollars' worth you ever have received.

I thank you.

Very sincerely yours,



President

THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION

**981-989 RAND, McNALLY BUILDING
CLARK AND HARRISON STREETS
CHICAGO, ILLINOIS**

SPECIAL ANNOUNCEMENTS OF THE STEAD CENTER

There are several special announcements of The Wm. T. Stead Memorial Center which we wish to place before you, leaving to your own selection those offers which appeal to you.

We would ask you to bear in mind that this circular is being mailed to ALL our list. Therefore, if you have sent orders and feel that we are asking you again, remember that we are asking only those who have not accepted; that we are making our story complete, for those who have sent in and those who have not.

The Stead Center is gaining rapidly in friendship and patronage. We have never before received orders from so many persons not on our lists, as we are receiving these days. And this proves that our friends are busy in our behalf. They are showing our books and our circulars to their friends. Many are putting in considerable time boosting for us—and we can not begin to tell you how much we appreciate this good work.

Since we first requested that names of interested men and women be sent to us, so that we could mail our printed matter and secure orders for our books and Lessons, we have received nearly 8,000 names—and these have proved better than the names we received from our advertising!

This help has saved us about \$3,000 in advertising expenditure, and we shall be glad at all times to have even just one name and address, and certainly to receive several names and addresses of persons whom you believe to be interested in Spiritualism.

Some of our most steadfast friends today came to us in this manner. And only as we reach INDIVIDUALS, do we succeed.

In this circular are extracts from a few letters that we have received relative to the messages, the Lessons, and healing. Space alone prohibits the publishing of innumerable letters, in whole or in part.

We use initials because we do not wish to burden our friends with correspondence, but we have in our files all the original letters from which these excerpts were taken.

There is not one thing that we recommend to you more than another. But, if you have not sent for a copy of "The World Next-door," we urge you to do so. Be sure to read the description of this most interesting, instructive volume.

We are sure that you will find the special Christmas Combinations interesting—and hope you will avail yourself of this opportunity to make presents to your friends, remembering that parcel-post shipments are slow at best, and that as the Yuletide period approaches, the congestion of parcel-post shipments will become more pronounced.

You will find many interesting items in the following columns and pages.

An Invitation to Join Our Healing Class

Extended to Those Who Have Had and Who Will Send for Messages

We are issuing Membership Cards for our HEALING CLASS, without any cost or fee of any nature, to those who have sent to Mrs. Cecil M. Cook for messages—and to those who will send for messages. These cards will be filled in and mailed to these friends if they make the request, and send a self-addressed stamped envelope, or a two-cent stamp for postage.

NO obligation attaches to these Healing Class Memberships, and the purpose of issuing these memberships will be understood by reading the following paragraphs:

Those who have sent for messages have come into closer touch with their guides and with the Healing Forces of our seance-room. It is easier to bring assistance to these folk, members of their families and their friends. They are "en rapport." That is, they are in a condition of closer harmony.

Also, they are in closer harmony with one another—and the chain of these Healing Forces must be strengthened as the requests for these free memberships are made, because those requests amount to the expression of a desire—and we find when we seek.

While everybody interested is invited to sit in quiet concentration each Friday evening when the Healing Class meets (any half-hour or hour from 8:30 to 11:00 p. m., Central Time), we feel that the greatest benefits will come to those who have had the messages, because they have been brought closer to our seance-room and its forces.

There is another point to consider: As you send for messages, you may include questions relative to healing, and thus establish still stronger associations and harmony with these forces.

Accordingly, if you have sent for a message, or are sending, you may request us to mail you a Healing Class Membership Card, and this card will be accompanied by special, brief instructions. It is not what you may need today that you should consider; nor just what you may need for yourself. You should think of the future, and of the good that may go out to your friends and members of your family.

Membership Cards in the Healing Class, and special instructions, will be mailed to all those who have had messages or are sending for messages, where the request for these memberships is made.

Healing Forces Brought through Medium of Earth Physicians

There are many physicians who are willing to admit that, in diagnosing, prescribing and caring for their patients, they are helped by invisible forces. Others do not admit this.

Following is an illustration of how the healing forces of spirit—or of Nature, if you prefer that term—may be used in conjunction with the help of a physician, whether he understands or not:

"I had a friend, and she was one of my good neighbors, and she was very sick. They called in their doctor, and one evening I went in to see her. I read 'Healing Forces' before I went. Five minutes after I arrived, I had her sleeping, and it was the best sleep she'd had for two days. I simply called upon my guides to take care of her and get her on her feet again, and within two weeks she was up and around, and is doing her washing now. I know it was one guide, who is a healer. I have done lots of work in the sick-room, but I do not tell them that it is done through the healers in spirit. They might not understand."—Mrs. A. R., Gilmanton, N. H.

Extracts from a Remarkable Letter About Healing Forces

Your books aided me to call upon my guides for spirit healing. I gave up medicine and followed the principles set forth in those books. A great change came to me in twenty-four hours, and I am gratified, indeed, for what I have received. Each day I am stronger and better and feel that I have longer to stay on the earth, though I shall be glad when my call is sounded; I am eighty-one.

Your book on healing came when I was ill and weak, not caring whether I stayed or passed on. Yet, I was troubled, because I felt that I must leave some things undone which I felt I ought to do. I do not feel that this calls for a reply, but I wished you to know what a Godsend these books have been. Your work will prosper but I wish I had money to give to aid it. I can not find words for my appreciation of your work.—Mrs. E. H., Brookline, Mass.

Recovered from Severe Breakdown

My nerves gave 'way under a severe strain, and that together with physical ailments, was—or rather would have been—too hard to endure without the guidance from above. My health is slowly returning, which is very encouraging.—Mrs. J. DeF., Wausau, Wis.

If You Have Not Had the Oriental Lessons Read this Special Offer

This circular goes to those who ALREADY HAVE the Oriental Lessons, and to those who have not had them.

Hence, if you are a member of the Oriental Class of the STEAD CENTER, this will not interest you. If you are not a member, we invite you to read every word.

In this circular, there are a few testimonial letters relative to these Lessons. We have a very large number of laudatory letters on hand pertaining to these Lessons. We include but a few in this circular.

MESSAGES GIVEN IN EACH MONTH'S ORIENTAL LESSON

If You Are Not Studying these Lessons Ask Us to Send Copies for Your Inspection

A feature of the Oriental Lessons is found in the messages from loved ones given by Mrs. Cook's guides, taken down in shorthand, and transcribed for the lessons. Here are two letters from persons who have received messages in this manner:

"How glad I was to find a message from our Daddy in this month's Oriental Lessons. I had hoped that I would find a message there some time, but was more than delighted to know that I was numbered among the first. I am grateful to you, Mrs. Cook, through whose instrumentality these messages are made possible."—Mrs. R. K. D., Newport News, Va.

"In receiving this month's Lesson, I note the message from my dear loving wife, and I was more than pleased to receive this message, and you do not know what joy it brought me. I enclose a donation to the Center for this message."—A. C. K., Mt. Olive, Ill.

Limitless Lesson Endorsements

"We have a sufficient number of letters to print pages of beautiful endorsements about these Lessons.

"I am in receipt of the back numbers of the Oriental Class, and I regret tonight that I did not enroll earlier. The Teachings are more than I had expected, and I am sure that if every one who has purchased 'God's World' would unite with the Oriental Class, they would have a better understanding of this great work."—Chas. E. C., Lebanon, Pa.

"My husband and I wish to thank you for the favor of sending the Oriental Lessons for our perusal. They are certainly the clearest and simplest explanation of many points that have long puzzled the human race. I have been a medium for some time, and have very strong influences about me. I never attempt anything without their aid and advice. I wish to express my heartfelt and sincere congratulations to you on the success attending your work. It could not be otherwise than successful, when we obey the teachings of the Spirit World."—Mrs. U. S. K., Grand Junction, Colo.

These Lessons started in April, 1919, and we shall be pleased to send you the back numbers for examination. Now and then, a person asking for these Lessons for examination, does not wish to keep them. All we ask is that they be mailed back prepaid. No obligation attaches to this examination.

We find that fully 95 per cent—and we think more than that—who desire the Lessons, keep them. This is because these Lessons have such a breadth of educational value, they appeal to many types of men and women.

For your information, we shall give as clear an idea of these Lessons as we can give without placing the Lessons themselves in your hands:

Each month, there is a special Lesson from the Teachers. This part of the Lessons, for the year, will comprise a volume of teachings, all transcripts of shorthand notes taken down in the seance-room of The Stead Center, equal to 30 per cent of the volume of "God's World." This, remember, is but one feature of the month's Lesson.

The Teachers take some special subject and illumine it—making it so lucid, so appealing, everybody who reads it can see and appreciate the Truths the Lesson contains.

The Lesson division is PART I.

PARTS II and III are divided as follows:

PART II contains a number of messages from the spirit-side, given through Mrs. Cook's mediumship, to members of the Class. This is a new and most interesting and helpful feature.

We never know whom these messages will be for, until the transcript is handed to us.

PART II contains also a discussion of the Lesson in the First Part, some months connecting that Lesson with Teachings from "God's World," and at other times taking parallels that carry out these Truths.

PART II contains, in addition to the above, a subject assignment for those who are studying in groups—who have proceeded under our organization plan as outlined in our booklet, "How to Organize Spiritualistic Centers." There are forty subject assignments—ten subjects a week for the four weeks following the receipt of the Lesson.

PART II contains, also, any special information to be conveyed to class-members.

PART III is devoted to QUESTIONS AND ANSWERS.

There is a preliminary talk, sometimes short and sometimes occupying a page or two. This talk often deals with Biblical matters.

The Answers follow the Questions, which have been sent in by Class-members. These questions cover the following range of important and interesting subjects:

Questions pertaining to the Teachings contained in "God's World," that is, exemplifications of those Teachings;

Questions based on the Bible; there is a great variety of these questions;

Questions pertaining to personal psychic experiences, with the meaning explained in the Answers;

Questions based on psychic development; that is, the unfoldment of mediumistic powers.

These are the principal divisions, but often Questions deal with scientific subjects, with medicine, and with many other branches of thought, giving a breadth to these discussions.

Where we have been given the information that will answer these questions, we do not ask the Teachers again for those explanations. Where questions have not been covered by the Teachers, those questions are taken up in the seance-room and answered.

There is a self-examination division at the end of PART III.

These Lessons are ten dollars yearly. They will be sent on a basis of two five-dollar payments—or, if it is more convenient, on more extended installments.

We shall be glad, of course, to have your remittance, but we shall be pleased, also, to mail the back Lessons for examination. Eight Lessons have been issued up to this time. The new Lessons are published about the middle of each month.

When you decide to take the Lessons, you receive an Associate Membership card in The Wm. T. Stead Memorial Center.

There are about one thousand members of this Oriental Class.

If you have not had the Lessons, why not send TODAY on the basis of remitting all or part of the enrollment or of having the Lessons sent for your examination?

"The World Next-Door" Will Help You Know Life!

If you have not sent for our new "Table-top," "The World Next-door," then read this table of contents:

"The Other Side of the Earth-door." This chapter begins thus: "How is it possible for persons who live in spirit to be so very near us without our feeling their presence continuously? How can those in spirit pass through our walls, as though they did not exist? Truly, if 'matter can pass through matter,' then there must be something finer than matter. What is the answer?"

"The Foundation of Matter." "Thus far, man-made science has not discovered that there is ONLY ONE MATERIAL—which is also THE SINGLE FORCE, OR ENERGY, in the universe." What is this material, how can it be divided into different classes, and how does it form different elements and compound substances? These are points taken up carefully in "The World Next-door."

"Space itself was created," you are told "Let all things revert again to the First Great Cause, and there will be no space—no void that remains unfilled."

"The Smallest Thing in Existence," is the next chapter. This deals with the electron—not only the electrons that compose our matter, but those other electrons that compose ether. You now begin to look into the workshop of the universe.

"An Interlocking Basic System." Here we begin to see that the electrons that men have discovered in their scientific research, have company—electrons that form a continuous world WITHIN a world.

"The All-permeating Ether" is our next subject. How is it that this world of ours, and all other materials, suns, planets and other material bodies, can pass through a substance so solid that it will transmit light and other vibrations at the rate of 186,300 miles a second?

"Energy Due to Separate Motion." We find that the electrons not only form our matter, but our energy, also; our law of gravity, our heat, light, electricity, every form of energy in the universe—the energy that governs the ethereal as well as the energy that governs the material.

"The Space Between the Electrons." Truly, if these electrons can exist, and if they are the smallest of all created things, then what is between them, if there is anything?

"The Fourth Dimension," that riddle of science!

"The First Here and There," showing now distance is purely a product of creation.

"Creation Started with the Finest," proving that the ethereal came first. These material worlds had to have something in which to exist. They came after that finer something was brought into creation.

"A Plan of Soul Refinement," meaning that from this material existence, we shall

progress to a finer and higher state of being. Let us quote: "And this being true, it follows that RIGHT HERE there can be a separate world, peopled by beings with bodies more solid than ours, and still invisible to us."

"The Co-existent Spheres"

"If the electrons forming one class of matter can pass the electrons forming another class of matter, without interference..... we find it less difficult to understand why our loved ones in spirit can be very close to us without our seeing or hearing them under ordinary conditions."

You will understand better than you have ever understood before, why our loved ones "across the way" tell us that they are NOT a long ways off, but very near us—in fact and not in sentiment alone!

"There Is Always a Spirit Pattern." Before anything is done in this world, its concept must have existed in spirit.

"The Sensation Following Transition;" in other words, how it feels to die.

"Following a Sudden Passing." Here we are told what violent death means to those who die in that manner.

"A First Sphere Resident's Story." Why some of those who pass through the change, insist that they have not died!

"In the Second Spirit-Sphere." Just a little different, really, from this old earth-world of ours!

"Other Views of Death." All persons passing through the change do not have the same conception of death.

"Prayers for the Dead." Are they futile or helpful?

"Ministerial Views of Spirit." What do ministers of the gospel think when they find themselves on the other side?

"Life in the Homeland," which is the "third heaven" of the Bible—and the place where "there shall be no more parting."

"The Nourishment of Spirit." Always we have bodies—and our material bodies must be nourished by food. We undergo "metabolism," or waste and repair. And what cell-building is to us in the flesh, energy-replenishment is to those in spirit.

"The Homes in the Homeland." Real homes—beautiful homes, and wonderful home-life.

"They Have a Social Life." It is not all thought—not merely a mental state of existence, but a natural, worth-while kind of life.

"Communication in Spirit." Do they have seances on the other side?

"Information through Telepathy," a broad view of "mind-reading," as it applies to spirit.

"Undeveloped Spirits Can Not Harm Us." Be unafraid. What we call evil is lack of development. It is ignorance.

"You are Tested—Not Tempted."

In the Lessons I have had questions answered for which I am thankful.—R. P. L., Brooklyn, N. Y.

My mother is now receiving the Oriental Lessons, which we all enjoy so much.—Mrs. J. P. T., Cleveland, Ohio.

I can see what big membership we will have in a short time, what a great benefit it will be to all of us. I am receiving some of that benefit every day. I don't see how people can be so slow in trying to better themselves spiritually. I have asked no questions, but I can see that they will increase until we have many every month.—H. N. K., Cheyenne, Wyo.

(We answer as many as 200 questions a month—and some of the answers are very long.)

You have answered questions which never before have been answered to my satisfaction.—Mrs. S., Fair Grange, Ill.

I assure you that I thoroughly enjoy the Lessons. I am a school teacher.—L. I. M., Grand Rapids, Mich.

The Lessons are a great blessing to me. I cannot find words to express my happiness.—W. P., Plymouth, Mass.

I rejoice in the wonderful work you are being permitted to do, and that I also have been privileged to share in its benefits. May our dear Father bless you in every needed way is my prayer.—Mrs. B. B. T., Texarkana, Ark.

The questions and answers are good and instructive, and the Lessons from our Spirit Teachers are pure and illuminating.—W. R. M., Perkasié, Pa.

The Lessons have helped me more than I can tell you.—Mrs. F. G. B., Biddeford, Me.

I have found a new inspiration, a new purpose in life. These Lessons are very beautiful. I shall be sure to tell all my friends about them.—H. J. Z., Kansas City, Mo.

I am very interested in the Lessons. Somehow, they sound so different from the mediums I have heard talk. The answers to a great many questions seem to appeal to me.—Mrs. E. F. W., Bangor, Me.

I am sending Mrs. Ella Wheeler Wilcox part of my Oriental Lessons. The questions and answers are wonderful and give so much food for thought.—Mrs. John J. D., Keyport, N. J.

It may interest Mrs. D. and others to know that Mrs. Wilcox and her husband, in spirit, have both been in our seance-room since her passing.

"Differences in Bodily Structure," answering your question: "What kind of body shall I have in Spirit?"

"When Memory Returns to Us." Shall we ever remember "from the beginning?"

"The Brief Rest Period" that takes the place of our sleep.

"Duties of the Homeland."

"The Homeland View of Earth."

"Using the Seance Forces."

"The Higher Spirit-Spheres."

"Our Master Guides."

"The Planets We Do Not See."

"Realm of the Central Sun."

"Sharpened Faculties in Spirit."

"A State of Cosmic Citizenship."

"The One Ruling Law."

The Points "God's World" Only Touched Upon

"The World Next-door" is a companion-piece to "God's World," and goes more intimately into those branches of this all-interesting subject of Life, that "God's World" merely suggested.

In fact, there was more actual work put

upon this "Table-top" of 96 pages than there was upon "God's World."

Those hundreds of men and women who have read "The World Next-door" are delighted with it—and you will be when you have read it. You will wish to read, and re-read and keep on reading this most gripping volume we have published!

Send \$1.00 or Ask Us to Mail "The World Next-door" on Approval!

The prepaid price of this volume is one dollar, but if you wish to have us send a copy for your inspection, we shall be glad to do so. We ask only that, if you do not wish to keep it, you return it postpaid, in good order. Save the envelope, and attach the same postage in returning it, being sure to NOT SEAL the envelope.

If you wish to keep it, as we are sure you will, because one reading will not satisfy you, then send us the dollar.

If you are not already the owner of "The World Next-door," be sure to send for a copy on approval, or send the dollar, RIGHT AWAY! Get in on the second edition! It is ready NOW!

What the Permanent Message Department Means

At Our Friends' Request

Acting upon the numerous suggestions and requests of our friends, Mrs. Cecil M. Cook, our Pastor and Medium, has decided to maintain a Permanent Message Department. But this word, "permanent," is used with restrictions. Our work is growing rapidly. The lists are increasing. Each day, our number of friends has grown by a good many—sometimes by scores!

When we have doubled our present mailing-list, the demands for Messages would have become so numerous, Mrs. Cook would confine them to members of the Oriental Class—and in time, would be obliged to discontinue this department entirely.

Mrs. Cook's strength has been greatly taxed. She is drawn upon continuously. Only her great desire to bring messages of hope, cheer, and new faith to the many she cannot see, has kept her up in this wonderful work. Remember, always, that the strength of the flesh is limited—and beyond that limitation no mortal can go.

How to Send for a Message

In sending for a message, it is to your interest to follow our suggestions, because these suggestions are based on long experience, and are fortified by the instructions given to us in our seance-room.

If you were to come in person, you would attract your own loved ones. They would come with you. They would enter the seance-room with you. They come through love. And that love is expressed in that form of natural law known as THE LAW OF ATTRACTION.

Getting a message through the mail, means that your presence is lacking. Therefore, the Attraction must be supplied in a manner that will make it potent.

That is why questions are necessary. If they are test questions, your contribution will be returned and no message will be sent. This is because no loved ones would appear to give you a message. The demand that the test would place upon them, would not harmonize with the law of spirit. It would fail to attract.

We come to the spirit-world for communication under sufferance. We come because our dear ones in spirit make it possible. Therefore we must come in harmony with the laws of spirit, and not in accordance with what we feel is the right way. That explains why professional investigators never are satisfied, and never can be. No mortal has the right to "boss" the spirit-world, and never will have that right. This is a lesson that mortals must learn.

You questions must be sincere and reasonable. All "fortune-telling" questions will be refused. Now and then—but seldom, we are pleased to say—we have received questions like this: "Will I get married?" "Whom shall I marry?" "Does my husband love me?" "Is my husband true to me?" These are silly questions, even though the one asking them may say and believe they are sincere!

Don't ask about hidden fortunes. If you merit them, your guides would help you find them.

Characteristics of Mother Unchanged

I thank you for the valuable message of love and comfort. I gratefully appreciate the help my guides are giving me, Mrs. Cook, and a good deal of that gratitude goes to you, whose gift makes it possible to have such direct communication with those who watch over us.

My mother's message is so like what I can remember of her, quiet patience and steady faith.—H. J. McM., New Rochelle, N. Y.

Phrasing and Tone Are Unmistakable

I am sending you a few lines, hoping they will convey to you my deep appreciation of the successful effort you have made in bringing me a message from my dear son. The phrasing and tone of the communication are unmistakable.

I thank God for the joy and comfort which have been brought to my lonely, aching heart, and I am trying to pass this solace on to others.—Mrs. H. B. W., Scranton, Pa.

A Message that Bears Out the Teachings

Your message was received, and I sincerely thank you for your kindness. The spirit of the young man you refer to is my brother, who was born into this world without life in the physical body. This is but another proof of the correctness of the beautiful lessons given to the Oriental Class. I shall give these lessons more careful study than heretofore. May you and your work prosper, is my earnest desire.—S. G. K., Jersey Shore, Pa.

Message About Business Proved True

I will write a few lines of gratitude. Some time ago, I sent you five questions, and I have received the answers. Among the questions was one pertaining to business, and I must say that everything that was revealed to me has come true. I am indeed grateful for the good work you are doing among people who are seeking the truth.—H. G. E., San Antonio, Texas.

Her Husband Is Convinced

I received my messages and want to thank you a thousand times for them. They are certainly the truth and have brought sunshine to our home, and have con-

vinced my husband that our dear ones who have passed away are with us always.

When I received the messages, I never knew that my husband had fallen or hurt himself in any way. I did not tell him about the messages, but I asked him if he'd had a fall some time ago. He looked at me and said, "Yes, I did, and a good one, a little more than a year ago, in the winter. I fell very hard on my back, but it only hurt me for a day or so."

Then I told him of the messages, and he never said a word, but asked me to try the olive oil, and his pains are getting slighter. He read the messages and put them away in the drawer, and now has faith in prayer. He listens to every word about Spiritualism now, so you see those messages brought not only happiness to me, but faith to my husband. May God bless you.—Mrs. H. F., Cincinnati, Ohio.

Found Unasked Questions Answered

Arriving home today from a short trip, I found your letter containing the message from my dear wife in spirit, and instead of the answer to one question I found answers to several that I wished to send after my letter had left my hand. I am unable to express my thanks for the message, as while I had faith that I would receive what I was asking for, I did not expect as full an answer. The wording of the message is characteristic. This message is a great comfort to me and will help her mother who has grieved terribly since her passing. God bless you and speed your work, is the wish of W. H. S., Akron, Colo.

The Way He Talked

I am very proud of the message you sent me. I have been reading and re-reading it to my heart's content. It would be hardly believable, but it is the way my boy used to talk to me in this world.

Recently there was a fire in town, and the rest of the family went out, and I went to the attic, and it was dark and I could see no light. A voice came and said: "It is at Eugene L's," and when the rest of the family came back, they asked me where I thought the fire was, and I replied, "At Eugene L's," and they admitted it was. I know it was my boy who told me.—J. M. B., Hellertown, Pa.

Sincere Questions Are Necessary

One person sent a question like this: "On what day did my father die?" In other words, "I know when my father died, but I wish to see if the spirit-world lies."

Legitimate questions are: "My brother, from whom I have not heard for ten years, may be in this world or in spirit. Can you tell me which?"

"My health has been poor for years; what is wrong?"

"I am thinking of moving to San Francisco. Do my guides advise for or against it?"

Or, "What message has mother in spirit, for me?" "Will Joe Jenkins, who was my old pal, send some word to me from spirit?" "What did my brother try to tell me just before he passed out?"

Here are sincere, earnest questions that ATTRACT! Try to ask no other kind. Remember at all times that YOUR SECRET MENTAL ATTITUDE is known to your loved ones on the other side.

The Letters Tell the Story

Read some of the extracts from letters, published in this circular, and dealing with messages. Some of the folk got much more than they asked for. Why? Only because they brought the right conditions!

Our spirit friends do not tell us that which we wish to learn, but that which they think we should know.

Sometimes the attraction is weak, and it is with difficulty that the dear ones can come through even with a greeting. So, always, the clearness and value of the message, depend upon you.

If you are over-anxious, that acts as a barrier, no matter how sincere you may be. Over-anxiety on your part often dims or spoils a message. Mrs. Cook has no power to get away from YOUR state of mind in these messages. She is like the switch-board, through which an electric current is directed. Keep that in mind.

What You Are to Send

Every single dollar contribution sent for a message, means an actual monetary loss to The Stead Center. We realize that some of our friends do not understand this, but if they will just stop to think, they will see why it is so. First of all, a stenographer capable of taking the dictation from Mrs. Cook's controls, must be an expert in this particular line—and experts must be paid.

Next, whenever Mrs. Cook gives messages by mail, she must reduce the number of sittings she gives—and the contributions for private sittings are never less than five dollars a person. Unless her friends were thus considerate, how could we keep up the Center, a fifteen-room residence that always needs new rugs, new furniture, decorating, and a heavy upkeep expense!

If a hundred or more persons were stepping over your rugs and sitting in your chairs every week, they would not last as long, would they? If you always had new song-books and other things to buy, that also would take money, wouldn't it?

I think no further suggestions in this direction are required. I may add that rug and cleaning outlays for the Center this Fall have amounted to about six hundred dollars, some of which has been contributed in lump-sums by kind friends. There have been two necessary small additions to the Center the past Summer, and this means another six or seven hundred dollars. Part of that was contributed in lump-sums. The balance had to be made up from reading and seance contributions.

We expect you to contribute not less than two dollars for one or two questions, and a dollar for each additional question. Some of our friends have sent fifteen and twenty and twenty-five dollars for a single question, to help the work along. Many have sent ten dollars—and were it not for these thoughtful persons, really I do not know how we could come out at all.

It is not pleasant to talk about these monetary needs, and we would not if it were not necessary. But those whom we patronize must have their money, and those whom we employ must be paid.

Even then, we do not always get what we expect. I was shocked to find that some correspondence letters got away, without the use of "Mr." or "Mrs." in the salutation. That looked like designed discourtesy, but it was just another bit of evidence that efficiency is the scarcest thing on earth!

I am sure that the great majority of our friends will be pleased to have these suggestions, and will contribute accordingly. Again, those who will give nothing to hear from their loved ones, must think little of their dear ones, and would not appreciate what they received anyway. The Law of Compensation says that only that which we earn, is worth possessing—and free blessings are doubtful blessings. God knows we at the Center earn what we get out of life—and God knows we are glad to pay more in energy and earnestness than we receive in return.

Address your messages, with questions attached, to Mrs. Cecil M. Cook, 533 Grant Place; make your contribution remittance out to her or to the Stead Center, just as you wish, and enclose a self-addressed stamped envelope for your message. If you wish your message sent special delivery or registered, attach the extra stamps accordingly.

THIRTEEN CHRISTMAS COMBINATIONS!

In your kind patronage, your continued and generous support, you have helped us help you and many others. Now we wish to reciprocate. Undoubtedly, you would like to make Christmas Gifts of our books to your friends—and we have arranged thirteen combinations for you, giving you the price advantages that your patronage has made possible.

We will send these books prepaid for you, in time to reach your friends for Christmas, or will send them to you at once, and you may keep them in the package to remail, or hand them to friends near you, just as you wish.

You realize that co-operation makes many things possible. A society of just a few weavers, residing near Manchester, England, started to buy co-operatively over half a century ago, and today that association owns many ships, and has assets of millions of dollars.

Your co-operation makes possible the naming of these Christmas Offers, and you may take advantage of this seasonal condition which you have helped to create.

It is impossible to keep these offers open. They are for IMMEDIATE ACCEPTANCE—and we ask that you be good enough to send us the names of those who will receive these books for gifts, because we can mail our other printed matter to them later and help them keep in touch with what we are doing.

In the order-form, you will note that you may send for whatever number of these combination sets you wish. You will not be restricted to one combination, or to one of any number.

Combination Number	Regular Price	Special Price	Combination Number	Regular Price	Special Price	Combination Number	Regular Price	Special Price
No. 1			No. 6			No. 11—YOU SAVE 66 2/3%		
Development of Mediumship	\$1.00		Healing Forces	1.00		Development of Mediumship	1.00	
Healing Forces	1.00		Natural Law of Success	1.00		Healing Forces	1.00	
Unmasking Fear . . . . .	.50		Unmasking Fear . . . . .	.50		Memory Keys	1.00	
	2.50	\$1.00		2.50	\$1.00	Natural Law of Success	1.00	
No. 2			No. 7			How I Discovered My Mediumship	1.50	
Memory Keys	1.00		God's World	2.00		Unmasking Fear . . . . .	.50	
Natural Law of Success	1.00		Development of Mediumship	1.00			6.00	\$2.00
Unmasking Fear . . . . .	.50		Unmasking Fear . . . . .	.50		No. 12		
	2.50	\$1.00		3.50	\$2.00	God's World	2.00	
No. 3			No. 8			How I Discovered My Mediumship	1.50	
Development of Mediumship	1.00		God's World	2.00		Unmasking Fear . . . . .	.50	
Memory Keys	1.00		Healing Forces	1.00			4.00	\$2.50
Unmasking Fear . . . . .	.50		Unmasking Fear . . . . .	.50		No. 13—THE LUCKY COMBINATION OFFER!		
	2.50	\$1.00		3.50	\$2.00	Development of Mediumship	1.00	
No. 4			No. 9			Healing Forces	1.00	
Development of Mediumship	1.00		God's World	2.00		Memory Keys	1.00	
Natural Law of Success	1.00		Memory Keys	1.00		Natural Law of Success	1.00	
Unmasking Fear . . . . .	.50		Unmasking Fear . . . . .	.50		How I Discovered My Mediumship	1.50	
	2.50	\$1.00		3.50	\$2.00	Unmasking Fear . . . . .	.50	
No. 5			No. 10			God's World	2.00	
Healing Forces	1.00		God's World	2.00			8.00	\$3.00
Memory Keys	1.00		Natural Law of Success	1.00				
Unmasking Fear . . . . .	.50		Unmasking Fear . . . . .	.50				
	2.50	\$1.00		3.50	\$2.00			

Can You Receive Automatic Writings?

This circular goes to those who have paid for our Automatic Writing Device, and those who have made reservations of it. If our letter notifying those who have made reservations that the device is ready, has not been received by them, it will be along shortly.

Within a few days I shall have descriptive matter prepared, accompanied by cuts made from photographs, showing this device and how to use it. That description I shall try to have for the next follow-up.

This device consists of an oxidized steel framework, the upper end of which is elevated. In a space in the bed of this framework there is a place for a tablet—holes being punched in the upper end of this tablet so that it will fit over pegs to hold it securely in place.

There is a carriage that operates the length of the main bed—this carriage moving on tracks formed by the curved sides of the frame. There are holes in

the bed, and the carriage moves from hole to hole, lugs keeping it in place.

The left-hand side of the carriage has a spring and trigger arrangement.

This main carriage is higher in the back than it is in front, so that its top surface is horizontal.

On this carriage is a smaller carriage, with a free movement from left to right, and operating on roller bearings. It also has a more restricted movement up and down. At either side there is an elevation.

On this carriage, the hand is rested (right or left hand, according to the way a person writes). The entire frame may be placed at any angle to make the writing convenient.

The pencil is held in the fingers in whatever is the natural way to hold it. Muscular resistance has been removed, and the writing may proceed in the dark. Thus the writer is less positive—is working under seance-room conditions.

With the frictional resistance removed, there is a freer movement of the arm, and the carriage responds to the least movement, the hand having free action upon its rest.

The writing never will be up or down hill, but always in a straight line, and when the end of the line has been reached, the small carriage is pushed back to the left, engages the trigger, and results in the dropping down of the large carriage one entire line.

The hand does not "run wild." There is freedom of movement, and the dear one controlling the hand has less physical and mental resistance to overcome; that is, on the part of the writer.

The impediments incident to automatic writings have been overcome. There is nothing even remotely approaching the ouija or the planchette.

This device is for one person, and complete instructions accompany each device.

Given in the Seance-room

This automatic writing device was given to us in the seance-room by the Teachers and by other guides.

An incident in connection with this device may be of interest to you:

Twenty-five years ago, in a small Wisconsin town, Lloyd Kenyon Jones, president of The Stead Center, constructed a device, on inspiration, that embodied the principles now contained in this more elaborate writing device, and received his first automatic message, which solved a burglary mystery. He had been told that certain articles had been taken from the shop of a friend of his. These articles were enumerated in the message, and other articles were named, not known at that time to have been stolen. Also, a list of goods taken from another man, who had not as yet missed anything, was also given, and this information proved to be correct. The name of the culprit and the hiding place of the

loot were included in the message, with the result that all the stolen property was recovered, and the thief decided to leave town!

After a lapse of a quarter-century, the Teachers came into the Stead Center seance-room and said, "You recall the device you constructed twenty-five years ago? Now we are going to elaborate on that and give the world a real automatic writing device. We shall give the mechanical principles to Mr. Davison, through whom we have given numerous inventions, you not being of mechanical ability."

From that point, the invention progressed rapidly, and the device you can now secure for five dollars, prepaid, is a device the spirit-world worked on for twenty-five years to our knowledge—and perhaps much longer.

The first one thousand of these devices will just about pay for themselves and

the tools necessary in their manufacture. The cost is considerable and the profit is small. **THE PRICE NEVER WILL BE REDUCED!** You may send five dollars, and your order will be taken care of in its turn.

Our instructions will show you what to do and how to develop—and surely you will have patience sufficient to develop, so that you may receive communications wherever you may be. After a certain amount of practice, writings can be secured in the light as easily as in the dark. But dark development is likely to prove more speedy, because the absence of light puts you in a passive condition.

If you send a check, please add 10c to cover exchange.

Make the check payable, please, to The Stead Center.

We Now Can Supply Aluminum Trumpets

Mr. C. Wright Davison, who is making our writing devices, agreed to try to secure aluminum (now very scarce—particularly of the correct weight) for the manufacture of our three-section aluminum trumpets.

After a search lasting several days he was ready to give up, when, in the seance-room, Pat, one of the circle guides, told Mr. Davison to hunt one day longer, and he would succeed.

The result was the securing of sufficient aluminum to make between two hundred and three hundred of these trumpets. We have been unable to secure

more than this, and will fill orders for these trumpets at \$3.00 each, securely packed and prepaid.

It is never soldered, but when not in use, is telescoped, and is easy to put away or carry.

Instructions on the use of the trumpet are contained in our "Table-top" volume, "The Development of Mediumship," which is 75 cents. Or, by sending one dollar, you will receive this volume and "Healing Forces" prepaid, if you do not have a copy. Also, see our special Christmas offer in this circular.

Even where a person may not develop

voice mediumship, these trumpets help in psychic unfoldment. They may be used for dark seances, or by holding the small end to the ear, they may be used for light manifestations.

This is the first time we have made an announcement of trumpets outside our "Table-tops," and once to the Oriental Class members. So many orders have been received, we advise you to send your remittance right away if you wish to secure one of these aluminum, rustless, three-section standard aluminum trumpets. They are very light—and durable.

The Spiritualistic Educational Association

(AN ILLINOIS CORPORATION)

981-989 RAND, McNALLY BUILDING

538 SOUTH CLARK STREET

CHICAGO, ILLINOIS

From Mr. Lloyd Kenyon Jones,
981-986 Rand McNally Bldg.,
Chicago, Illinois.

Esteemed friend:

There is so much to read in the accompanying 16-page circular, I shall not attempt to describe the different items of interest which it takes up. I hope you will read it.

The first part of this circular is devoted to the new magazine, "COMMUNICATION." As you read that part of the circular, I believe you will be as convinced as I am that there is a very special need for that type of magazine--that the time has come when a publication of this nature will create widespread interest and will prove very successful.

Perhaps your subscription has already been sent in. All of this printed matter has been prepared before the first subscription circular has reached the post office. If you have mailed your subscription, you still will find the first part of this circular interesting--and you will be entitled to the little volume, "DREAMS," which I am going to give as a premium to the first five thousand subscribers.

The majority of our correspondence contains references to dreams, and the compilation of various data entering into this volume has called for considerable effort and painstaking care.

Under the regulations of the post office, I shall be prohibited practically from mailing sample copies. In order to secure "COMMUNICATION" from the first number, it will be necessary to subscribe. And I trust that you will tell some of your interested friends about this magazine.

The balance of the circular commends itself to your thought and consideration.

You may have sent your orders and subscriptions for many of the things mentioned, but this circular is going to our entire list--to those who have bought and to those who have not. I assure you that I thank you for the patronage and the support you have extended. We are working consistently and conscientiously in our endeavor to give our friends genuine value in everything we sell.

We are planning on a very extensive advertising campaign for "COMMUNICATION," and in this advertising we have been pledged the support of a considerable number of men and women who are in position to help. I believe that we shall be able to make "COMMUNICATION" one of the best known magazines in America, because there is a field that will give us a circulation greater than that ever secured by any class-periodical.

I am sure that you will wish to be in at the beginning. I promise you a magazine of quality in the value of its contents and in its appearance.

The work of the Stead Center will go on without interruption. The reason that a separate corporation will publish "COMMUNICATION" is because those who support this work will be given memberships for the money they put back of it, and these memberships will control this corporation. I feel that we have done a great deal of good, solid building the past few months, and all of this has been through the support of thousands of men and women who have faith in our efforts, and who find our work interesting and helpful.

The last two pages--meaning the last sheet of the accompanying circular--contain the different forms to facilitate whatever order you may wish to send.

Thanking you, I am,

Very sincerely yours,

Lloyd Kenyon Jones
President

MRS. CECIL M. COOK
TRUSTEE AND PASTOR

Stead Center of Soul Communion

448 LAKEWOOD ROAD



WEST PALM BEACH, FLA.

Feb. 13-31.

TELEPHONE 7091

Hay there Kid:-

Your letter just received, For the Lord sake when are you coming to see me,? Will Pat and I ever be able to teach you any real good sence? I don't think so.

MY DEAR, let me tell you before I forget it, that your health is really bad, you are so tired out, that I can't really see how you hold together.

Your ~~teeth~~ teeth is alright, we don't see anything very much wrong with them, but my dear why can't you listen to reason, and that is, let these people do a little something for themselves and you take a good rest.

Really, you maybe don't belive me, but your Dad and Dr. Senn feels very badly about you because you are always slaving your darn lil head off for someone esle, but when it comes to poor Lucy, she can go and lay an egg for all the rest of them cares about you as long as Lucy has made a real nice will in some onece favor, then she can take herself off to the moon.

Dear girl, take a tip from good friends before it is too late and do take care of yourself because you should.

I knew you were not coming here because Pat told me, he told me weeks ago, and I think it is a darn shame, and some day when you are in spirit you will say to yourself, now I can see it, I can see now where I should have taken a little better care of myself while I was here in the earth plane, and I can see where the few dollars I left are not at all appreciated by the once I left them to.

You are so tired that I should think you would wish to sleep for a month without waking up to look at any one.

I am sure very happy that you have sent in for the book, you will soon have it now because they are all ready going out, just a few copy's are ready and are being sent out and I do belive that you will write and tell me how much you love it.

If I could get ahold of you I think I would pound you good for not coming here and see me and have a nice talk with your dear ones and Pat and your Dad and all.

Pat says he can't tell weather you will win or not, but if good honest work will win for you, he sure will give you all of that. He says you have a very good chance to win I can tell you, and he says he hopes you do.

Your Dad and infact Pat to says, that law suit is being put off and off, Pat does not belive it will come up much before next fall unless you force it to do through demand, and I don't get that you should demand it because its alright to rest as long as that is what they want wan't.

Yes, Kid, everything is K. O. at 1300, you bet, Pat and your Dad and the rest of them sees to that.

Dr. Senn says it is not your teeth that makes you feel the way you do but it is your hard work and not enough rest, gosh, the awful condition you seem to have around you all the time, you really don't realize the awful vibration you are living under, no one cares for Lusy only to get her to do something for them because they are so use to having Lucy run and wait on them all.

Why can't you learn a few things about a wagon and as Pat says, it is a good wagon but it might brake down and that won't be so good because no one will care to help you get back on the mend.

Your dear Mother and Dad knows that you do think of them every day, and they are very happy to feel your good thoughts told them on their anniversary.

Your Mother says, Lucy is the only one who ever thinks about us at any time, and we are happy to know, that we have one child who really do think about us.

Now dear, I want to hear from you when you receive your book, I want to know how you like it.

I want all the criticism that you can give me because that will help me to write the next one better.

Now listen and I will tell you something. Take care of yourself or you will be coming tuten through the trumpet very soon, I can tell you that you will come and say, hay there Medie Cook, here I am, and I wished I had come

to your wonderful seance room while I was in the flash, now I have to look and see how the rest of my family are fighting over what little I left, and you will say here Medie Cook, I see Pat and Dr. Senn and all the dear ones, and how I wish now that I might have understood how to work in cooperation with this beautiful work before I left. But you see kid, you are doing alright, don't take this as a complaint, no my dear, not so, but you get busy and take care of your own little self and let some of these selfish people do the same for themselves and company.

Your dear ones in spirit have sent many a message to you during these years and asked you to please take care of yourself.

I worked for other^A for nearly 30 years, I did not understand when my dear ones use to say, Medie, take a vacation or we won't have, I thought, no, my dear people need their messages and seances and now I have had to learn that darn little they care about you when you are too sick to serve them.

Now kid, take a tip from a queer little thing like Medie Cook and you take awful good care of Lucy, because you are here to do something that will make you very happy to know that you are doing it.

Any time you need help, call on us, I am sure Pat is with you a very great deal.

Very sincerely,

Medie Cook.

MRS. CECIL M. COOK
TRUSTEE AND PASTOR

Stead Center of Soul Communion

448 LAKEWOOD ROAD



WEST PALM BEACH, FLA.

Nov. 18-30.

TELEPHONE 7091

Miss Lucy B. Stephens,
1300 Clay St,
Lynchburg, Va.

~~Hi~~ Hello Yourself:-

Gosh, it is time I heard from some of my friends, and kid, I do hope you won't get married untill you have at least been down here to see the wonderful sunshine we have here.

I came back here the 7th of Sept. and then on the 26th of ~~Oct~~ Oct. I left for New York where I was for nearly three weeks trying to get my book out on Royalty, but you might as well try and find a bunch of hens teeth as to tell those greasers anything about this truth because they don't know a darn thing about it and they care less.

I tell you kid, when Pat says he is going to get a Husband for some one, he always does it, most people thinks he is kidding, but he never does kid about such things, and the next thing I know, I shall have a letter from Mrs. Warren.

Now let me tell you something, Mr. Warren is a very nice man and I believe you would be much happier if you were married to a nice person like that, and then again, the rest of your bunch would not be so frash with poor little you.

But for the Lords sake, don't get him untill you have first been to see us here in West Palm Beach. I know of course, that ^{you} would not stand the trip straight here in the Auto, but you would have no trouble on the trin I can tell you that, I know it would do you the world of good, and if you could come next month and stay three months at least you would then be benefited, but I don't think it does people much good to come for two or three weeks or even one month.

Your Dad says that you owe it to yourself to come for three month. He says that you can so arrainge things at home that you can be gone for three month.

I tell you, I would never wish to be north again in the winter, and the wonder is that any one can stand the winters there at all because it is awful.

*you would be straight to come in Auto
But you would have to take about
from clays to do it.*

Now for your questions, No Colston Blackford will never be any better in this world, he will soon pass over.

Josephine is not entirely well, but believe me kid, if it had not been for your good faith in the spirit world, and the way you connected with the Centers Forces, she would be in her grave today and not with you.

She still should be very careful about her diet, she still should take the yeast milk and that diet that we told her about, she surely has done well though under the care of her wonderful nurse, but does she know that? I guess not, Lucy has done nothing only what was her duty to her dear sister.

I think it almost makes one sick the way we are appreciated.

Josephine's Ulcers are getting well, but tell her to be very careful, and three months down here will ^{do} her a wonderful lot of good.

After you get here I know I can help you about an apartment that you could have and cook and do as you please, I think that would be the best for you don't you think?

Your dear Father and Mother both like Mr. Warren very much, and they say, that your family would also have a lot more respect for you when they know that you have some one interested in you for yourself.

We all think he is very nice, and why not marry him, but you should come to Palm Beach first unless you wish to make it a honey moon.

Your little black kitten was picked up, he seemed to stray away from home at times, and this was one time when he went too far and did not seem to find his way back. The dear ones all say that they will try and see that he gets back, he is not dead.

I think Pat will do his very best to get your pet back to you again.

The guides all say, that of course, a trip to Florida depends entirely upon yourselves because you will have to plan for it, they can't do that for you, but they can tell you that you should plan for it and that it is best you should because the winters there are awful and why stay there, you can live here just as reasonable as you can there and in fact more so.

You know old dear, that we are here in this world to do our planing, and our loved ones are only too happy to advice us what is best and who on earth are you saving your little money for? why not spend a little of it on Lucy.

You would not be very happy, when some day you come on to the spirit side of life to see the rest of your click fighting for what poor little Lucy left, and then you will say to your own dear ones, why on earth I did not spend it on myself is only a question.

You have been so use to doing for some one else all your life, and Lucy, well, it made no dif weather she had anything in life or not. Now your strength is going, and now is the time you get busy and let every one learn to do ~~some~~ something for themselves at least, and you do something for Lucy.

Your Dad says that Mr. Hendricks have thought of a fruit stand on your lot, and while he says he really can't tell weather it will be good or not, yet your Father and Pat to, says, it will be alright if he goes at it right, he should make money with it, and it would be wonderful for your lot because people would then discover that your lot was a business lot and you would get something for it worth while I can tell you that.

Anyway, kid, you come on down here and please try and come as much for your own self as you would for any one, you need it and you have a darn good rest coming, then your Dad can talk with you and tell you a lot of good things, and I know once you come here you will be here every winter because that is they way it goes.

People come here from all over the world seems to me, even from California where they are suposed to have a wonderful climate, but they all say that Florida has Calif. beat a mile.

Now kid, don't let anything worry you because all your dear ones are working for you, and if you will only mind them and not start to think that Lucy is so selfish if she don't work her D. head off for some her D. family, then you will come out K. O. and your family will have to learn that you have a right to live as you feel best and they then begain to say, gosh, Lucy woke up, she is no longer a fool for us and they will then begain to appreciate Lucy for the first time.

I shall be darn glad when you are married and have some one who looks after you and your comfort\$ in this life and some one who won't stand by and let you be a Nigger for the whole dam bunch for that is what you have always been and it seems a hard thing for you to give it up.

Now say that Medie Cook said
a mouth ful.

Very, very, sincerely,
Medie Cook

Medie Cook

The Spiritualistic Educational Association

(AN ILLINOIS CORPORATION)

981-989 RAND, McNALLY BUILDING

538 SOUTH CLARK STREET

CHICAGO, ILLINOIS

Dec. 6, 1919

Miss L. B. Stephens,
Lynchburg, Va.

Dear Miss Stephens:-

Will you accept a direct voice in the most important Spiritualistic propaganda that has ever been inaugurated?

I believe you feel that it is not sufficient to simply admit your interest in spiritualism. I believe that it is your wish to be active in the spread of Spiritualistic Truth, and particularly when your activities can be directed along a reasonable channel.

Accompanying this letter is a booklet entitled, "Let Us Start at the Beginning." This booklet tells of the plans and purposes of our new magazine. I am sure that you will read every line and weigh every thought.

So pronounced has become the interest in Spiritualism that, as believers in this truth, we must do our part in spreading this truth. But let us not pause there. The opportunity is now presented to carry on this propaganda in a manner that will insure its success and its expansion. There can be no furtherance of this work unless we can place it on a foundation where its growth is assured.

Each year, tens of thousands of men and women who were not previously interested in Spiritualism, are finding interest in this absorbing topic--in this important study.

We have a big message to carry to the world, and in order to succeed, we must organize our forces in a manner that will make this propaganda not only reasonable, but continuous.

The accompanying booklet explains many points that I shall not attempt to take up in this letter.

For the past twenty-five years, I have been a writer. During that period I contributed stories and feature articles and editorials to many large newspapers and magazines. I did special writing for some of the largest corporations in the United States. Therefore, I became intimately acquainted with publishing, editing and the upbuilding of circulations.

My experience in advertising, writing, editing and publishing fits me to carry on my part of this important work. What I have done as President of the William T. Stead Memorial Center has proved that I understand how to place the truth of Spiritualism before the public. Never before in the history of Spiritualism was the subject given such wide publicity as I gave it with my own money in my extensive newspaper advertising campaign.

When you consider what the Stead Center has done thus far, and will continue to do, I know that you will endorse my statement that there are certain sound principles that must be followed, and that will be carried out in making this magazine of ours a success for our truth. My conception of success is woven around the results we shall achieve in promoting Spiritualistic Truth. Therefore, we became an educational organization. In order to achieve this success, we must observe certain definite principles of

publishing and business, so that each year we shall be able to reach a still greater number of men and women and carry to them the truths of immortality.

We are taught from the other side of life that only as we put forth the effort do we attract assistance. We know that we shall be guided, that we shall be helped, but only in proportion as we put forth the effort. It is for us to do our part if we expect the unseen world to come to our assistance.

We must observe the experience of others. We must take into account the principles that have been demonstrated or we would go aimlessly through meaningless experiments. We can not afford to lose. Our concern is not our dollars, but the success of spreading the gospel of Spiritualism. Therefore, if we achieve that measure of success, we shall have had the satisfaction of making our money do its part of this essential work.

If we believe in the law of attraction--and we must believe in it if we believe in anything--if we believe in the law of compensation, which is another expression of the law of attraction, then we must believe that it is impossible for us to use some of our dollars for this propaganda without being compensated by natural law. As truly as we put our money back of this work, we are going to attract greater success. This is natural law. It would be impossible for us as individuals to put fifty dollars, or a hundred dollars, or one thousand dollars, or ten thousand dollars, or any other sum back of this educational work without attracting to ourselves a degree of material success in some direction that would more than compensate us for what we have done.

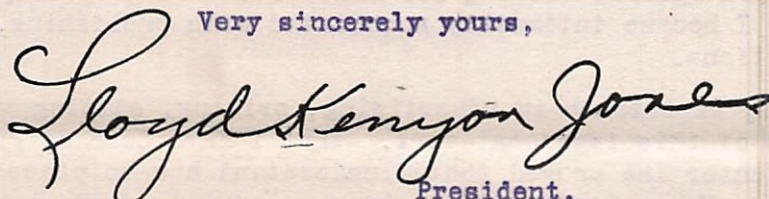
Under the plan upon which THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION will proceed, you as a member would have your rightful voice in the conduct of the affairs of this organization. Each membership you hold, representing a dollar of your contribution, would entitle you to one vote at all regular and special meetings of the members. These meetings will determine the policy and select the directors who will have charge of the work. Consequently, I am asking you to become one of the governing factors in this work.

I am sure that when you have read the accompanying booklet, you will decide to send just as much money as you can spare--just as much each month for the first year as it would be possible for you to put back of this work. I am sure you will see that the plan is sound, and the policy safe and sane, and that you are more justified in coming to the support of this movement than you have been in any expenditure or investment you have ever made in your life.

As this work grows and as this magazine reaches all corners of America, you will feel a sense of pride in the realization that you are part and parcel of the promotion of this great truth. Therefore, I shall expect a prompt answer, and place in conjunction with this letter, a membership contribution form that I know you will fill out and mail with your initial remittance.

You may make the remittance payable to me or to the Spiritualistic Educational Association--just as you wish. But let it come forward for the good of the cause, without any loss of time.

Very sincerely yours,



President,

THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION

Membership Form

The Spiritualistic Educational Association

**(An Illinois Corporation)
For Cash and Installments**

Date:

**Mr. Lloyd Kenyon Jones
981-989 Rand, McNally Bldg.,
538 South Clark Street
CHICAGO, ILLINOIS**

Dear Mr. Jones:

Enclosed find \$_____ for which send me a Certificate of Membership of The Spiritualistic Educational Association, each Membership being \$1.00.

Enclosed find \$_____ toward _____ Memberships of The Spiritualistic Educational Association at \$1.00 for each Membership, like monthly remittances to be sent until the above number of Memberships has been taken up. If I cannot continue for any reason, you are to send me a Certificate for the number of Memberships I am entitled to at \$1.00 each.

Yours truly,

Name _____

Street No.
or R. F. D. _____

City _____

State _____

Remittances May be Made Out in the Name of The Spiritualistic Educational Association or L. K. Jones, as you wish.

*Let Us
Start
at the
Beginning*

Let Us Start at the Beginning

We are launching a monthly magazine. This magazine will be devoted exclusively to the subject of SPIRITUALISM.

The purpose back of it is PROPAGANDA. It is to promote interest in, and knowledge pertaining to, Spiritualistic Truth.

During the past several years, different monthly periodicals have devoted considerable space to Spiritualism. In the past year, many magazines have contained Spiritualistic articles. Among the more prominent may be mentioned the Cosmopolitan, the Metropolitan, the American, Hearst's, The Literary Digest, The Woman's Home Companion, The Ladies' Home Journal and the Pictorial Review. These are magazines of very large circulation.

In addition to the publicity that has been given to Spiritualism in the magazines, there has been the widespread and growing publicity of the newspapers. Every large daily newspaper in the United States has contained more or less feature and news matter pertaining to the subject of Spiritualism.

Sir Arthur Conan Doyle has syndicated many interesting articles along this line that have been published by a large number of the leading daily and Sunday newspapers of America.

While this interest has increased since the close of the war, it is a noteworthy fact that the war has not answered for the American interest in Spiritualism as

it may have done for the interest displayed in England and different countries of continental Europe.

Hampton's Magazine, which ceased publication several years ago, contained articles on Spiritualism in nearly every issue.

There are certain features of this growing interest in Spiritualism that merit your sincerest consideration. As these points are presented to you, I am sure that you will see the special need of a magazine such as we are starting.

Increasing Interest in Spiritualism

Since the days of the Fox Sisters, Spiritualism has undergone a most decided evolution.

About twenty-five years ago, the study of psychic subjects began to be popular. This study was not confined to communication, but embraced telepathy, healing, hypnotism, and a great variety of psychic manifestations. All of this interest undoubtedly was building the foundation upon which the more recent investigations and studies have been based.

In America, the subject began to attract wide attention before the United States entered the world-war. Consequently, it can not be charged that the interest in Spiritualism that is in evidence throughout America can be attributed to the losses sustained by this country in the conflict.

When we consider that the deaths due to influenza, during the winter of 1918-1919, far exceeded the deaths due to the war—so far as America was concerned—we might say that the epidemic of influenza was more responsible than the war for this increased

interest in Spiritualism. If we go back to a period of two years preceding this epidemic, and preceding our entrance into the war, we shall find that the interest in the study of Spiritualism was increasing.

Even these views of the subject do not give us the striking refinements of this new interest in this subject. We find, upon inquiry, that in many of the denominational churches, spirit communication is discussed from the pulpits, and while in some instances the discussion is planned to discourage investigation, in many other cases it sanctions such investigation. We have in our possession ample evidence that many ministers of the gospel are sincere students of Spiritualism—that they advocate it among their congregations and preach it in their pulpits. We have evidence that the clergy interested is not confined to any one denomination, but includes many denominations.

The charge frequently is made that the persons most interested in spirit communication are the ignorant and the unsuccessful. An insight into the true situation will set aside these theories. In substantiation of this claim, we submit the following facts, based upon our own observation and records:

Some of the most prominent business men and professional men and women in the United States are proclaiming their interest and belief in spirit communication and guidance. The medical fraternity especially has come to view Spiritualism as an important source of assistance in the science and art of healing. As truly as medical doctors have turned their thoughts toward the spiritual on the one hand, or the scientific on the other, they have become more

and more impressed with the possibilities presented by a better understanding of Spiritualism.

In these pioneer days, a great number of the highest type men and women who are proclaiming and proving their interest in spirit communication, are still affiliated with different denominations. This interest is shown especially among Unitarians, Universalists, Episcopalians, Presbyterians, Congregationalists, Roman Catholics and members of the Jewish faith. While interest has also been shown among members of other sects, the greatest interest has been evinced in those denominations above enumerated.

Consideration of these facts must lead us to a conclusion, and that conclusion may be expressed in the following words:

Spiritualism is growing not so much as a separate belief, but as an illumination touching all other creeds. This is natural inasmuch as all religion is founded on the spiritual. Perhaps it is too early in the progress of Spiritualism to predict what effect it will have upon orthodoxy, or what form it eventually will take among the established religions.

This Interest is Three-fold

Those persons who have experienced personal losses through the change called death, naturally look upon Spiritualism from the religious point of view. Spiritualism is attracting attention, however, not only as a religion, but as a science and a philosophy.

It is this three-fold interest that is responsible for the rapid progress that Spiritualism is recording.

Many prominent scientists, who represent the various branches of scientific progress, have come out

openly in favor of Spiritualism. Professors in the universities and colleges are showing growing interest in this subject. Students in the different walks of life, who are concerned more with the philosophy, are finding in the teachings of Spiritualism the most wholesome truths pertaining to the subject of life and the duties of living.

Inasmuch as Spiritualism pertains to religion, to science and to philosophy, because they are all branches of the same root, it follows that the presentation of the subject through the pages of our magazine must observe these three branches of thought and study.

The Field for Our Magazine

Going back a period of several years, I shall now point out to you the precedent that has a direct bearing upon the reason for launching our monthly magazine.

In the year 1896, during which time I was engaged in public hypnotic work, I began to contribute articles to the "Hypnotic Magazine," published by Mr. Sydney Flower in Chicago. In 1900, I became associated with Mr. Flower, whose magazine had become "The Journal of Medical Hypnotism," and then "Suggestive Therapeutics." While this periodical was published under the latter name, we started the "Journal of Magnetism," of which I was editor. Early in 1901, the "Journal of Magnetism" absorbed the circulation of "Suggestive Therapeutics," and our combined circulation was about 40,000.

Following about the second issue of the consolidation, the "New Thought Magazine" was launched,

and it took over the subscription list of the "Journal of Magnetism." At this time I severed my connection with that publishing house, and prevailed upon my friend, Mr. William Walker Atkinson, to concern himself in the newly established New Thought Magazine. Mr. Atkinson became the editor, and after a few months this publication was moved to New York City, and the magazine was advertised extensively through the public prints.

Mrs. Ella Wheeler Wilcox became associate editor. Within a few months, as a result of extensive advertising and proving conclusively the great interest then evinced toward psychic subjects, "New Thought" attained a paid circulation of 240,000 copies.

Bear in mind that throughout this time, the subject of New Thought had never been given five per cent. of the publicity that has been given to Spiritualism. New Thought, as a creed, did not represent any set principles of belief. It included Spiritualism, and all branches of telepathy, hypnotism, healing, the exercise of will-power and a great variety of beliefs and theories. New Thought was, and still is, chiefly an open arena for persons who are not affiliated with orthodox churches.

The interest in Spiritualism has so far transcended the interest in New Thought ideas, that today there are many times as many Spiritualists as there are New Thought advocates. This is true because the preponderance of opinion in New Thought has been, and is, Spiritualistic. Students are finding in Spiritualism the explanations for the various phenomena that formerly were grouped together under the style

and title of "New Thought." Remove that which is spiritual from any of these philosophies and religions, and there is nothing left but a framework, and that framework is incomplete.

I mention these facts because I have had a quarter-of-a-century of experience in the progress of the New Thought movement and of Spiritualism and not because my ideas are antagonistic to New Thought or to anything else. I have viewed this progress not like an outsider, but from the inside—qualified by long acquaintance with the leaders in these various branches of Philosophical Thought. Consequently, I think that most persons who read this booklet will agree with me when I say that the interest manifested today in Spiritualism is by far greater than the interest of twenty years ago in the New Thought idea.

The Duty of Centralized Publicity

SPIRITUALISM represents the largest field of thought that remains almost uncovered by periodicals. There are a few publications devoted to Spiritualism, and these periodicals have been successful.

A periodical, to obtain the greatest success, must not be the mouthpiece of any association. It must deal fairly with all existing associations, imposing no unreasonable obligations upon them and looking only for the best there is in them.

But the magazine that is going to do the greatest good for Spiritualism must reach the thousands, the hundreds of thousands, and eventually the MILLIONS, who are just beginning or are still to become interested in this subject.

A magazine that succeeds must take into consideration the religious, the scientific and the philosophical, and must maintain the broadest tolerance toward all existing religions.

Without a policy of this breadth, its success would be minimized. If we believe in Spiritualism, we then owe to the truth in which we believe a debt of gratitude and co-operation. That debt imposes upon us the requirements of taking a breadth of view that will not close the door against any human being who wishes to become acquainted with the truths and teachings of Spiritualism.

This magazine, which we are launching, sets itself to the task of accomplishing these ends. In bringing about these results, this publication automatically would provide a central source of information that would be of tremendous value to magazines and newspapers. In a liberal measure, this magazine would serve a field for Spiritualistic Thought very much as The Literary Digest serves in the current thought of the American press.

However, our magazine must go beyond this realm of review and comment, and must place before students a wealth of material relative to the phenomena and their meaning. It must, at the same time, present the philosophy, and beyond that it must serve in helping to bring together groups of persons who are interested in Spiritualism.

This magazine must do its duty in publicity and in organization work. It must assist those established organizations in their own progress. These things must be accomplished, and can be accomplished, with the proper circulation. This circulation, in turn,

must be brought about, aided, fostered and nourished by extensive advertising and intensive circulation plans.

The time has come when a magazine of this character is in demand. As propaganda of Spiritualism, this magazine will meet a definite purpose, which purpose is dictated by the conditions which I have enumerated thus far in this discussion.

I now shall turn from this view of the subject to what we may term the mechanism that will accomplish the results we seek to attain.

Meeting the Publishing Requirements

Precisely as we would be obliged to consult a competent architect and an experienced contractor if we were to erect a large building, so must we consider the mechanism through which this propaganda will be conducted.

In turning to you with the request that you do your part of this work, and not knowing the extent of your familiarity with publishing, I deem it advisable to give you an insight into the plans and methods which we shall employ in bringing this magazine not only to a working reality, but to a splendid success for the cause of Spiritualism.

Publishing, as one of the recognized divisions of business, consists of many specialized branches. It is not necessary that we become familiar with all of the branches of publishing, but it is advisable that we have a grasp on the subject of those branches of publishing that pertain to the success we wish to achieve for our truth.

In the first place, it is our right to know that publishing can be made successful, for the reason that if we are unsuccessful, we can not serve Spiritualism through this propaganda which we plan. If we publish a magazine on a basis that will mean continuous loss of revenue, it follows that our efforts then could be measured, first, by the amount of contributions we should receive, and second, by reaching that period of expenditures where we no longer could bear up under the drain. If we are to serve Spiritualism, which is our sole purpose in the establishment of this organization, then it does concern us that we make the publishing end of our business a pattern that has proved successful in the field of publishing.

Many years ago, I was acquainted and associated in business with a man who had been a boyhood friend of Mr. Frank A. Munsey, the widely known publisher. In fact, this man had been associated with Mr. Munsey in the early days of "The Golden Argosy," which was Mr. Munsey's first publishing venture. For a period of several years, I sold quite a number of short stories to the Frank A. Munsey Co., and became acquainted with different members of the Munsey organization. Consequently, I may feel a sentimental interest in using the Munsey publications as an illustration of the upbuilding of the publishing business and the exemplification of certain publishing principles which we must observe.

I shall not go into any of the details of the early struggles of Mr. Munsey with the "Argosy," except to make certain quotations from a booklet from Mr. Munsey's pen. This booklet is entitled, "The Story of the Founding and Development of The Munsey

Publishing-house, as Told by Mr. Munsey on Its Twenty-Fifth Anniversary." This booklet was issued in 1907.

After many trials and tribulations, Mr. Munsey discovered a certain fundamental principle that pertains to nearly any business. It was this:

"MANY GOOD THINGS NEVER GET STARTED. THEY DIE IN THE CHRYSALIS STAGE OF DISCUSSION!"

In other words, Mr. Munsey was convinced of the fact that the thing to do is to GO AHEAD! Theorizing gets no person anywhere except to land him in failure.

Now, the "Argosy" was a juvenile publication. This meant that the boys and girls who read the "Argosy" soon outgrew that class of literature and began to subscribe for the magazines intended for adults. It was not until Mr. Munsey made the "Argosy" an adult publication that he began to succeed. And he deduced another very important publishing principle, which we shall bear in mind and which may be stated as follows:

"RENEWALS OF SUBSCRIPTIONS, DETERMINE THE SUCCESS OF ANY PUBLICATION."

This is a very important principle, because if we should find that only a small percentage of our subscribers renew their subscriptions, then we would be put to an expense of getting new subscribers, and at the same time would be losing so many old ones, our propaganda work would suffer.

But it has been demonstrated time and time again that class publications, meaning those devoted

to single subjects, have a very large percentage of renewals. I have been told by publishers of class periodicals that their renewals of subscriptions run as high as ninety-seven per cent.

We know that the interest in Spiritualism is such that if we give those interested persons a magazine of merit, the majority of them will renew their subscriptions. This is important to us because it means that our propaganda will expand, and that the work we do in the beginning becomes a foundation that will not crumble.

These are points that we must know before we start, or of what value would our efforts be? If we would be tearing down as fast as we build, then we could not carry the truths of Spiritualism to any considerable number of persons. We have a right to inquire into the possibilities of the result of our efforts. If we inquire into our own feelings regarding Spiritualism, then we must come to the conclusion that the subject is of such interest, each of us as individuals would continue to subscribe to this magazine, that we would tell our friends about it, and that we would be adding always to the depth and strength of the foundation.

It is interesting to us to know that Mr. Munsey has demonstrated these principles as existing even in the field of literary magazines.

While the "Argosy" was still a juvenile publication, Mr. Munsey started his advertising. He spent about ten thousand dollars, and so flattering were the results, in the following five months he spent ninety-five thousand dollars in advertising the "Argosy."

Mr. Munsey proved that advertising is necessary in making a magazine pay.

Many daily newspaper publishers also have demonstrated the fact that it pays to advertise their newspapers. We pick up a copy of "The Chicago Daily Tribune," and in it we find a full-page advertisement of "The Sunday Herald-Examiner," a rival Chicago newspaper. We pick up a copy of "The Herald-Examiner," and we find a full-page announcement of "The Chicago Daily News." We look upon the billboards throughout the city and we see announcements of the different newspapers.

Therefore, this principle of advertising a publication is one that is thoroughly recognized and well-established. It was proved conclusively in the case of "New Thought," and it has become one of our recognized principles of spreading our propaganda.

The Necessity of Capable Organization

Important as advertising admittedly is, we must recognize the fact that advertising does not explain all of the problems of publishing.

When Mr. Munsey began building up an organization that included many capable men, his success became more pronounced.

If we neglect the business side of our work, then that work is going to fail. If that work fails, our object of spreading the truth of Spiritualism also has failed. If it is necessary for other publishers to build up a strong, efficient organization, it must be part of our policy to do likewise.

Inasmuch as I am coming to you for support, the nature of which I shall explain later, I feel in duty

bound to explain to you these publishing requirements, because if we ignore them, we can not do the work for Spiritualism which we wish to do. With propaganda as our object, we must respect the mechanism that makes it possible.

Now I am going to take certain figures from Mr. Munsey's booklet, which, as I told you, was published in 1907. I wish you to see in definite numerals just what was accomplished by the Frank A. Munsey Co. through advertising this periodical and through forming an organization of competent, experienced persons. These figures, of course, end with 1907 because that is as far as our data will carry us. But I understand that since that time the Frank A. Munsey Co. has attained its real success. These figures represent the net income of that business. These first figures, covering a period of eleven years, show the net profit of the "Argosy."

1897.....	\$ 14,587.17
1898.....	21,252.35
1899.....	22,269.01
1900.....	34,400.51
1901.....	68,693.08
1902.....	124,903.41
1903.....	180,634.96
1904.....	237,328.89
1905.....	248,729.75
1906.....	268,845.27
1907.....	300,000.00
<hr/>	
Total.....	\$1,521,644.40

The second table, covering a period of fourteen

years, pertains to the Frank A. Munsey Co. as a whole:

1894.....	\$ 69,423.71
1895.....	172,405.58
1896.....	249,647.91
1897.....	326,276.32
1898.....	382,805.70
1899.....	473,928.98
1900.....	535,004.81
1901.....	681,315.90
1902.....	753,441.18
1903.....	912,475.23
1904.....	952,153.55
1905.....	1,014,008.73
1906.....	1,058,018.10
1907.....	1,200,000.00
Total.....	<hr/> \$8,780,905.70

Another Notable Example

I might take as illustrations, many of the great publishing houses of the United States, such as the Curtis Publishing Co. of Philadelphia, Street & Smith of New York, the Hearst publications, etc., and I might also include the publishing corporations that are back of the many successful daily newspapers.

I do not wish to make this part of my explanation too extensive because it is my purpose to simply point out certain principles that we must observe. Therefore, I shall take another illustration, which is that of "Successful Farming" of Des Moines, Iowa.

This agricultural monthly magazine has a circulation of over 800,000, and most of this growth is repre-

sented by the success of the past ten years, and it was due to extensive advertising and intensive circulation plans. If "Successful Farming" had not retained its subscribers, it could not have grown as it has grown. The building owned and occupied by "Successful Farming" in Des Moines, Iowa, is a very large, beautiful and thoroughly equipped publishing house, employing several hundred persons. Some issues of "Successful Farming" contain more than 150 pages.

The most important point relative to "Successful Farming" which I wish to bring out is this:

The subscription price is 25c a year. I believe that the white paper alone required in filling a year's subscription costs about 70c. Therefore, it follows that there must be a considerable deficit in the cost of production. This deficit is made up by the advertising patronage given to "Successful Farming." Not only is the deficit made good, but a considerable profit is realized in addition.

The reason I use "Successful Farming" as an illustration is this:

First, as a magazine grows in circulation, it realizes a considerable revenue from the sale of advertising space;

Second, its subscriptions constitute its principal good-will;

Third, the renewal of those subscriptions not only keeps the publication on a sound foundation, but permits of expansion.

What these Principles Mean to us

These same principles, I believe, are very important to us for the following reasons:

First, as a class publication, we may expect a large percentage of subscription renewals, which will give us a solid foundation;

Second, as our circulation grows, we may anticipate considerable advertising patronage, depending upon our own ability to organize an advertising department;

Third, by charging a subscription price of two dollars a year, we shall meet all of the expenses of filling the subscriptions out of the money received for that subscription;

Fourth, the revenue that we may expect from advertising—meaning the sale of our own advertising space—will provide means for further expansion in the conduct of our propaganda. The class of advertising we can secure would be known as general publicity advertising, such as that put out by the clothing houses, the food manufacturers, the hardware specialty companies, etc. Thus, by observing the rules of publishing progress, we would place ourselves in position where we would attract revenue from many sources, and that revenue would permit us to expand our propaganda and carry our truth to just so many more thousands of persons.

But there is another important aspect in making our magazine a solid publishing business, and that view may be summed up as follows:

In going to our friends for co-operation and support, we would be obliged to ask that support only up to the time that our own revenue would permit us to go ahead on our own foundation and expand our work in the promotion of the truths of Spiritualism. If we did not observe these principles of publishing,

then we would publish at a great loss, or at least at a loss sufficient to handicap us; and the propaganda which we have in view would fail because of our own lack of business sense.

I am sure you will see that we must so conduct our organization as to make it solid and progressive, because otherwise we always should be in the position of a more or less charitable organization that could succeed only so long as the voluntary contributions poured in. While universities are made possible only through this system of continued contributions, let us remember that the university receives almost equal consideration from all the denominations. Therefore, the field for securing such contributions is limitless. Within the denominations themselves, colleges are maintained because many established churches pledge certain definite support.

Let us bear in mind that at this time, Spiritualism is not in that position. It is not organized as thoroughly as the other denominations. It is not in position to pledge such support. Consequently, in our work we would be deprived of those conditions existing among the Methodists, Baptists and the other church organizations.

Knowing that we lack this source of support, it becomes more and more imperative for us to put the publication of this magazine on a basis where it can look after its own expansion in carrying on this propaganda after it has reached a certain point in circulation.

Unless I can come to you and give good, sound reasons for believing that we can place this magazine where it will supply its own force in the course of a

few years at the longest, then I would not expect your support in the beginning because you would see only the hopelessness of the plan. But I do believe, from my experience in publishing, that after we have a circulation of 100,000, we then can produce sufficient revenue to carry on advertising and circulation plans, and thereby add to our circulation, which means the spread of our truth.

I am convinced that by observing these established principles of publishing, it will not take long before we reach that point where we no longer need to ask support, and where every person who comes in at the beginning will have the satisfaction and pride of knowing that we have built on a solid foundation, and that we are serving our truth by making use of established business principles.

Our Initial Plans of Propaganda

We demonstrated conclusively in the advertising we conducted for THE WILLIAM T. STEAD MEMORIAL CENTER, that the quickest and most economical way of reaching persons interested in Spiritualism was to advertise.

The work done for the Stead Center presents many parallels that are of value to us in launching this magazine. The Stead Center does not publish any magazine but it has published "GOD'S WORLD," the "TABLE-TOP" VOLUMES, and the MONTHLY ORIENTAL LESSONS.

We started out January 12, 1919, with full page advertisements in the New York Sunday World and the St. Louis Sunday Post-Dispatch. And for the next four months we carried advertisements—rang-

ing from a little better than a third of a page to a full page—in most of the largest Sunday newspapers from Denver to Boston and from Duluth to New Orleans.

As a result, we secured nearly 100,000 names of interested persons, and all of these persons will be approached for subscriptions to our magazine. We reached this large number of men and women quickly, because we went before the public and therefore attracted those who were interested. Many thousands of those who inquired were not Spiritualists, but have since become Spiritualists.

It is our purpose to follow a similar plan in the propaganda work of this magazine. We purpose to carry advertisements not only in Sunday newspapers, but in the larger afternoon papers, as well as in the larger monthly magazines, and particularly those that have been publishing articles pertaining to Spiritualism. In this manner we shall reach the present Spiritualists as well as those who are becoming interested in Spiritualism.

We also demonstrated in the work of the Stead Center, that many names of interested persons were sent to us by our friends. And the same thing will occur in advertising our magazine.

We also demonstrated in the Stead Center that it was possible to produce revenue for expansion—but not as rapidly as we believe we can produce it in this magazine, which is our principal reason for establishing a magazine for the promotion of Spiritualistic Truth.

Propaganda Advantages of a Magazine

A magazine represents certain advantages in

propaganda that can not be met by the publication of books. The principal reason why this is true is to be found in the fact that the magazine comes into the home every month. A book presents a single line of argument, while the magazine takes all angles of argument and interest. Consequently a magazine can reach more persons than can be reached by books on the basis of presenting the great variety of viewpoints pertaining to Spiritualism.

There is another feature that endorses the magazine as a better plan of propaganda. In the sale of "God's World," we were always put to a greater expense in selling each book than the sum we received for it. It is true that those who bought "God's World" also bought our "Table-tops," and this made possible the reducing of the deficit. But where we go to our friends under the plan upon which we are founding this magazine, we secure from them the sums required for the original advertising. This is not any set sum, as I shall illustrate:

If we have only \$10,000 with which to advertise, then our expansion in this propaganda work would be determined by what this ten thousand dollars can do. If we have \$50,000, we can accomplish just so much more. If the expenditure of \$50,000 would give us fifty thousand subscribers, we know that we can look for renewals of subscriptions of at least forty-five thousand of that number. We know that the sums received from subscriptions will pay the cost of filling those subscriptions. We know that a magazine with 50,000 circulation could be printed on a rotary press, and that the cost for each thousand copies would be no greater on a basis of 64 pages for

50,000 circulation than it would be for 32 pages with 10,000 circulation. This would give us new funds for advertising and expanding our propaganda work.

I mention these facts so that you will see that lacking the source of constant contributions, such as the established denominations have, we are placing ourselves in a position where we can create conditions that will help us carry our truth to just so many more persons.

As our circulation grows, we shall receive more revenue for our advertising space and sell more pages. Therefore, we shall have a greater income for the conduct of this propaganda. This is important because every year, with this widespread and growing publicity relative to Spiritualism, many more thousands of men and women are becoming interested in Spiritualism. Each year that we advertise, we are reaching thousands who have become interested since our advertising of the year before. In time we shall create greater interest through the medium of our magazine as our chief propaganda vehicle, because we are reaching the friends of our truth, and we are reaching newspapers and magazines and increasing their interest in the subject of Spiritualism.

When we consider that "New Thought" attained a circulation of 240,000, have we not reasons for believing that we can double this, or quadruple it, in view of the great interest in Spiritualism?

Think of the vast amount of good we can do for our truth if we can accomplish these ends!

Observing the principles that have become thoroughly established in publishing, and adopting and pursuing other recognized business principles, we can

overcome the present lack of a source of steady contributions by building up a magazine that will create its own revenue. Therefore, all we are asked to do in the beginning is to set the wheels in motion, and have the satisfaction of realizing our ambitions in carrying Spiritualistic Truth to many thousands, and we hope hundreds of thousands of men and women, who would be glad to know this truth if they could find the source of dependable information.

We are serving that in which we believe, while organizing our propaganda efforts in a manner that will insure the continuous expansion of this work, so that we may continue to reach a larger and a larger number. I feel that these plans are practicable and worthy, and that by pursuing them carefully and consistently, we shall be able to do for our truth what could not be done under existing conditions upon the basis of prolonged contributions.

Our Plan of Procedure

With the explanations that I have placed before you so as to give you a working basis for appreciating what this propaganda means and what it may accomplish, I shall now outline for your consideration and action, the plan upon which we shall proceed.

We have organized THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION, under the statutes of Illinois, as a corporation not for profit.

Believing that every person who contributes under this plan will feel a sense of pride in building a worthy monument to this truth, we are going to vest the rights of determining the policy of this magazine in the members of THE SPIRITUALISTIC EDUCA-

TIONAL ASSOCIATION, the sole objects of which are educational propaganda pertaining to the religious, the scientific and philosophical aspects of Spiritualism.

You are invited to contribute such sum or sums as you wish, and for each dollar you contribute you will receive one membership in THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION. For each membership you will have one vote at each annual or special meeting of the members, and these meetings of the members will determine the personnel of the directors who will have the conduct of this work in charge. The money received in this manner will be placed in the treasury for the propaganda work which I have outlined.

In view of the fact that all of our expenditures will not fall due at one time, the contributions for memberships may be made in monthly installments, which will enable us to meet our advertising bills. I suggest the following basis of contributions:

\$ 5.00 a month for 12 months or	\$ 60.00
10.00 a month for 12 months or	120.00
15.00 a month for 12 months or	180.00
20.00 a month for 12 months or	240.00
25.00 a month for 12 months or	300.00
40.00 a month for 12 months or	480.00
80.00 a month for 12 months or	960.00

Or the contributions may be made on the following basis:

Any sum that you feel you can spare monthly for

a period of five, six or ten months, or any sums which you may wish to contribute in a lump.

While we are thinking only of progress—of the expansion of our propaganda work—I may mention that in event THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION should be dissolved, the net assets would be pro-rated among the members.

Memberships will be confined to those contributing. If this Association finds, as its work progresses, that it has attained tremendous success, which it hopes with your co-operation to attain, it will be justified in amending its charter to a profit-paying corporation.

Your Prompt Response is Expected

In view of the interest you have in Spiritualism, and of the opportunities now presented to us for the conduct of this propaganda for the spread of Spiritualistic Truth, I ask you to determine without loss of time how much your contribution will be and on what basis it will be made.

I am enclosing a form which I ask you to fill in. Also, accompanying this booklet is a letter that I ask you to read, because it sums up certain important points which I know you will be glad to grasp and understand.

I know that you will be glad to do this, remembering that everything you do now is going to help carry this truth to many more who are hungry for it.

I shall look for, and expect, your prompt response.
Very sincerely yours,

Lloyd Kenyon Jones

President

The Spiritualistic Educational Association
981-989 Rand, McNally Building, CHICAGO, ILLINOIS



533 GRANT PLACE,
CHICAGO, ILLINOIS

Miss L. B. Stephens
1300 Clay St.
Lynchburg, Va.

PERSONAL





The Spiritualistic Educational Association

(AN ILLINOIS CORPORATION)

981-989 RAND, McNALLY BUILDING

538 SOUTH CLARK STREET

CHICAGO, ILLINOIS

Dec. 6, 1919.

Miss L. Stephens,
Lynchburg, Va.

Dear Miss Stephens:-

Will you accept a direct voice in the most important Spiritualistic propaganda that has ever been inaugurated?

I believe you feel that it is not sufficient to simply admit your interest in spiritualism. I believe that it is your wish to be active in the spread of Spiritualistic Truth, and particularly when your activities can be directed along a reasonable channel.

Accompanying this letter is a booklet entitled, "Let Us Start at the Beginning." This booklet tells of the plans and purposes of our new magazine. I am sure that you will read every line and weigh every thought.

So pronounced has become the interest in Spiritualism that, as believers in this truth, we must do our part in spreading this truth. But let us not pause there. The opportunity is now presented to carry on this propaganda in a manner that will insure its success and its expansion. There can be no furtherance of this work unless we can place it on a foundation where its growth is assured.

Each year, tens of thousands of men and women who were not previously interested in Spiritualism, are finding interest in this absorbing topic--in this important study.

We have a big message to carry to the world, and in order to succeed, we must organize our forces in a manner that will make this propaganda not only reasonable, but continuous.

The accompanying booklet explains many points that I shall not attempt to take up in this letter.

For the past twenty-five years, I have been a writer. During that period I contributed stories and feature articles and editorials to many large newspapers and magazines. I did special writing for some of the largest corporations in the United States. Therefore, I became intimately acquainted with publishing, editing and the upbuilding of circulations.

My experience in advertising, writing, editing and publishing fits me to carry on my part of this important work. What I have done as President of the William T. Stead Memorial Center has proved that I understand how to place the truth of Spiritualism before the public. Never before in the history of Spiritualism was the subject given such wide publicity as I gave it with my own money in my extensive newspaper advertising campaign.

When you consider what the Stead Center has done thus far, and will continue to do, I know that you will endorse my statement that there are certain sound principles that must be followed, and that will be carried out in making this magazine of ours a success for our truth. My conception of success is woven around the results we shall achieve in promoting Spiritualistic Truth. Therefore, we became an educational organization. In order to achieve this success, we must observe certain definite principles of

publishing and business, so that each year we shall be able to reach a still greater number of men and women and carry to them the truths of immortality.

We are taught from the other side of life that only as we put forth the effort do we attract assistance. We know that we shall be guided, that we shall be helped, but only in proportion as we put forth the effort. It is for us to do our part if we expect the unseen world to come to our assistance.

We must observe the experience of others. We must take into account the principles that have been demonstrated or we would go aimlessly through meaningless experiments. We can not afford to lose. Our concern is not our dollars, but the success of spreading the gospel of Spiritualism. Therefore, if we achieve that measure of success, we shall have had the satisfaction of making our money do its part of this essential work.

If we believe in the law of attraction--and we must believe in it if we believe in anything--if we believe in the law of compensation, which is another expression of the law of attraction, then we must believe that it is impossible for us to use some of our dollars for this propaganda without being compensated by natural law. As truly as we put our money back of this work, we are going to attract greater success. This is natural law. It would be impossible for us as individuals to put fifty dollars, or a hundred dollars, or one thousand dollars, or ten thousand dollars, or any other sum back of this educational work without attracting to ourselves a degree of material success in some direction that would more than compensate us for what we have done.

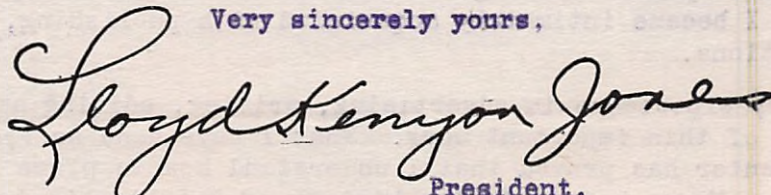
Under the plan upon which THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION will proceed, you as a member would have your rightful voice in the conduct of the affairs of this organization. Each membership you hold, representing a dollar of your contribution, would entitle you to one vote at all regular and special meetings of the members. These meetings will determine the policy and select the directors who will have charge of the work. Consequently, I am asking you to become one of the governing factors in this work.

I am sure that when you have read the accompanying booklet, you will decide to send just as much money as you can spare--just as much each month for the first year as it would be possible for you to put back of this work. I am sure you will see that the plan is sound, and the policy safe and sane, and that you are more justified in coming to the support of this movement than you have been in any expenditure or investment you have ever made in your life.

As this work grows and as this magazine reaches all corners of America, you will feel a sense of pride in the realization that you are part and parcel of the promotion of this great truth. Therefore, I shall expect a prompt answer, and place in conjunction with this letter, a membership contribution form that I know you will fill out and mail with your initial remittance.

You may make the remittance payable to me or to the Spiritualistic Educational Association--just as you wish. But let it come forward for the good of the cause, without any loss of time.

Very sincerely yours,



President,

THE SPIRITUALISTIC EDUCATIONAL ASSOCIATION

Membership Form

The Spiritualistic Educational Association

(An Illinois Corporation)
For Cash and Installments

Date:

Mr. Lloyd Kenyon Jones
981-989 Rand, McNally Bldg.,
538 South Clark Street
CHICAGO, ILLINOIS

Dear Mr. Jones:

Enclosed find \$_____ for which send me a Certificate of Membership of The Spiritualistic Educational Association, each Membership being \$1.00.

Enclosed find \$_____ toward _____ Memberships of The Spiritualistic Educational Association at \$1.00 for each Membership, like monthly remittances to be sent until the above number of Memberships has been taken up. If I cannot continue for any reason, you are to send me a Certificate for the number of Memberships I am entitled to at \$1.00 each.

Yours truly,

Name _____

Street No.
or R. F. D. _____

City _____

State _____

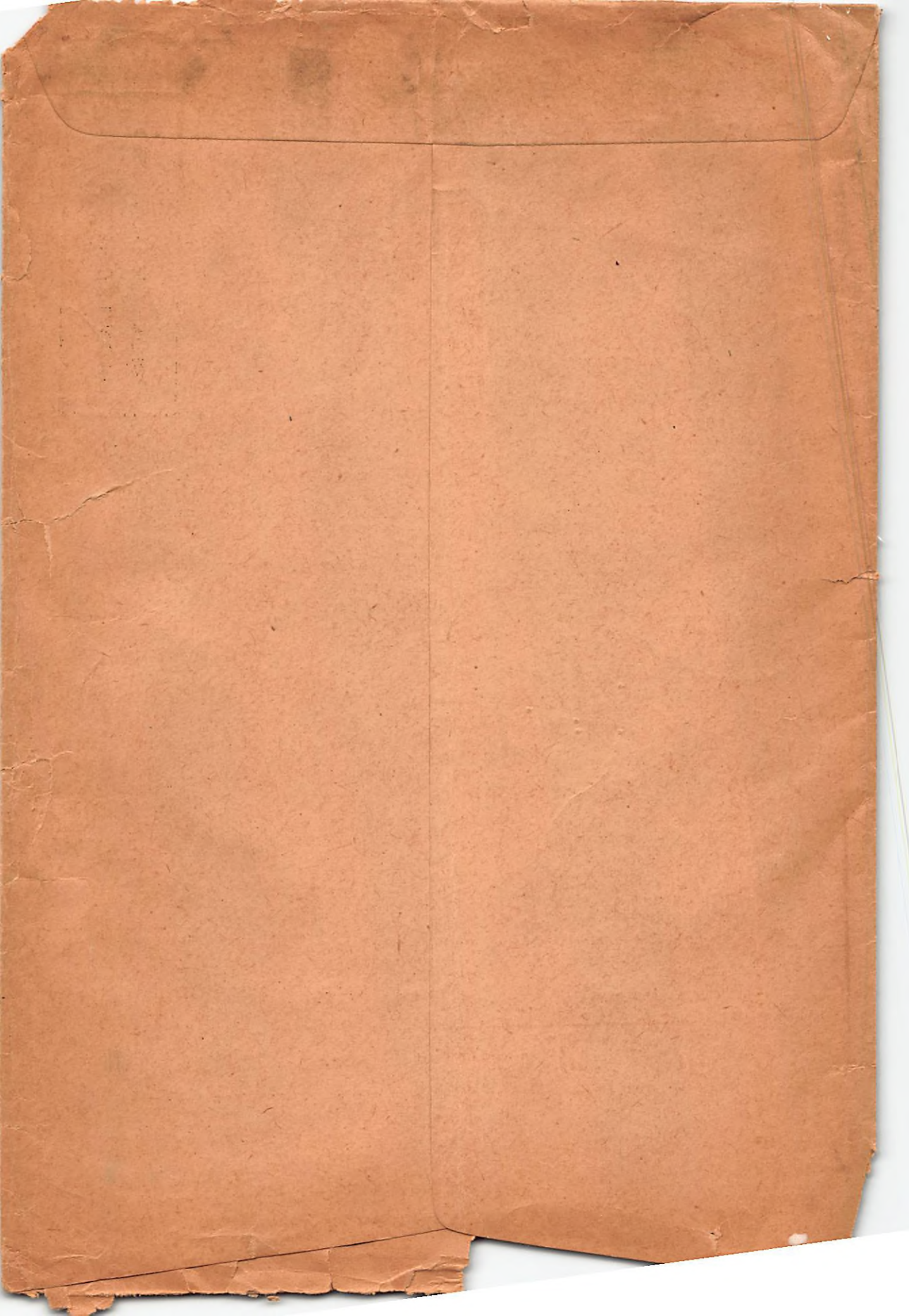
Remittances May be Made Out in the Name of The Spiritualistic Educational Association or L. K. Jones, as you wish.

588 GRANT PLACE,
CHICAGO, ILLINOIS

Personal

Miss Lucy B. Stephens,
1300 Clay St.,
Lynchburg, Va.





NOVEMBER LESSON SHEET

PART I

NOVEMBER, 1919

To Our Friends of the
Stead Center Oriental Class:

Dear Friends:

There is nothing the spirit-world can not do for you, if you will supply the conditions.

To those of the earth-world, this may seem to place an impassable barrier in their paths.

What are these conditions that you must furnish? They are not answered by faith alone, because faith must be supported by activity, by effort. They are not answered by faith plus effort, unsupported, because faith may be great and effort may be misdirected.

You plant a bulb, and see that soil and temperature conditions are favorable for the growing of that particular kind of plant. In time, the bulb begins to awaken. The plant grows from a tender shoot, and becomes larger and stronger. After a time, buds appear, and later these buds blossom into beautiful flowers, having a certain definite texture and color to their petals.

That plant has life and beauty in harmony with the law governing it. Let that law be transgressed and the plant either does not grow at all, or grows improperly.

Sunflowers and orchids are both plants, but the law that governs the growing of one differs from the expression of law governing the growing of the other.

The man skilled in knowledge of plant-life, learns the conditions that affect the successful growing of different flowers. Understanding the law, he complies with that law.

This, you say, you can comprehend. You may add that while the life of the plant, like your own soul, came from God, the plant does not think. It obeys blindly. Unless man's intelligence controlled the cultivation of that plant, it would not grow to as wonderful beauty. This is true, but unless that bulb had within it the right conditions, man's care would avail nothing.

Within you, God placed life -- intelligence, memory. He made you an independent being, and yet, in your independence, you still are answerable to God's Law, because that Law came into being in order to make individual life possible. Remove that Law and the universe itself would fade away.

The conditions to which we refer, therefore, are conditions that are brought about through your own harmony with God's Law. The more you learn, the easier it is to supply the proper conditions.

Let us consider the things of God's Creation -- the greatest things and the smallest things, and out of that contemplation draw a Lesson that may improve our understanding.

Even the smallest thing in existence, the ion, is always working. It never ceases its motions. By multiplying the smallest thing, we have our various materials and our ethereal particles. The sun, the planets, all the suns in the universe, are but multiplications of ions.

Consider, then, the ceaseless activity of these bodies, small and great. None ever pauses. Each is obedient at all times to the expressions of God's Law that govern it. Why should you, a reflection of the Divine Life, buy success and progress at small cost?

If advancement, effort, sincerity, hope, struggle did not prove necessary in progress, then all persons would attain the highest glories instantly. God makes the tiny seed earn its way. He compels the greatest sun to earn its way. It is in this nature that you and all of God's creatures must have being. How could you live in a condition of essential effort and, at the same time, escape the necessity of effort?

Effort alone is of limited value. Man often expends energy of body and mind to attain fruitless results. Only when knowledge steps in, can effort achieve progress.

You say, "I have seen phenomenal success, almost accidental success. I have known of men who wagered their all on the market and reaped fortunes in return."

That much of the story you have seen. If they had earned that right to success at some former period, it came to them as a reward -- as payment that was due them. If they had not earned the right to such material success, then in time they must pay for it in full measure.

Perhaps you complain thus: "Not knowing the past, I can not understand how much I have earned and how great my reward is to be."

That is true, but remember that no individual in all of God's creation is done with earning. None has ever earned all there is to earn. Throughout eternity, there are new achievements to beckon us on.

Then what are the conditions you must supply in order to succeed?

We have shown you that faith is necessary. Each doubt directed to God and the spirit-world is closing the door. Faith is an essential always, and so is work, and so is profiting by past errors. These things are all necessary, but above and beyond them all, is another still greater requirement: Constancy.

The earth-planet never fails to revolve with regularity, and there is sunrise each morning, just as there has been for ages and as there will be for ages to come.

The heavenly bodies swing systematically through the depths of space. Man has discerned but little of their method, but in time he will understand that system better.

In the ion, in the atom, in the molecule, in the cell, in the seed, the world, the sun, the universe in its greatness and in its most finite divisions, there is Constancy always.

And the souls of God's Children, like the particles, and masses of God's nature, must obey the Law of Endless Progression. All things must have Constancy if they are to experience progress.

Success is not a fixed condition. The wealthiest man must pass into spirit. The mightiest city must crumble into dust and be lost in the mold of nature's endless changes. Fame is as fleeting as the most fleecy cloud. All things change, because in progress there can be no fixed condition.

Without this expression of Law that manifests in its ceaseless changes, the poor always would be doomed to poverty, and the lowly always would be downtrodden.

In these ceaseless changes, there are law and order. There is system. The ion and the mightiest star earn their right to evolve. So also must it be with souls.

Out of despair, new hope arises. Out of sorrow comes joy. Out of decay comes life, and out of adversity success proceeds.

As you learn how to administer your possessions properly, be they of the mind or of the purse, you attract the help which the spirit-world is ready at all times to give you.

We, also, must progress as we provide the conditions of progress.

Helping you as you comply with the conditions that harmonize with God's Law, we also gain. To bring you assistance which you have not earned, is out of the question. It is contrary to Law.

Today, you stamp as impossible that which you will accept tomorrow. You have learned something of value. What has taken place to cause you to alter your opinion? You have learned. You have progressed.

You must learn on your own account always. We do not do your thinking for you. We impress you, we set your mind operating along the right channel, as you furnish the conditions. The thought is yours; the assistance is ours. That which your mind is incapable of understanding, we can not put into it.

Instead of being a mere automaton, a chessman, a pawn, moved as we will, you are a dynamic individual, moving only as you learn to move. Provide the conditions through your own learning and your faith and your effort and we can assist you.

If several men push on a wagon that a horse can not start, that wagon will move, and once in motion, the horse can keep it going. It matters not to the men who help what the nature of the load may be. They help. So also we help if you open the way.

Asking us to assist -- or praying to God for assistance -- will aid in providing the conditions. But prayer without effort is unavailing, and prayer for the wrong thing is unavailing. You may wish to ignite a fluid which you believe to be gasoline. If it is water, it will not ignite. Hence, faith may run contrary to natural law. You must have faith in and work in harmony with that which is not contrary to God's Law, and the cumulative result of your understanding enables you to so guide your efforts that they are reasonable.

However, today's honest effort may bring scant success or no success. Constancy of effort, faith and study are imperative. Eliminate constancy and the other elements of your efforts are wanting. They are like a machine minus a bearing, or a cog-wheel minus some of its teeth.

You may say, "For years I have been faithful in my efforts, but I find no reward."

Have you learned your mistakes during those passing years? Are you still doing things in the same old way? Are you forcing money and easy times on persons who continue to whine and ask for more? Are you perpetuating some wrong act or wrong thought? Are you still a slave to some ancient habit?

It is one of man's most common errors to vote himself compliments and rewards, just as it is one of man's chief mistakes to complain. These are harmful conditions. They are insulation that bars all assistance from spirit.

How often have you complained that the work you are obliged to do is disagreeable to you? There is happiness in work well done and there is progress in purposeful effort. There is nothing but a standstill in effortless complaint.

Thus you may realize that mortals rarely supply the conditions that attract help. Likewise they mistake the nature of the assistance the spirit-world can bring them. We can not do your work for you. At best, we can help put you in touch with the opportunities that your own efforts make possible.

If your earth-life measured the limitations, then many of the hardships of earth might be called unjust. Remembering that your earth tenure of life is but a small portion of life and that its purpose is to give you a type of experience you could not gain in spirit, you will see in your failures many much-needed lessons.

This does not mean that you should not succeed on earth. It does not mean that you should sink back into a condition of resignation. It does mean that you should try, and keep on trying, that you should work

and endeavor to learn, that you should master your harmful habits of thought and of body.

The spirit-world expects you to do your best, to admit your mistakes and to keep on trying -- cheerfully -- even when you find small reason to be cheerful.

There is a way out of all error. There is a way out of all physical disability, even though that way be through death's portals. But error may be overcome wholly, or to a considerable degree, in the flesh. Do not think that because you must wait until you are in spirit before a crippled body may be whole again, you must wait until you are in spirit before all error is corrected and all damage repaired.

Your physical body may be an impediment under certain conditions, but that which is of your mind or your morals is of your spirit, and you are a spirit now as much as you ever will be.

Even your body must functionate according to Law. It must have constancy in waste and repair, in the performance of its functions. Let there be a departure from the normal in functioning and there is sickness. Let the functions cease and the change called death will result.

This being true of an instrument of your soul, does it not prove that your soul, your real self, must observe similar conditions?

Let the law of gravity cease to operate just one second and that would prove that this law is not constant. If natural law could cease over the briefest period, it would be a rule and not a law. More than that, if natural law could cease to operate, it would mean chaos.

Observing this universal, this God-given, demand of constancy, do you think that you can become an exception to it without some degree of suffering?

All nature obeys God's Law. Not one moment is there recession from that obedience. But man, feeling apart from nature, takes liberties. He takes chances with his thought and his deeds. Too often, man fancies himself superior to Law -- God's Law.

It should be easier to live in harmony with God's Law than to run contrary to it. In spirit, it is easier. Why should it not be so on earth?

The conditions we need in order to help you are natural conditions. Those which you bring to us ordinarily are not natural; they are contrary to natural..

To you always belongs the decision. Your happiness, your progress, are for you to attract. Viewing Life as we do view it, this should be the easiest of all lessons for you to learn: The more nearly you live in harmony with God's Law, the happier and more successful you must be. Success is not money alone, or position alone, but the working out of your mission. Seek that mission and it will be revealed to you.

Just as we can not give you the conditions necessary for your success and happiness, so is your life your own. The rewards of living that life well, are your rewards. Yours are the gains. If you will not open the way for us to help you, what right have you to complain if you are not helped? It is not our fault. You must learn to not blame your shortcomings, your failures, your disappointments on any one or anything else.

Understanding God's Law better than you understand it, we are glad to help to the fullest measure of the conditions which you supply. In this manner, we are pleased to use our better knowledge and better facilities for God's children. Without those conditions, we are unable to assist.

Therefore, in the degree in which you aspire to be helped, supply the conditions and you will be helped.

THE TEACHERS.

The Wm. T. Stead Memorial Center,
533 Grant Place, Chicago, Illinois.

November Lesson Sheet

PARTS I and II

NOVEMBER, 1919

(Copyright, 1919, Lloyd Kenyon Jones)

Dear Fellow Class Members:

This month's Lesson marks the eighth month these Oriental Lessons have been issued. We are two-thirds of the way along the first year's course. During these months some of our class-members have passed into spirit. Into the lives of others, bereavements have come. Day by day, we are reminded that the earth-expression of life is but a breath in the endless reaches of Eternity.

And so the changes come, the changes that often seem so trivial but which prove momentous to us as their purposes are revealed.

To God, all time is one. To us, the time that has sped can not be recalled. Today is a treasure we should not neglect, and as students we are trying to meet today's problems and learn today's lessons.

I was reading the other evening about recent astronomical discoveries. In the large observatories where the astronomers study the visible material universe by means of photographs, distant suns have been located, the light of which is 200,000 years in reaching the earth! From others the light is 1,000,000 years reaching us!

Light travels 186,300 miles a second. Let us work it out so that we may see the figures, even though we may not comprehend them: In one minute light travels 11,178,000 miles. The light from our sun, which has a mean distance of about 95,000,000 miles from the earth, reaches us in less than $8\frac{1}{2}$ minutes! If the fires of the sun were extinguished suddenly, $8\frac{1}{2}$ minutes later the earth would be dark and begin to freeze.

In one hour, light travels 670,680,000 miles. In 24 hours, it travels 16,096,320,000 miles. In $365\frac{1}{4}$ days, light will travel 5,879,180,880,000 miles. Now, let us pause for breath! That—if my multiplication is correct—is one "light year." Let us multiply that sum by 200,000. We have 1,175,836,176,000,000 statute miles, the distance traveled by light in 200,000 earth years! I don't know what the figures are called when they get that high. But let us put it this way: One trillion, one hundred and seventy-five billion, eight hundred and thirty-six million, one hundred and seventy-six thousand TIMES one million miles!

If we could travel 1,000,000 miles a day (forty times the speed of the earth's revolution on its axis), we would have to travel for 1,175,836,176,000 days, or 3,219,352,373 years to reach that distant star!

We can read the figures, but when we look back to the dim days of childhood, or think of the distance across America, we can not grasp the meaning of these limitless time and space measurements.

And yet, that distant star is no farther removed from God than our own globe. Perhaps there are suns a million "light-years" farther away than those we call the farthest!

If man could perfect a telescope large and powerful enough, then in viewing the image he would see what had taken place in those distant suns two hundred thousand years ago. He does see what occurred in the process of formation of those great stars, many of which are much larger than our own sun.

And so, in spirit, each of us may look back through the memories of the past and see what we did. We shall learn how well we met our duties!

In this mighty universe, where the mustard-seed is no more neglected or forgotten than the greatest star, we are not overlooked.

But now I shall pause to permit our Pastor and Medium, Mrs. Cook, to deliver a few messages to class-members, from loved ones in spirit.

Mr. I. M., Linder Ave., Chicago: Your dear mother and sister come here and say, "We are so glad and so happy for your great and glorious progress in this truth. When we think back to our life in the old country and how we did not understand the blessings that we now have, we are more than

pleased to think we can communicate with you in this way. We are all progressing and you are, too. Remember that nothing is impossible to God and spirit. We try, in our way, to do our part as you yourself are worthy of these great blessings. Tell your dear wife that her dear father is progressing beautifully for the short time he has been in spirit. We are glad that your little son so beautifully overcame his sickness. I know you realize that we helped him. We send you this message with the greatest blessing."

Mrs. Ida B., Crystal St., Chicago: Dear Mother: I hope you will notice this little message in these lessons. I am so anxious that you realize how I have helped you and how I have tried to find a new home for you. I am very glad for the change that you have made. I wish I could impress everybody in this earth-plane, who belongs to us or who belongs in our family, that to be honorable and right is the only way to live. In our sphere in spirit we know of nothing else but honor and harmony and love for one another. If our friends in the earth-plane would learn that lesson, how much happier you would all be. Like attracts like and as you all strive to live right and do just what is right, you will find that the great compensation will come through the natural law. I send you this message with greatest love and affection.—Clara B.

Mrs. W. H. P., New York City: My dear sweet mother: How happy I am to think that I can get so close to you! I believe, dear, the time is coming when dear father and dear grandma will understand this great, wonderful, comforting truth. I am working with all of my friends. I am helping Ralph, too, to understand this truth. We all send our greetings. Many friends are with me here, mother, and they want to be remembered. I know you realize who they all are. I feel that I am so close to you and I want to say to you, mother dear, I liked that little evening gown that you got. I thought you looked so sweet in it. Of course, mother, you look sweet in everything. To think that I had to come to the spirit-world just to bring you back this glorious truth. I already feel more than repaid for my passing. I feel overjoyed. I believe that I now can see the great purpose in coming to this wonderful sphere. At least I know I am beginning to see God's great love and I am one of His great messengers. I hope that you at all times feel my presence, and it is through God's love and law that I come to you daily. With greatest affection and with all my love, I send this message to you, mother dear.—Helen.

Mrs. Alma I., Oshkosh, Wis.: Hello Mumsie: Please try hard to sit for me every day, dear. The kitchen is all right, mumsie, don't worry. I know you feel my presence every day and while you often think, "Why should my only child be taken to the spirit-world," it is all right, because that is God's way and His way is never wrong. I want you to live as close to God as you can, for by living close to Him, through these beautiful studies, you are close to me, and by being close to me you are close to God, because I am close to God. I send loving greetings to dad because he always loves to hear from the kid and the kid loves him, too. I know dad tries in his way to do the best he can. I come home every day and I am so happy. I was with you on your birthday and wish you many happy returns of the day. I hope God will bless you with many useful years on this earth-plane. In studying this great truth you will be happy, and I will be happy too. With great blessings, I am your loving boy, Lester.

Mrs. Alice C., Edwardsburg, Mich.: I hope, mother, that you realize our presence every day. We come and bring all the rest. Papa feels just as we all do, that you should not spend your winter in this climate. We feel you ought to go away just as we have guided you to do in the past, to a little different climate. We feel, though, that you should be greatly encouraged with the healing and guidance that we have been able to bring to you in the last six months. We are greatly encouraged because you are so much better. We all send our message with deepest love to you, mother.—Sweetie and Henry.

Mr. and Mrs. F. S. C., B. Ave., Cedar Rapids, Iowa: Dear mother and dad: I know there are times when you recognize my presence. I want dear mother to realize that she is so much better in every way. We feel the forces are helping her and this development is strengthening her. We are all doing what we can to prove our presence near you, and I believe there are times when you both feel my gentle touch. From mother comes the message, "We all feel from the spirit side of life that you have done all things the right way. To you it sometimes seems a little cloudy. You do not know whether things are right or wrong. That is your human vision, but thank God for these great studies that you and I have together and that you are trying to seek these truths through the higher spheres. We will all be happier when God's children in this earth-plane will understand a little clearer the guidance that we, as God's messengers, give you. When people understand that God has chosen your own loved ones as messengers to guide and help you in your struggles, we will feel much happier. We are always happy to do our duty, for when we do that, it is all out of love that it is done."—Mother and Sonny.

Mr. F. M. S., Nashville, Tenn.: My darling boy: I know you realize each time that you study your dear lessons, that I am with you. You seem to understand that your guides are with you and it makes us very happy. The development and unfoldment that comes to you each day, makes us all very happy, because we know that you are seeking in the right way and you are on the right pathway to better things. Do not in any way feel discouraged with these material misunderstandings, that at present exist around and about you. Right is might, and from the spirit-world we come only in that just, loving way. All we want is the right thing and it is going to come. Be brave. Everything has its season. The fruit can not be enjoyed unless it is ripe. It will soon be ripened for you to enjoy, but mortals do not always understand why they need to go through a great development—perhaps through a great cloud or a storm. Every cloud has a silver lining, and that lining will soon shine for you, my dear. Don't worry.—Mother.

Mrs. R. M. J., Garfield Ave., Chicago: Dear Mamma: I thought I would come through our dear lessons and give you a sweet message and tell you how happy I am to think that I find my avenue so broad and bright. When I look around me and see the people in the earth-plane who never can get any message from their loved ones simply because they can not believe it, I feel sad. They do not seem to understand that God's love does not separate. I want to come through this little message-bearer and tell you of my great happiness and joy to think I can reach you, mother dear. Tell dear papa not to be discouraged. He can not realize how much help I am to him now, but there is a time coming when he will know. I am very happy for the help I can bring to you both.—Your loving daughter, Ellen.

Mr. H. H. W., Montrose Ave., Chicago: My darling husband: Do you know, dear, that I see a little strength has come to your heart? I believe that through the great understanding of God's law and through the great love of the Creator and the strength He gives me to bring to you the spiritual understanding, I can see a great light shining over you now. I am very happy for that. I can see it, of course, a little better than you can, and when I stop to realize that God never separates such a love as ours, I can not help but be happy. You may say, "How can she be happy without being with me?" I am happy because I am never away from you. I am closer to you now than I ever could be in the material. God has a great purpose in all He does and none of us must judge, but we must, through our great development and our great advancement in His light and in His love, learn to be strengthened.—Your loving wife, Nellie.

Mr. R. C. Y., Connors Ave., Detroit, Mich.: Your father and mother wish to greet you through these lessons and to thank you for your interest in these beautiful studies. "We are with you very, very often and we believe that you realize it. We hope that through your great development and understanding of spiritual law, you can and will be strengthened as we wish you to be. It will all come in time. Don't let any material misunderstandings disturb your development. God is all love. We are the messengers and we are all happy in our love for you to guide you the right way.—Your loving parents and friends.

Mr. E. E. A., Brazil, Ind.: My dear boy: I hope you realize my presence and I hope you realize the guidance I bring to you each day. No matter how heavy the clouds seem in a material way, remember that the spiritual strength and the foundation of life that you are trying to develop through a spiritual understanding, is the thing that brings great blessings. My dear boy, I want you always to understand that your material success comes through God's love and law. Keep close to God and your loved ones, and all that belongs to you of material success will come. I am so happy over the studies you are taking up. I have been able to impress you to take them up and I am very happy to think that I could. I hope you realize my loving presence every minute of the day. Other loved ones send greetings to you, my boy.—Your loving mother.

Mr. Jas. N. S., Boston, Mass.: My dear husband and companion: Remember that distance and time mean nothing to us in spirit. Although according to the mortal world I have been in spirit many years, it seems to me like yesterday, for whether you understand it or not, I am always with you to do what I can. It is my great progress to guide the ones that I love. I am very happy in my work in spirit and I know that what God has joined has always been and always shall be. In that beautiful thought and knowledge I am very happy. Try and go on with your great development and study. It makes us all so happy. I try every day to gain enough strength that you might understand my presence, dear.—Your loving wife.

Mr. R. C. F., Cherokee, Kans.: Dear mother and dad: How happy I am to send you the message that in the spirit-world there is no war, but just the same I am glad I did my best to serve my country. I am very happy in my spiritual unfoldment and I am daily trying to teach it to you all. I am with you so very much and we are all with you from the spirit-world. Sister and I come so very often and we are very happy. I want you to know

that I am glad to think you are trying to develop and learn more about God's great, wonderful law. Words can not express my joy. I know you feel my presence at times and I know that I am able to come closer. I know you will see me in time. We realize that the human vision is sometimes not as clear as we would like it to be, but dad, there is a purpose that perhaps God has in that, for could you look into our spiritual condition and see it as I see it, you would not want to fulfill your earthly mission. Life in spirit is so beautiful and so wonderful that I am sure you would want to come right here yourself, but you can not come until God calls, because you have a work to do and there is a great purpose in your being in this earth-plane. But remember, there is no separation and when you are strengthened with that knowledge, you can well go on with your mission on earth until God calls each one to a larger understanding and a clearer vision, where there will be no more misunderstanding and wondering.—From your loving daughter and soldier boy.

The only way we can attract the greatest help from life's spirit-side is to keep IN TUNE with God's Law. This is easy to say, but more difficult to do! TRYING is possible. Why not make the attempt? When we fall into the childish habit of thinking that God created His universe for our express benefit, we become sad. The reason we become sad is because we are wrong. Our egotistical thoughts are at odds with Law.

You know children who say frequently, "Now, look at me!" when they do not put on a show worth looking at. That is baby egotism. Also it is budding egotism. Are these children as much to blame as grown-ups who are ever seeking the spot-light of approval?

Are you wonderful in your own vision? If you think you are, look out for a bump. Are you so much different from other mortals, from all other human beings? If you think you are, beware, because your pride will suffer a set-back!

If you are wealthy, is not your wealth a test that is more rigid than the test of poverty? If you are poor, is not God placing you where you must develop your resourcefulness? If you are ill, is it not your ignorance or carelessness?

It has become a habit of thought with many mortals to believe that there is nothing they can not do if they set their minds to it. Optimism is very splendid, but one who contemplates the majesty of the Great Plan must feel that, with optimism, there should be the seasoning of a little humility.

Contemplation of the universe should not cause us to abase ourselves and say, "What's the use?" If we were of no use, we would not be placed here. A Plan so comprehensive, so vast as that which makes Creation possible, is

not going to neglect any detail, and each of us is a detail of the Great Plan.

Marvelous as the great works may be, the mighty stars still depend upon the smallest particles. The Plan is immeasurable in magnitude and it is beyond our finite comprehension in detail. While we mortals are but pin-points compared with the universe, we are pretty nearly universes compared with electrons and atoms.

Although no mortal should become so important as to feel that the entire Plan rests on his shoulders, every mortal should feel that he fits in with the Plan.

* * * *

In presenting this month's messages to members of the class, I am pleased to state that Mrs. Cook expects to make the Message Department permanent. Shortly, we shall prepare some clear instructions on the questions to be asked and the conditions essential to the receipt of messages. We know that our friends do their best, but if we can assist them, we feel that it is our duty to do so.

Unfortunately, many persons feel bad if the spirit-world does not endorse their opinions. When we assume that attitude, it is equivalent to saying, "This must be my experience. It is what I wish." Alas, for our restricted vision! We sometimes wish that which is worst for us. But we are students, and the business of the student is to learn. If Mrs. Cook and I can help you by passing along to you the instructions we receive, we are glad to do so. Likely this information about securing readings by mail or communications in the seance-room (any seance-room), will be compiled in booklet form.

Our Class is growing and our list of friends is growing. You can see that the time must come (before long, I may add) when Mrs. Cook must place limitations upon her Message Department. Members of the Class then will have first call, and before long, the exclusive right to these messages by mail.

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For the benefit of those who are doing their studying in groups, there follow the subject-divisions for the next four weeks. If you are doing your studying alone, assign yourself some of these subjects:

For the first week following the receipt of these Lessons:

1. Can a request to your guides be unknown to God?
2. What obligations does a prayer place on you?

3. What does a desire attract?
4. When you pray, should you cease personal efforts?
5. What kind of prayers to God can do you more harm than good?
6. Should a promise to God be regarded more lightly than a business debt?
7. Name certain conditions under which you can not expect spirit assistance.
8. Do you think that God will give another chance to anyone who has refused to see his mistakes?
9. How will doubt obstruct assistance from the spirit-world?
10. Is an open deed more forceful than a secret thought?

Subjects for the second week:

11. Could we gain development if our prayers were answered without our effort?
12. How does adversity help us to learn through analysis?
13. If God gave us brains to use, why is it wrong to use them in evil thoughts?
14. If God must have made all poison possible, why should we shun poison?
15. Would you expect to find poison in spirit?
16. Why should those in spirit claim to be happy when we know they were sad on earth?
17. What relationship does happiness bear to knowledge?
18. As we gain in knowledge, could we care to do wrong?
19. Just what is evil?
20. What is goodness?

Subjects for the third week:

21. Why should there be so many occupations on earth that we regard as useless?
 22. What relations do different occupations bear to development?
 23. Why is it wrong to not face a duty?
 24. If war is wrong, why should it be noble to die in battle for one's country?
 25. How can the world, as a whole, earn its way in progression?
 26. What does hatred do to the one who hates?
 27. How does false judgment of others react upon us?
 28. Why can not affection be forced on one?
 29. Should we try to keep on loving those who do not love us?
 30. Name some trusts placed upon us.
- Subjects for the fourth week:

31. Can there be bondage in anything that is demanded of us in experience?

32. Why should God's Law demand that we earn our way?

33. Define the relationship between a seance-room test and doubt of the spirit-world in our every-day lives.

34. Would a highly developed spirit, incarnate, have an easy or hard earth-life?

35. What usually happens to a person's faith when he seeks to test the spirit-world with falsehoods?

36. What standing would a lie have in spirit?

37. What difference is there between demands and aspirations?

38. What is the spirit idea of optimism?

39. Name some of the advantages of meditation.

40. What kind of concentration helps one most?

In preparing your answers, either for discussion in your class, if you belong to one, or for your own study, try to prepare answers that are not restricted to "yes" and "no." The answers are NOT to be mailed to us.

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We have been fortunate in securing some more light aluminum and shall be in position to deliver our standard three-section trumpets, postpaid, for \$3.00.

We are asked frequently if we can secure the voices by possessing and using a trumpet. Only through systematic development can any person learn his or her psychic gifts.

Many persons sit either in the light or the dark, holding the small end of the trumpet to whichever ear one would use most (and that is usually revealed by the way you use the telephone receiver), and in time hear the voices. In the darkness, we are more passive than we are in the light. Usually, results are secured more quickly in the dark than in the light.

Even though one may never develop the voices, the use of a trumpet helps psychic unfoldment. It accustoms a person to get into the right condition.

In using a trumpet as suggested above, do not concentrate upon any particular loved one in spirit. Be happy to hear from any of them. Concentration of this nature acts as a demand. It produces a positive condition and that retards and breaks up the forces that must be built up if one is to secure manifestations.

The demand for these trumpets is becoming heavier as time passes, so if you wish one, our advice to you is to send for it soon.

* * * *

If there is any member of the Oriental Class who has not sent a dollar for the new "Table-top," "The World Next-door," I hope that member sends at once.

This volume is a companion-piece for "God's World."

As a student, you wish every assistance you may have in gaining a better understanding of the facts of spirit.

This means that we must consider God's nature precisely as we consider God's moral law. It is our right to inquire into the electron, into the relationship of ether and matter, but unless we make the inquiry how shall we expect to develop in understanding?

"The World Next-door" will give you food for thought about the electrons from which all ether, matter and energy spring. You can no more lay aside this "Table-top" as having been read than you can lay aside "God's World" and say truthfully, "I don't need to read that book any more; I know everything in it."

Besides this scientific viewpoint, explained in simple, understandable language, this volume contains some most intensely interesting descriptions of different spirit-spheres.

As a student, you NEED "The World Next-door."

* * * *

Perhaps before you receive this Lesson, you will have received my circulars relative to the new magazine, and I am counting on every member of the Oriental Class not only to send two dollars for a subscription, but to get friends to subscribe.

Let us give Spiritualism the publicity it merits and at the same time enjoy this magazine—a very big two dollars' worth, I assure you!

With my best wishes, I am,

Very sincerely yours,

Lloyd Kenyon Jones

Questions and Answers

The Wm. T. Stead Memorial Center Home Study Course

So numerous and important are the questions, this introduction is short. There is this little Bible story for your contemplation. Turn to Luke 7, the 12th verse, and read that and the next three verses: "Now when he came nigh to the gate of the city, behold, there was a dead man carried out, the only son of his mother, and she was a widow: and much people of the city was with her. And when the Lord saw her, he had compassion on her, and said unto her, Weep not. And he came and touched the bier; and they that bare him stood still. And he said, Young man, I say unto thee, Arise. And he that was dead, sat up, and began to speak. And he delivered him to his mother."

The narrative does not say that this ended the funeral. It does not say that this young man, as a mortal, went home with his mother. There the narrative ends—and why?

Christ was a great medium—a voice medium, a healing medium and a materializing medium. The spirit of the son was materialized and the sorrowing mother knew then that there is no parting at death.

The first few of the following questions are asked collectively by our Trenton, N. J., friends:

Question: Can every person develop as a medium in some way?

Answer: Yes, in some form. All persons are instruments of the spirit-world; that is, every person is amenable to impressions and guidance from spirit. This instrumentality of itself is a form of mediumship. But development, followed out patiently, will bring some manifestations to any person. That person may become a medium for himself alone—and not be able to get messages for others. Messages may come symbolically. The mediumship may be in the form of memory of astral travels. All mediumship is not message-bearing or prophetic.

Question: How can animals, especially dogs, show such human love and understanding and not have souls?

Answer: All sentient life depends upon a soul. All animals have life everlasting; therefore, they have souls. Their soul-expression is not as pronounced as that of persons, and their development can not be as high, but there are some stages of progress in which animals seem to have more consideration, kindness and thoughtfulness than some persons. The human being, however, has a duty of greater development and this duty must be fulfilled.

Question: Does every spirit start to develop from the same plane after leaving the body?

Answer: No. Some spirits go to the higher spheres almost at once—because their development places them there. Others begin with the first spirit-sphere and develop slowly.

Question: If the sins of the fathers are visited onto the children unto the third and fourth generations, who must pay for these sins, the children or the fathers?

Answer: These sins were physical in nature—that is, disease taints. While the children suffer the

handicaps of unhealthy bodies, perhaps they develop more rapidly under such handicaps. But the parents, in spirit, must pay in repentance, and likely try to work out the debt by the most loving and patient guidance of those who suffer through their faults.

Question: Where will those persons be placed who live in so-called heathen lands, who know nothing about God or civilization?

Answer: Most of them will start in the first spirit-sphere, and many have to be reincarnated with better opportunities in the flesh before they can develop at all. Among those illiterate, savage folk sometimes are found more highly developed individuals.

Question: Have those in spirit ever told how many planes must be passed in spirit before one reaches the Divine Father?

Answer: In each living creature, the sense of life is the same. Every person has the same sense of individuality—and that is because all are reflections of the Divine Life. Through each of you, God is living His experience. He lives in each, feels what each feels. It is as though there were one great light, and countless mirrors reflecting that light. Therefore, it may be said that the soul of each is with God, and that development means growing nearer our souls. As we do this, we come into a better understanding of what God means. But God is not a person. God lives in all persons and in all things. They are of His Creation; that is, Willed into existence by Him.

Question: Who started all forms and splendor of the Christian church, when Christ was creedless, poor and lowly?

Answer: Man started and has perpetuated these forms and this splendor, and his own interpretation of Christ's teachings. Man has wandered far afield from the humble wholesomeness of the Teacher. Christ said that He brought not peace but the

sword, meaning that He foresaw the wrangling, the hatred, the materialism of this world. And just as churches have become fashion-shows altogether too frequently, and just as men and women take up their formal religion when they enter the churches and lay that pretense of religious sincerity aside when they leave their churches, so may we see why when this world became so engrossed in its passions and desire for material possessions, it came to a purging point. Today it is undergoing a cleansing—foretold in detail in Revelations.

Question: Are all persons gifted with mediumistic gifts?

Answer: All persons are gifted as instruments—and within each must be some slumbering response to mediumship.

Question: What comparison is there between Spiritualism and telepathy?

Answer: Telepathy is much the same as wireless. Thought, being an entity, sets up its own peculiar vibration. This vibration can be detected and interpreted quickly by those in spirit; if not by those on the lower planes, then certainly by those on the higher planes or spheres. It is spirit thought-transmission. Some human beings develop telepathy, but most of the telepathy we know is due to direct thought transmission to mortals by those in spirit. It is possible for direct telepathic transmission to occur between mortals—who may be gifted in that manner. It is similar in this respect to mediumship.

Question: Why is there so much jealousy between mediums?

Answer: This is a deplorable fact. It is a fact, for all that. Likely if mediums had the right support, were cared for by their flocks as ministers are by their congregations, they would not feel the woeful pinch for money. Again, persons who go to seances are crude enough to tell mediums how much better other mediums are. The medium is a sensitive—high-strung, easily upset, and these conditions cause anger, which expresses itself as jealousy. If the public would be more considerate of mediums, and if people would not forever run to this medium and that and mix their forces, perhaps mediums would be more calm and less given to voicing their adverse opinion of their fellow-sufferers.

Question: Why are spirits reincarnated?

Answer: To round out a special era of experience that could not be gained in spirit. This does not mean that earth-experience is the more important. It is not. But it differs from spirit-experience and helps in development. We live here under harsh conditions. We have a few years of this experience and return to spirit, and prepare for another short cycle of earth-experience. When each has received as much earth-experience as that person requires, reincarnation is no longer necessary. Many who have passed into spirit but recently, resent the idea of reincarnation just as much as any mortal could do. The fact that mortals so often are bitter against reincarnation, proves that the life they love is really not earth-life, but spirit-life.

Question: What and where is hell?

Answer: Hell, as taught by some churches, manifestly is an impossibility. The spirit-body is not affected by heat or cold, and is not subject to decomposition. It can not suffer physically. Hell, therefore, is regret—keen memory. It is a term used to signify sorrow for wrong that has been committed. Hell is nothing but a state of mind—but a mental hell should be more dreaded than a phys-

ical hell, because a physical hell would be contrary to Nature—to Law.

Question: Is a public executioner considered a murderer in the sight of God?

Answer: Only in this respect: He kills without premeditation or malice, but as a servant of a very bad system. The executioner is carrying out man's laws, but not God's Law. There must be the same regret felt by the executioner upon entering spirit as the murderer feels—but perhaps not the same terror that most murderers feel.

Question: Are persons born to criminal parents and raised in the same environments as responsible for their earthly lives as those born and raised among Christian surroundings?

Answer: There is not the same responsibility in this sense: Those born among criminal environments are ignorant. Those who should know better, are wilful. But responsibility reaches to every one, and both must work out their own progress. The wrongdoer who knows better, will suffer more mental pain.

Question—Why do we attract children as guides?

Answer—Often for their experience more than ours.

Question—As self-preservation is one expression of God's Law, how can we get away from fear?

Answer—By finding faith in the knowledge that God's Law will protect us as we depend upon it. We know that we shall be inspired to do the necessary things when contingencies arise.

Question—Can we be free moral agents and be governed by circumstance?

Answer—If circumstance of a nature that is not shaping our destinies, controls us, it is because we have not learned how to assert our rights as free moral agents. We have the opportunity of being much more free than we are.

Question—Why does a spirit often give only the first name?

Answer—This is not done always. Sometimes the spirit will say, "This is Uncle Fred," or "This is Grandpa Hughes." Names, being the very vortex of identification, come through the greatest effort—and often are hampered by over-anxiety on the part of a spirit.

Question—Which is the Lord's Day, the real Sabbath?

Answer—Every day is the Lord's Day. We can worship God in our labors. We should rest one day out of seven from a physiological viewpoint.

Question—Is guide and control the same?

Answer—No. Our guides may never control us. A medium may be controlled by a spirit not her guide.

Question—Some years ago, in a circle, my arm began to jerk and I felt I was losing consciousness. Was that a sign I may have been controlled?

Answer—Likely it was.

Question—About eighteen months ago, a medium told me of things that positively would happen in a year. They did not, although they were desired, honestly at the time.

Answer—The medium may have seen what looked probable at the time, and gave you the message as fact.

Question—Through these Teachings, I have learned how to call upon my guides, and it is astonishing how promptly I am answered. Is it true that we can not limit their power?

Answer—There is no limit to what the spirit-world can do for us, if we supply the conditions.

Question—Some time ago, while seated in the living room, the piano began to play, softly. Then my chair began to rock, and I felt very peaceful. Could this have been a manifestation?

Answer—Unquestionably it was, and a very beautiful one.

Question—Would it be likely that, upon developing mediumistic powers, a dog would come to me before I saw the spirits of people?

Answer—This may be true. Why not? If human affection were as true as the affection of dogs for man, it would more nearly approach the spiritual.

Question—What does the spirit-world say about the Virgin Mary?

Answer—That she was a very beautiful character, one fitted to be the mother of a spirit so noble as Christ.

Question—How can I more rapidly overcome my bad habits?

Answer—Growth rarely is rapid. Little by little, one may become better and stronger. By striving constantly to become stronger, your guides will help bring your strength.

Question—Do the spirits influence the weather?

Answer—The weather is regulated by natural law. That the spirits are good weather prophets is beyond question. But weather, like all else, being part of God's universe, is subject to God's will.

Question—When I am in a street car or a theatre, after I arise from a seat, I drop to my knees and feel dazed for a few moments. What is the reason?

Answer—Your guides have been drawing on you.

Question—One night, as I was in a great hurry, a great globe of light sprang up in front of me. I have never seen it since. What was it?

Answer—A light brought by some friend on the other side; perhaps an attempt at materialization or at a vision.

Question—One morning at seven, I heard a friend call me. She was several miles away. At seven that evening, she passed out. I am sure it was her voice.

Answer—It may have been. So near the change, she was likely more in spirit than in the flesh, and there are reasons for believing that many persons, in full health, and during their waking moments, enter spirit. They are in an abstracted mental condition, their friends would say, at such times.

Question—Often I dream of three shades of blue and seem to wear a blue robe and do missionary work. Often in my waking state, I see the same blue.

Answer—Blue is a favorite spirit color. Colors in spirit differ from our colors practically as a living thing differs from a dead one.

Question—I leave my enemies alone. I can not love them. I think God will do the rest.

Answer—It is not easy for mortals to love their enemies; it is reasonable and practicable for them to keep away from those enemies.

Question—Is it necessary to kneel in prayer?

Answer—We pray with our souls, not our bodies. A prayer is as forceful in one bodily posture as another. But—we must not overlook posture entirely. There are some interesting things relative to posture and different thought-processes that the Hindus demonstrated clearly.

Question—I have a dog that becomes very excited when there are knocks or other manifestations.

Answer—Animals often have "the open eye," or psychic vision; particularly dogs and horses.

Question—Often as I go through dark rooms, a light precedes me. I call it my guiding star.

Answer—It is. This light is given to you by some loved one—who is guiding and guarding you.

Question—Waking one night, I could feel a breath on my cheek. I tried to brush it away, but it came again.

Answer—Some loved one was very near you, and you were in the right condition to feel that dear one's presence.

Question—Some years ago, a spirit gave me a message to deliver to some one else. Why was it given to me?

Answer—Because you were psychic. Mediums often have messages given to them, the meaning of which they do not understand.

Question—What is the meaning of raps, heard in the night?

Answer—They may be answers to questions in your mind, or merely manifestations to let you know loved ones are near you.

Question—Why do people come to me to treat them for sickness, and what they believe to be witch-craft?

Answer—Get the witch-craft ideas out of their minds. Let us hope we are beyond the day and age of old Salem! Probably you have healing power.

Question—You state in "Healing Forces" that we shall be healed of ills that are curable. Will not God heal all ills?

Answer—If through an illness we are going to pass over, if the summons home has been issued, then we can not cure that sickness. But if mortals knew better, could supply the right conditions, they would pass over not through sickness, but without it.

Question—How do those in spirit pass to higher spheres, as they progress?

Answer—Progress brings up their vibration—changes the nature of the ethereal particles of the spirit-bodies so that they come into harmony with the ethereal conditions of the higher spheres.

Question—To be awakened suddenly as though some one had kissed me, is that a sign some spirit friend is near?

Answer—Undoubtedly. Many questions of this nature are asked. Therefore, let us remember that seeing lights, or forms, or hearing the voices or rappings, or experiencing these other manifestations that may be classed as psychic, are but evidence that we sense the presence of dear ones in spirit. We must remember that our loved ones are no nearer us than the dear ones of others are close to them,

even though they may never sense the presence of those loved ones. It is not necessary to answer all questions of a psychic nature, because they revert to the same thing, and we must come to an understanding of what is psychic. Try to get more into the philosophy, so that we shall have less sameness in these questions. And if you have asked a question about a manifestation and find it is not answered, it is only because this answer takes care of it. When such a question merits a separate answer, it will be given.

Question: Why is it, that one who has always feared death, loses that fear when a dear one dies?

Answer: The intimacy of the change of death has been brought home, and that dear one, knowing your fear, helps you to overcome it. You begin to sense the truth of spirit life more clearly. There should be no fear of death. Most people fear only the manner of their passing. They are afraid of suffering a thousand times more than they are afraid of death.

Question: Do people always suffer when they die, or are dying?

Answer: No. Many go to sleep and wake up in spirit. We have been told many times that the pain of an ulcerated tooth is as great as the greatest suffering at death, even in horrible deaths. A person may have been ground to shreds beneath the wheels of a train, but the sensory nerves have a limit of pain they can transmit to our minds. Usually a person who has met with so horrible an accident feels little or no pain. When the pain comes, death follows quickly.

Question: When Jesus ascended into heaven, He told His disciples that He would come again. If there is no judgment day, what did He mean?

Answer: Did He not come again? And did Christ not tell the felons on the crosses on either side of Him that they would be in heaven THAT DAY with Him? If progress is a fact, the judgment day is a myth. If natural law is a fact, then changes occur constantly, and are not stored up for one big change at some distant time. The judgment day idea is a heritage of people who "fear God." They say, "Ah, he was a God-fearing man." Give us more "God-loving" men, and we shall have a world more closely approaching the glories of heaven. Judgment day is distrust and fear of God. Truly, we are still as much in the dark ages as in the days when witches were burnt, and men were quartered for petty larceny. That is one way of looking at it, and here is another: We are moving from those darker days. Each day the world is learning something new. Science, which was a felony then, is tolerated now. But until mankind learns what Love of God means, and still talks about hell, the devil, evil spirits and the judgment day, we may refrain from becoming too boastful about the progressive world!

Question: Would it be wrong to sit one evening for slate-writing and the next evening for ouija messages?

Answer: Do not scramble your efforts to develop your psychic powers. Would it be foolish for a student in college to study theology every morning and medicine every afternoon? He would be neither a doctor nor a preacher, but a sad jumble of both!

Question: Should we write letters and enclose them in the Question envelopes?

Answer: Please do not. Write your letters separately, because THE QUESTIONS ARE LEFT IN THE ENVELOPES UNTIL THEY ARE ANSWERED; that is, until the time for answering them has arrived. Now and then we extract a remittance several weeks old. But if we scattered these questions throughout our correspondence, that would cause difficulties. If you find that letters of yours remain unanswered, do not blame us if they have been put into your question envelope. Our correspondence is heavy, and we must put it through certain methodical twists and turns, and the Questions are kept out of all our correspondence channels.

Question: Does an infidel continue to disbelieve after passing into spirit?

Answer: If he is a bright, alert person, he will soon see his error. If he is not, he must grow into the broader knowledge. The change of death will come not as a shock, but as a natural step, carrying with it ideas and viewpoints.

Question: In aiding the sick, do the prayers of the righteous avail more than the prayers of the wicked?

Answer: If we know which are the righteous, yes. But sometimes the long-visaged, frequent-praying persons have little righteousness, and the rough-and-ready have much. The prayer that comes from the heart, reaches God quickest. Which of us can say we can look into the hearts of our fellows?

Question: Are there spirits that impress one to do wrong?

Answer: If a person delights in wrong-thinking, through the law of attraction, that person will attract spirits of low development. They are evil only in degree as they have not learned. Learning and progressing, they escape the negative condition of wrong and no longer are evil.

Question: I would like to start in business. Would the spirit-world advise me which would be the best business?

Answer: As we learn to live nearer our guides, they impress us. We find the way. This really is better for most persons than direct seance-room advice, because that advice is an opinion, based on conditions as our spirit friends see them. But these conditions may change, and therefore the impression is the safest thing to follow.

Question: Is it possible to call to us loved ones in spirit?

Answer: As our thoughts of them are loving, as we feel that we would be happier with them, that attracts them. They come through love, and not through a command.

Question: Do we attract spirits whom we have never seen?

Answer: As we study and work, we attract to us spirits who love to help us because of our sincerity.

Question: I have seen a child, in spirit, who was strange to me, heard steps on the walk when no mortal was there, and heard water dropping when there was no water to drop. Explain.

Answer: At times we see into the astral. That child may have been a guide of yours, or connected to some dear friend. The other sounds are clair-audient, and likely would not be heard by others. The dropping water likely was symbolical, to tell you to have patience, that like the dropping water

your efforts gradually would wear away the rock of indifference or hardship.

Question: I heard a voice say, "You will get" in Bohemian and "over selfishness" in English.

Answer: Some loved one speaking both languages likely for identification, and telling you something that you should understand. If you are selfish, no further explanation is necessary. Sometimes we are generous in money but selfish in other ways.

Question: What is the meaning of seeing a white dove over a young man's head?

Answer: It signifies death—if not for the young man, then for some one near him.

Question: What would the spirit-world say about a widow, who does all the good she can, but occasionally gives herself away to a married man, though she is good to his wife?

Answer: The spirit-world would look upon it with disfavor.

Question: Do our loved ones see and hear everything one does?

Answer: Yes—everything.

Question: Is life a privilege for animals as well as men?

Answer: Life is a privilege for all things with life. It is God's Will that makes life, and therefore it is good to live.

Question: Is sickness always or never the result of sin?

Answer: Sickness is a breaking of natural law. Call it sin if you like. Ignorance is a better word.

Question: Is birth always a reincarnation or creation?

Answer: All births are not reincarnation. The spirit lived in spirit before living in the flesh, but we say that such a spirit has been without individual experience, never having lived the obstacles and pain and misunderstanding of the earth-life.

Question: With marked inequality in this world, how can that be consistent with justice if all things are from God?

Answer: Just as experience is different, and just as we progress from plane to plane, so are there differences between mortals. If this expression of life ended and encompassed all, that would be injustice, but out of suffering and humiliation comes progress. The negro, as he becomes educated, regrets his color. In spirit he will be as white as the whitest white man. As a negro he has learned some needed lesson. But not being born to endless darkness of skin, he can not take his regrets with him far into the spirit-realms.

Question: Do not severe earth-conditions hinder spiritual development?

Answer: They do not. "Hell on earth" may insure greater spiritual progress in spirit.

Question: Are all things determined for me by those in spirit?

Answer: No. Your destiny remains unchanged, but you have the selection of the routes through which you will reach your destiny. All the roads of your life lead in one eventual direction. God permits you to select the road you wish to travel.

Question: What do the Teachers say of healing by prayer and the laying on of hands?

Answer: They both belong to healing mediumship. The medium may have her own or his own method of producing the right conditions, but the source and the nature of the healing remain the same.

Question: What did Jesus mean when He said of a man born blind that he was blind not because he or his parents had sinned, but that the works of God might be made manifest to him?

Answer: That through this physical handicap, that man would learn more of the truths than though he had his physical vision.

Question: Is God not more than a Principle?

Answer: The term "principle" as used in defining God, or attempting to define Him, means more than our mortal conception of a principle. God is all-intelligence. "He" may be the wrong term to use in connection with the Creator. Note that the Bible says, "Our father which art in heaven." It may be a presumption on our part to ascribe sex distinction to the Maker.

Question: In the spirit-realms, are there seasons?

Answer: Not in the Homeland; probably to some degree in the first and second spheres, which are nearer earth conditions.

Question: What are spirit conditions like?

Answer: Get a copy of our new "Table-top," "The World Next-door." It will give you a very good idea.

Question: Do spirits breathe air as we do?

Answer: They breathe—the ethereal principles of air, and not precisely the same material air that we breathe.

Questions: Are clouds spirit-force?

Answer: Clouds are vapor caused by the evaporation of water. They are not of the nature of spirit.

Question: Do the spirit-spheres extend high—as high as the clouds?

Answer: The spirit-spheres are coincident. This is easier to say than to understand. It is explained in "The World Next-door," because its explanation involves an idea of the electron.

Question: Would large dark spots floating before my eyes indicate that I was starting to develop?

Answer: Not essentially. These may be caused by poor circulation that affects the retina and optic-nerve.

Question: Often I am sure I hear my daughter's voice. She was drowned a year ago. Do I imagine it?

Answer: Welcome these sounds. When you begin to doubt, they will leave you. If God is good enough to give you manifestations, be thankful for them.

Question: If reincarnation is a fact, how do we know that we are not harming one of our former kin when we harm a person?

Answer: We don't know. But be he a stranger, we harm ourselves more than we harm him.

Question: My mother, who was very psychic at one time, has been a Baptist for thirty years. She says Spiritualism is the devil's work, and at one time had a fight with his satanic majesty.

Answer: Be patient with her.

Question: A minister in this town preached a sermon recently saying that all Spiritualists are weak-minded.

Answer: What a depth of argument! And still, the poor fellow may not occupy the position in history occupied by Sir Wm. Crookes, Sir Oliver Lodge and a few more weak-minded individuals who have contributed wonderfully to the world's knowledge and educational progress. Pity such ignorance and arrogance.

Question: You state in the September lesson, that the Swami Vivekananda is an old spirit. I do not think that this is true. He was the same age as myself.

Answer: In earth-years, likely he was. He passed out but a few years ago, and had made America his home most of the time after coming to this country to attend the Congress of Religions in Boston, the year of the Chicago World's Fair. In referring to the age of a spirit, we refer to earth-experience, meaning that the Swami had lived on earth several times before. And upon his passing again into spirit a few years ago, he went to the sphere in which he belongs, which is one of the higher spheres, taking his place with the Teachers. If your home has been in the fifth sphere, you will return to that sphere when you pass through the change called death. The books written by the Swami were written on the old Hindu philosophy, and that philosophy is akin to Spiritualism. In fact, it was based on spiritualistic teachings received ages ago, and passed down from teacher to pupil, but not committed to books until the relatively recent past; that is, within the past few centuries.

Question: Will our dear ones love us in spirit as they did here?

Answer: Even more, because with their better understanding, they will not think of our faults.

Question: If our loved ones in spirit are around us, why can we not see and feel them?

Answer: Psychics see and feel them, and as one develops more of the psychic nature, through right living, right thought and constant progress, one will then come into touch with the higher vibrations. Our large "Table-Top," which sells for one dollar, entitled, "The World Next-door," will give you a clearer understanding of why we do not see and feel our spirit friends than we could give you in these lessons.

Question: Why do you not answer our questions every month? I have had questions answered but once since you started the class.

Answer: Sometimes many questions are similar, and we answer but one question of that kind usually. Again, some questions have been of a nature requiring a reading. For the most part, the questions have come in such large numbers, it will take a few months catching up. You would not enjoy or profit by an excessive number of questions and answers.

Question: Could an earth-bound spirit be a guide?

Answer: A spirit in the lower spirit-spheres, commonly called earth-bound, could be a guide, but would guide one more to give strength than to bring inspirations of a higher nature. A prize-fighter, for example, might have many such spirits guiding him, thinking only of his fist success and not much about the development of his spirit.

Question: Would a spirit in the first or second spheres know his or her soul-mate were that person on earth or in spirit?

Answer: Yes. The understanding of the attraction might not be clear, but there would be that strong attraction nevertheless.

Question: I have a friend in spirit who committed suicide, and at a seance one time he told him he was my guide. Could this be possible?

Answer: Yes. But all suicides are not bound to the lower spheres. If that spirit belonged to a higher sphere before his latest incarnation, he would return to that sphere no matter what his manner of passing might be. Most suicides are due to some form of breakdown—some mental disorder—and the person passing in that manner rarely is responsible for his or her act.

Question: I seem to get more raps when I am not sitting for development. Is it best to sit for the trumpet alone, or could one sit at the table and get trumpet manifestations, too?

Answer: During your sittings, your guides are working for other manifestations than the raps. If you were to develop that form of mediumship in which you would get answers to questions by raps, then they would become more frequent while you are sitting. If you wish to develop for the trumpet, sit for that only. Later, when you begin getting manifestations, you may develop other forms of mediumship. It is not a good idea to try to develop two or three types of mediumship in the beginning.

Question: I have had rheumatism for several years and am really a cripple. Would your class remember me on Friday evenings?

Answer: We shall be glad to, and ask that you devote from two to three hours each Friday evening, sitting quietly and contemplating the healing forces and the goodness and helpfulness of your friends in spirit. If there are several of you, why not meet regularly Friday evenings for healing? Sit just as you would for any development, singing every few minutes, but also discuss the healing forces and ask the physicians in spirit to help you. That opens the way for greater assistance from them. This is for "D. J."

Question: How do the Teachers account for the origin of man, and how do they account for the remarkable physiological and corresponding mental differences between the races if they refute the Darwinian theory of evolution?

Answer: Man came to earth as man—not as a jelly-fish or an animal, but as man. And man always will be man, the Darwinian theory notwithstanding. Remember this: Man, all life, all nature, originated in the same way; that is, as God's Command. Therefore between all things, there are relationships. Processes of waste and repair in man, are found duplicated in animals. And animals think—not as clearly as man, but still in terms of thought. The differences between races are differences in experience. You will find more older spirits among the Caucasian race than in the other races. This does not mean that the other races are less the children of God. But the very fact that, in spirit, there are no racial differences proves that racial divisions are for special purposes of earth-experience. And in stating that there are not different races in spirit, we mean in the third sphere and higher. Racial characteristics persist in the lower spheres to a considerable extent, and persons of other races from the higher spheres, who materialize,

come with their racial marks of distinction so as to be identified.

Question: Has Darwin ever come into the seance-room and spoken about his theory of evolution?

Answer: He has, and he says this: "I wrote what I believed, and had good reasons for writing it. I believe that my theory has helped people to think, and if it has done that, it has served its purpose. I see wherein I was wrong, but so do others who come from the earth-plane. We can do no better on earth than our best, and if our best contributes to thought, it has fitted into the great plan of progress." We quote Darwin's thought and not his language. Many speeches are made without our preserving a perfect record, through shorthand notes.

Question: Do discarnate spirits living in the same sphere have differences of opinion?

Answer: About many things, yes. Those on the same plane in a sphere are more nearly agreed. But all have their opinions because they have their own experience and their own gifts, and come to earth-folk with their opinions. Hence, we hear it stated frequently that the spirit-world contradicts itself. But all are agreed pretty well, from the third sphere on, as to the Law of Life.

Question: How do the oriental teachers convey the teachings in the seance-room, since they had no idea of English while on earth?

Answer: They speak in English. They have had centuries during which to study different languages. Some of them were English, having been reincarnated since their earlier incarnations in the Orient. We have records of many German or Swedish persons who have mastered English within a few years after passing to spirit and some have mastered other languages as well.

Question: If our mental achievements are to be attributed to spirits, why are talent and genius often coupled with immorality, while good people are devoid of talent?

Answer: All our thoughts do not come from other spirits. We of earth are guided—impressed—saved, when we are to be saved, from disaster. But our own responsibility, in spirit or in the flesh, must never be overlooked. Persons of talent may make money easily, and idle much of their time, thus falling into evil habits. Again, they may neglect their bodies, and develop sensual tendencies. In genius there is more or less tension, while persons of no special talents have evenly-balanced nerves. Their inclinations to go to excess are not so potent. Hence, upon the talented person rest duties that are not imposed on the others. To those to whom God gave seven talents, is charged a debt much greater than to those to whom God gave one or two talents—using the Biblical expression. Talent here was a comparison with money—a loan. The October Lesson went into that more fully.

Question: If our thoughts are impressed upon us by spirits, then we are blind instruments and our own personalities are of no intrinsic value.

Answer: No earth-person ever received any help from the spirit-world, outside of matters of his own destiny, unless he attracted that help through his thought and his efforts. If you idle and expect the spirit-world to do your thinking, you are going to be disappointed. Only work, effort, hard, earnest thinking and labor, will attract these inspirations. You are very much a free agent.

Question: When a person is in a faint, does the spirit experience anything, and if it does, why does it not remember?

Answer: The spirit may experience something—may be withdrawn from the physical body. But it is rarely that memories of experience in spirit are retained when one returns to mortal consciousness. If your entire memory, from the beginning, were clear to you in the flesh, you would not do your earth-duties as you should. You would see what came before and what will come after, and earth-life would have a different meaning to you.

Question: Why are there more women mediums than men mediums?

Answer: Men usually fear the opinions of others more than women, particularly in religious matters. Many men who have mediumistic talent, fight against it.

Question: If a reincarnated person enters spirit as a small child, does he come into possession as quickly of past knowledge as a grown-up would?

Answer: No. That child grows up in spirit—matures more quickly than in the flesh—and must grow into memory of the past and knowledge of the past. It comes as a gradual unfoldment. Many grown-ups also wait for years before they grow into that former memory, and especially where their lives have been dull and sensual. They can not be kept back from their former development, but it will not be restored as a shock. It must come as a growth. Ordinarily, an adult who had lived in the third sphere prior to reincarnation, would return there almost instantly upon passing through the change.

Question: During earth-life, does a spirit occupy the same body throughout that span of life or can another spirit displace it?

Answer: Only when a medium is controlled, does another spirit use the physical body of any person. The spirit may be out of its earth-body occasionally, but it is connected with that body. Some brain-injuries produce confusion of personality, but this is not a change of occupants of the earth-body.

Question: I am told that there is great strife among spirits to get back into earth-bodies. What is the reason?

Answer: Among the spirits on the lower spheres, often there is unrest, a longing to be back on earth and do things better. Hence the term, "earth-bound spirits." And in the higher spheres often there is a desire to be reincarnated to do some important work. This probably is where your impression came from.

Question: Must a person pass through death to enter the spirit spheres? Does a person have the same spirit-body in all the different spheres of spirit?

Answer: To enter spirit permanently, there must be death. The spirit-body changes its vibration as it enters higher spheres, or comes from higher to lower for any purpose. That is not like our change of death, but a spirit materializing for the first time may fear the experience as fully as a mortal fears death. The fear is that the built-up body will become fixed—can not be dropped again!

Question: I think most of us wish to live up to the Law of God as fully as possible, and escape ill health.

Answer: Mortals wish to live up to the Law, but it is only their lack of understanding that causes

them to transgress that law. Through that experience, they learn more about the Law and are more inclined to try to live in harmony with it. Thinking harsh thoughts about others may cause more ill-health than being exposed to a draft, or eating improperly.

Question: When spirits talk loud through the trumpets, does that use up the forces more rapidly than when they talk low?

Answer: It does use up the forces much more rapidly.

Question: Can a medium control guides so they will not get rough? I have seen many who talked rough and threw the medium about.

Answer: Mediums sometimes attract lower guides—rowdies from the lower spheres, and yet the mediums may be perfectly good persons. Some forces seem to be more inviting to this element of guides, but where the guiding spirits are of a high order, they control the others who would become rough.

Question: I hear my mother's voice, but do not see her. Do you think I may see her some time?

Answer: Clairvoyance usually goes with clair-audience, and likely you will have visions of your mother. These probably will come unexpectedly.

Question: What night do you think it is best for me to sit for development?

Answer: Select any night that is best suited to your work. If it is Wednesday, try to make it every Wednesday. If it is at eight o'clock Wednesday, make it at eight each Wednesday evening.

Question: What should I do to become a medium? I often hear and see the spirits when I am in bed alone, and one time a spirit came and stood beside me, but I became frightened and it vanished. Will it come again?

Answer: Being psychic, regularity in sitting for development is most important. You will overcome this fear, and then you will have more experiences.

Question: Why do I feel that I was not always poor?

Answer: This is a soul-memory of some incarnation when you were not poor.

Question: When you pray for something, does God send you what you pray for?

Answer: If that for which you pray is best for you, not according to your ideas but in harmony with God's limitless knowledge, you will get it if you earn it. But even if you try to earn what you should not have, it will not be given to you.

Question: I feel often as though something were pulling me. What is it?

Answer: Undoubtedly you are being drawn upon, perhaps for healing forces for others, or for your own development.

Question: We are taught that, in heaven, there will be no more parting. No more tears. Would not reincarnation indicate that there will be sorrow over there at parting?

Answer: Not sorrow, because those who remain in spirit know the mission, the purpose of the reincarnation, and that there will be a reunion some time. They look forward to guiding the reincarnated spirit and build for the day of another reunion.

Question: Is there not a possibility that some of my loved ones would be reincarnated when I enter spirit?

Answer: It is not likely. It could occur, but you would know the identity of the reincarnated spirit. You may feel sure that your higher guides will keep them there waiting for you, and progressing while they wait. The Law of Attraction has much to do with this phase of reincarnation.

Question: Which mother would the spirit of a child love, the one who was a mother in an earlier reincarnation or the last one?

Answer: The last incarnation, being the clearest in that child's mind, would have the stronger call for the mother still in the flesh. If a former mother were reincarnated, she could not know, during her earth-life, about her former children—could not attract those spirits with the same strength as the last mother.

Question: Is that part of the lesson signed "The Teachers," dictated by The Teachers?

Answer: Yes. It is taken down in shorthand. It is given not always by one or two, but by several, each taking up the subject where the other left off. Each of these Lessons has been prepared carefully by The Teachers, and put into language of our understanding, and therefore, each of these Lessons, while dictated by a number, is like one single composition.

Question: (For purposes of identification, we mark this Annie M. G. and condense the question) Following the passing out of Mrs. Vanderbilt, the medium, whom I did not know, I dreamed that I met her in a strange place and she told me something of great importance. Why should I be chosen for such a message? The place, I am told, corresponds with Etna, Me., where her ashes were buried.

Answer: We never know whom shall be chosen. In the astral through some attraction, you met this medium, then in spirit, and had this remarkable demonstration—a seance in the astral, as it might be called. But you should never wonder why you are chosen. God selects each of his children for different experiences, and for reasons that He alone may understand.

Question: Is meat-eating harmful to spiritual progress?

Answer: Nature—meaning God—designed some of man's teeth for meat-eating, and created certain food-producing animals, fish and fowl. It is evident, therefore, that in evolution man is supposed to pass through a meat-eating period, but the spirit-world looks forward to the time when none of the human race will eat meat. This will come with evolution, as a mark of advancement. But meat-eating is not condemned. It is simply regretted. That fact alone suggests that spiritual advancement would be greater were one a vegetarian.

Question: Are the plants and flowers of spirit-land the products of our own plants and flowers?

Answer: They are the spiritual part. Earth-plants bloom again in spirit, and from spirit came the life-principle in the seeds and bulbs. All life suggests spirit.

Question: Is it advisable for me to get a trumpet and sit for development?

Answer: If you feel so inclined, why not do so? Even if you should never get the voices, remember that this development aids you in many ways.

Question: I prayed to have a vision of Jesus and that evening I had a vision—the head with the crown. Did I imagine it?

Answer: If you put yourself in harmony with the purer and higher things, you could get such a vision. Why not? This does not mean that saw Christ, but a vision of Him—a picture of Him.

Question: Nearly one whole night I suffered as though my breath would leave my body, and am sure it was caused by a spirit who passed out in this manner. It happened at a time when a friend had met with an accident, as I learned later. (This question has been condensed considerably.)

Answer: You know now what a medium feels constantly. Each spirit coming through her forces for the first time, throws upon her the exact condition felt at passing. Also, it is likely that you were being drawn upon to help the one who suffered the accident. You had both sensations—of being drawn upon and feeling the condition of your spirit friend who passed out in agony.

Question: How do we know our own spirit guides impress us?

Answer: The Law of Attraction tells you that no other guides would care to impress you.

Question: If we get a test for a friend, do that friend's loved ones in spirit impress us, or does it come from our own guides?

Answer: Your own guides make it possible. The spirit-world works harmoniously, and if you can be made a message-bearer, your guides are pleased to have you selected.

Question: Would the spirit-physicians draw upon a person who is weak physically?

Answer: They do often, but they give back all they have drawn as soon as their work is done.

Question: Would it be likely that the spirit of a girl would be reincarnated as a baby sister? This baby has many of the characteristics of the young lady when she was in the flesh.

Answer: If the spirit longed to be back in the flesh with her earth-family, this would be possible. But it is more likely that the spirit is guiding the baby, and through the baby is giving evidence of her characteristics.

Question: How do you account for the statements contained in Matthew 1.18 to the last of that chapter? If this was not the immaculate conception what was it?

Answer: Without repeating this and the subsequent verses we now ask you to turn to St. Luke 24:1: "Now his parents went to Jerusalem every year at the feast of the passover." And now read the 48th, 49th and 50th verses of the same chapter: "And when they saw him, they were amazed: and his mother said unto him, Son, why hast thou thus dealt with us? Behold, thy father and I have sought thee sorrowing. And he said unto them, How is it that ye sought me? Wist ye not that I must be about my Father's business? And they understood not the saying which he spake to them." Why should Joseph not understand after his vision when he was shown that Mary was to become a mother? Why should Mary refer to herself and her husband as Christ's parents? It was not to deceive one so filled with wisdom as Christ, surely. John the Baptist was conceived of the Holy Ghost, and yet his mother, Elizabeth, gave birth to him in the regular way. Ponder these facts, and remember that medical science today admits that a woman

may become a mother before "her husband (meaning any male) has known her" in the Biblical sense. It is all compatible with natural law.

Question: If I take money or property from a person and pay it back, have I righted the wrong?

Answer: You have balanced accounts. Many persons take money, property and privileges away from others and do so legally, but often what is legal, is still a breach of natural law. The person who secures credit and then does not pay his bill has done substantially the same thing that the thief has done. The procedure was different, but the debt remains. Is it worse to break into a man's house and take what is his, than it is to break into a man's confidence and rob him in that way?

Question: If a person is imprisoned for a wrong, does that balance accounts?

Answer: In some cases it does, and in others it does not. The state may punish a man for murder but that punishment has not paid back to the dependents of that murdered man, the support he would have brought to them. On the other hand, a man may serve several years for the theft of a few hundred dollars. He works every day in prison but is not paid for it. If the state forced him to work and pay back that money with interest, he would be less inclined to do any more thievery. But as it is, that man emerges from prison, figuring that the state has taken three or four years of his life for a small sum, and is embittered against human society.

Question: Is it wrong to work or seek recreation on Sunday?

Answer: Why should it be wrong to do something that rests you and restores your vitality? If we think of God on Sunday only, what sort of religion have we? Is not work done faithfully a prayer? Do we not worship God in our labors the same as on our knees? Sunday recreation is the only safety-valve that millions of people have.

Question: Was not Christ's statement concerning John, that he was the Elias that was to come, a personal confirmation on his part of the doctrine of reincarnation; and fully as important as his statement to Nicodemus?

Answer: Yes.

Question: Would one have to return to the flesh to balance errors made before—mistakes that were the cause of much sorrow and penitence?

Answer: Such mistakes may be repaired by the repentance and by efforts put forth in spirit, after crossing over.

Question: Does a controlling guide, guide any other person than the medium through whom he works?

Answer: Such guides are not personal guides, unless it be some of their own dear ones. We have received perhaps hundreds of letters from persons who say that Mr. Stead is one of their personal guides. Mr. Stead may speak in many seances—but not in all seances reported—and may come to many persons, to help them carry this truth to others. He is not Mrs. Cook's personal guide, but likely is a personal guide to his widow and daughter. With their facilities for travel, their ability to go great distances instantly, those in spirit can do their work in many ways, and through many persons, some of whom they may come to but once.

Question: Through Mrs. Cook's forces, will you give diagnoses?

Answer: The physicians, in the Healing Class, will tell you what is the trouble, and will send you to some physician if it is necessary, and through that physician will prescribe properly for you. But their prescriptions could not be filled even if the spirit physicians gave them to you. Where we hear from friends who suffer, we are always glad to ask the doctors in spirit to help, and we suggest that those wishing healing for themselves, members of the family or friends, sit in quiet concentration each Friday evening, when our Healing Class meets. If there are two or more, sit in the dark, or in a dim light, remain passive, and talk about the healing forces—invite them to help you—and talk about Spiritualism as a whole. Sing or play at intervals. That will help a great deal. The class meets from 8:30 to 11:00, Central time.

Question: In a seance recently, some spirits acted shamefully, pinching the women and causing undue hilarity. I think that is terrible for something so sacred as a seance.

Answer: Instead of regarding such things as terrible, why not be student enough to try to ferret out the reason? In a seance, at times the forces become heavy. The mortals present grow torpid mentally. The pitch, or key, of the forces lowers, and it is difficult for those on the spirit-side to come through. Those mortals present have become positive. They have insulated themselves. Something must be done hurriedly to save the seance, and it is necessary to liven up the situation. It is imperative that the persons present be brought out of themselves. At such times, if singing would be of no value, some spirit "cuts up capers," and thereby clears the heavy mental atmosphere. If this were not done, the seance would fail. Those in spirit are not sensual. They see us dressed and undressed, and in many situations that we might call embarrassing. However, they see only God's children, and guide us out of our follies as well as in our pensive, better moments. Suppose a spirit does materialize, and pinch and slap mildly? What harm has been done? The evil is with the mortals who think evil of it. That view is not harming the spirit-world. It simply is proving the evil-mindedness of the mortal mind that thinks evil. Students can not afford to pass snap-judgment on the spirit-world. Why do they not make an honest effort to get at the real purpose back of all manifestations? Until then, they are not students, but hypersensitive mortals who have set up a false set of ideals, which they term morals.

Question: Are life, spirit and soul the same?

Answer: The soul operates through a spirit-body, or a material-body, but soul and spirit are used often to mean the same thing—sentient, that is, comprehending life. To vegetable life, there is also spirit, but not soul—not individual understanding.

Question: Why is it that of two babies, one lives on earth to old age and the other passes right into spirit?

Answer: One required a long material experience, and the other mere contact again with the earth-world.

Question: Is God a spirit, or is God a natural Law?

Answer: God is spirit, but not "a spirit." God is the Great Creative Force, and not a person. Natural Law, like nature, matter, ether, are but expressions of God's power.

Question: Why were we put on earth?

Answer: For a type of experience that we could not gain in spirit. This experience is essential in our development.

Question: Why is it that nobody has seen God?

Answer: We see only that which God has created, and in everything we see the works of God. Have you bought the "Table-top" volume, "The World Next-door?" Send one dollar for it. That volume will give you more food for thought relative to God, nature, natural law, energy, matter, ether and the spirit-spheres, than you ever have had before.

Question: What kind of medium is Mrs. Cook?

Answer: She is a voice medium. In her "Table-top" volume, "How I Discovered My Mediumship," she tells her different types of mediumship, and explains how and when they came to her.

Question: Will there ever be a universal language in this world? Would that not help solve many of the differences of the world?

Answer: Differences in language have increased the opportunities for differences of experience. When the world has learned to think and act right, it will make no difference how many languages there may be, because the thought-force back of every language is the same, and the soul's interpretation of the meaning in words, is independent of language.

Question: Has any gift to mankind escaped being abused?

Answer: All gifts have been abused.

Question: How long has The Stead Center been in existence?

Answer: The Wm. T. Stead Memorial Center was incorporated under the Laws of Illinois, in 1913. Mrs Cook's public work as a medium dates back eighteen years:

Question: Are not humanity's ailments traceable to venereal diseases?

Answer: Mostly. The two principal venereal diseases are related, and they have, as first cousins, the conditions out of which spring leprosy and tuberculosis. These tendencies comprise the heredity of mankind. Our natures are not inherited, but our physical constitutions are inherited or, at least, absorbed by association. In spirit, we no longer carry these taints.

Question: Why do spirits lie?

Answer: The only lying spirits are those in the flesh. If you operate a ouija, and get wrong messages, why take for granted that your own mediumship is above reproach? Why blame the spirits? If you get messages in a seance-room that are beyond your understanding, why charge your own ignorance to the spirits? If you go into Spiritualism assuming that spirits lie, you would better keep out of it, because you are never getting the right understanding of anything that is said.

Question: Why must we go to a medium to learn the identity of our guides?

Answer: If you were mediumistic, this would not be necessary.

Question: Why in a voice seance, do most voices sound alike? Why do some speak loudly and others very low?

Answer: A thousand whispers would sound much alike. Let the spirits sing, and you will note the differ-

ences in their voices. Some spirits may speak independently and very loud; others through the trumpets and low. For instance, you go to a seance-room a stranger. The forces you supply must be blended with the forces from the medium. Not accustomed to the conditions of that seance-room, your forces are not strong. The voice comes through very low. Or, the spirit coming to you, is not accustomed to those voices, and the voice will be low. If all the voices spoke as clearly as the human voice, the forces would be used up very rapidly.

Question: Are spirit-bodies like ours?

Answer: Like yours in every way, except they are made of finer materials. Your spirit-body will look like you—only of finer material, and more beautiful.

Question: Why do spirits not like to talk about their passing out?

Answer: It recalls old sorrows. It saddens them usually. On the other hand, some spirits go into details about their passing.

Question: Can our guides tell us when we shall pass out?

Answer: Perhaps not your immediate guides. Your higher guides can tell. Under certain conditions, they will do so. Usually they do not, because it would make a mortal very unhappy.

Question: Can one person sit for psychic development successfully?

Answer: Yes, one may sit alone. Usually it is better to have two or three.

Question: Often, in my sleep, I go to strange countries, and later in telling others, they recognize the places.

Answer: Your spirit goes there in your sleep, and you remember what has been seen.

Question: Sometimes, my hand-writing changes so, in a single letter, it looks as though two had done the writing.

Answer: Some of your loved ones have been controlling your hand. You are writing partly on your own account, and partly through control of your hand, meaning automatically.

Question: Should any one sit in a seance-room on Sunday?

Answer: Is it wicked to talk to your loved ones whenever the opportunity presents itself? Which is the better thing, to sit in a church and listen to a sermon based on the preacher's theories, or talk to your dear ones who have passed through the change called death?

Question: Is telepathy a form of spiritualism?

Answer: Telepathy is a spiritual method of thought-transmission. The word is made up of two Greek words: Tele, afar off, and pathos, feeling; literally, feeling something from afar.

Question: Is it true that those who have been "soul-sleepers" here may remain in a state of somnolence for centuries in spirit?

Answer: For months or even years, perhaps, but not for centuries.

Question: Would our thoughts here help us form the kinds of homes we shall have hereafter?

Answer: The thoughts that come to you of your future home are not building that home, except as you think in purity. They are impressions of the

home you will have. But pure thoughts, like good deeds and honest efforts, help you build your spirit-home.

Question: Doing our best here, shall we be with our soulmates when we pass into spirit?

Answer: If you have not been with your real mate in this world, that nearest of all loved ones likely will be the first to greet you when you enter spirit.

Question: Would not mercy be shown to an atheist who loved nature and all noble things?

Answer: Such persons are atheists because they resent the organized church. At heart, they are pure, so what else matters?

TEN SELF-EXAMINATION QUESTIONS

The following questions are to aid you in your study. Do not send your answers to us. Try to answer each question before looking up the reference in the index in the back part of "God's World." The first number refers to the paragraph and the second number to the page.

1. Why should no one fear God? 44-11.
2. Why does the person who goes to many different seances, gain less and less satisfaction? 58-29.
3. What gifts of humanity compare with mediumship? 2-33; 3-33.
4. Name some evidence that it is the spirit of man that discerns. 10-49.
5. How should death be regarded? 36-55.
6. Why do we sometimes feel superior to nature? 14-73.
7. Are there earthly reasons to spur us on to do better? 20-91.
8. What is known as a band of guides? 26-97.
9. Does all experience concern destiny? 61-105.
10. Does proclamation develop us? 30-113; 31-113.

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DECEMBER LESSON SHEET
PART I

DECEMBER, 1919

To Our Friends of the
Stead Center Oriental Class:

Dear Friends:

This is a lesson about your souls--your real selves.

In one sense, the soul of a person (of any living thing) is part of that person. In another sense, the soul is a long way off.

This may seem to be very contradictory, but it is not as much a paradox as it appears.

With God, there is no distance. All things are of God. That is, there can be nothing without God. This is called omnipresence and omnipotence, very often. These are terms that imply God's presence in all that Creation holds.

This being true, no one's soul can be separated from that person. Whatever is of God, is here, without respect to where the place may be. If God is in all things and all things are of God, then the soul of each of us must be where we are.

There is a different viewpoint, and this is the one we wish you to consider as your December lesson.

The farther down in Creation's scale one may go, the less one perceives of the greater beauty and truth of Creation. Just as the process of Creation started in the higher vibrations, in order to form something into which the coarser forms could be woven, so does existence in the higher vibrations signify a clearer understanding. This is equivalent to nearness to God.

Nothing is away from God, but there is what we may call a scale.

The lower notes of this scale are those of the coarser, or material, forms of existence. Each stage upward in the ethereal, produces a clearer, higher note. Another comparison is to start with a morose, brooding disposition that changes, gradually, to a contented disposition, then a hopeful state, then aspiration, then optimism, then knowledge and then exultation. These are comparisons only. We present them not as actual stages of unfoldment.

Your souls are with God. Your souls are unblemished and without doubt or fear. Only because of this truth is it possible for you to live through your disappointments and errors.

Each of you is a reflection of God. We may say that in each of you, God lives. Irrespective of the depth of purpose there is in God's Plan, at all times there is in operation what we may term the magnetic attraction of the Godly principle within you. Always, you are drawn toward your real selves, much as a dreamer nears the waking reality.

Your souls can not be pulled down to the gross, material plane. That is impossible. You must work always toward your souls, or toward the Divine light within each of you.

This is true of everybody. There is no exception. The criminal is farther away from his soul than the honest, upright man is from his. In time, the criminal must find his soul. He must develop to that point of

understanding where he will comprehend his dependence on God. For years he may combat that tugging, that pulling, that urging toward the better and nobler things. But the attraction never ceases. Like the law of gravity, it operates always.

Sometimes you hear persons say that a man has lost his soul, and from that expression has grown a belief on the part of many that the soul can be lost forever. To snuff out the light of the soul is as impossible as putting God out of existence. We did not create God. He created us. We are the dependents, but God is the Father.

This expression, "He has lost his soul", may be stated more clearly, thus: "He has placed between his soul and his present state of being many obstacles. These consist of wrong thoughts and wrong deeds". In time, all that is wrong must cease to satisfy. The soul recognizes only truth. That means right. The person who does wrong, is going against that which he feels. He is trying to do what can not be done. He is attempting to get away from his own soul, which is impossible. No man has life except for his soul. His own sense of being, the very knowledge that he lives, is a feeling due to the existence of the soul.

Your earth travels around your sun. The earth can not escape its orbit. Your life travels around your soul. Some day your life must do what the earth can not do. You must travel toward your soul direct. If the earth could travel toward the sun, the light would become stronger and the heat greater. The earth would traverse millions of miles of space. Your lives travel not according to the measure of distance, but through experience and development.

The more earnestly you strive to think, act and live properly, the closer you are getting to your souls, and the easier it becomes to progress.

The greatest struggle is when your experiences may be said to keep you traveling in an orbit. Then you go through many experiences that you say are new, but they are on the same plane. They bring you no development. They do not take you nearer your souls.

A person says, "God knows I have suffered. I have tried and failed. What has all this suffering brought me?" Perhaps that person never seriously tries to progress, but keeps right on committing the same offenses. All the while, there is the urge of the soul to try to do better. This is the same as a realization that the present state of existence is wrong. No wrong thing can satisfy. No temporary condition of seeming satisfaction can be worth while. There must be continuous progress, meaning throughout eternity.

While progress never ends, as you develop and rise in the scale of the spirit-spheres, you realize more about the real nature of your souls, and you find happiness in each new step of progress.

Dissatisfaction, pain, disappointment are proof that you have not started to find your souls.

You may say, "How can we ever find our souls while we are on the earth-sphere?"

As you develop, as you strive to progress, you store up a reward that will be real to you when you enter spirit. Then you will realize that the efforts you put forth in your earth-world were more important than you realized at the time. You then will realize that your earth-efforts counted a great deal because you were farther from your souls than you will be in any of the higher spirit-spheres. You will find many persons on the first and second spheres of spirit who feel farther removed from their souls than they ever felt on earth, because their remorse is keener.

If you feel that you are not being rewarded sufficiently on earth for your earnest efforts and your severe struggles, do not forget that your

progress in spirit concerns eternity, and that none of your effort is or can be lost.

Precisely as time seems to drag to mortals and seems so short to those in spirit, all earth-effort can count for or against development in a larger measure, because you mortals are more hampered and restricted than we in spirit.

As you approach your souls, the effort to progress becomes easier, and it is possible to find the peace of heaven while you are in the flesh, in proportion as you heed this call of your souls. If you have failed to find this peace, this happiness, the fact that such things are possible remains undisturbed. If this condition on earth were not possible, that would amount to saying that you are insulated from your souls while you are in the flesh. If there were ever a time when you could be out of touch with your souls, this would amount to the absolute death claimed by materialists.

If your souls in fact had localized residence in your bodies, material or spirit, the inspiration, the guidance, the Godly instincts that are yours, would be clouded.

No, this does not mean that your souls are different from you, that they lead independent lives. You have no sense of being that is outside yourselves. We may offer this explanation: Each living thing is in direct contact with its source--with God. At all times, each of you has "an open wire" to God. Your prayers go direct to God. They go via your souls which are of God, and which are with God, and never were separated from Him.

This is a Truth of the most tremendous importance. Ponder it well, and you must realize that God has insured your continued development and progress; that out of every severe experience which you call a set-back, you are extracting some necessary force that must aid your development; that God alone has mastery over you; and that, no matter what changes may come in your experience, in your soul is the insurance of your unbroken individuality. It means that your prayers find God, and that all souls fundamentally are working in harmony with God's Plan, even though at times they seem to be set against one another.

Through your souls come your Godly instincts, your inspiration, your development, and the spirit-world helps carry out God's Will by bringing to you only that help which accords with God's purpose. In other words, we can not assist you more than your own God-given souls permit. Your souls are of God. Our souls are of God. It is this oneness of Creation that works always for itself, and that selfhood is of God alone.

The mortal who argues by saying, "If I were God", is a poor, weak child who believes that it can succeed better away from the care its parents bestow upon it. Those parents may reprimand the child to save it from its own error. Through experience, God shows us where we were wrong, and the soul retains the knowledge of what occurs and why. In time all of that faithfully stored knowledge must come to us as our own. It has been placed in God's storehouse as provision for the day when we shall need that store of knowledge.

The soul alone has possessions. The material-body and the spirit-body are but instruments. Those things which you are pleased to call possessions, are but instruments. You have borrowed them in order that you may learn through their use.

To each of us is given a certain selection. As you progress throughout the ages, and come closer to that Divine Light that gives you life, you will see wherein you erred and why.

Suppose your souls were localized in your bodies like a charge of electricity in a storage battery: For a time you would be cut off from direct contact with God. Your souls belong with God, and reflect your sense of

individuality to you. Search in your bodies all you wish to find the dwelling-place of your souls, and you must admit the effort fruitless. Turn to God and be true to His precepts and His guidance, and in finding God, you are finding your souls.

There are mortals who fear the change called death. Why should they, when their souls, their entities, are with God, always have been, and will be always?

Death means getting just that much nearer oneself. Should we fear approaching our own living realities?

Imagine a dynamo, everlastingly sending out a current of electrical energy. There is a wire proceeding a great distance. One end is in direct contact with the dynamo and the other end is a long ways off. At the end of this power-line, we shall write, "The earth-world." You are at that end of this line. Does it seem reasonable to believe that you will receive more power as you approach that dynamo? Each step of progress you make, in your earth-world or in spirit, takes you nearer to your source of energy and knowledge.

If there were no obstacles, such as ignorance or discontent, or doubt, clouding that current of energy, you could know no sickness or failure, because then you would seek success in the right way and you would be drawing more strongly upon a never-failing source of energy. To the soul, there can be no sickness, worry, failure or death. These deterrents are but evidence that you are living away from that which God has made yours.

We appreciate the fact that it is difficult to so word such Teachings as these as to avoid misinterpretation. The meaning of this Lesson, we have attempted to make clear, but its value will be found only in the expenditure of much thinking on your part.

Do not think of yourselves as only dreamers who some day will awaken. Do not think of your souls as something different from yourselves. Think of the truth that you are of God and that, in reality, you never can get away from your Source, and that a broader understanding of God must come through a better understanding of yourselves.

This great truth which we have placed before you in this Lesson, is not complicated. It is a simple truth. The faculties you know as reason or judgment or will are but expressions of knowledge, and as knowledge becomes clearer, it is self-evident. You know that two plus two makes four.

To know this requires no evidence, no proof, no attempt at logic. It exists. It is so and could not be otherwise. As you learn more about God's Law, you will see it as self-evident. That is knowledge. What mortals call profound thinking is but a search for knowledge. Their faculties of mind are but evidence that somewhere, meaning at some stage of progress, knowledge must exist. This must be true, or mortals never would have these knowledge-fragments that make up earth-wisdom.

All progress is growth, and as truly as there is a never-ending attraction that draws you onward toward your true estate in existence, never fear that your growth will be stunted or will cease.

No soul is away from God. Your present existence seems to imply at times that you are alone and forgotten, but if this could be so, if one of God's souls could lose itself, the light of the suns would fade and Creation would cease, and the Plan would fail. God, the Creator of all things, accounts for all, and the Whole is incomplete without all its parts.

THE TEACHERS

The Wm. T. Stead Memorial Center,
533 Grant Place, Chicago, Illinois.

December Lesson Sheet

PARTS II and III

DECEMBER, 1919

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Dear Fellow Class-Members:

Materialism is receiving many severe shocks these days. Even though you may be called crazy for believing in Spiritualism, that indictment is not proved by the simple utterance of an expression that carries no evidence with it.

Ignorant folk may hold college degrees, but that makes their ignorance less excusable. Ignorant persons condemn all which lies outside their domain of understanding, but that domain is very small and they need not put a "no-trespass" sign on it!

Those who were so certain yesterday, are less certain today, that spirit-return and communication and guidance are not realities. One poor fellow wrote to us that he had decided to have no spirit-guidance, and get along by himself. We did not disturb him, because there was no good to be accomplished. Perhaps his loved ones on the other side look at him pityingly, much as parents would regard a little boy who has decided to desert the parental roof and go West to fight Indians. By the time he has seen the outskirts of the town fading away, he remembers that he should have said good-bye to some of his friends, and so, with that excuse, he returns and decides to stay home one more night!

The guides of the man who decided to get along without them, will help him all they can, but he makes that assistance less possible. If God permits us to come into possession of any knowledge, it is for a purpose. If you have been attracted to Spiritualism and the opportunity to learn much about it has been yours, you are not serving the opportunity God gave to you if you turn your back on that which you know is true, but which may not always compliment you. That is the trouble with mortals: They wish to be complimented. God loves them and hates their enemies. Tell them that they are wrong and they fly into a rage. There is just one way to inform persons of that type that they are wrong. God adopts that way and calls it experience.

There is much sobering influence in being "sat on" and failing, and seeing one's beautiful dreams dissipated. Then the other fellow doesn't look like such an idiot as he did before, and the one who suffers is not so certain that he is all-wise or all-powerful.

Still, we do unwise things, and may think at times that we are right, because it pleases us to think so.

As we observe, we see that the material things are but instruments for our experience, and that materialistic tendencies may lead to abuses of the material blessings given to us.

Those who have not had the opportunity to learn about the spiritual things, are less to blame for shortcomings than those who have had that opportunity—and it is less wonderful to see the world turning toward the spiritual things than it is to see persons who have had spiritual opportunities, turning from them.

At this period of world-progress, with the great war but a short distance in the past, and the debts of the war very real and pressing, we see other signs—signs that the wisest men do not understand.

There is this labor-unrest, but back of it there is some force that is working, through evolutionary gradations, toward something we do not see. It is not incidental. It is not "just happening." We can not predict what the results will be or when they will come.

We do not know that prohibition will stay. We know only that it has come in a measure that most of us thought impossible.

These changes, these sweeping reversals of thought and habit, may be only the signs of what is to come; perhaps soon, and maybe not for a long while.

We see these changes without understanding them, but paralleling them we also see other changes—the gradual getting away from the material. It is gradual, but it is real.

With millions becoming interested in Immortality, other millions are worshipping the mechanism of sex, and money and gluttony. If we have any ability to read these signs, we might be justified in saying that the grip of the material is trying its last time to hold humanity from seeking the spiritual things. Watching the silly recreations of mankind through sober eyes, is making those trivial things less alluring. They were beautiful when gazed upon through eye glossed over with alcoholic shellac. Discordant music then was melody and a painted face was beautiful.

The world is sobering up, but not all at once. No drunkard becomes sober all at once, as a usual thing.

The change comes gradually. Truth dawns upon us as we grasp each detail of truth. Sober-thinking comes only as we elect to have sober thought gradually take the place of delirious thought. Our habits of life are changed through gradations. So are the habits of the world.

Materialism, as a doctrine, as the most important thing in life, is failing. Some students believe that this is a harbinger of the millennium. It may be. We do not know. It is a forerunner of something, and as surely as progress is upward, even though

it may be up-hill and down, that certainly is the world moving toward something better.

You may spend hours copying columns of figures, and only minutes in adding them up. Then you say that you have a result. The world may be centuries in making changes, and in drawing together toward a focal point many lines of thought and action. When they meet, we say that the change is sweeping. What we should say is that the result becomes evident.

So, in these days, we may be gathering together many of these thread-ends of world-changes, and are seeing the results. But the results have not come as sweeping changes. They are but orderly objectives toward which these changes have been moving for centuries.

At commencement exercise, college graduates are handed their diplomas, and with the termination of those exercises, they have graduated. Toward that graduation they have been moving ever since they started in the kindergarten.

With growing sensuality in the dance, in the theatre and in styles of dress, we might throw up our hands and say that the world is going to the devil. But perhaps these things are like the headache that is the only remnant of sickness. When that is gone, the cure is complete. While we see and must admit these cheap efforts at sensuality, amounting almost at times to pandering and surely not answerable by the terms of casting off conventionality, we must see also the rapidly maturing tendency toward the spiritual, and these sweeping changes in the plan of government, capital and labor. Somehow, all of these things are related: the turning from and the holding onto the material things.

Materialism has meant one thing: The tendency to give more importance to the material than to the spiritual. This invariably results in misuse of the material, while common sense tells us that the material is to be used properly, and so employed must help us.

Each year, it is less a crime to believe in Spiritualism. It will become popular after awhile, and if that popularity results in a sincere effort to LIVE the meaning, then the wave will not pass, as it has passed before.

Not one of us is monitor for this world or any other world. We should be monitors of ourselves, and in doing our own best to grasp the meaning of the spiritual things, we are assisting in the great upbuilding.

Let us watch these changes that are in progress, and while not passing upon them with a pretended knowledge, we at least can keep in touch with them and perhaps after a time we shall see where they are leading.

Truly, it is a privilege to live on earth in these days!

Owing to Mrs. Cook's New York City visit, the messages will go over to next month.

Following are the group-study subjects for the next four weeks.

Subjects for the first week:

1. Which is better, to find excuses for our shortcomings, or to try to develop from those errors?
2. Can it be wrong to controvert evil laws that man has made in his ignorance?
3. Why can no individual, in any sphere, know as much as God?
4. Express an opinion on the harm of attempting to shift responsibility.

5. If man is a reflection of God, are man's mistakes God's mistakes?

6. What processes of thought may be necessary before any of us can have knowledge on any subject?

7. Why is it necessary for us to use these processes of mind in acquiring knowledge?

8. How does prayer, coupled with honest effort, help us develop mentally?

9. To what degree can care of the physical-body agree with spiritual development, and where does thought of the body become material?

10. If the spiritual quality of love can be perverted into material passion, how can other spiritual qualities be perverted by mortals?

Subjects for the second week:

11. Why must the knowledge of your soul bring you eventually to the higher conditions of existence?

12. If your soul were in your body, localized to the material, what results might follow?

13. If God did not love our souls, why should they be kept with Him?

14. Define "Godly instincts."

15. Why must all persons be children of God?

16. In what respects do other forms of life differ from our lives?

17. Is it possible that our being created as individuals, may infer some special responsibility?

18. If plant-life responds to natural law without thought-processes, but still is life, how does it differ from our human lives?

19. If higher development means greater sensitiveness and that means greater sense of suffering, trace the relationship of suffering to progress.

20. If God is love, how can these terrible things be of God without signifying hatred?

Subjects for the third week:

21. God's capacity to create is limitless. Give an explanation of this.

22. How can God live in all things? This implies a great difference between the life-expressions of an individual and God. See what logic you can set in motion pondering this subject.

23. All creatures are of God. They seem so much different, often at such odds with one another. Why should this be?

24. Through the Fatherhood of God, as explained in this month's Lesson, explain your conception of how the Law of Compensation likely operates.

25. With so much evident inequality, how can it be said that all men are created free and equal?

26. The sense of existence sometimes becomes egotism. How does ignorance make this possible?

27. There must be a point, as we develop toward our souls, when we can sense the relationship of all living creatures. What do you get out of this idea?

28. What is the probable spiritual meaning of the confession or sins, or wrong acts?

29. Do you think that God needs to wait for us to confess before He knows our sins?

30. One may be "carried away" with religious fervor but not develop at all. Explain why this is true.

Subjects for the fourth week:

31. Until a person has grown into knowledge, it is not regarded as knowledge, but a theory. Why is this as it should be?

32. The earth-world contains persons in various stages of development. Considering its conflicts and contradictions, show the relationship between the earth-world and the higher spirit-spheres, where the residents are of like development.

33. Is it probable that there is any other sphere in the universe where there are brought together persons of such varied degrees of development? How could this have a great deal to do with the value of earth-experience?

34. With spiritual development, why is it logical that persons should use material possessions properly?

35. Why can no soul ever die?

36. Considering the nature of the soul, why is no memory ever lost?

37. People talk about their "higher selves." What do they mean, even if they do not understand that meaning?

38. If the soul is always in spirit, why should any one fear death?

39. God lives in all that which lives. Does this not explain why no individual need go through endless experiences? Could eternity be long enough for that?

40. As God's creatures approach a better understanding of God, is this not working out a plan of progression?

* * * *

Even though you may not be a member of a group, contemplating these questions will help you.

This month's Lesson merits your sincerest thought. Read it carefully—many times, and think about it a great deal.

This question has been asked several times, and I believe that the answer will be interesting to all: "Do we have two bodies at one time—a spirit-body and a material-body? Please explain the relationship between these two bodies."

Mortal understanding inclines to be dull, and it is an interpretative understanding. Let us not forget that. When the Teachers try to explain to us conditions of spirit, we interpret what they say into terms of our individual comprehension. As the Frenchman said, "When the Americans say, 'Look out,' they don't mean look out, but don't look out!" Misinterpreting the American meaning, he looked out of a car-window when he should have kept his head inside. And when the Teachers attempt to impart to us a clear understanding of spirit conditions, we sift what they say through the screen of our own mortal intellects, and gain perhaps a wrong impression.

The Teachers often are averse to giving us certain truths, because they know we can not understand them. They are obliged to use our language and appeal to our degree of comprehension, which means that what they tell us is as close as they can come to painting a picture of the fact in our minds.

As nearly as I have been capable of understanding what the Teachers mean, this is what I gather relative to our material-bodies and our spirit-bodies: When a spirit is to be incarnated, that spirit already lives in the spirit-realms. It may never have been born into this world of material experience, and therefore, that person's era of real experience, of genuine progress, may be said to begin with the first earth-birth. This is not the Creation of the spirit, but the starting of that spirit's genuine progress. That connection is made at the moment of conception. It is the impelling force that draws together the cell from the male and the cell from the female, forming the first cell in the growth of the infant-body. But during this gestation period, the spirit is in spirit, and as the body of the child grows, that spirit gives evidence of symptoms similar to the approach of old age. There is senility—forgetfulness, sleep perhaps. The mother feels the little one's movements sometimes months before birth, because there must be life in that little body or it could not grow. But the spirit itself actually enters the body, or completes its entrance, at the moment of birth—even though the birth be premature and death may result instantly. Thus, in the case of babies said to be born dead, there has been a birth for the spirit, and that spirit starts anew in the spirit-world as a very helpless infant. Whether the birth occurs in this way, or the baby lives and grows to maturity, the same process follows so far as the spirit-body is concerned. The old spirit-body dissolves—or, rather, readjusts its ethereal particles around the material-body. These ethereal particles often are referred to as the aura—a light seen by some sensitives. There is an aura given off, also, by the material-body—like a penumbra; the "shadow of a shadow." These ethereal particles impart strength to the material-body, and at times seem to have the power to withdraw some distance from the material-body. These ethereal particles are employed somehow in "the forces" of seance manifestations. We are told that, while we enter spirit each time we sleep, that entrance is much like the materializations of spirits who appear materialized in a seance-room. We have used some of our ethereal particles to materialize on the other side—for a brief space of time usually—and for the purpose of gaining strength. Upon death, no matter how sudden it may be, these ethereal particles that are around us, within us and near us, and which are ours, form instantly into a counterpart of the material-body. The connections between the material-body and the spirit are severed and death has occurred. The person then lives in spirit.

We shall discuss this further at some future time.

Very sincerely yours,

Lloyd Kenyon Jones

Questions and Answers

The Wm. T. Stead Memorial Center Home Study Course

There are so many questions answered, we shall not reduce the necessary space by any preliminary discussion. Read these questions and answers carefully. We think that they are exceptionally interesting. I noticed that there was a typographical error in the November Lesson. At the head of the 16-page section, "Parts I and II" appeared; it should have read, "Parts II and III."

Question: Will you explain Ecclesiastes 4:16?

Answer: Let us explain, rather, more of the fourth and the three preceding chapters: The first two chapters constitute a beautiful sermon on the subject of the vanity of man, the truth that, as a man gathers much of this world's goods and little of spirit, that man must be sorely vexed. It is "vanity and vexation of spirit." Now read the first part of the third chapter. The first verse states: "To every thing there is a season, and a time to every purpose under the heaven." Various illustrations are given: "A time to weep and a time to laugh," etc. Here is a wonderful sermon on God's Law, proving that all things are in God's Law, and in their order they come to pass. Chapter 3, the 15th verse states: "That which hath been is now; and that which is to be hath already been; and God requireth that which is past." In modern language: To God, there is no time only now; the future to God is as clear as the present and the past. God's Law, therefore, rules all things, including man's destiny, leaving unto man the choice of the path he may select in reaching his destiny. The path is man's, but the destiny is God's. And the 20th verse, speaking of the similarity between man and beast: "All go unto one place; all are of the dust, and all turn to dust again." Materialistic? Read the next verse: "Who knoweth the spirit of man that goeth upward, and the spirit of the beast that goeth downward to the earth?" The spirit of the beast belongs to the earth-plane, but man's kingdom is in heaven; namely, the higher spheres. Is this not Biblical verification of that which you have had in "God's World" and the Lessons? We proceed now to the verse in question, the 16th verse of the 4th chapter: "There is no end of all the people, even of all that have been before them: they also that come after shall not rejoice in him. Surely, this also is vanity and vexation of spirit." There is no end of all the people, even of all that have been before them. They will return, many of them; they will come back to the flesh, but will they rejoice in the second child who stands in the place of the king? No. They will find the world vanity and vexation of spirit; they will find, even as time passes, even as generations go by, that when they are again in the flesh, the things of the world are fleeting, and only the things of spirit are enduring and satisfying, for there can be no vexation of spirit in spirit, because there is no vanity in spirit; there is no sham, no aiming for gains not worth the owning.

Question: Why was King Saul rebuked for calling on the spirit of Samuel?

Answer: Saul was not rebuked. Let us read the story of the Witch of Endor, and it straightened out. This quotation from the Bible is the chief weapon that opponents of Spiritualism have against this belief. Turn to 1 Samuel 28, beginning with the third verse: "Now Samuel was dead, and all Israel had lamented him, and buried him in Ramah, even in his own city. And Saul had put away those that had familiar spirits, and the wizards, out of the land. And the Philistines gathered themselves together, and came and pitched in Shunem: and Saul gathered all Israel together, and they pitched in Gilboa. And when Saul saw the host of the Philistines, he was afraid, and his heart greatly trembled. And when Saul enquired of the Lord, the Lord answered him not, neither by dreams, nor by Urim, nor by prophets. Then said Saul unto his servants, Seek me a woman that hath a familiar spirit, that I may go to her and enquire of her. And his servants said to him, Behold, there is a woman that hath a familiar spirit at Endor. And Saul disguised himself, and put on other raiment and he went, and two men with him, and they came to the woman by night: and he said, I pray thee, divine unto me by the familiar spirit, and bring me him up, whom I shall name unto thee. And the woman said unto him, Behold, thou knowest what Saul hath done, how he hath cut off those that hath familiar spirits, and the wizards, out of the land: wherefore then layest thou a snare for my life, to cause me to die? And Saul sware to her by the Lord, saying, As the Lord liveth, there shall no punishment happen to thee for this thing. Then said the woman, Whom shall I bring up unto thee? And he said, Bring me up Samuel. And when the woman saw Samuel, she cried with a loud voice: and the woman spake to Saul, saying, Why hast thou deceived me? for thou art Saul. And the king said unto her, Be not afraid: for what sawest thou. And the woman said unto Saul, I saw gods ascending out of the earth. And he said unto her, What form is he of? And she said, An old man cometh up; and he is covered with a mantle. And Saul perceived that it was Samuel, and he stooped with his face to the ground, and bowed himself. And Samuel said to Saul, Why hast thou disquieted me, to bring me up? And Saul answered, I am sore distressed; for the Philistines make war against me, and God is departed from me, and answereth me no more, neither by prophets nor by dreams: therefore, I have called thee, that thou mayest make known unto me what I shall do. Then said Samuel, Wherefore then dost thou ask of me, seeing the Lord is departed from thee, and is become thine enemy? And the Lord hath done to

him, as he spake by me: for the Lord hath rent the kingdom out of thine hand, and given it to thy neighbor, even to David. Because thou obeyest not the voice of the Lord, nor executest his fierce wrath upon Amalek, therefore hath the Lord done this thing unto thee this day. Moreover, the Lord will also deliver Israel with thee into the hand of the Philistines: and tomorrow shalt thou and thy sons be with me: the Lord also shall deliver the host of Israel into the hand of the Philistines. Then Saul fell straightway all along on the earth, and was sore afraid, because of the words of Samuel: and there was no strength in him; for he had eaten no bread all the day, nor all the night. And the woman came unto Saul and saw that he was sore troubled, and said unto him, Behold, thy handmaiden hath obeyed thy voice, and I have put my life in thy hand, and have hearkened unto thy words which thou spakest unto me. Now therefore, I pray thee, harken thou also unto the voice of thine handmaiden, and let me set a morsel of bread before thee; and eat, then thou mayest have strength, when thou goest on thy way. But he refused and said, I will not eat. But his servants, together with the woman, compelled him; and he hearkened unto their voice. So he arose from the earth and set upon the bed. And the woman had a fat calf in the house; and she hasted, and killed it, and took flour, and kneaded it, and did bake unleavened bread thereof. And she brought it unto Saul and before his servants; and they did eat. Then they arose up and went away that night." In the thirty-first chapter, the death of Saul and his sons is described.

Samuel was dead, but Samuel could be called up. And Samuel told Saul that soon Saul and his sons would be with Samuel. If death ended all, how could Samuel appear, and why does the Bible say conclusively it was Samuel and not an impostor? The critics of Spiritualism declare that this was an evil spirit, but does it seem reasonable that an evil spirit would tell Saul that he had disobeyed the Lord and must suffer? Would not an evil one rejoice in the fact that Saul has disobeyed the words of the Lord delivered to him through the prophets and dreams—visions, memories of astral visits? Saul knew, when he needed advice, that he must find a medium. She did not recognize Saul until the forces of the seance were operating, and then her guides said, "This is Saul, the king who has driven the mediums out of the land." It was too late then. The medium was frightened, but did that deter the spirit-world from telling Saul what was about to happen? Here was the king who had persecuted the mediums wickedly, but when "the witch of Endor" saw that Saul was weak from lack of food and fearful over the situation of the Philistines and the words that Samuel had spoken, she made him wait until she prepared a meal for him. There is no word that Saul paid her for the message or the food. But persecuted, her heart still went out to a mortal in trouble. The Bible neither states nor intimates that this was not Samuel. He, and other spirits, ascended out of the earth—in other words, as mediums say today, "built up," meaning that the medium saw these spirits building up in the vibrations of the material, which process starts usually from the floor. "Because thou obeyest not the voice of the Lord," Samuel warned. And this voice of the Lord came in those days as it comes today—not from a person called God, but from God's Messengers of the spirit-world. God, the great Creative Force, never spoke in words to any person, here or in spirit. For God is in all things, and all things are but God's Creative Ideas. But the spirit-world, being deprived of the mediums

through whom those in spirit had communicated with those in the flesh, no longer sent Saul visions or information. And Saul knew that if he wished such communication, he must find a medium. His servants had no difficulty in directing him, because they were of a better mold than the king. They were willing to shield the mediums against Saul's persecution.

This is the prize devil story of the Bible—in which the spirit of Samuel, admitted by the writers to be Samuel, told Saul that he could not disobey the commands of God, as delivered by the spirit-world, and survive. This is the story over which many ministers of the gospel go into spasms, but if they would pause and read precisely what is stated, how could they find the slightest particle of evidence that mediumship is evil, that death ends all, or that the spirit of Samuel was the devil in disguise? Satan, were there one, would not condemn Saul for disobeying the Lord. He would not hold out the dismal picture that "tomorrow, you and your sons will be with me in spirit." Yet, upon this straight, unmistakable narrative, the opponents of Spiritualism find the boldness to say, "Look at the witch of Endor. What a devil she was. Better keep away from mediums and spiritualism!" And we are told that this is civilization!

Question: Where can I obtain the books *Intra Muros* and *Patience Worth*? Is "*Life Everlasting*," by Marie Corelli, a statement of facts?

Answer: *Intra Muros* is published by David Cook, Elgin, Ill. *Patience Worth* should be obtained at Brentano's, Fifth Ave., New York. We do not know the price. Marie Corelli is a novelist more than a Spiritualist. She writes imaginative books, not based particularly on spiritual knowledge.

Question: If the soul of a still-born is transferred quickly to another body, what becomes of the spirit that helped form that other body?

Answer: If that other spirit needed but a touch of the earth again, to grow up in spirit a babe, it would not need that body. Usually, if a still-born must be reincarnated, a connection is formed, not with a growing infant body, but with the seed, so that a new body is formed and begins to grow in its mother's uterus.

Question: If we make certain mistakes here, does that mean we shall never make the same mistakes if we are reincarnated?

Answer: You would be less likely to make the same mistakes. That depends upon what you learned through your mistakes, either while you are in the flesh, or after you have returned to spirit and can contemplate the purpose of your earth-life.

Question: Are people inherently honest or dishonest?

Answer: They are inherently honest. Few persons, put on their honor, and given an understanding of what that duty means, will be untrue to their trust. Look for the good in mortals and you will find it. The good responds to an honest search for it.

Question: I am a man sixty-one years old, and knew nothing about Spiritualism until I saw your ad. in *The New York World*. Do you think I have done well?

Answer: Exceptionally well. You were ready for this truth. That is why your guides directed your attention to that announcement. We have several remarkable instances of this kind of guidance. One

man was walking home one evening—a windy, disagreeable Winter evening, and a sheet of newspaper blew across his feet. For three blocks he tried to kick it out of the way, but there it clung, blowing back again and again. He picked it up and read our announcement, the thing, he said, he had hoped to find for years. Call it coincidence, but the forces of spirit use everything in this world, even the vagrant breeze.

Question: I am getting results now, feeling a cold influence passing through my body when I sit, and hearing sounds as though broom-handles were knocked together.

Answer: You are progressing. That wooden sound, which often is referred to as the breaking of a dry pine stick, is the sound of the spirit-rappings. The cold feeling, sometimes wavelike in its action, is also typical of psychic unfoldment.

Question: Why is it my questions are not answered—at least, many of them?

Answer: First, we have on hand bundles of letters containing questions, and many have not been taken up as yet. They will be later. Second, many questions are similar, and we aim to answer each one but once, unless some new shade of meaning is presented in a like question. Third, we reword many questions so as to condense them.

Question: If happiness can be attained here as well as hereafter, how is that possible when one's dearest one has gone?

Answer: Mortals place too much reliance on the physical presence, sight and touch. When they have learned that there is no separation, that they are being guided beautifully, and have their loved ones closer than ever, they will begin to understand happiness.

Question: How may one develop psychic powers alone?

Answer: Sitting for development regularly may bring as good results alone as with others. Automatic writings open a way for communication by oneself.

Question: While I am in good health, my sleep does not rest me as it should. Could it be that I am being drawn upon?

Answer: Your guides would not draw upon you so persistently. Sleep may be sound, but one's fatigue poisons may not be carried away properly, and then one would not feel rested upon waking.

Question: What is the true understanding of Sir Oliver Lodge's new book, "Christopher"?

Answer: We have not gone into it.

Question: Will appreciate titles of good books that have been published along spiritual lines.

Answer: The books of Andrew Jackson Davis are very interesting, especially his "Harmonial Philosophy."

Question: Do spirits come back to earth to live for considerable periods in a semblance of their former earth-bodies?

Answer: One may see those in spirit through visions. Sometimes they materialize, but do not remain materialized over a very long period. Strange as the statement may seem, there was a family in Central America visited regularly—nearly every day

—by the fully materialized spirit of a young woman. The records state that she helped do the housework at times. She came not as a vision, but as a materialized form.

Question: What do the Teachers say about Sir Arthur Conan Doyle's articles on the new religion?

Answer: Sir Arthur is an earnest student, and his experiences date back many years. He sees the great change coming and is doing a great deal to help the cause of Spiritualism.

Question: What is destiny?

Answer: To God, a million years hence is the same as today. In sending His children into life, He maps their courses—not all their bypaths, but the objectives of their progress, and this destiny is imprinted in their souls. Therefore, we all move true to our destinies—selecting the routes that our experience dictates.

Question: You say that everything has its spirit-form.

Answer: Everything has its spirit counterpart, or pattern. That is, before an artist paints a picture, he conceives that picture, and his concept is as real as the picture itself. Before a machine is invented, there is a concept of it—not necessarily a machine like it made of ethereal materials, but an entity or pattern that makes that machine possible.

Question: How does Spiritualism account for the existence of evil?

Answer: As ignorance. Some ignorance does not produce bad results, and other ignorance does. The person who does wrong would not commit that act if he knew the consequences. As he learns, he removes himself from that error.

Question: If the Kaiser played the role of the world's most hated man, why was it necessary to murder so many persons, to make so many suffer?

Answer: The great war was foreseen and predicted in Revelation, and certainly was seen long before. The world has been passing through a long era of intense commercialism—money-lust, and all else material. The world, like persons, purges itself, and many came back to die in the war, and through that manner of passing to earn greater progress in spirit. Once in spirit, seeing those who have passed through death, you will have a much different idea of death and its various forms. You will see that death means coming back home, not going to some strange place.

Question: A lady said, "I have so many good things in this life, I do not feel that I need any more." How is this consistent with the suffering of so many others?

Answer: She may have earned those good things. If a mortal needs suffering and hardship in order to learn a lesson, then whatever schooling is required will be secured. This is not all done for punishment. Sometimes spirits who have not known suffering, feel that their development demands suffering, and come to the earth-world for that particular experience. Then, again in spirit, they can help others in the earth-world much better.

Question: If we accept the teaching that we merit our suffering, would this not destroy ambition?

Answer: No. It is a property of the soul to strive, to search, and this urging keeps people going

on and on, trying to do their best. To know that they have tried, becomes a necessary part of their development.

Question: If spirit doctors can heal all disease, why the necessity of physicians in this world?

Answer: Physicians in spirit can help only as mortals supply the conditions. Sometimes the best conditions can be furnished by earth-physicians, and medicine serves its purpose. If the summons to come home has been issued, no physician in any sphere can stay the dissolution known as death.

Question: Can a medium tell by a person's aura what that person has developed?

Answer: The medium's guides can, and the medium hears her guides, and repeats what they say to her, or is inspired by them.

Question: Some years ago, several pairs of my shoes were taken from a closet-shelf. My sister's shoes were not touched. Do you think they were dematerialized and taken to less fortunate girls?

Answer: It is possible, but not likely. They were taken by some person who knew about them and knew their size.

Question: Where was the rich man who beheld Lazarus in the bosom of Abraham?

Answer: The scripture of St. Luke says he was in hell. He was in a lower sphere, suffering the torments of a sharp memory, and seeing how he misused his trust.

Question: Why did the serpent deceive Eve in Eden?

Answer: This allegory told of the coming of materialism to the world. Man was created in purity, and in his early sojourn upon earth, was aware of spirit existence, and saw and talked with those in spirit. And these early dwellers were told to beware of falling into the meshes of the things material, to not think too much about earth-possession and power. But they "ate of the fruit." They became enmeshed in the material things. If you will remember that language of the days when Genesis was written, was a picturesque language, you will find in the story of Adam and Eve not the literal story of the first man and the first woman, but of the fall of mortals from a state of spiritual understanding to a condition of earthly desires—and the serpent you will recognize as the avarice, selfishness and jealousy that have wrought such havoc on earth.

Question: How am I to know if I have spiritual development?

Answer: In your fairness and consideration in dealing with others. Spiritual development means that you feel the real brotherhood of man, and goodness of God. It may not mean psychic development, but it means an abiding faith in the ways of God, without unjust criticism for your fellows.

Question: If it is true that books and plays first are written in spirit, why are so many authors and playwrights drunkards?

Answer: Talented persons, meaning those prepared for a special work in spirit, sometimes are so taken up with what they believe to be their own ability, they feed their lower appetites—a fact they will regret keenly when they return to spirit.

Question: Why should a great artist be railroaded to an asylum for years, while worthless, lazy people are free?

Answer: Sometimes the importance of a work is brought out only through persecution. Mr. Stead says that his incarceration in a prison in England helped him more than all his writings. The worthless have so little importance, they are left to shift—and their going and coming mean little to the world, until they can come back regenerated.

Question: Some Bible students say that it is sinful to communicate with spirits. How does this compare with the reality?

Answer: The Bible says no such thing. Certain persons, in Bible history, said so. Read the story of Saul and the Witch of Endor, and let these so-called students answer it. Let them read the many statements of Christ, who was a wonderful medium. They do not read their Bibles properly.

Question: When we sit for development, just one person shakes. Is this a sign of development?

Answer: Some persons, feeling the forces, combat them—perhaps unintentionally. Some mediums have this habit of shivering, and others do not have it.

Question: If Christ did not ascend into heaven with his earthly body, where was that body on Easter morning?

Answer: Christ had a spirit-body. What was the need of His taking into the spirit-spheres something He could not use? The material of this world belongs to this world, and if the spirit-world saw fit to take His earth-body where the curious and those who persecuted Him could not find it, that was a lesson to them that higher forces were working than they had recognized.

Question: What is meant by the statement that God will not hold him guiltless that taketh His name in vain?

Answer: In spirit, those who blasphemed will see that they were untrue to their Source—to their Creator, and will feel sad to think that they knew so little. Remorse will do a great deal of all the punishing mortals will require.

Question: Do they have to have shelter from snow and rain in spirit?

Answer: No. That is, not on the third sphere. Those in the lower spheres sense many of the conditions common to mortals, but not in the same way—more as a condition than a fact. Have you read, "The World Next-door"?

Question: What is meant by the Biblical statement that Christ descended into hell, and the third day He arose and ascended into heaven?

Answer: If hell meant what many persons believe, this would seem a terrible punishment, would it not? Christ visited the lower spirit-spheres, those with sorrow and regret, and carried His message to them, and then passed on to the higher spheres.

Question: Is it harmful to pay attention to dreams?

Answer: No, only be sure to get their true meaning. "Dreams," that is being given with subscriptions to the new magazine, "Communication," will teach you a great deal about dreams and their meaning.

Question: What is the meaning of chain-prayers, that are supposed to be copied and sent to others?

Answer: Some of them originated among derelicts, whose object was the prey upon people's religious impulses, and make begging an easier occupation. Others have been started by persons with truly religious desires.

Question: When a person is busy in a shop each Friday evening, how can healing help be brought to him?

Answer: If his friends call upon the forces and he invites them, that help will come. Also, it will come at other times.

Question: If a person who is sick, eats too much, what good will prayers do?

Answer: Not a great deal. If that person will not observe common sense, he has barred the channel for help to reach him. We must not expect to do things harmful to us and then get help anyway. Each person, in spirit or on earth, must do his part.

Question: Should we pray to God or ask our spirit-guides for help?

Answer: Pray to God. Address your guides, in thought, just as though you were talking to some close friends.

Question: I have suffered with two ailments since I was fourteen. Will the physicians in spirit help me?

Answer: We shall ask the physicians to help and know that the Class-members will do their part in asking for you.

Question: Is the position of detective or spotter an honorable occupation?

Answer: If it is used honorably, and not to "frame." All work has its honest phases. Many bartenders have saved men from drunkenness.

Question: Last week I dreamed about my mother who has been in spirit for seventeen years. Could it be possible she would like to communicate with me or guide me?

Answer: She is guiding you and is very close to you. She would like to communicate, of course, but she will guide you even though that communication should not come.

Question: In a dream that seemed a vision, I saw some beautiful horses on a cloud. What did it mean?

Answer: The horses signified friendship—and the cloud that your friends would try to lift you up—help you. They may be friends in spirit or in the flesh.

Question: Why do I receive only falsehoods through table-tipping?

Answer: You have been impatient in this development—have become over-anxious and interfered with the forces. Sit for several weeks—once or twice a week, with the same friends—not for messages, but to help the forces handle the table. Let the messages come later.

Question: I have been told that I am clairvoyant and clair-audient. How can I develop these gifts?

Answer: Properly, you should have been told that you were psychic. Study the instructions in, "Development of Mediumship," and permit yourself to follow those lines that prove to be the right ones for you. Do not decide upon developing some special kind of mediumship. Be glad to develop whatever kind God sends to you.

Question: How can I interpret raps given at different points around me?

Answer: They are reminders that your loved ones are near you. Only when raps come through a code, with a repetition of the letters of the alphabet, do they deliver messages.

Question: Can you suggest a system of "seeking first the kingdom of heaven"?

Answer: By living the best you know how—by striving to do the right thing, for yourself and toward others.

Question: Is faith a belief or knowledge?

Answer: Faith should precede knowledge. One who has faith should be inspired to learn. And the faith increases as the knowledge becomes broader.

Question: Should students, beginning to get phenomena, mention the fact to others?

Answer: Only if the others are interested, but not to try to induce some one to believe. People must grow into knowledge—must seek it before it is theirs.

Question: What does it mean to be illuminated?

Answer: This illumination may be of two varieties. First, the body possesses an aura, or light-giving properties. Sometimes this is seen by others. Second, there is the spirit-aura, or light. This may also be seen by others, and is caused by a closer harmony with the spirit-world. The Bible called it a halo. This use of aura differs from "the record" referred to in "God's World."

Question: I have been sitting with a trumpet, and when I sit with my child's music teacher, I get results.

Answer: Perhaps she is more mediumistic. However, do not be impatient. Follow the instructions you mentioned in your letter.

Question: If Christ is not the mediator for our sins, what is meant by the words of St. Paul in 1st Thess. 5:9, 10: "For God hath not appointed us to wrath, but to obtain salvation by or through our Lord Jesus Christ, who died for us that, whether we wake or sleep, we should live together with him"? The same New Testament tells us that we are joint-heirs with Christ, as much Children of God as He. What St. Paul meant and said was that Christ brought the Teachings, and through His Teachings we would obtain development. When mortals get into the habit of passing all their shortcomings to Christ, they find no particular limit for their wrong-doings. If they misinterpret the Scriptures to mean that they can do anything they please, and Christ will relieve them of their debts, they are not paying due respect to Christ, who tried to show them, by act and word, what human obligations mean.

Question: If Christ was only a great Teacher and Medium, why do we have the Trinity—the Father, Son and Holy Ghost?

Answer: But Christ Himself said that we are all as much children of God as He. His apostles said it. Say, "God, Soul and Spirit," and see if you have a different Trinity. Take all that Christ said on any one subject, and then if those statements are contradictory, who is to blame—Christ or the people who read them? No one statement proves the Scriptures. If you select one passage from the Bible and say, "This is what the Bible says," how about the other statements in that same Bible that say quite the opposite?

Question: What does this mean? "Jesus saith unto him, I am the way, the truth, and the life: no man cometh unto the father except by me."

Answer: Except through the truth Christ taught. But coming unto the Father does not mean to an individual—a God who looks like a man. If God is in all things, if nothing can exist except through and of God, then God is here as much as anywhere. But knowledge of what God means comes through development, through earnest searching, and that is what Christ was telling the world in many different ways. Christ never told humanity to cease all effort and simply believe. He told mankind to make the effort, to know that the truths He taught were not idle opinion, but living fact.

Question: St. Luke 16:26 says, "And besides all this, between us and you, there is a great gulf fixed, and they which would pass from hence to you, may not be able, and that none may cross over from thence to us." With such a statement as that from Christ, how is it possible now to have the "crossing over" that you seem to have in your Wm. T. Stead Seance-room? What has happened since those days that makes it possible now?

Answer: Whatever Law of God operates now, operated in the days of Christ, which, as time is reckoned, is but yesterday. True, mortality is a great gulf—separating mortals in memory from the glories of spirit, but not for eternity. It is difficult for spirits to come to mortals who do not understand, and difficult for mortals to gain a clear insight into spirit. To select a few verses from the Bible and say, "Behold, this is the Scripture," is the same as pointing to a star and saying, "Behold, this is the universe—all that God created." Now, let us quote from the Bible at some length, taking the 8th chapter of Romans—the same New Testament, the same Bible from which these other quotations were taken: "There is therefore now no condemnation to them which are in Christ Jesus who walk not after the flesh, but after the Spirit. For the law of the Spirit of life in Christ Jesus hath made me free from the law of sin and death." Note, "The law of the spirit of life in Christ Jesus." Keep that in mind, please. We proceed: "For what the law could not do, in that it is weak through the flesh, God sending his own Son in the likeness of sinful flesh, and for sin, condemned sin in the flesh: That the righteousness of the law might be fulfilled in us, who walk not after the flesh, but after the Spirit. For they that are after the flesh do mind the things of the flesh; but they that are after the Spirit the things of the Spirit. For to be carnally minded is death; but to be spiritually minded is life and peace. Because the carnal mind is enmity against God: for it is not subject to the law of God, neither indeed can be. So then they that are in the flesh can not please God." In plain language, those who seek the carnal things can not please God. We proceed further: "But ye are not in the flesh, but in the Spirit, if so be that the Spirit of God dwell

in you. Now if any man have not the Spirit of Christ, he is none of his. And if Christ be in you, the body is dead because of sin; but the Spirit is life because of righteousness." What does this mean by saying that "if Christ be in you, the body is dead because of sin"? That does not appear as though mortals were grasping much of Christ's teachings while they were in the flesh, does it? "But if the Spirit of him that raised up Jesus from the dead dwell in you, he that raised up Christ from the dead shall also quicken your mortal bodies by the spirit that dwelleth in you." If this Spirit, which comes of God, does not dwell in you, your mortal-bodies can not have life. In other words, it is the Spirit in your bodies that gives you life—not the mortal-body itself. "For as many as are led by the Spirit of God, they are the sons of God." Does this appear as though God had but one son—one child? "The Spirit itself beareth witness with our spirit, that we are the children of God." Is that much different from what the Teachers say today? "And if children, then heirs; heirs of God, and joint-heirs with Christ; if so be that we suffer with him, that we may be also glorified together. For I reckon that the sufferings of this present time are not worthy to be compared with the glory that shall be revealed in us. For the earnest expectation of the creature waiteth for the manifestation of the sons of God. . . . For we are saved by hope: but hope that is seen is not hope: for what a man seeth, why does he yet hope for? But if we hope for that which we see not, then do we with patience wait for it. . . . For whom he did foreknow, he also did predestinate to be conformed to the image of his Son that he might be the first born among many brethren. . . . What shall we then say to these things? If God be for us, who can be against us?" And thus, we find all through the Scriptures, much about the Spirit World, and the Law of God, and the very things that we are studying today. There is nothing in the Bible, when taken in conjunction with all else pertaining to the same subject, that is one whit different from the Teachings of today. Those who feel that there is an effort to belittle Christ in these Teachings, have the wrong conception. How can we belittle the identical Truth that exists today? The One Deity which is in all things, can not be a person. But those Spirits more highly developed, are closer to God, because they understand the Truths of God—and Christ, the Teacher, the Saviour of those who will seek progression through His Teachings, said what is being said continuously from the spirit-world—only the message today is coming in the language of today, and Christ's Teachings are handed down through translations, over a period of many centuries—and were not written until some years after His passing, and were changed by the versions that the writers understood.

Question: If we are saved by grace, as the Bible states, how does this harmonize with the Law of Compensation?

Answer: Learning the Truth is by grace—by what else? Remove this Law of Compensation and what other natural law would remain, when all expressions of law are but the one great law—the Law of God?

Question: Do Paul and Peter, who were so zealous in the Truth in their day, ever come to your seances as Teachers?

Answer: Many come whose identity is never revealed. But rest assured that whether they actu-

ally come or not, their work is for the Children of God. Those in the higher spheres need not come in person. They direct. They give orders to the others, and they impress the world. Their interest has not ceased, nor will it.

Question: I have heard raps at night, and a sound as though some one were writing with a lead-pencil on a desk near the window.

Answer: One evening in our seance-room, the sound of many pencils, writing, was heard plainly by all present, and we were told that this writing was done by children, who were students and who had come to our seance to make notes. The sound you heard likely was writing done by some one in spirit.

Question: I dreamed one night that my sister kissed me good-bye and said she was going to spirit. I was ill at the time.

Answer: Mixed with some vision, were the troubled dreams of your illness, and that caused the confusion. Your memory of the vision was imperfect.

Question: I find great fascination in watching the sky, and the clouds. Why is this?

Answer: Spirit memories cling to mortal often. The exact reason for any form of fascination is not clear, but it is an old memory, carried over imperfectly.

Question: Often I feel very sorry for things I have done, and wish I could have the opportunity to live them over.

Answer: This is development. All progress begins with a sincere desire and all compensation for wrong deeds, with remorse for them.

Question: Does it hurt those in spirit when we think and talk about them?

Answer: No. But think and talk about them as though they were with you, as real friends, and not in a mournful manner.

Question: Do those in spirit long to be back on earth with their loved ones?

Answer: They say that they are nearer their dear ones than they ever could be in the flesh. Some, just after they have passed over, have this longing, but they soon see things properly. Those who have led reprehensible and low lives, often long for years for the things of the flesh.

Question: A medium told me that I am a healer. Is that true?

Answer: If you bring a healing influence to the sick, then it is true, but like any other gift would have to be developed.

Question: A friend of mine who is a very good medium, has terrible spells of temper and refuses to sit at times.

Answer: Being drawn upon almost all the while, and suffering many rebuffs, mediums may give way to their tempers. The wonder is not that they show temper, but that they do not show more.

Question: When I am alone, I become so frightened; why is this?

Answer: It is nervousness, and perhaps sensitiveness. You feel your loved ones in spirit near

you. Try to feel differently; it makes it harder for them to help you.

Question: At our seance, when we get no results, I ask my guides to move the table, and they invariably do so. What kind of mediumship is this?

Answer: Physical manifestations often come when there are no other manifestations. There are forms of mediumship that make this possible, but the kinds of mediumship are so numerous, it would be impossible to even suggest all of them.

Question: Do those in spirit hear what we say, or only when we are near a medium?

Answer: Your loved ones hear all you say, see all you do. The presence of a medium is not necessary for this.

Question: If it is always daylight in spirit, do they see the stars, planets, sunrise and sunset?

Answer: "The World Next-Door" goes into these points.

Question: Is crystal-gazing a form of mediumship?

Answer: It is a form of clairvoyance. One type of clairvoyance sees the visions without any assistance, sometimes with the eyes open and sometimes with them closed. Crystal-gazing is much like providing a screen, on which these clairvoyant visions are focused. The pictures appear to the medium in the crystal usually; sometimes on the surface or in front of the crystal.

Question: Do the Teachers approve of the writings and teachings of Swedenborg?

Answer: Yes, because he was teaching truth as he understood it. Swedenborg comes often into the Classes as a Teacher.

Question: I dream often of babies and young children. I have two children in spirit. Do you think this dream may be of some past incarnation?

Answer: It may be that or—more likely—visions brought by your own children, even, though they may now be grown up.

Question: The day after my father passed out, I dreamed that I saw him, and in a beautiful home—and though he had suffered from a disease of the eye, I could see his perfect eye under a mist. Was I with him in spirit?

Answer: Yes. You brought back a memory of what you saw. The eye was shown particularly to help you know that he was once more perfect in body.

Question: I dreamed of meeting a friend of ours in a building filled with beautiful flowers, and a wonderful band was playing. Was it not likely that this was an astral journey to this friend in spirit?

Answer: It was. Your memory of it, described in your longer question, bears out the fact that you brought back into your waking state a very clear picture.

Question: Why have my questions not been answered?

Answer: During the Summer, we received a flood of questions, and they are being answered as rapidly as we can take care of them.

Question: How long after the spirit leaves the body before it can get in touch intelligently with those left behind?

Answer: We have many records where communication was established within a few hours. Others who pass through the change are unable to communicate for several days or even for weeks.

Question. Was Christ sacrificed voluntarily?

Answer: It was part of Christ's destiny to die on the cross. The manner of His death helped to impress His teachings upon humanity.

Question: Can a person who is trying to pull down others, instead of upbuilding and helping, progress spiritually?

Answer: The very act of trying to harm others means that through the law of compensation such thoughts and deeds react upon the offender and this retards spiritual progress.

Question: Is inspiration a gift that all can have if they are willing to work for humanity?

Answer: Every person who works earnestly for anything that is good and honest will be inspired.

Question: As the real self reaches out to spirit for guidance, that guidance responds at once, does it not?

Answer: It does—but it may not be apparent immediately.

Question: How many planes or conditions are there for progression on the spirit side of life?

Answer: In conjunction with the earth-world, there are seven spheres. But in each sphere there are many planes of development, just as there are many planes here. The term "earth-plane" really should be "earth-sphere." Beyond these seven spirit-spheres, unquestionably there are many others.

Question: Why is it that some persons both see and hear spirits and yet are not willing to have it known publicly, while others crave for the same gifts and don't seem to be blessed with them?

Answer: It is a human habit to not respect the treasures that are ours. Fear of ridicule has caused many men to deny the truth. Those who strive to possess this gift at least are progressing, even though their hopes seem unattained.

Question: If Father, Son and Holy Spirit or Ghost are one and the same, why do most people in all churches speak of them as three?

Answer: These divisions have become a sort of ritual, and it is a human habit to learn by rote.

Question: Why do men resist Christ's teachings?

Answer: Only through ignorance.

Question: Are we as spirits placed in mortal bodies for any specific time?

Answer: This is a matter that seems to be open to debate. Your highest guides undoubtedly know the time and manner of your passing, but the earth tenure seems to be based on acquiring a certain necessary experience, or doing a certain essential work, rather than upon a time-measurement.

Question: What is meant when we say, "Jesus, a Spiritual King?"

Answer: This is a figure of speech to signify Christ has progressed to a high state of being that may be likened to the position of a King. Also, He often is called the Great Physician.

Question: What is the secret power of sympathy?

Answer: It is the law of attraction. And where it extends to strangers, it is a recognition that all mortals are children of God.

Question: Will God always be as great a mystery as He now is to the people of earth?

Answer: As the earth people learn more about God's Law and their responsibilities, they will gain in their comprehension as to just what God means.

Question: Is God—being a Perfect Purpose—still progressing the same as the children of earth?

Answer: God, as the great Creative Purpose, needs no progression because He is perfect. And yet, because each one of us is but a reflection of God, it may be said that God is living these endless varieties of experience of all of His Creatures.

Question: Have all spirits the power to materialize?

Answer: They all have the power, but many of them require instructions. There are many who are afraid to materialize, regarding that change just as a mortal would regard death. Many fear that they will not be able to escape the material-body with which they are clothed during materialization.

Question: Were Christ, Buddha, Confucius, Socrates, and other teachers of old, reincarnated spirits?

Answer: Yes, they were spirits old in earth-experience. A young spirit never would have possessed such strength of character.

Question: Is it possible for an animal spirit (a bear for instance) to control an undeveloped medium? If it was not a bear, why should some persons present see the bear very clearly? Every time the medium growled like a ferocious bear, she could be seen to move and act as a bear would be expected to act.

Answer: There is no reason to believe that the spirit of an animal could control a medium. But an undeveloped medium might feel the influence of that animal spirit and be affected by it.

Question: I have been told that an Indian guide of mine has been chained to prevent his helping me. Is such a thing possible?

Answer: It is impossible. No such restraint is ever necessary in spirit.

Question: I have been told that I have been building a wall around myself—that it is difficult for my friends in spirit to reach me.

Answer: This would imply that you were living away from your guides. But as you strive earnestly to attract them, and follow out their instructions and guidance, then such a barrier would be removed.

Question: In "God's World" we read that sickness is the result of infraction of natural law. What about contagious diseases? A young man, while feeling very well, was stricken with pneumonia. He died. What law had he broken?

Answer: If we could live in perfect harmony with natural law, we would not be subject to epi-

demics. Most mortals break physical laws and know so little about spiritual law, they become victims of disease and yet are perfectly moral and splendid people.

Question: Why is it that some Spiritualistic churches admit Bible readings in their services, while others do not?

Answer: Some Spiritualists feel that orthodox churches have persecuted them and put the blame on the Bible. A careful study of the Bible will convince any Spiritualist that there is nothing contradictory between Bible teachings and Spiritualism.

Question: We read in "God's World": "No word comes from Spiritland that could cause us to think of God as a person. We were created in His image and in His likeness." If we are in His likeness, does that not imply that He has individuality, judgment, will and all that would constitute a personality?

Answer: We are created in "God's image of man." Our mental attributes are reflections of God's knowledge, and these reflections are localized. The soul is something without dimensions, and therefore all souls partake of the likeness, image or reflection of God. Remember that everything that lives, whether spirit, mortal, animal, vegetable or anything else, lives only because of God, and that each has the image and likeness of God in its life-principles. Shape and dimensions are created things.

Question: Kindly give a few simple rules about the best way to obtain spiritual development.

Answer: At all times be true to yourself. Think nothing and do nothing that reflects or reacts upon yourself, and you will be in harmony with God's law.

Question: How would you explain the fact that some Spiritualists do not believe in reincarnation?

Answer: In many seances different spirits will manifest who have no memory of reincarnation, who may have lived through only one incarnation, and they will make statements only in accordance with what they are sure they have lived. Many spirits resent the idea of reincarnation, feeling that they have suffered enough on earth. Those spirits who have come back into their cosmic memory see that reincarnation is a fact, because they have experienced it.

Question: In your judgment can a Christian, a member of some orthodox church of a liberal kind, be a Spiritualist at the same time?

Answer: Yes. There are many persons who like their type of church organization, and who believe in spirit return, communication and guidance. This is true not only of Protestants, but of Catholics. One Catholic lady, who sent for the lessons for examination, returned them saying that she found no difference between Spiritualism and Catholicism. In other words, she saw and understood the spirituality of her own church; and when a person does that, there is nothing contradictory in Spiritualism.

Question: Can the physicians in spirit help me if I sit alone on Friday evenings?

Answer: They can help you just as well as if you were sitting in company with others.

Question: Will my child in spirit, and my Heavenly Father, forgive me for taking my little child's life through an accident due to carelessness on my part?

Answer: You may be sure that you are forgiven. Remember that many things we call accidents are the Will of God, and that when the summons comes to return home, a means of returning must be found.

Question: I smothered my baby in her sleep. Do you suppose I will be punished hereafter?

Answer: You did so with the best intentions, desiring to protect her. There will be no punishment, for the intention was for the best and there was no forethought of harmful results.

Question: If a person claiming to be a true Christian neglects many opportunities to show his Christianity by his deeds, is he a true Christian?

Answer: Many persons neglect to do what they see afterwards was their duty—but their very regret proves that they are trying to live good lives.

Question: My daughter has leakage of the heart. Is this curable?

Answer: Some persons have lived in the flesh a great many years with this trouble. If your daughter's summons does not come, this heart trouble will not take her away.

Question: How is it that some persons take more interest in other person's affairs than in their own?

Answer: This is a habit of interference. It is a form of egotism.

Question: Is there soil for cultivation in the spirit-world, and do they produce more than fruits?

Answer: Vegetation of many kinds grows in spirit, but it does not require what we call cultivation.

Question: If drunkards, thieves and murderers pay their debts before they advance, how do they earn their development?

Answer: Some of them earn it through study and work and helping to guide others, and some through reincarnation.

Question: If the dog always remains a dog, is there nothing to reward animals for patient service here?

Answer: They are rewarded according to their kind. In other words, the desires of an animal are not the same as the desires of a man—and the kind of progression that would satisfy the soul of a person might make no impression upon the soul of an animal. They are rewarded and cared for in accordance with their natures.

Question: Was not Christ's statement concerning John, that he was the Elias that was to come, a personal confirmation on his part of the doctrine of reincarnation; and fully as important as his statement to Nicodemus?

Answer: Yes. Consult Matt. 11:11-14, inc.; also Matt. 18:12: "But I say unto you, That Elias is come already, and they knew him not, but have done unto him whatsoever they listed. Likewise shall also the son of man suffer of them. Then the disciples understood that he spake unto them of John the Baptist."

Question: I have read that spirits recently passed over can not see as plainly in our day as at night. Is this true?

Answer: No—this is a misconception. Sometimes spirits coming through a poorly developed medium will make statements of this kind simply because they are dealing with forces they can not handle, and they fail to make the statement as they had planned to make it.

Question: One who has been in spirit long enough to recover complete memory says that just previous to and during the recent war, the struggles between the spiritual forces of light and darkness were far greater than any earthly battle. As I can question neither his sincerity nor intelligence, please explain why this appeared so to him.

Answer: This spirit was stating what he actually witnessed. There are countless numbers in the lower spirit-spheres who have not progressed and who would welcome any war or upsetness in the world, through their ignorance. The battle referred to was not like an earth-battle. It was the forces of the pure and good against the forces of discontent and ignorance. It is true that there are opposites. If there were no good, we would have no standard to permit us to point out evil. We understand through comparisons.

Question: Where there is great loss of strength, sometimes for many days at a time, from no apparent cause, is it likely due to some spiritual cause, particularly in one who is sensitive?

Answer: It is very likely due to being drawn upon to help some sick person, perhaps even a stranger.

Question: Of the many pictures which have been painted of Christ, will the Teachers tell us which one resembles the real Christ?

Answer: Most of the pictures of Christ bear a resemblance, but they do not sufficiently portray the character of His features.

Question: If some planets are inhabited by those who first came into life through our own earth-plane, are these spirits those who have progressed past our seven spirit-spheres?

Answer: Not necessarily. There are spirits whose work no longer is connected directly with this earth-world. In other words, in different parts of the universe there are spheres and planes of development that correspond with the different spheres associated with this world.

Question: What do the Teachers say about the work of Christ in the present time as well as in the past?

Answer: Christ is using His efforts and power to help the earth precisely as much as He did when He was in the flesh.

Question: One who is passionately fond of music and art lacks talent in producing them. Will this talent be given in spirit?

Answer: Undoubtedly that person will possess those gifts in spirit. He brings back a memory of them, but his particular work does not require their

use in the earth-life. In this connection many persons can think of a tune perfectly, but as they attempt to sing it or whistle it or play it, they make mistakes. This shows that the spirit has that knowledge, but that the bodily instrument has not been trained or attuned to the ability really possessed by the spirit.

Question: Are not your claims in accord with what Jesus said would come in the last day: Matt. 24:24-26?

Answer: "For there shall arise false Christs and false prophets, and shall shew great signs and wonders; insomuch that, if it were possible, they would deceive the very elect. Behold, I have told you before. Wherefore if they shall say unto you, Behold, he is in the desert; go not forth: behold, he is in the secret chambers; believe it not." Let us continue from the 26th verse; it is all part of the same Scriptures, is it not? "For as the lightning cometh out of the east, and shineth even unto the west; so shall all the comings of the Son of man be." Did the lightning not "come out of the East and shineth even unto the West?" Is the great war too far in the past to connect this prophecy with what has just occurred? "For wheresoever the carcass is, there will be the eagles to gather together." Have not the eagles gathered together—the double eagles, for example? "Immediately after the tribulation of those days shall the sun be darkened, and the moon shall not give her light, and the stars shall fall from heaven, and the powers of the heavens shall be shaken." Reading the picturesque language of those days, "Great trouble shall come upon the earth, everything will be unsettled, there will be no end of disputes, so that people will not know what next to expect." Does the Biblical language mean anything different? And have not false prophets and Christs arisen? Surely, has not the world worshipped its material success? Have not the men of wealth and influence been the lords and masters? "And then shall appear the sign of the Son of man in heaven: and then shall all the tribes of the earth mourn, and they shall see the Son of man coming in the clouds of heaven with power and great glory." Have not all the tribes (nations) mourned, and are they not today seeking the Truth that the Teacher of Galilee tried to teach them nearly two thousand years ago? "And he shall send his angels with a great sound of trumpet," and He IS sending His angels with the great sound of a trumpet and through that trumpet comes the same pure truth, talking against the things of the flesh—which surely the devil, were there one, could never think of talking; and teaching about the Fatherhood of God and the Brotherhood of man. This is the "great heresy" that too many think has come upon us. These teachings, breathing only the glory of God, have not been connected by those who refuse to learn that the Bible was written in a day of parables, and that to read these passages all literally, is to go back on the language of that day and age—to refute its allegorical nature. "And they shall gather together his elect from the four winds, from one end of the heaven to the other." And mortals, saying that they are Christians, claiming to believe that Christ still lives, can see no possibility of the fulfillment of His prophecies, and His return, except that He come in the flesh, yet the things of the flesh are passing, and the things of spirit are eternal. Claiming to understand this righteousness, why do the children of the world fail to understand that the greatest of all things are of spirit, and that through spirit these prophecies are being fulfilled?

Question: Please explain 2 Peter 2:1-22.

Answer: "But there were false prophets also among the people, even as there shall be false teachers among you, who privily shall bring in damnable heresies, even denying the Lord that brought them, and bring upon themselves swift destruction." Inasmuch as the Teachings coming to you are based wholly and irrevocably upon the Fatherhood of God, we regret that you should see in Spiritualism this "damnation of the Lord." We think that no further answer is required. When these Teachings ask you to forget or neglect your obligation to God, then there is time to associate them with the evil things.

Question: (Following a long list of Bible quotations): Now, in the face of these Scriptures, how could one dare to communicate with the spirits of the dead?

Answer: Christ did. His disciples did. And, besides, claim not to know God's love until you have learned not to doubt God's law. Tell us how else communication would be possible, except through God's Law? While you are reading the Bible, read all of it. In these Lessons, we have given innumerable quotations from the Bible about communication, not with "the dead," for those are the bodies from which the life has flown, but with our loved ones who have passed to their homes. It is this narrow intolerance that has thrust this world into its pitiful state today; it was this smug satisfaction that the Scriptures endorse one personally and damn his enemies, instead of seeing in all life God and naught else, that has brought this earth-world to its knees. Talk not of favoritism with God until you love God well enough to trust Him and His Immutable Laws.

Question (Condensed): Could Christ have been in error in His Teachings? In some parts of the New Testament it would appear that He disagreed with the Law of Compensation; there seems to be conflict in places.

Answer: No, there was no disagreement, but the language often made it appear so. Christ made His teachings very plain in stating that faith in God, love of God, were necessary, that we must progress according to God's Law. His thoughts about forgiveness, you will find, were these: God does not charge against you without end, your mistakes. He gives you a chance. But, you must earn your way, or experience would be needless. If God sends souls to earth to have experience, that experience must be essential. To wipe it all out, by not asking men to make good their wrong acts and thoughts, would nullify that experience. But the language of the different writers, their style of writing, differed.

Question: My husband, calling on a friend, looked at that friend and saw a different face altogether. Does this show development for transfiguration?

Answer: Yes, in the sense of a vision. Just as there is materialization—transfiguration, which all present may see, so is the same principle employed in clairvoyance. No one but your husband would have seen this change. Some spirit was trying to show himself, but could do so only by building the vision around the features of this other man.

Question: I was told that results I get in table-tippings is animal magnetism. Is that true?

Answer: Ask your friends what animal magnetism is; tell them you would like to have it explained. There is no such thing, and yet people like to use terms that sound high-pitched and scholarly.

Question: In sitting for slate-writing, should we place our hands on the slate and place the pencil on the slate?

Answer: Try fastening two slates together, with a short slate-pencil between them. Place these slates on a small table; if two are sitting, let one sit opposite the other, both with their hands on the slates, and the hands of one touching the hands of the other. Sit in a comfortable position and talk at times about these manifestations, but do not become anxious or try to help mentally.

Question: Sometimes in sitting for table manifestations, I am impressed just how those in spirit look, and also how mortals referred to look. I do not see anything, but have these impressions.

Answer: These impressions are being given to you, and in time they may be followed by "clear-seeing" or psychic sight.

Question: Somewhere in the Bible, it says that heaven and earth shall pass away, but God's word will not pass away. What is the meaning?

Answer: Matthew 24:35: "Heaven and earth shall pass away, but my words shall not pass away." In other words, God, the Creator, is greater than that which He created. This earth-world and its associated seven spirit-sphere eventually shall cease to be; their purpose will have been served. They will pass, but God and God's Truth, living without beginning and without end, can never pass away. It is that Truth that must guide us in our never-ending progress.

Question: Lying on a couch, thinking about my old home, I found myself lying on a sandy beach. What was the cause?

Answer: You may have passed into sleep and gone on an astral journey, or you may have taken that journey without passing into sleep.

Question: I was told that I would live on earth to be over eighty. Is that true?

Answer: To the spirit giving you this information, it appeared that way. Usually your higher guides alone would know when and how you would pass; sometimes other guides have this information.

Question: I see beautiful lights coming from the trumpet. Is that due to my guides?

Answer: Yes. It is a light given by them. Also, some clairvoyant sight can actually discern the "forces" that are being used.

Question: Can any person develop any kind of mediumship?

Answer: No more than any person could master any kind of art.

Question: Can a person with mediumistic powers change the kind of mediumship through studying these Lessons?

Answer: Only if the guides of that medium wished to make a change.

Question: How long does it take to learn if one is a trumpet medium?

Answer: Manifestations might come within a few days or a few weeks. Likely it would take months. We know of instances where it has taken years—many years; twenty or more years.

Question: Andrew Jackson Davis said that the spirit is the finer element, and the soul the covering. (This question is condensed.)

Answer: This is just the opposite of the information given by the Teachers, but even though the terms are transposed, the meaning is the same.

Question: I have been unable to find, in my library, where Hindus practised spirit-return. Can you tell me of a book where I can find it?

Answer: The Hindu teachings were all spiritual, but their idea was to progress from this mesh of nature, to get nearer their Source. They shunned the things of the flesh—paid little heed to earth-experience, longed for escape from the flesh. There are more mediums among the Hindus today than you will find in any other part of the world; more mediums of every description.

Question: I enclose some hand-writing. No medium has ever given me an answer as to what it is.

Answer: This writing, which we are returning to you, evidently is automatic, in printed form mostly, and written backwards. Hold it to a mirror and you will make out many words. A little more practice will give you clearer letters. This form of automatic writing is rare.

Question: Mrs. Maurice played in a photoplay production, "Over the Top," which she never saw on the screen in this life, having passed into spirit. Do you think she has seen it from spirit?

Answer: Yes. Florence LaBadie, who played in "The Million Dollar Mystery," and who now is in spirit, often tells Mr. Jones, with whom she was acquainted in the flesh, about new productions, which are not exhibited for weeks after she has told about them.

Question: Do you think it is possible for Helen Keller to see herself in "Deliverance," though she is deaf, dumb and blind?

Answer: Blind persons have been known to develop psychic sight, and often see as clearly as though they were not blind.

Question: Just what is Christian Science?

Answer: A very beautiful religion that has brought hope, strength and happiness to many.

Question: Does a person always know when development starts?

Answer: Meaning psychic development, a person usually has indications when the unfoldment begins. These indications are nearly limitless.

Question: If I went to a medium weekly and followed her advice, would I be successful?

Answer: It is not the advice of the medium that counts. If you get in communication with your guides, they will tell you many things to do, but by living as near to them as you can, they will inspire and direct you without direct communication.

Question: Why do some Spiritualists not believe in the Bible?

Answer: Chiefly because it has been used so much to criticise them, they became resentful, for which we are sorry. We are trying to teach people not to fight other religions, but to see in all the same basic truth. It is a peculiar thing, but true, that the wrath of humanity is aroused easily by trivial things, by

little differences, but that most people meet their big tasks patiently. And so, little differences in religion seem to make mortals peevish, when all the while they are agreed on the fundamentals.

Question: Why can't we form a Spiritualistic Center in New York like the Stead Center?

Answer: If we help you form one, and permit Mrs. Cook to go there occasionally, just how much will you and our other New York friends work with us? We are willing, but these things we can not do all alone.

Question: Could a mother so love a child that she could attract it as a child again if she were reincarnated?

Answer: Yes, but also remember that the spirit who was her child before, might require experience different from its former experience, and could get that better through another earth-parentage.

Question: If there is only one color, white, in spirit, how do we have Indian guides and how can Indians and Negroes manifest as members of those races, once they are in spirit?

Answer: For purposes of identification, they do so manifest. For the same reason, a spirit, long since matured, will meet its mother as a child when she passes out, if she is looking for her babe as it was. Earth-people must use "make-up" to change their appearance. Those in spirit can accomplish still better results by changing their entire appearance or size, a form of control over the spirit-body that is impossible with a material-body.

Question: Do infants in spirit have to be carried around, nursed and fed?

Answer: Yes. They are babies, must grow up. They are not nursed in the sense of earth-nursing, but they are given nourishment. And while we are on this subject, let us remember this: In your earth-body, when you eat food, it goes through as bulk, and from it is extracted the certain nourishing properties it contains. These particles are used for cell-building. In spirit, eating food means the introduction of new energy to the body, and the process is not the same as digestion and assimilation, as there is no waste-and-repair as you know it. The sense of satisfying the hunger is the same, but the food is transmuted into energy—and with no dying cells, there are no fatigue-poisons. Hence, their eating in spirit differs from your eating, and their processes of handling that food in their stomachs is not like yours; there remains no bulky mass to expel.

Question: I know of two instances where departed spirits appeared to earth-persons who do not believe in spirit-return. Why was this done?

Answer: To prove to the doubters they did not know as much as they thought they did; to give them food for thought.

Question: Why should a medium bring beautiful results and at all other times show anger and disregard for others?

Answer: Only because the medium is pulled upon and subjected to so much abuse, that medium gets "cranky," which is quite a human trait. Yet, that medium is faithful to the spirit-world, and until mortals shield mediums, protect them as they do ministers of the gospel, we shall continue to have cranky mediums who may use profanity and do things that religious folk say is unspiritual.

Question: Can a medium become ill from her mediumistic work?

Answer: Yes, partly through long confinement in the seance-room, partly through being drawn upon constantly, and partly through taking on the conditions of those who come for sittings or seances.

Question: How can we better ourselves through reincarnation when we have no memory of former errors?

Answer: For years, even for centuries, a spirit (in spirit) will study and think about his errors and the best way to overcome them, and will return to earth with inclinations to avoid certain things and to progress. The memory of the facts is not with you, but you still have the memory of the lessons you have learned. This you do not lose. Therefore, your earth-experience becomes cumulative. God does not permit you to lose what you have been through or to wander aimlessly through your earth-life.

Question: How can people, claiming to be up in Spiritualism, leave a terrible condition in a room they have entered?

Answer: Claims count for little. A sensitive feels the condition of deceit, or hypocrisy or anger or whatever it may be. Would that we had more effort and less claims.

Question: Will my two sons, who passed out in 1895 and 1898, greet me as grown-ups, when I enter spirit?

Answer: Yes, because you will expect to find them grown up. Your thought and study along this line will help you feel the naturalness of spirit life when you pass out of the flesh.

Question: I feel so deeply the pleading expressions of those angel-like eyes of my children who have gone home. They seem close to me. Is it their great beauty and my love for them I feel?

Answer: You sense their actual presence. They impress you with their beauty and with their love for you.

Question: Before entering a developing class, I could see spiritual things clearly; since entering the class, I have lost this gift and feel very hurt about it.

Answer: One's type of development changes. As your guides bring you something new, even before it is manifest, the old things seem to go. Do not feel disappointed. Be patient.

Question: If, through ignorance, a person should shorten his earth-life, will he be held responsible?

Answer: In this sense: He will see that he was ignorant and will wish to learn and do better.

Question: Is sickness punishment? If medicine does not help us, should we cling to the medicine?

Answer: Sickness is not necessarily punishment. It is due to human ignorance of God's Law. If medicine does not help, it is the wrong medicine. Too much medicine often perpetuates illness.

Question: Am I sinful by wishing I could join my loved ones in spirit? The longer it is since my daughter left me, the more I wish to be with her.

Answer: It is not sinful; it is simply a misunderstanding of the truth that God keeps you here because you still have certain lessons to learn. Each day is one day nearer that meeting. Let this thought sustain you.

Question: I can hear dear ones in spirit calling to me. Do you think they wish me to come?

Answer: Not until your earth-work is done. They are trying to tell you that they are near you, helping you.

Question: Early one morning, I saw my daughter in spirit. She came to my bed, backed a large gray horse up to the bed, stepped down and opened the doors. What was the meaning?

Answer: Such visions usually signify long life. They may have a different meaning—but at any rate, they would signify that you are here for a purpose necessary to your development; that you must bear in mind that this earth-life is important to you, and must not wish so much to be in spirit. Abide by God's Will.

Question: What difference is there between occult mediumship and spirit mediumship?

Answer: There is just one mediumship—but of many forms. Occult means hidden—mysterious. Some mediums like to make a mystery of their gifts, through not understanding mediumship thoroughly.

Question: Is not control-mediumship detrimental to health?

Answer: It should not be. Most mediums work too hard, however, and any hard work is detrimental to health.

Question: Do the Teachers mention purgatory?

Answer: Yes, the lower spirit-spheres carry out the ideas of purgatory.

Question: What is the magnetic belt the spirits pass through?

Answer: This term refers to a change in vibrations.

Question: What is the difference between necromancy and Spiritualism?

Answer: Necromancy is ignorance, which means that those who try to use psychic gifts have little or no conception of them, and believe that they can "work charms," an impossibility. If they knew more about God's Law, they would not make such claims.

Question: If a person not in his right mind, passes into spirit, would a message from that person in spirit be dependable?

Answer: There are only right minds in spirit, but there may be ignorance, and a message has value according to the experience and advancement of the spirit giving it.

Question: What proof have priests for saying spirits have been taken out of purgatory because of their prayers? Does God demand a money-payment for spirit advancement?

Answer: God demands no money-payment. Prayers for those who feel their need, helps them. The prayers may help, but not the money. The money is a fee expected to help keep up the church organization. No church can continue without material support.

* * * *

Because of the forty questions asked in Part II, we shall not continue with the Self-examination Questions. Use your Index in "God's World," and you will find that the forty questions referred to, will help you come into a better understanding of the Teachings.

The Wm. T. Stead Center

533 Grant Place

CHICAGO, ILLINOIS

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CHICAGO, ILLINOIS

Mrs. Lucy D. Stephens,
1300 Gray St.,
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CHICAGO, ILLINOIS
SERIALS DIVISION

PUBLISHING DEPARTMENT

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Thus, I am getting over some of the habits of the professional writers, who believe that what they have learned is very wonderful and beyond dispute! I see that as I have greater faith in my loved ones across-the-way, they will reward my efforts not by appeasing my hunger of vanity, but by doing that which is right and best.

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His O.K. on our poor little ideas.

So I know that I must continue to learn throughout eternity, and the novelty of that knowledge is far more inspiring than anything else I ever learned.

And something else I have learned, also: YOU are just as much part of this work as I am, or as Mrs. Cook, or those who are in our office and help us carry on the human part of this work. YOU are helping supply the conditions for the growth of this movement, and without your interest, your generous thoughts and your sincerity, we couldn't get along very rapidly.

The subject of reincarnation is not the only stumbling-block in some mortal lives. We think we have mastered something, about which we scarcely understand the rudiments. When we believe that we are wise, we are likely to step high and keep our eyes out of focus with the sidewalk, and thereby invite some sudden falls and bad bumps!

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You and I are students, and we are learning a little each day, only as we put forth the effort. We shall make many mistakes. That is one way to learn. We shall change some of our ideas. That is another sign of progress. But if we start right and stick to it, we shall have something very wonderful and very beautiful to show for our efforts, before we have quit this material realm.

If you find just ONE friend in several months to join you in this study, you have added to the foundation. So think of EACH addition rather than plunging right in and finding many. It is important, in a book-keeper's life, to account for every penny in his trial balance. It must be important in our work to think of EACH person we can reach. The world's vast population consists only of INDIVIDUALS.

~~No matter what you believe or do not believe, let us keep close to-~~ gether. After all, we are learning just a little, but if we continue to learn a little for countless ages, sometime, somewhere in spirit, we shall possess the wisdom we may have believed was ours here.

With kindest wishes, and giving you my assurance that a letter from you is welcome always, I am,

Very sincerely yours,

LKJ-LL6

President,
THE WM. T. STEAD MEMORIAL CENTER

Lloyd Kenyon Jones

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You and I are students, and we are learning a little each day, only as we put forth the effort. We shall make many mistakes. That is one way to learn. We shall change some of our ideas. That is another sign of progress. But if we start right and stick to it, we shall have something very wonderful and very beautiful to show for our efforts, before we have quit this material realm.

If you find just ONE friend in several months to join you in this study, you have added to the foundation. So think of EACH addition rather than plunging right in and finding many. It is important, in a book-keeper's life, to account for every penny in his trial balance. It must be important in our work to think of EACH person we can reach. The world's vast population consists only of INDIVIDUALS.

No matter what you believe or do not believe, let us keep close together. After all, we are learning just a little, but if we continue to learn a little for countless ages, sometime, somewhere in spirit, we shall possess the wisdom we may have believed was ours here.

With kindest wishes, and giving you my assurance that a letter from you is welcome always, I am,

Very sincerely yours,

LEJ-LL6

President,
THE WM. T. STEAD MEMORIAL CENTER

Lloyd Kenyon Jones

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Questions and Answers

The Wm. T. Stead Memorial Center Home Study Course

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While each of you will have questions in which, naturally, you are interested deeply, do not forget that the questions asked by others also carry their lessons.

If you have questions to ask that express doubt, do not hesitate to ask them. We do not regard any question sent to this department as flippant. Often, when one nurses a doubt, the expression of that doubt may seem to be flippant, but it is better by far to express it than to leave it unsaid. We do not depend upon conditions the same as Mrs. Cook would in giving messages.

The members of this Class are students. They are not all Spiritualists. They have open minds and are willing to consider the statements placed before them. They come to this classroom of Questions and Answers as students, and that is all we expect of them. Any person who is willing to study, is going to learn, and we do not learn always through agreeing with everything. We learn through bringing out our doubts, and by weighing the explanations that are given to us.

Members of this Class include, besides Spiritualists, members of many other religious bodies, and some who profess no religion. They all find a tolerance in these Teachings that surely must encourage them to come with their questions.

If you do not believe some of these answers, feel free to state your doubt. Maybe that expression of your own doubt will help others to understand, while giving you new food for thought.

We recognize the spirit of fairness that prevails among the members of this class, and we appreciate that spirit. Through this willingness to enter an arena of thought, where the doubter will be heard with the same welcome extended to the believer, we are all instrumental in producing a document that must prove of great value to students.

Each month brings many new angles of thought. Except as this Question-and-Answer sheet reveals something that must help us think, of what value would it be? We may read much, but until we THINK for ourselves, we have not learned. God gave us brains not solely to agree with everything we read or hear, but to exercise in study, in question, in analysis.

Many questions remain unanswered. They will be taken up in the order in which they are received, so if your questions do not appear in this issue, do not feel discouraged. They will be along in some subsequent issue.

Following is the current month's offering of Questions, with their Answers:

Question—Do people who have suffered hardships seem to be more advanced in mediumistic powers than those whose lives have run smoothly?

Answer—We can not say that this is true, but the fact remains that as soon as a person begins to give evidence of mediumistic powers, many hardships and obstacles appear. When humanity has progressed far enough, then mediums will be able to live as tranquil lives as those who are not mediumistic.

Question—There are medicines on sale near Buffalo that have helped many thousands of people, and these medicines are made by a medium. Why is it that these things are not more widely known? Are there many mediums of this kind?

Answer—Every remedy that is used by mortals has come as an inspiration from spirit. Medicine is a form of education. Its purpose is to establish a medium within the body that will permit the vibrations to harmonize, because in any disease there is a disturbance of vibrations, and medicine is a chemical agent in helping stabilize this vibration. When people learn more about the healing forces of spirit, they will find that they do not have to

depend so much upon these material remedial agents.

Question—Why do you not call more attention to the two helpful books you mention, giving the price, so that people can order them, meaning "The Development of Mediumship" and "Healing Forces"?

Answer—These two "Table-top" volumes are sold under a special price to our friends, meaning those who patronize the Center regularly, at the rate of one dollar postpaid for both volumes or 75 cents for either. We thought that everybody who had received the Oriental Lessons had also received our circulars relative to our "Table-top" treatises. Many of our friends send in orders for these and our other "Table-top" volumes so as to make presents of them to their friends.

Question—Just how do we know when we are being aided by our spirit friends, especially when we debate and are so sorely tried in attempting to arrive at the right decision?

Answer—At all times we should have confidence in our loved ones in spirit. But we must remember

that we alone always must make the effort. If we did not exercise our minds in debating problems, we could not progress, we could not learn. Exercise of thought, like exercise of muscles, is necessary for a healthy condition.

Question—Is it not better for husband and wife to separate, especially if there is lack of interest and harmony and the husband will not "play fair?"

Answer—We can not offer advice that would lead to the breaking up of any home. We all realize that there are conditions in home life that become intolerable. But at the same time these are problems that the individual must solve. They are part of individual experience. If each person would call upon God and the spirit-world, undoubtedly the correct decision would be arrived at—if not immediately, at least in time.

Question—I can always get messages on the ouija-board alone. And I also can take a pencil and write very quickly. But how do I know that the spirit forces are doing the writing? I do not feel them.

Answer—In automatic writings and ouija-board messages, the question of their source can be answered only by their correctness. In a condition of over-enthusiasm, people will produce the writings themselves without knowing it. In genuine automatic writing, the individual has absolutely no control of his hand. He sees it move, but it may as well be the hand of another person so far as his own volition and force are concerned.

Question—Do the teachers in spirit answer these questions?

Answer—These questions are answered by the teachers in spirit. Many of these subjects have been taken up prior to the receipt of the questions, therefore it is not necessary to bring up the same questions again upon entering the seance-room. All new points upon which the teachings have not been received are taken up as they appear and are answered by the teachers. We have a large amount of material on hand, consisting of transcripts of shorthand notes, and this material is utilized in the answering of these questions. But it has come from the teachers. We have a large quantity of material that has not been used in our books or in the questions and answers, and to this material additions are being made constantly. These questions and answers, however, bring out many new points, and every new point is taken up with our teachers.

Question—Can you tell us who Patience Worth was, when and where she lived? She does not tell us that in her book. She speaks as though she were an old spirit.

Answer—Perhaps Patience Worth is a spirit-name that has been adopted. Very often spirits who bring messages to mortals do not care to make their identities known, because, to them, identity means nothing and the truth means everything. Very likely Patience Worth wished to focus all interest in the message she brought and not dissipate that interest by a biographical sketch of herself. Our own guides tell us that they know Patience Worth very well, but thus far they have never discussed her identity with us.

Question—We are told that there are bad mediums, and that we must be careful or they might take the power away from the good mediums. If this is so, where do these bad mediums get their power?

Answer—There are mediums of small development. But a medium is an instrument, and it is

not a question of goodness or badness, but of instrumentality. A medium of low intellect is likely to attract undeveloped spirits, but it is absolutely impossible for any person to literally injure another. There may be temporary harm worked by others, but it must come back to them. The law of compensation, and its expression in the law of attraction, will answer your question fully.

Question—Can spirits see the spirits of animals?

Answer—Yes, they can see the spirits of animals, when they are in the lower spirit-planes. A few of these animals, that we know as pets, are permitted to stay in the third sphere for years, sometimes, before they are reincarnated. The lower the form of animal-life, the more rapid the reincarnation. Also, the older the human spirit, the earlier it can be reincarnated. But this latter form of reincarnation is a sign of strength and really a matter of choice. Such reincarnations are for the purpose of doing an important earth-work.

Question—You mention an incident in the lessons of a person appearing at a seance and saying that he was very sorry that he took his own life, and that he felt so much better after being told that he was not responsible. Why could he not have read your thoughts instead of waiting to be told in words?

Answer—In the seance-room, this spirit came back into material vibrations. For the first time since he had taken his life, he was enabled to return to the plane of vibrations of our material world. He came back into intimate contact with the world he had left. And it was not the words that comforted him, but it was the fact that during those few minutes he was as much a flesh-and-blood being as he had ever been. It is this contact with the material world that places these discarnate spirits in a condition peculiar to the earth-world, which is equivalent to taking up the broken threads of earth-life. There is the satisfaction of being able to actually converse with somebody of the earth, which is more satisfying than all of the telepathic communications that could be received. If you had done something that was wrong, and immediately had left the community, no matter how many letters you might receive telling you of forgiveness, it would never seem as whole-souled and substantial as though you returned to the place where you had committed the wrong act and in the very environments of those conditions had been forgiven. People do not change very much upon entering spirit, and the psychology of those on the other side is much like our psychology.

Question—Is the planet Mars inhabited? What do the spirits say about the markings that resemble canals?

Answer—We are told that the planet Mars is inhabited by spirits and not by mortals, and that the markings that are observed are due to magnetic currents affecting the atmospheric conditions, or, in other words, the "aura" of the planet.

Question—We have had many wrong statements made in some of the messages that we received through automatic writings, such as a spirit giving the wrong name and urging us to give a message to somebody else, which messages were found to be false. What is the cause of this?

Answer—It is a very strange conceit that people who suddenly decide that they are going to get automatic writings, will blame all of the errors on the spirit-world, and perhaps no spirit in the universe, except the spirit of the person who is trying

to get the writings, is responsible for the wrong statements. Most of the criticisms offered against Spiritualism are based on the results secured by people who are just developing. Remember that in automatic writing, you have no power over your hand. Your hand itself is controlled, and you merely see it move. You would get the same results if you were blindfolded or in the dark. In proof of this, if you have an opportunity at any time of witnessing independent slate-writing, you would realize that the messages coming through from the other side are clear and to the point. Never blame the spirit world for errors that are produced purely by human agency. We have had people come to the Center who have said that they received automatic writings and ouija-board messages from their friends, and when they talked to their friends, they were told that they had positively nothing to do with those messages, that they were purely the product of mortal mind. And yet we have had people leave the seance-room, where they could actually talk to their loved ones on the other side, and place more dependence upon the ouija-board or automatic writings. This is because nearly every human being likes to pride himself on being the most powerful and the most highly cultivated.

Question—At what time does the spirit enter the body at birth?

Answer—We have touched upon this at length in previous lesson. The connection is made at the moment of conception, and the spirit enters the body at the moment of birth. This is true even in premature births. It is true of the still-born, although the process has been merely one of contact, and the spirit leaves immediately and enters the new spirit-body and grows up on the other side from babyhood.

Question—Do we sometimes attract spirits of different spheres whose guidance would bring opposing influences?

Answer—The spirit-world, in guidance, acts as a unit. The law of attraction would not attract opposing influences. If you pressed down the loud pedal of the piano and struck any single key, as the notes were played you would hear the vibration from strings that harmonize with the key that was struck. Thus you find the law of attraction working even in sound waves. It works out in everything.

Question—I was born in Russia and did not have much education. What I have, I learned through my own efforts. Throughout Russia, the peasant people do not have much opportunity for education. Where will all of these people be on the spirit-side of life?

Answer—While these people may be lacking in earth-education, many of them may be far advanced in spiritual development. Some of the people we call ignorant in this world have great spirituality and go to much higher spheres than many whom we call educated.

Question—I am capable of building machines, blue-prints, etc. After I have been shown a thing once or twice, I learn quickly. But I wish to secure spiritual experience. I forget spiritual things so easily.

Answer—You may forget the actual wording of the lessons, but you must be absorbing a good deal of the truth of the lessons or you would not be able to write such intelligent questions. The very fact that you have analyzed the difference between your ability and your work, and of memor-

izing these lessons, proves that you are thinking and searching. That is advancing.

Question—I know that to each of us is given some work to do, and I should like to know the work that God has given me in His vineyard?

Answer—Very likely it is the work that you are doing, and as you find happiness in that work, you find development. Remember that the shoemaker at his bench can develop spiritually just as much as the minister in the pulpit.

Question—I should like to know where I can secure the oil of wisdom for my lamp of knowledge?

Answer—In searching for knowledge you are securing the oil of wisdom. Never feel that the greatest knowledge is printed in books or written in letters or delivered from pulpits. It comes to the soul that searches for knowledge.

Question—I wonder if Mrs. Cook would come to our city and help us build up our church?

Answer—When you secure our booklet on organization, you will see how we are planning to help you and others build up your centers, societies and churches. Perhaps that booklet will reach you a considerable time before these answers are in your hands.

Question—Can I give my Oriental lessons to be read in our church, as I can not read them very well to others?

Answer—You may have the lessons read in your church if you wish. We should prefer to have passages from "God's World" read. But our book on organization gives you a definite procedure that we know will be very helpful to you.

Question—Please give me the right conditions to develop myself at home.

Answer—While you do not state whether you wish to develop your mediumistic powers or your spiritual understanding, we are assuming that it is the latter. Thirty minutes or an hour each evening given to quiet meditation upon the truths of spirit, or to earnest conversation with others who are interested, is a very helpful form of development.

Question—What is the reason for a person to feel downhearted and heavy, as if he were waiting for something or somebody?

Answer—This may be because you have very beautiful friendships on the other side and your spirit is longing to return to those companionships. Surely you have many who are waiting for you, and sometimes you feel this and you are desirous of being with them, even though you may not understand the reason for feeling as you do.

Question—Why is it that I can see so many faces of different people when I close my eyes? Sometimes I see just an eye or a hand.

Answer—Very likely you are developing clairvoyant sight, and you get only fleeting glimpses. Clairvoyant powers very often unfold in this way.

Question—At one time I saw a man sitting by the window, dressed in white. This was one Sunday afternoon. At another time I saw a pigeon, and it opened and closed its mouth as though it were talking to me. Can you explain these visions?

Answer—You very likely saw one of your guides—perhaps a higher guide. A vision of a bird usually denotes death, and this vision may have been given to you to impress upon you that somewhere, some relation or friend was about to pass into spirit or had already passed into spirit.

Question—I often see my mother, who has been in spirit over thirty years, walking with me or run-

ning after me. She never speaks. Is she not resting well?

Answer—Never fear that those in spirit go without rest. You have developed a mediumistic power that permits you to see, but you have not unfolded the power to hear. Seeing your mother as you do is certainly proof to you that she is very near you and is trying to help you.

Question—How much longer will my unhappy marriage last? I often pray to God to take me, as I am not afraid to die, and I know that I will be much happier.

Answer—You must never pray for God to terminate your earth-life. It was given to you as a privilege, and you must be thankful for it and for the experience that it brings you. You must always pray with the understanding that you are willing to abide by God's will, because you can never find happiness in any other way. To ask God to take you out of the flesh is the same as doubting God, and that is only closing the door against the possibility of happiness. Happiness is only the product of understanding.

Question—Why is it that the Jews do not believe in Jesus, and yet they are God's chosen people?

Answer—The Jews, in their orthodox belief, are still looking for the Messiah. God has no chosen people. We are all His children. It is true that the old Jewish writers claimed that they were God's chosen people, but if this were so, then it would prove that God shows favoritism. He can not love one more than another.

Question—Will there be an ending to this world or will it keep on as it is now?

Answer—Very likely many trillions of years were required in preparing the world as a habitation for mortal man. And it is perfectly reasonable to assert that mortals have lived in this world for millions of years, and probably this will be true for millions of years to come. Possibly, also, when this earth has undergone such changes that it is no longer possible for the habitation of human beings, another planet will be utilized to serve that purpose.

Question—Why is it that some people steal and never get caught, while others try once and are caught and punished?

Answer—Those who are caught the first time are the most fortunate. They are paying for their wrongdoing quickly. Those who continue to steal and are not caught, are only storing up accumulations, and the time must come when they will pay heavily.

Question—The Bible claims there is a devil, and spirits claim there is none. I do not understand.

Answer—All the claims in the Bible about the devil are allegorical, as a careful study of the Bible will prove. How can God be supreme if He had to share these honors with another being as powerful as He?

Question—The spirit teachers say that our souls are clean and pure, while the Bible says our souls are blackened with sins and we must suffer in the next world. Please explain.

Answer—We suffer through the law of compensation. If we attract suffering, then we suffer. But our souls are of God, and what we call sin is error. Suffering is only one form of learning, and when we have learned, we no longer suffer.

Question—Please tell me how I can face life's problems without complaint?

Answer—That is a form of development. Complaining becomes a habit. The man who drinks to excess feels that he must have his alcoholic beverages. When he has mastered this appetite for strong drink, he no longer feels the need of it. When we give way to the weakness of complaint, then it seems easier to complain. These are things that we must learn through personal effort, and the more effort we make, the greater strength our loved ones on the other side can bring to us.

Question—Why is it that some people gain wealth without seemingly trying, while others try hard every day and make only a plain living?

Answer—Those who succeed so easily in any line, be it making money or gaining fame, have earned that privilege some time in their lives—if not in this incarnation, then in some former incarnation or in spirit.

Question—Is it correct that our spirits leave our material-bodies every time we sleep?

Answer—This is true every time we have a long sleep. It might not be true of a nap. Only by entering the astral on an average of once every twenty-four hours do we gain the strength to continue our material experience.

Question—When the spirit leaves the body, as in sleep, does it attract energy only, or can it attract qualities of thought, both good and bad?

Answer—The individuality of the spirit does not change when it enters the astral, and it would seek those companionships that belong on the same plane. The spirit itself not only attracts energy, but it also accumulates ideas, according to its plane, and therefore some of these are progressive and others are not, depending entirely upon the person.

Question—Sex dreams would seem to indicate that we do not always go to a higher and purer world, but where there are still passions. Is this assumption correct?

Answer—Such dreams are not reflections of astral journeys. They are due to bodily conditions, and sometimes these are conditions of illness. These dreams come to us while our spirits are in our bodies and when we are just arousing to consciousness. These dreams do not always come just before we wake up, but at periods during the time when we approach the state of wakefulness, and perhaps again submerge into a dreamless sleep.

Question—Could a mother in spirit assist her daughter in the flesh by bringing that daughter into contact with a young man whom she might marry?

Answer—The law of attraction would help decide this question. If it is best for two people to marry, undoubtedly they will receive spirit assistance. This does not always mean a guarantee that they will be happy, but that they will secure certain experiences that both of them require in their development.

Question—I have had sittings with a very reputable medium, who has a control of high type, and this control says that there is no reincarnation.

Answer—We rarely have known of the teachings to come through control mediumship. The higher teachers would come through voice or materializing mediums. Most of these controls have been in spirit but a short time. It is a form of education for them. Their experience is limited. They do not remember their former earth lives, and they can give information only within the scope of their own experience and knowledge. Some highly developed control mediums attract higher spirits.

Question—Explain how prayers are heard, sifted and segregated.

Answer—Each soul is a reflection of God, and a prayer means that we send out vibrations that harmonize with the Creator. In other words, they open the door for us. But these prayers, while going direct to God, are also heard or sensed by our spirit friends, and as the prayers are pure and sincere, this enables our loved ones in spirit, who are God's Messengers, to bring help to us. But the insincere or unreasonable prayer does not attract assistance.

Question—Some years ago I was told that there was a dark man with me wherever I went, and about three years later, at midnight, I came face to face with an Egyptian, who seemed to be about twenty-five or thirty years of age. He did not speak, but suddenly vanished. Since then I have had flashes of light, rappings and many other peculiar manifestations. How do you explain this?

Answer—Very likely you came face to face with one of your Oriental guides. He gave you a vision of himself, and since then has been able to manifest his power more strongly. Those in spirit look youthful. Sometimes, of course, when they come to us, they duplicate the appearance of age for identification, but their normal state is one of youth.

Question—What is the best line of reading to follow daily so that a beginner can develop speedily?

Answer—Development is never speedy. It is a growth. Sometimes the greatest development seems to be the slowest because it is thorough. Contemplate much of the teachings that are given to you in "God's World" and in these lessons, because the more you think about them, the more they will open in your own mind inspirations of thought. Very often we are obliged to think about a thing many times before we really understand it.

Question—In "God's World," p. 12, paragraph 101, it is stated: "They must make themselves ready." Would it be asking too much for you to enlarge on this subject?

Answer—The full quotation is as follows: "People on a low plane do not want the conditions and truths of the higher plane, because they are not ready. They must make themselves ready. That is their task." If a person is satisfied to live in squalor, it is foolish to try to force that person to live in a palatial home where everything is clean and beautiful. Only as we desire to attain a certain stage of development, are we able to attain it. Nobody can take us and suddenly place us in a higher position of thought and development, because those are matters that pertain to our own growth. We begin by desiring, and as we desire, we inquire, we study, we learn. And that is the method of development.

Question—I do not seem to take much interest in the communication part of Spiritualism, but have an intense longing for the knowledge that lies beyond. Is this a natural state, and could you outline a simple course?

Answer—You have the right idea. Learn the philosophy. That is the object of "God's World" and these lessons. Study them and think about them. The desire for communication naturally comes strongest to those who have lost a dear one through the change called death. Too many people, however, have become so charmed with the phenomena of communication, they seem to forget the philosophy back of that ability of the spirit-world to communicate with us. It is through knowing that we progress, and knowledge is growth.

Question—Won't you please write a "Table-top"

volume enlarging on your idea of what constitutes natural law?

Answer—We have voluminous notes prepared at this time touching on this subject, dealing with "the nature of things" and also with the spirit-side of life. This "Table-top" volume will concern itself largely with those natural conditions that are known as matter, energy and ether. We know that this will prove a most interesting and absorbing topic. All of these volumes require a great deal of preparation and many conferences in the seance-room. For example, in writing "God's World," over two hundred special sittings were held for the purpose of discussing the teachings embodied in that volume. This was in addition to five years of Oriental Lessons that had been taken down in shorthand and transcribed. Each monthly lesson requires a great many sittings and many hours of discussion with the teachers.

Question—Are we to understand that there are no individual spirits in the spirit-world except first they have passed through this earth-plane?

Answer—The teachers refer to "individual experience" as beginning in the earth-plane. This does not mean that the spirits do not exist as individuals before they are born in the flesh, but they have never experienced the impediments and the obstacles of the flesh. They have seen and experienced only the ethereal. They have not come to this school-house. Consequently, their greatest development can not begin until they have passed through the experience of the earth-world.

Question—Does heredity have any bearing upon our disposition and talents? If not, what is the cause of family likenesses and traits?

Answer—Association and environment and the ever-present example of family traits must impress themselves upon the children, who will form similar habits. Also bear in mind that the law of attraction will bring together in families many spirits of like development—that what we call types will be attracted to like types—that the very fact of resemblance indicates the similarity. But, on the other hand, there are certain disease effects that are transmitted; that is, there are physical tendencies or physical weaknesses that are hereditary. And just as a mold will produce something that resembles it, often will there be a physical resemblance between members of families.

Question—Understanding that the individual always progresses, which do the teachers claim is the most advanced race of peoples: the white, yellow, brown, red or black; the Anglo-Saxons, Teutons, Latins, etc.?

Answer—We must remember, first of all, that in spirit they are all what we call white, and that the members of other races have come to this world for some special experience which they require. The teachers do not tell us that there is any national superiority, except that nations, like individuals, have experience, and the experience of a nation helps make the experience of an individual, and vice versa. The teachers consider the individual development without respect to the race or color. Therefore, when a person is highly developed, it is immaterial what his or her nationality may be. In every nation we find examples of every stage of development. If we attempt to classify the nations as collections of individuals, then we are overlooking the value of personal development. This we should never do.

Question—Would a person with some mediumistic power become stronger through coming into contact with a strong medium?

Answer—By coming into contact with the forces of the seance-room, our loved ones on the other side are able to get nearer to us. That experience enables us to open the door a little wider, and in that manner it is possible to progress more rapidly in the unfoldment of mediumistic powers.

Question—Who were Theon of Smyrna, Attila, Loyola and Savonarola? The other teachers you mention are familiar. Do any of the prophets of the Bible come as teachers to us?

Answer—Theon of Smyrna was a Greek mathematician and astronomer. He was the author of a work that dealt with mathematical rules for the study of Plato. Attila was the leader of the old Huns. Loyola was the founder of the Jesuits, and also the Knights Templar; strangely enough, the two orders that eventually combated one another! Savonarola was the noted Italian religious reformer. We have no direct evidence that any of the Biblical prophets, the Apostles or the Disciples, have come to us as teachers. But there are many whose identities we do not know. We know them only as "Truth," "Light," "Wisdom," "Protection," etc. We have been told at different times that some of the old prophets of Bible times have appeared in seances, but they have not appeared in our seances. The quality of the teachings that are brought to us by our teachers is very good evidence of the high development of those teachers. Mortals who lived in a big and active way naturally have pursued their tendencies to learn, to progress, after they have entered spirit. Perhaps many of those characters of Old Testament times have been reincarnated. Likely some of them have been very prominent figures in the later history of the world. We do not know that this is so, but we know that it is quite possible.

Question—Do the teachers tell us that a wave of Spiritualism will come to this earth in this generation, or is it the beginning of the second coming of Christ?

Answer—They tell us that the wave of Spiritualism has already come to this earth, that it will become more firmly established and will grow in force as time passes. They tell us that the second coming of Christ does not mean His appearance as an individual among us, but that it means the world will begin to feel the force of His spirit. Remarkable changes are occurring in the world at this time, and in a thousand years from now, mortals will look back upon these very days as comprising the very vital turning point in human affairs. We see changes, and while they are very rapid, they are also perfectly natural. And to us, often it does not occur that these vital changes are in actual process at this time.

Question—Do the teachers tell us that compensation comes to us in this world as well as in the next? When friends accuse us of imaginary faults and turn against us, are we ever compensated?

Answer—The law of compensation is operating always because it is the same force as the law of gravity or the law that gives us light from our sun. But the effect of that compensation may not become manifest for a long while. Those who accuse us unjustly are sending out the thought and it belongs to them, and in some manner it will come back to them and they will pay for it. But these accusations and these persecutions heaped upon us are very often like the furnace fires that are necessary to separate the pure gold from the gross materials of the ore.

Question—I asked my father in spirit if he would give me some information, and he replied, "My dear son, you are only a beginner in this work. Wait until you have been in the business for some time

and know more about it, and then I will tell you what you ought to know. Now don't ask any more foolish questions and you'll get no more foolish answers." What made him answer in such a way?

Answer—Getting this through writing, we are not sure that the message came from your father. It may have come from yourself. Remember that your own reflexes can play tricks on you, that there is such speed to thought that even a thought-flash passing through your brain might be telegraphed to your nerve-centers and deliver this thought as a message through the muscular action of your arm and hand. In studying mediumship and mediumistic manifestations, we must always take into account the human mind and nerve reaction. Unless we separate these from spiritualistic phenomena, we are likely to be plunged into a state of doubt and question.

Question—Last night, my little daughter, who is ten years old, and I sat at the table in a dark room. Several spirits came to us, one of them an uncle of mine who had been very religious. I offered a prayer for his development, and suddenly, a hand was placed upon our heads, and a voice came through the little medium's vocal chords, saying, "These are the hands of Jesus and He is giving you His blessing." How is that possible?

Answer—A message of this kind would more properly be interpreted as follows: "I, your uncle, wish to assure you that in your desire to learn more of the spirit-world, and to develop, I am bringing to you the blessings of the spirit-world. As a believer in Jesus, I assure you that you have His blessing for your efforts toward development." In other words, your little daughter, just developing, perhaps is not strong enough to bring a complete, long message, but as time passes she will develop in this manner. Pay more attention to this control mediumship than you do to your writings. Here you have a definite effort of the spirit-world to come through your daughter. Concentrate on her development. Where several members of a family are showing different forms of mediumistic development, it is only scattering the forces to sit first for one kind of development and then for another kind. Here you have something vastly more important than the writings.

Question—My two little daughters are showing several types of mediumistic powers and can see the spirits. They see them, too, when they are in bed. These spirits tell them that when they become stronger and older, they can produce materializations, and that this will not injure them any more than playing. What do you think about it?

Answer—This message is absolutely correct. But you must be careful not to confine these little girls too much to these sittings. Remember that their guides have to make certain changes in the chemistry of their bodies before they are mediums. Try to ascertain which form of mediumship each one seems to possess and arrange for sittings accordingly, not more than two a week and for not more than an hour at each sitting. If you attempt too many forms of mediumship at a time, the results will not be good and these girls would probably lose what they are starting to develop.

Question—Do Spiritualists purpose to organize later as a church? I mean with some center or official head.

Answer—You will receive from us shortly, a most interesting and helpful treatise on organization of centers. There are many organizations in existence at this time, but our object is to have each center independent, simply co-operating with the other centers. In certain matters, these various organizations can co-ordinate. But if Spiritualism grows

as one vast church organization, then it will be in danger of falling into orthodox channels and becoming as narrow and as intolerant as many other orthodox church organizations. Personal ambition might inspire us to make Spiritualism subservient to the Stead Center, but our desire to help the truth to the fullest impels us to urge and aid that form of organization that will not submerge the individual, and this is possible only through the establishment of independent centers and societies.

Question—Are the teachings of different spirits liable to differ? Are some of the lower spirits likely to make mistakes?

Answer—The teachings of spirits will differ the same as the teachings of mortals will differ. The students of more extended experience have greater knowledge. Sometimes spirits who have been on the other side but a short time, and to whom has not been restored the memory of the past; that is, prior to their earth existence, attempt to tell what they have observed. Naturally, they make mistakes. But every spirit is likely to make a mistake. God alone is infallible, and anything short of complete knowledge is liable to err.

Question—Is it wrong to be afraid of storms?

Answer—That is one form of fear. As we have more confidence in the spirit-world and in the goodness of God, we shall get away from fear of material things. This does not mean that we should throw all precaution away. We always should exercise diligence and judgment and do what lies within our power to protect ourselves. That is our duty. Fear of anything denotes some lack of spiritual understanding. The majority of people are afraid, which shows that the majority of humanity still lack a knowledge of spiritual things.

Question—I have passed through many dangers unhurt, apparently without conscious effort, where a little wrong step would have meant death. Is this due to my spirit guides? If so, how can I show my appreciation for this protection?

Answer—You can meditate upon what your guides have done for you and fill your heart and mind with thankfulness. Ask your loved ones on the other side to keep very close to you. Every person has proof of guidance if that person will just pause long enough to think of some of the dangers and mistakes he has escaped. But many of the dangers we have escaped are outside of our knowledge. We never know what dangers awaited us, because our guides have caused us to change our plans.

Question—I have had several dreams come to pass, some of them years after the dream occurred. Does this indicate that my guides are trying to show me my future?

Answer—Such dreams were memories of information that you received during astral trips, when likely you were permitted to study your own aura and could see various coming events concerned with your destiny. Your guides enabled you to remember these facts in the form of dreams.

Question—Do our guides sometimes help us and sometimes hinder us in a financial way?

Answer—We are passing through material experience and we can not ignore the material. We attract or repel success of any kind. Our guides will help us where they know the results will be beneficial for us. That benefit might be in teaching us a severe lesson that we are obliged to learn. Our guides also will sometimes aid in preventing success when they see that beyond that success lies something harmful that we have not attracted.

Question—What is permanent insanity?

Answer—In insanity, there is some material defect in the brain that prevents the even and uninterrupted flow of thought. The spirit, which is never insane or ill, withdraws from the body, but is still connected with that body, completing in the best way it can its material experience. The same thing occurs in fevers and the product we call delirium. It is not the spirit that is delirious, but it is the interrupted interpretation of the spirit-force that is obliged to operate through a deranged brain and nervous system.

Question—Some scientists claim that man has developed from the lower forms of life. Is this true?

Answer—We are taught that man has always been man—that he could not have been man in this flesh-and-blood world without being man in spirit—that if there were intermingling of the species, there would be no cumulative value of individual development. There is an evolution or a refinement, and as each individual in the world progresses, that really is assisting the development of the world. But the evolution goes on within the species and not through transmutation from one species to another.

Question—Being free agents, is it possible to change our temperaments? Can an impulsive man become a collected man?

Answer—We can change what we call our temperament through study, thought, effort. We can overcome bad tempers by practicing mastery over those tempers. It is through overcoming these faults that we develop. We must set ideals for ourselves, and try to follow those ideals. And each time we make a mistake, we must try to be stronger and overcome the tendency to that class of error.

Question—Please explain evil.

Answer—Evil is simply a wandering away from natural law. When we harmonize with natural law, we are normal and we have no desire to do that which is wrong. But when we break natural law, we are in a condition that might be called illness. Evil is simply the result of lack of harmony with God's Law. It is not a test, but it is a condition we bring upon ourselves through our ignorance.

Question—What is the meaning of the devil?

Answer—We think that the best definition that we can give is embodied in our "Table-Top" pamphlet, "Unmasking Fear." In that pamphlet we show that the devil is purely a product of fear and misunderstanding.

Question—Can men of different temperaments accomplish the same good, providing they have the same desire to do so, or does the nature of our temperaments produce varied results?

Answer—While writers on physiological and phrenological subjects have classified temperaments, and while astrology has attempted to prove that we can not escape our planetary conditions, the fact remains that we can all develop. People of vastly different types can attain the same goal. But according to their own understanding, they may select different routes. If we assume that we are handicapped by temperament, then we are giving in to a weakness and we are refusing to make the effort.

Question—In concentrating upon Spiritualism, do we not neglect other necessary thoughts? Our capacity of thought is limited. How can contemplation on Spiritualism help us in our daily work?

Answer—We must contemplate the subject of Spiritualism in a purely healthy and normal way. We must not throw aside all of our experience in this world, but we must try to see where these

truths apply to the things we do and to the thoughts we think. If we make Spiritualism something apart, if we do not take it into the weave of our lives and try to do our work better and try to be happier, then we are not getting the right value out of this philosophy.

Question—A friend thinks that mediums are the work of the devil, and points to St. Matthew 24-24: "For there shall arise false Christs and false prophets, and shall show great signs and wonders, insofar that, if it were possible, they shall deceive the very elect." How would you answer him?

Answer—Those people who quote the Bible never learn to read the Bible properly. For example, the book of Revelations foretells the coming of the power of commercialism. While that book is pictured in the language of the time in which it was written, nevertheless it deals very plainly and clearly with the all-powerful trade conditions that grip the world today. And so the world has built up its false leaders, its great politicians, its men who have attained material prominence, and the importance of the material has indeed deceived the elect. So long as people persist in talking about the devil and evil, what right have they to talk the supremacy of God? If there is one thing in the entire universe that God did not create, then God is not all-powerful, and if God is not all-powerful, then natural law is likely to have its exceptions. And once natural law ceases to operate in its immutable fashion, the universe must collapse.

Question—Would it be possible to get some impressions or a message from Mr. Stead at home, or would it be necessary to attend a seance at the Center?

Answer—Mr. Stead very often talks through different mediumistic forces, and like others in spirit, he will seize every opportunity of getting a helpful message through. Sometimes other spirits will bear messages for their friends on the other side, and will come with a message that perhaps would begin like this: "Mr. Stead wishes you to have this message."

Question—If one tries to get away from all wrongs and cultivates the habit of encouraging inspiring thoughts, will that benefit be carried into spirit to one's advantage and compensation?

Answer—It certainly will. Our experiences are not simply the things we go through, but they embrace our thoughts, our thought-habits. When we learn to search for the inspiring and ennobling thoughts, we are crowding out the harmful and inconsequential thoughts. And our power to think is something that we own. It is of the type of personal belongings that we take into spirit.

Question—Is it possible that after it is apparent that death has taken place, days may pass before the spirit leaves the body? If it is, in case of cremation would those on the spirit-side not have to work very quickly, and might they not injure the spirit?

Answer—The spirit can not be injured. The soul is not material, and after it has left the earth-body, the spirit-body is ready for it. What is called suspended animation may occur, which means that the spirit is really out of the earth-body but still connected with it. There have been cases where a person has returned to earth-life in the tomb, and the change of death is brought about by suffocation. Where there is suspended animation, and the body is cremated, death would follow very quickly.

Question—I read that a returned spirit told members of his family that cremation should not take place until seven days after death. What is your opinion?

Answer—When death has occurred, the spirit is no longer in the body. Cremation can take place at once. Death means that all connection with the earth-body has been severed. Many spirits newly arrived on the other side hear as many rumors about things as we hear.

Question—Sometimes after a person has mourned for a long while, a calm or reconciliation comes. Could this be caused by the passing of the one in spirit to a higher sphere, or through reincarnation, or is it a better understanding of God's law?

Answer—When a person has decided to become reconciled to the passing of a loved one to the other side, it is due partly to the success of the efforts of that loved one to impress the earth-person with the feeling that all is well. It is also due in part to a relief of the nerve tension caused by excessive grief. Time is the great healer.

Question—If one knew the name of a guide, could one talk to that guide?

Answer—Even through we may not know the names of a good many of our guides, we can at least talk to them mentally. We can think about them and they get our thoughts and understand.

Question—In case an infant is adopted, and dies at the age of six, which parents will he recognize when he is in spirit?

Answer—He will be told who his real parents are. But that child would have just as much love for his foster-parents as though they were his real parents.

Question—Do our spirit friends see us grieving for them? Can they be happy under those conditions?

Answer—They would not be as happy as though we understood. But, on the other hand, only by acquiring happiness can they bring happiness and better understanding to us.

Question—My little boy passed into spirit-life. Can he be happy without his parents?

Answer—He will be very near his parents and try to make them happy. He will be educated, and taken care of, and given an opportunity of preparing a place for his parents when they come.

Question—Please explain reincarnation. Do you mean to say that we live on earth more than once?

Answer—A great many people resent the idea of reincarnation. They forget that in spirit we must live under freer and better conditions, and that the experience we receive in the earth-world has great value in our everlasting development and progress. In many seances, spirits who have but little experience on the other side will disclaim reincarnation. The older spirits, who are teachers, say that there is reincarnation, because they can remember several spans of life on earth. We come here until we have finished the particular education for which we were sent. And when that development has been completed, then the reason for our return has been removed. Older spirits on the other side look forward to another opportunity of living in the flesh, because it will afford them the means of bringing to the earth something new and something good to aid humanity.

Question—Do you think any person is ever conscious when passing through death?

Answer—Some persons undoubtedly are conscious most of the time. Mr. Stead says that there were not five seconds that he could not account for in his passing. Others sink into unconsciousness for hours or days or even weeks. A person killed by an explosion might really have no period of unconsciousness, and probably would not realize until later that a change had taken place.

Question—How is it that many reliable mediums declare there is no reincarnation?

Answer—If you wish to localize seance-room experience to America, there are many seances where reincarnation is refuted. Information coming through in nearly all other parts of the world declares reincarnation to be a fact. When the teachers come with their messages of truth, is it likely that they would be truthful in all their statements but one? The American mind naturally rejects the idea of reincarnation because the Americans have a conception of speed in business, art and everything, and they feel that they have the right of independence of thought and can select their future state as well as they can their success on the stock-market. Let us remember that all countries started out in much the same way. Time was when Babylon had as much "get-up," spice and sparkle as New York City. As countries grow older, and their citizens realize that everything is not accomplished in a day, the trend of philosophical thought changes and there is less tendency to reject such ideas as reincarnation. In His teachings, Christ repeatedly stated that the kingdom of heaven could not be attained until people were born again. And He also referred to a natural body and a spiritual body. The people in His time recognized reincarnation, and they asked Him if He was not Elijah. Students who have been in many parts of the world often have expressed their surprise that reincarnation should be rejected in America. However, it makes no difference whether we believe or disbelieve the idea of reincarnation. If it is objectionable, pass it by, because our opinion one way or another can not change the facts. Whatever the facts are must decide our own progress. There are many on the other side who do not believe in reincarnation and who regard it as abhorrent. But those spirits are residents of the lower spheres.

Question—Has Andrew Jackson Davis manifested in your circle, and in what way?

Answer—Andrew Jackson Davis manifests frequently in our circle as a teacher. He assisted very materially in the work on "God's World."

Question—Has the Swami Vivekananda manifested or spoken in your circle, and on what subject?

Answer—The Swami Vivekananda has often spoken in our circle as a teacher. He is an old spirit, and upon passing from the flesh, went immediately to one of the higher spheres, either the fifth or the sixth.

Question—By calling on Davis and Vivekananda in your circle, will they both give something for me?

Answer—When these spirits manifest in our circles, they come only as teachers, and not with personal messages. Your presence in the circle undoubtedly would bring the messages you expect. But when we are there to receive the teachings, we get the teachings only.

Question—What do the teachers in spirit say about birth-control?

Answer—They say that sex never changes, that the mother attracts spirits as her children, but that if the unborn child is to be a boy, it will be a boy in spite of all efforts to the contrary.

Question—What do the teachers in spirit tell us about our eugenic laws?

Answer—Like any other laws that attempt to govern communities, they serve their purpose. Consequently, if diseased persons are prohibited from marrying, there would be less idiocy and disease among offspring. Eugenic laws, like many other laws, are attempts to offset the ignorance of man-

kind. As knowledge increases, and only as the world develops spiritually, such laws would become obsolete because they would no longer be needed. But this is looking a great distance into the future.

Question—Are marriages ever a mistake? Are they always a beneficial experience?

Answer—The contracting parties naturally extract experience out of their union. Anything that mortals do is likely to result in error.

Question—Are all wrong-doings for the eventual benefit of those who do wrong?

Answer—They are the lesson that undeveloped people attract to themselves, and through those lessons they begin to develop—if not at once, at least later on.

Question—Are there many Jewish people who are Spiritualists?

Answer—A great many Jewish people are Spiritualists. We find Spiritualists among all races, nations and types of people.

Question—What should be our attitude toward a person who has committed a wilful crime and who now lives as nearly upright as he knows how?

Answer—We should always give every person a chance. It is not our right to punish or heap condemnation upon any person.

Question—Were it not for the chapter, "Christian Science versus Spiritualism," could not the Christian Science text-book be considered good Spiritualistic doctrine?

Answer—Every religious doctrine could be considered good Spiritualistic doctrine. Remove from religion the idea of the continuity of life and the goodness of God, and what is left? Spiritualism is nothing but direct evidence of the truths upon which all religion is founded.

Question—Can you inform me is Sir Arthur Conan Doyle has succeeded in communicating with his son who was killed in battle?

Answer—We have seen no account, but in view of the fact that Sir Arthur is intensely interested in Spiritualism, and there are many mediums in England, it is likely that he has received the desired communication.

Question—Can spirits materialize at a materializing seance even if they have to be reincarnated again?

Answer—They could materialize without respect to whether they will be reincarnated or not. There are records where the spirits of sleeping persons have materialized.

Question—My husband will go to bed, and call the spirits, and they start to manifest from his feet up to his face. What kind of development would you call this?

Answer—Your husband undoubtedly is becoming sensitive to the presence of his loved ones on the other side. The manifestations come in so many ways, it would be difficult to classify the development indicated.

Question—When we sit at our table for tippings, it always tips towards me. Could I get messages for my friends? Is table-tipping a gift or can it be developed?

Answer—It would be a good idea to try to get messages for friends and see what the results amount to. Many people have some form of mediumship, and they can discover it only through sitting for some kind of development. Table-tippings are among the easiest manifestations to secure.

Question—If one has bad eyesight, will that defect continue in spirit?

Answer—No physical defect continues in spirit.

Question—If, when we are in the astral in our sleep, we see those who have passed into spirit, how is it possible to also see those who are still in the flesh?

Answer—Those who still belong to this world like you are in the astral. You may remember seeing them when you awaken, but they may not recall seeing you. They may remember nothing about their astral journey.

Question—Do we really see and talk to our loved ones in spirit when we dream that we do?

Answer—If the dream is vivid, undoubtedly it is a memory of an astral trip, and we have been with and talked with our loved ones on the other side.

Question—Why do people say, "When I am in spirit, I hope I shall never have to return to the flesh"?

Answer—Because they feel that their experiences in the earth-world have been very harsh. They do not know how they will feel when they enter spirit. They will live under different conditions and will see everything in a broader and clearer way.

Question—Do all spirits reach Homeland before they are reincarnated?

Answer—All except those who are of low development. Some never get beyond the first spirit-sphere before being reincarnated. That reincarnation would come as a blessing, because perhaps such individuals are filled with hopeless memories. Reincarnation gives them another start under better conditions.

Question—What is meant by the evil spirit from God spoken of in the Scriptures?

Answer—If God did not create everything, then there might be evil spirits. The reference to evil spirits in the Bible unquestionably means the undeveloped spirits in the lower spirit-spheres. They are evil only while they continue to do evil. When they develop, they cease being evil. Consequently, the term "evil" often is misunderstood. Our teachers tell us that there is no source of evil, that the condition we know as evil is simply indicative that individuals have wandered away from God's law.

Question—Of what use are animals in Spiritland?

Answer—In the Homeland they are sometimes retained for long periods as pets. But the purpose of animal-life is associated with the earth-plane.

Question—Do those in spirit have any manual labor to do?

Answer—In the lower spirit-spheres, the residents must labor, but it differs somewhat from our conception of labor. Nevertheless, it is work; that is, what we might call physical work. Only as the spirit develops does the work become exclusively spiritual.

Question—In "God's World" you state that those in spirit eat fruit. In "Raymond" it is stated that those in spirit do not eat and do not care to eat. Which is correct?

Answer—When Raymond brought his message to his father, he had been in spirit but a short time. Many of our teachers have been in spirit for centuries. Raymond, however, said that he saw people eat—that what they ate looked like the food that is served in this world.

Question—Why do women have it so much harder on earth than men? Why are women never mentioned as teachers?

Answer—We receive teachings from women, including Queen Elizabeth, Queen Louise and others whose identities we do not know. A woman's lot is hard on the earth-plane only because mortals are still ignorant. A woman's lot is not nearly as difficult now as it has been in the past.

Question—In "Raymond" it is stated that rank and title are acquired by virtue. Explain this, please.

Answer—Rank and title in spirit, as used by Raymond, mean stages of development, and not such rank and title as we know in this world.

Question—Is there any danger of a person's losing his mind through studying too deeply about the subject of Spiritualism?

Answer—The person who really studies deeply sees in our form of life, our sky, our scenery, our cities and our happiness, just as much of God's work as exists on the other side. Only by contemplating the mystery of life beyond the grave could one's health be endangered. When we see it as perfectly natural, we can carry no nerve-strain or anxiety.

Question—Why should a spirit tell you an untruth and interfere with your home-life and almost break up your home?

Answer—We do not believe that a spirit would willfully tell an untruth. But the conditions or forces through which spirits communicate sometimes prevent them from saying that which they intended to say. The forces of a seance-room may be so agitated that this disturbance is felt by the communicating spirits. Therefore, communication must take into consideration the nature and condition of the forces.

Question—One night, after retiring, I heard a voice say plainly, "Wait, don't move until after the twentieth or the twenty-fifth." I waited, and two wonderful events happened on those dates. I am sure that it was the voice of my son who was killed in France.

Answer—Undoubtedly you are correct. The fact that these dates were spoken, and proved to be important when they arrived, showed that this was not a coincidence, but direct communication.

Question—Sometimes I see one, and then again four, bright lights. Are they caused by spirits?

Answer—Unquestionably you are seeing the lights of loved ones on the other side. You must be very psychic. If you were more clairvoyant, you would see the forms instead of the lights.

Question—My nephew, in a vision, brought a message about an old book that belonged to my mother. What did this mean?

Answer—It may have come as a test. If you try to remember, you may recall some conversation with your mother relative to that book.

Question—As I was treating my husband's head, he suddenly saw a golden light rise from the head of my bed and pass away. What does it mean?

Answer—Probably it was the light given out by some loved one on the other side.

Question—Is prayer the only power that will strengthen mediumship?

Answer—It is not. Sitting regularly for development and being patient will help produce the conditions necessary for that unfoldment.

Question—Do people have to be baptized before they can attain that which God placed them on earth to do?

Answer—Baptism is merely a form. The simple process of baptizing can not make you more or less a child of God than you were before.

Question—While sleeping one evening, I felt something snatch at my leg. I did not feel well at the time. What is the meaning of this?

Answer—You may have felt one of your loved ones on the other side who was trying to heal you, and chanced to touch you so that you could sense that touch.

Question—My mother passed over seven months ago, and she comes to me in my dreams and tells me what to do. Must I obey her?

Answer—You must be sure that your dream is not only a dream. If you could have direct communication with your mother, you would soon find out whether the messages received in your dreams were correct.

Question—What is the interpretation of the following verse in the Bible: "The living know they shall die, but the dead know nothing more, neither have they a reward any more, for the memory of them is forgotten."

Answer—The living on earth know that they must pass through the change called death. They continue to live, but their bodies cease to have knowledge or memory. Their personalities on earth are rewarded for the duration of time they live in their earth-bodies. After the earth-work is done, their records as mortals gradually fade and are forgotten.

Question—I was confined to my room with a slight illness, and I spent much of my time reading "God's World." A short candle was removed from the stick that day, and a long candle, which was concealed in a dresser drawer, was placed in the candlestick. This occurred three months ago, but the short candle has never been located.

Answer—Physical phenomena of this kind are really common, and by putting yourself in harmony with the spirit-world, you may have supplied sufficient forces for a manifestation of this kind.

Question—A medium told me that my mother in spirit gave her a message about something that was to happen to me. Can I rely on such information?

Answer—Messages of this kind sometimes represent opinions. Those on the other side express their opinions, and sometimes they can foretell events, but only when they know that such prophecy is advisable and helpful.

Question—Having no friends to sit with me for development, can I obtain results sitting alone?

Answer—You may sit alone, and you might develop much faster than by having persons sitting with you who are not fully in accord with this truth.

Question—What is spiritual development?

Answer—Literally, spiritual development means the unfolding of spiritual qualities. A person might develop mediumship and receive manifestations without any of those qualities that we call spiritual. Therefore, there is a great deal of confusion in the use of the word. Some persons are so constituted physically that they may develop psychic powers, and yet have a small conception of the things we know as spiritual. On the other side, spiritual development means earning one's way to the higher spheres, where there is greater understanding.

Question—What is meant by the following verse: "Endeavoring to keep the unity of the spirit in the bond of peace. There is one body and one spirit, even as ye are called in one hope of your calling?"

Answer—Try to be in harmony with those things

that are spiritual. While your spirit is in the earth-body, you are still a spirit, and if you adhere to the spiritual things and love peace and harmony, you will make corresponding progress when you are called into the land of spirit.

Question—What spirit does the following verse have reference to: "Jesus was led by the spirit into the desert to be tempted by the devil"?

Answer—Christ spent much time in contemplation and counsel with his higher guides. Like all those who pass this way, He had to be tested, and a test is usually referred to in the Bible as a temptation. Christ was sorely distressed. He worked against heavy odds. And the idea must have come to Him occasionally that it would be easier to live the way of the earth, than to arouse the wrath of the multitude by telling them they were selfish and material and wrong.

Question—I sit in my home about two hours each Monday and Friday evening, and I have experienced nothing unusual as yet. Am I being benefited?

Answer—Development may proceed without manifestations, and again manifestations may come unexpectedly. Do not feel discouraged, because during these hours you are putting yourself in harmony with the spirit-forces. Often we are benefited without realizing the nature of that benefit at the time.

Question—Do we always have the same guides, or do they sometimes change?

Answer—Some guides we have with us throughout our earth-lives, and others come for special purposes, and when those purposes have been fulfilled, they leave us.

Question—In reincarnation, do we look the same in stature and features?

Answer—We look much the same. However, the person who was a dwarf might be reincarnated in a body that would grow to full dimensions. There is a similarity in the features.

Question—Have mediums the power to do evil as well as good?

Answer—Only to the same extent that any mortal has. But the law of compensation operates with mediums the same as it does with the rest of us.

Question—Are we not all victims of circumstance and environment? Is there any such thing as will-power in this world?

Answer—Environment naturally affects us a great deal. It is responsible for the majority of bad social conditions. We attract most of the events we call circumstance, but we attract those conditions not as a punishment so much as necessary changes in our own development and destiny. We exercise will-power in making our decisions. Very often when we think that it is our will that directs us, the compelling force is the help of some guide.

Question—In reincarnation, is any choice given to the individual about to pass through that change?

Answer—The individual in spirit earns his way in the matter of reincarnation, just as we in this world earn our way in the matter of progress in spirit. The more highly developed spirits know when their next reincarnation will be, what their names will be and what conditions of life they will pass through. Consequently, it may be said that many in spirit are given a voice in the matter of their reincarnation.

Question—Would it be wise to try to obtain from the spirit-world, the processes by which we can build up from ether and energy those things so necessary in human existence?

Answer—It would not be wise to be in position to build up those things as they would be built up in spirit, because that would rob us of much of our necessary experience. Chemistry is a counterpart of the spirit processes that utilize materials and forces, and chemistry is the power that is used by those on the other side in building up different things from the ethereal substance and force.

Question—For years a spirit has tried to control me, but has never succeeded beyond getting through a few words. What is the reason?

Answer—You may not have been sitting regularly for development, and you may unconsciously have been combating the efforts of your control.

Question—In sitting for table-tippings, should the room be darkened? Can one alone secure results? Should there be more than two?

Answer—A darkened room is more likely to bring results, but sometimes a room partly darkened is just as good. One person may secure results, but it might take two, three or four, or as many as can sit around the table conveniently.

Question—What is the state of being in a trance? Can one learn to enter into a trance and wake up from it at will?

Answer—A state of trance means control, and a person returns from it when the control has left. It is necessary to sit for development and to give up to the control when that spirit seeks to gain possession.

Question—Has telepathy between persons in the flesh any connection with the spirit-world? How can one cultivate telepathy?

Answer—Telepathy is what might be called the soul-language. It can be developed by persons in the flesh. That development really is a form of mediumship, and the messages are transmitted by those in spirit. It would be possible for the message to pass direct between persons in the flesh, but ordinarily it is accomplished in the manner above explained.

Question—Is light eventually extinguished in its travels through space?

Answer—Light may be transmuted into other forms of energy, and in its travel may be lost so far as its identity as light is concerned. Also, certain rays of light can be restricted in their travels; while higher vibrations, that would be recognized as light by those in spirit, would continue over much greater distances. The vibration of light after trillions of miles of travel may be so feeble that it would not be recognized by our sense of sight, and yet it might be recorded through photography by a large reflecting or refracting telescope.

Question—Describe the nature of the cataclysm that caused the blaze-up in the new star, Perseus, in 1901.

Answer—New suns and solar systems, in the process of formation, are gases in almost constant states of eruption. And at periods in their process of solidifying, combustion would be much more intense than it would be at other times. This combustion is not only a burning, as we understand it, but it is also a violent exhibition of energy.

Question—You state that Spiritualism denies the Darwinian theory. How can you reconcile this with what geology proves?

Answer—The fossil remains that have been revealed by excavations and mining have never given any tangible evidence of the transmutation of the species. These fossils have shown many forms that

are now extinct, but which are related to forms of the same class that we still find on earth.

Question—Why did God not leave such absolute proof of His existence that there can be no room in us mortals for atheism?

Answer—Recognition of the great Creative Force is present in every form and force. The atheist is simply passing through a period of his development that likely is necessary. Neither our denial nor our affirmation can change things as they are. The atheist denies God, but places all of his belief in Nature; and therefore, in his admiration of Nature, he is admitting the existence of the same great Creative Force, no matter what name he attaches to it.

Question—Do animals have souls? If this is true, how do you account for the fact that the egg of the starfish can be artificially fertilized?

Answer—All life is everlasting. While the egg of the starfish may be fertilized artificially, that fertilization simply means supplying the conditions necessary for the expression of the life-principle that already is in the egg. Female mammals have been fertilized without actual contact with the male of their species.

TEN SELF-EXAMINATION QUESTIONS

DO NOT send your answers to the following questions. They are self-starters intended solely for your own benefit. The references are of paragraph and page numbers in "God's World."

1. How would you answer a claim that mediumship is wrong? 46-45.
2. Why should there be a physical body; why would the spirit-body not do as well for this world? 2-47.
3. Name some particulars in which the spirit-body differs from the material-body. 10-49.
4. Why do spirits have different experiences to relate relative to the change called death? 30-54.
5. Upon what fact rests the theory that there are evil spirits? 35-62.
6. Would it be helpful to us if we mortals could see and hear our loved ones in spirit continuously? 54-65.
7. Why should we not wish to be in spirit before our time for going has arrived? 73-69.
8. What relationship does illness bear to natural law? 7-71.
9. What would you say to a person who states that communication is disobedience of God's law? 15-73.
10. Does nature really make mistakes? 21-75.

The Wm. T. Stead Center
533 Grant Place
CHICAGO, ILLINOIS

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OCTOBER LESSON SHEET

PART I

OCTOBER, 1919

To our Friends of the
Stead Center Oriental Class:

Dear Friends:

When God sent you into the earth-world, He charged against you a certain obligation. As the Bible puts it, to some God gave one talent, and to others seven talents. This means that, according to the development you previously had attained, God has charged you with certain duties to perform.

Mortals often say, "There is So-and-so. He accepts no burden of duty. He shifts responsibility, and seems to get along without any particular worry. I accept my duties. I live up to my obligations. Yet, So-and-so succeeds better than I. It is unfair."

God expects of no child any more than that child is prepared to do. Perhaps the person who has been so disrespectful of obligations, is a spirit young in experience, and would break down under the burden of great responsibility. The person who suffers much, who works against such overwhelming odds, has God-given strength to meet the test, and in meeting it, to leave a good example for others to study and to try to follow.

You can not picture Joan of Arc as a young, inexperienced, untried spirit. In her frail body was a soul old in experience, steeled to mighty tests. God selected Joan of Arc for her task because she had been schooled for it. To her, He gave the seven talents, and when she returned to spirit, she was in possession of her seven talents and many more.

Folk of your world say of a strong character, "He has fearfully heavy burdens to bear, but his shoulders are broad and he is able to bear them." That is another way of saying, "To this man God gave courage and strength, and while his obstacles are great, he is able to meet them."

Of some, God expects little, because their experience is restricted and their strength is limited. Of others, God expects much, because through experience, strength has come to them.

It is not your right to judge God or condemn Destiny, which is God's Will that is being worked out in your life. God's Will places in your soul something akin to the germinating power in a seed. When the time comes for a certain experience or duty to enter your life, the seed of God's Will in that respect may be said to germinate. That experience, which is necessary in your development, may be a personal loss, a business reverse, or some other disappointment. At the time, you may say, "If there is a Law of Compensation, I would be treated better than this."

Are you not compensated by the value of the experience in your development? If you need that trial or that burden of labor to give you some valuable soul-quality, have you been fallow of the effect of the operation of the Law of Compensation? We think not.

Mortals are forever inclined to question God. How futile! Why should any man or woman question God? Most of the time, you do not see the

great purpose that causes your hard work or your disappointment. Until you know the reason, how can you judge?

One woman goes into hysterics if she loses a diamond. Another bows her head while her son is hanged for some crime and murmurs, "God's Will be done." Which is the stronger character? To which did God give one talent, and to which did He give seven?

One man rises out of the wreckage of a business failure with as much strength as though he had experienced only a slightly distressing incident. He starts anew with hope undimmed. Another loses a position and seeks suicide as a result. Can you say that these men were endowed similarly with experience?

Your treasures are stored up in spirit--not on earth. Your home is here and the only real possessions you ever shall have, are the possessions of your soul. That which your soul owns is not gold or realty, but knowledge. You know as you have lived--as you have experienced.

In your schools and colleges, as pupils pass the examination of one class, they are promoted to a higher class. Your world is a university which God has provided for your development. No instructor in any school could be so impartial in rewarding diligence and a sense of duty as God is in rewarding His children of earth for living up to their obligations.

To you, life in spirit may seem very distant and uncertain. You regard it, perhaps, as something that will occur, but at a dimly distant date. When God calls you home, you will not be permitted to tarry. You can not postpone your answer to His summons. There will be no time left to rearrange matters. Your property, the things you call your possessions, will have to be laid aside, for they are tools you will not require in spirit.

How will you report to your higher guides? How will you report to the hosts of heaven? Will you be able to return that which God lent to you when you went into the flesh, or must you say, "I have squandered my borrowed talents--I can not return them"?

To you, a year seems very long, because you know that but a few decades span the average duration of earth-life, which seems almost endless to mortals. To us, a year seems fleeting, because our memory shows us countless years--unnumbered centuries through which we have lived. You may be neglectful because you see no need of hurrying. Until tomorrow, you may postpone the meeting of a duty that belongs to today. Think you that no member of this little class will return to spirit before another twelve-month has passed? Who is it to be? You, perhaps, for aught you know.

What is this reckoning that you must make upon your return to spirit? It is the knowledge of how you have treated your obligations on earth. Sorrow for unjust complaints must be yours. Remorse for negligence must be yours, and to all whom you meet on this side, your life is an open book.

In your world, wrong-doing may escape human detection. It never escapes spirit detection. In our world, we need no court to pass sentence and no newspapers to unmask character. We see and we understand.

There is something even more important to you: In spirit you see and you understand, and no regret could be greater or hurt more keenly than to know that you have been remiss.

You must not take unto yourselves burdens that are not yours. To protect an idler in idleness, is not a virtue. To accept punishment that belongs to some one else, is not development. Give unto each of your fellows

the responsibility that is his, but never attempt to escape the responsibility that is yours.

The honest discharge of an obligation is sufficient. It does not require needless martyrdom. But it must be an honest discharge of duty. The ethics of your world tell you that if you borrow money, it should be repaid. If you do not pay your just debts, your credit suffers. It is more difficult for you to secure more credit. You say, "Oh, that is natural. That is common sense. I pay my bills not for the pure love of doing what is right, but because I would suffer in business if I did not pay them."

The Law of Compensation works out naturally at all times. When you are back here, back home, with us, you will find that the Truth of these Lessons is natural. First, people are honest because their observation tells them that nothing else pays. Then they are honest because they see that honesty means development, and development is imperative. It may be delayed, but it must be met eventually. Lastly, as you perceive more of God's Love for you, honesty becomes something sacred to you because God expects you to be honest. Even in failure, you may be honest. Man's laws attempt to scrutinize your intentions. God's Law considers both your intentions and your degree of development. From a person of one talent, God expects less than from a person with several talents.

The Truths stated in this Lesson and in other Lessons, mean to you only that which you extract from them. In conveying to you a message that is designed to help you, we are not unlike the man who bring food to your door. You must eat the food if you are to be nourished by it. And you must think much and seriously about these Lessons if they are to help you.

We tell you that God expects of His children as much as they are qualified to do. ~~You must not feel that the easy things belong to those of~~ scant development, that the favors are theirs. God expects them to do only as much as they are able to do, and no more. When you are benefiting by your reward for your more severe tasks, those who seemingly have had the easy times, may be carrying the heavier burdens.

There must come a period in your development when you will see things differently. You will gain in wisdom. You may gain in wisdom in your own world. Certainly you will in spirit. Then you no longer will regard as a harsh experience whatever duty may be placed upon you. That task will become a privilege. Through meeting it, you will gain in your development.

If you depend upon a garden for food and refuse to cultivate that garden, you must starve. If you depend upon certain harsh experiences in order to progress, there can be no real progress until you take up those duties. The disobedient child who complains about going to school, can not see the justice or wisdom of the parents who are striving earnestly to give that child an education. The adult sees the follies of childhood because that person has grown up in experience. Those of spirit see the errors of earth-folk in much the same way.

If your task is difficult and if you are unappreciated or un-thanked for many of the harsh experiences through which you pass, so long as you are living up to your honest duties, credit is being given to you that no person can take from you through eternity.

Your soul is of God. The sense of being which you feel, is given to you by God. Therefore, each of your thoughts and each of your acts must be known to God. And that knowledge of your Creator is not like a person's knowledge. It is all-comprehending. God's Law rewards. God's Law governs

your progress. Never does God desert you. If you fail in one instance, another opportunity will be given to you.

Knowing that this is true, you should feel the more determined to do your best. Your best may not be as good as some other person's best, but it may be much better than the best of those of less development. The incident that you call failure, may be achievement in the language of the soul. The thing that you regard as failure, may be success.

Always feel that, before God sent you to the earth, He prepared you. He sent you on a mission. To you He charged a certain duty. That duty may not have been a great public service. It may have been nothing apart from your own development. To God, that progress is as precious as the greatest earth-service, because it was what God expected of you. He did not arrange to have every soldier a general, or every sailor an admiral, or every person a famous character. To each, God has given a mission. To every one, God has given a duty.

A day of reckoning is coming for each of you, when you will analyze yourselves, and decide how well you met your task. Events on earth may not work out to your liking. Perhaps you will be disappointed many times, but remember this living Truth: Your life can not be hedged in unendingly by the conditions of your world. The standards of success that the earth has set up can not alter the Facts of Spirit. In the estimation of your associates, you may be a fool to forego pleasure and remain at your task. If their opinions can turn you from your honest duty, you are squandering the gifts which God has lent to you. Only when you can say truthfully, "Father, I have met the obligations placed upon me" can you be satisfied to search for higher and better things.

No mortal is merely a wanderer. None has escaped Divine attention. None is ever out of Divine sight. Many may think that they have become removed from God's observation, but when they are called upon to report as to how they employed the gifts lent to them by God, how will they answer?

The time to decide this momentous question is not after the summons home to spirit, but it is now. Today is a privilege and it is better by far to meet today's duties today than to wait for a more convenient time. The duties of today are for today's honest, uncomplaining response.

THE TEACHERS.

The Wm. T. Stead Memorial Center,
533 Grant Place, Chicago, Illinois.

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October Lesson Sheet

[PARTS II and III

OCTOBER, 1919

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Dear Fellow Class Member:

This month we have made a slight change in the form in which the Lessons come to you. The second and third parts are combined in this manner. This is done for two reasons: First, in common with the higher cost of most things, there has been a sharp advance in the cost of fac simile typewriting. Second, with the introduction of a number of Messages each month, we need more space—which is provided by printing this part in this manner. Third, it is possible to cover more ground for this mutual discussion and find space for Lesson subject assignments with the greater number of words provided by the regular type.

Each month, where it is possible for her to do so, Mrs. Cook will give brief messages for different class-members, as those messages are received by her. If you recognize a message as being for you, will you kindly acknowledge it by letter?

Following are the messages Mrs. Cook has for October:

E. A. M., Detroit, Mich.—I am very happy to know that my boy in this earth-plane is doing all he can to understand this higher truth. I am with him a great deal. We are trying to guide his foot-steps the best we can and I know he feels our presence many times.—Mother.

H. I. B., Fall River, Mass.—I am growing stronger spiritually every day and I am beginning to see the purpose of my passing. I am certainly happy in spirit, as I can see clearly that all things are for the best. You, in this earth-plane, should surround yourselves with harmonious conditions, and I try to help you do so. I am very happy when I know you are contented and happy. I am growing nearer to you each day, and I feel thankful for your studies. They are a great development for you and we are developing beautifully together.—Your loving wife.

Mrs. T. E., Falun, Kansas.—Your beautiful son comes and wishes to send a message of love and greeting to his mother. He says, "There are times, mother, that I do not realize that I have made the change. I seem so close to you, and as I am getting closer all the time, with your help, it is sometimes difficult to realize that I am supposed to be in another world. We are all here together and we all join in greeting you. I feel you will be happy to receive a message from me."

Mrs. R. K. D., Newport News, Va.—Your loving father comes and wishes to greet you with a message of love. He says, "Give her the comforting words that I am with her so much. Since my transition to the spirit-world, I am able to guide most everything she does, and my loving message is to make no change at this present time. I am able to guide all she does and I can see it is necessary for her to remain just as she is for the present."

Mrs. M. M. S., LaVeta, Colo.—Your husband is here. He says, "I am certainly glad of this opportunity to send a loving message, and to say to you, what a great joy it is to realize that there is no separation and that in the spirit-world all wrong can be made right! I am guiding you in everything you do, and through these beautiful studies that you are taking up I am getting very close. Your development is coming so beautifully, dear, and we are walking hand in hand. The rest of the loved ones, including Harry, join me in sending love to you."

Mrs. Katherine M., Lakewood, Ohio.—Dear Kate: How glad I am for this opportunity to come through this open door and say to you that I am with you in everything you do. I am so glad for the beautiful way you are getting along and to know that you realize my presence. You have done splendidly since my passing and I have been able to guide you through God's beautiful nature and His wonderful love. There is no separation and I have been very happy in guiding everything that you do and have done, and I know that you are satisfied to feel my presence near you, and I am certainly satisfied with what you have tried to do.—Your loving husband.

Andrew C. K., Mt. Olive, Ill.—How beautifully I come to you these days, and I am so glad to send this message to you that I believe you realize my nearness to you. I am interested in everything you do and I know you are interested in all my progression. We are going hand in hand just as if there had been no such thing as a change. I do not call it separation because there is no such thing as that. I call it only a change, because that is all it is. To me the word "death" means nothing. I am so very happy for the opportunity granted me in this way of sending you a message of love. Louise and I both send

our love and good greetings and thanks for the beautiful way you are trying to study this truth, that so beautifully helps us to teach you.—Your loving wife.

Stan. W., Scranton, Pa.—A dear spirit comes here and says she is your closest guide. She says while she does not feel that you have thought of any particular change at the present time, God gives her a clearer vision through her life in spirit, and her message is for you not to think of any particular change for the present. She says, "I am guiding you every day and I am sending you, through this open door, my message of love."—Sister Sofokles.

Wm. P., Plymouth, Mass.—There comes a beautiful message from a beautiful boy. He says, "Greet my papa for me through your message department and his lesson. Tell him we are all so happy here in the spirit-world and he adds a great deal to our happiness in studying this truth, because it enables us to reach him better. Tell him that mamma joins me in sending a message of great love to him. We are with you every day. We are watching over you and we know that you realize it at times, which makes us all very happy to think that we are allowed to send you this beautiful message and give you the assurance that there is no death!"

Mrs. Thos. McL., Clayton, N. Y.—Mother, do you realize how happy I am every day, especially when I know you feel my presence? Sometimes you think, "This is my boy all right" when I touch you on the arm. I always feel your thoughts and am so pleased when I am able to come strong enough and close enough to you to feel that thought from you. We are developing together and I do not think it will be long now until you will realize every time I come. I am sending this loving message with great joy.—Your loving son.

* * * *

The accompanying Lesson is not only another lesson on responsibility, but it goes farther than that: To those who are strong, may be given the tasks of greatest effort. To those able to bear the heaviest burdens, may be given those burdens. Through our experience, we develop.

Under some conditions—conditions which we can not fathom easily—those who have had the longest experience may find the most comfort in another incarnation. Turn the pages of history, however, and you will find many of the greatest leaders suffering most severely. Christ gave the world all He had to give, and for his efforts, He was put to death. Great religious reformers, great artists, inventors, leaders in all lines, often have the least sympathy while they are on earth. It is patent among mortals that fame comes after one is gone, presumably on the basis that it costs nothing to make a dead man famous.

This doleful view is not correct. The works of great men and women may not reveal themselves in

their true light until many years, or even centuries, after those persons have passed into spirit.

If this earth-life measured our entire existence, then we could not be blamed for complaining about our hardships. But this earth-life is simply schooling, and compared with eternity, what is it? A fleeting day!

If we find it difficult to extricate ourselves from the mesh of hard labor, if we find that all our efforts seem to crumble as though they were for naught, what right have we to say that it is not for the best? If we have the strength to withstand these hard knocks, then surely we must have the strength to make the best of it and keep on trying!

Often, there seems to be an unbearable monotony to life here on earth. It becomes irksome. There is little pleasure, scant recreation, and not enough rest to mention, let us say. But something within us drives us on. We are ill, but we keep on doing our best. We are in debt, but we continue to struggle, hopeful of the outcome.

There are those who live clean, beautiful lives, and into their homes comes the chill of death. Why? To try their souls, perhaps, and to place upon them new duties, new burdens, when it seems as though already they are bearing more than any mortal can bear.

Here we find a young man, and often an older one, whose love is spurned by the lady of his choice. He commits suicide. But when Chicago lay in ashes—desolated, ruined—her great men looked about and seeing this desolation, said, "We will build again, and build better." Often we see men and women who have withstood the most fearful shocks, who have gone from one dismal failure into another. They have kept on trying, and the time came when their CUMULATIVE WINNINGS could be seen by all.

Two things are certain: To quit this life through our own act, is wrong. To complain about that which continues to be thrust upon us, is useless. We may correct the fault, but not merely through complaint. We must act. We must do our best—and if we learn, and use the knowledge we have gained, we shall achieve some worthy result. If this result is not the accumulation of riches, or fame, at least it is a result that gives to our souls an experience that will serve us farther along the endless trail of life.

This you may call optimism. Call it what you will. It remains as a fact, and no man is happy until he has made up his mind to "see it through." In common parlance, this is called gameness. Spiritually, it is development.

There is injustice in this world. Most of us have experienced some of it. Most of us have been guilty of thrusting injustice upon others. We see the wrong of the other fellow, but our own wrong too frequently may be explained by ourselves as "extenuating circumstances."

In the pursuit of any study, we must not assume that we shall not make mistakes. Science proceeded for years on mistaken theories, but they were better than no theory at all. When science discovered that its theories were wrong, it sought the right theories. When a business man learns that his methods are wrong, he changes his methods, and begins anew to make progress.

With many persons, there seems to be a sensitiveness about making a mistake. Who does not make mistakes? The Teachers tell us that God alone makes no mistakes—and God is not a person, but the Great Intelligence. If they err in the highest spheres, must we of earth feel chagrined if we err?

Study requires time and thought. If we learn a little, we should feel grateful. If we do not learn it all at once, we must not complain.

In this month's offering of Questions, we find evidence of much deep study. Our class-members are thinking, and the net result of their thought sheds more light upon the study of each and all of us. Our members now are thinking in the terms of the finer distinctions. They are ferreting out the hidden details, and when any class gets to that point, that class is progressing.

* * * *

What have YOU done toward forming an Organization? I realize that many of our class-members are so situated that they can not organize a group, or a larger center. Perhaps later on they can.

In the book on "Organization," copies of which were mailed to all of our class-members, we sought to place before you working plans. Some already have responded and have started their organizations, and others have not.

If it is worth while to study alone, it is more agreeable to study with others—selecting those others who will be agreeable. All persons can not associate in amity. But it is always possible to select a few who will be agreeable class-mates.

Later on—whenever the proper time has arrived—we shall put members of this class in different cities and towns in touch with one another. This we do not wish to do right now. Shortly, you will learn about a monthly magazine that will be started, and this magazine will help all organized Spiritualistic effort—not only these new centers, but those which are established.

Under the organization plan, if you recall, there are to be forty divisions of the study-subject each month, and these divisions, covering four weeks (ten subjects weekly) will be assigned to the different members of a group.

Herewith we tabulate the subject-divisions for the coming month. There are four groups of ten subjects each—meaning one group for each week:

First week following receipt of these Lessons:

1. What relationship is there between our being free moral agents and being responsible?
2. Why does duty to one's task bring assistance from the spirit-world?
3. Has any one a right to say one work is menial and another elevating?
4. Name some reasons why honest efforts may seem to bring no results.
5. Would God permit us to go through our many trials if we were not to gain in some manner?
6. Why should willing workers often be imposed upon?
7. What relationship has reincarnation to our ability to meet greater obstacles?
8. How can harsh world experiences help us in spirit?
9. Will simply calling on our guides for assistance suffice?
10. Cite some historical example where a world-mission demanded great sacrifice, that may never have been needed purely for personal experience.

Subjects for the second week:

11. Name a few of the reasons why personal responsibility should not be shifted or shirked.
12. What happens if we take responsibility from others?
13. How does the cumulative soul-memory serve us when we are reincarnated?
14. What comprises a talent?
15. What is genius?
16. Define destiny.
17. Define missions.
18. What is the distinction between a temptation and a test?
19. Why should the spirit-world test us when the spirit-world does not wish to be tested?
20. Do we know when we have developed, and how far we have developed?

Subjects for the third week:

21. Name two or three reasons showing why we are not in position to judge our fellows.
22. If natural law is so essential, why should we not be born with an instinctive understanding of natural law?
23. Is it fair that communities and nations should suffer for wrong-doing when perhaps many innocent individuals are thus made to suffer?
24. How can acknowledgment of mistakes help us develop?

25. How will development make our impressions more dependable?

26. Why is guidance through impressions often better for us than instructions through direct communications?

27. How should a person receive his guides in communications?

28. Why is durable growth likely to be slow?

29. Why does the naturalness of this world prove that spirit-life also will be natural?

30. What constitutes prayer?

Subjects for the fourth week:

31. Why does every prayer reach God no matter how it is directed?

32. Name some ways in which God answers prayer.

33. Upon what foundation should every prayer be based?

34. May prayer for one's enemies go beyond mere hypocrisy?

35. Describe the difference between accumulations and possessions.

36. What are the possessions of the soul?

37. Upon what do we depend for our understanding of right and wrong?

38. Why is the law of compensation in reality the forgiveness of sins?

39. Define evil.

40. Name some proofs of God's love.

If you have no organization, contemplation of these subjects will not harm you in the least. We all need suggestions to help us think, and when several meet regularly, they are teaching one another. The thoughts of one help generate thoughts in others.

* * * *

Before receiving this Lesson, you will have received a four-page circular letter, describing among other things, a new "Table-top" of ninety-six pages, entitled, "The World Next-door." This subject, embodying the relationship of matter, ether and energy, has been touched upon in the Lessons, but it is so broad a subject, it was deemed best to go into it fully.

If you have not ordered this "Table-top," by all means do so, because it must appeal to every student. Our finite minds can not grasp the great truths of all creation, and we can not understand God, but in the unusual subject treated in this "Table-top," we shall get a little nearer to a knowledge of the reason for things.

"The World Next-door" is certainly a valuable supplement to these Lessons and to "God's World," and in it you will find food for thought for a long while to come.

Herewith is an illustration of a binder for these Lessons. These binders should hold the Lessons for at least two years.

An imitation-leather binder, prepaid, will cost you \$3.00.

A half-bound binder, with imitation-leather corners and black cloth sides, prepaid, will be \$2.25.

A genuine leather binder will cost, prepaid, \$6.00.

If you can not secure a binder in your own city, we shall be pleased to send any one of the above binders. They take sheets of this size, and punched as these Lessons are punched.



Class-members who wish to secure trumpets will find our three-section standard aluminum trumpets most satisfactory. They are very light, and are splendid for developing circles, or for the individual development of any student. With aluminum so difficult to secure, we shortly shall have a light steel trumpet, coppered and nickel-plated, for the same price.

These trumpets are specifically for dark seances, but may be employed for light development as well, by holding the small end to the ear.

The prepaid price of these trumpets is three dollars.

In giving this information, I am simply responding to many requests of our members for both trumpets and binders.

Believing that you will find this month's Lesson most interesting and helpful, I am, with kindest wishes,

Very sincerely yours,

Lloyd Kenyon Jones

The Wm. T. Stead Center,
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Questions and Answers

The Wm. T. Stead Memorial Center

Home Study Course

Many of the questions sent to this department deal with Biblical quotations, and among some of our class-members the idea seems to obtain that Spiritualism is opposed to the Bible.

We think that this charge is not justified. What we have said, and continue to say, is this: The Bible was not written as one book. Its manuscripts, received through automatic and inspired writings, were the work of many persons, extending over centuries. Its manuscripts were in several different languages. All of those original writings are not in the Bible. Many New Testament writings were left out in the compilation. The Bible has been edited several times by different persons. It has been translated several times. It was written in the language of widely separated periods. Translate any volume today from English into French, then into Spanish, then into Latin, and into Swedish, and back into English, and compare your final translation with the original English work, and you will be surprised at the differences.

The early language was picturesque. It was poetical. In all periods there are idioms. Usage determines definitions of words. Within the memory of many folk, the word "transpire" meant to perspire—and dictionaries still give it that definition, as well as the modern definition. If a writer of fifty years ago had said, "I transpired freely in the village of Kent," how would his remarks be interpreted fifty years hence? Writers would say, "He meant that frequently he went to the village of Kent. He could have meant nothing else."

The plays of Shakespeare, dating back just three hundred years, contain many definitions that we do not employ. They contain many expressions foreign to us.

Critics of the Bible have said that it contradicts itself. But, if the Bible is the inspired message of God, and if God is the great Creative Principle and not a person, it follows that the Bible must have been inspired by beings higher in the scale than mortals, who had studied and who understood much about the Law of God, and who, in turn, were giving their knowledge in terms of the mortal understanding of those periods in which the writings were inscribed.

The Rubaiyat of Omar Khayyam is quoted freely as typical of the last word in debauchery. Omar is said to have been sensual in the extreme. The poet of Nishapur was not sensual. He was employing the poetical terms of his period as expressions of worship. That which we call profane, because it is profane in our interpretation, was intended to be sacred. The Canticles, regarded as almost licentious, were not so intended. They were spiritual purely, but "The Song of Solomon" today is pointed out by critics of the Bible as typifying the low state of mind of whoever wrote it.

Out of the Bible, the Latter Day Saints find "authority" for their statement that when we die, we are dead, to wake again on Judgment Day. Out of the Bible, the Presbyterians find proof of predestination. From the Bible the Mormons quote authority for plural marriages. From the same source, each Christian creed brings forth authority for its tenets.

If the Bible both condemns and condones Spirit Communication, if the Bible gives forth so many contradictory creeds, then it may be said to contradict itself. If it contradicts itself, it could be neither the Word of God nor the Teachings of the Spirit World. But—in place of taking isolated verses from the Bible—why not take everything that pertains to each subject? If the Bible is a unit in its Teachings, then these collected references that were written in different periods, and in different languages, must have a common base of meaning—and if that is true, the Bible does not contradict itself, and should be studied as a whole rather than by the quotation method. Any philosophical work, employed as the Bible is employed, also would contradict itself.

We do not believe that the Bible contradicts itself, but we do believe that the Old Testament was changed to include Hebrew history, which does not accord fully with the records made at the time and preserved in the cuneiform writings unearthed at Babylon. Those historical writings are correct as to all else upon which they touch. Why should they be incorrect in other respects? Into that which is historical, writings of a poetical, imaginary nature were introduced—and the Teachings of the Bible were separate from the Jewish history in the Old Testament. But if that history were correct, still it would be distinct from the Teachings, precisely as biographical sketches of Mr. Stead and Mrs. Cook in "God's World" are separate and distinct from the Teachings.

Christ is quoted as saying substantially, "I bring the sword." Critics of the Bible have said this means that Christ sought to bring war and dissension. The Teachers tell us that the meaning is this: "I should love to tell you that the era of world peace has arrived, but I can see wars almost without end—terrible bloodshed, the inhumanity of man to man. I regret that I can see all this in the future."

A comprehensive study of the Bible should include a comparison between all references to the same subject. If the Bible is the Truth, there must be common ground for agreement. Certainly, the Bible could not say that black is black, and again that black is white, and agree. And any Power that can set into motion so vast a plan as this mighty universe would not be so contradictory in leaving a record for mankind. But mankind, securing these writings over long and widely separated periods of time, would do the writing in the language of those periods. Hence the seeming contradiction.

The Bible could not have lived all these centuries if it had been wrong, but humanity could have misinterpreted the Bible throughout these centuries, still inspired by the knowledge that in the Book of Books there is the Truth!

To us, the past is a dim, distant era. To the Spirit World the past is yesterday. Which type of intellect is better fitted to say what Biblical writings meant—mortals, with their restrictions, or the spirit-world, with its cumulative experience?

We realize that many Spiritualists do condemn the Scriptures. They have felt that Orthodoxy has oppressed them. We contend that nothing can oppress something else, unless that something else is weak and fearful. Spiritualism must not seek to adopt the old intolerance, or where will it end? How much can it improve thought and morals and aspirations? It may be charged that we represent a different school of Spiritualistic Thought. Perhaps that is so. At least, we are transmitting to you that which the Teachers give to us, setting our own opinions in the background.

Thus far, we have discovered that there is much more logic in the Teachings coming from the spirit-side of life than there is in our own method of logic. You may not agree with this—but disagreement is good. It is constructive. If everybody agreed, the earth-world would represent but little progress. Soon it would become a lodging place for amiable idiots.

Study your Bible. Do not turn to the concordance or subject-index and select only such chains of quotations that they show. There are many references not included in those chains. The Bible and its concordance and its subject-index were compiled not for the purpose of grouping together all references to one subject, but for another purpose, known as theology.

You are not profaning the Bible if you group these subjects. The Bible was compiled chronologically. The writings appear in the order of their age. Other men compiled the concordance and the subject-index. Why have other men no right to sort out and bring together, without change, all related verses?

No one who is unfriendly toward the Bible could study it in this manner. We contend that the modern school of Spiritualism is friendly toward the Bible, and upon that basis of friendliness has the right to proceed to study the Bible, not just as the theologians have deemed best, but with a view to learning just what the Bible does say and mean with regard to the various subjects touched upon or dwelt upon in that Book.

In answering questions based on Biblical quotations, remember that we still are giving segregated verses, which means that the thought itself is isolated from all corresponding thought in the Bible, and that any separated statements may seem to be contradictory when compared with other single statements. The student does not become discouraged at whatever seems to be contradictory, but he pursues his research, and seeks the connecting links. In no other way, without respect to the study, could knowledge be gained. What was a paradox in chemistry thirty years ago may be a perfectly clear law today. Science is filled with countless contradictions, and yet admits that all of the seemingly contradictory things are so. From the obstacles of these apparent contradictions, science proceeds to find the connections—and one fact after another is added to previous knowledge, until the contradictions have vanished one by one. And so all searching after knowledge must proceed. To select one or two verses from the Bible and say, "These are the real facts; the others don't count," is equivalent to saying, "The Bible tells the Truth here but lies there." How can any Bible student take this stand and still call the Bible the Book of Truth?

Make up your mind that it is not the Bible that is wrong. It is the human grasp of fact that is wrong. If a dozen different interpretations can be given to modern poetry, is it remarkable that many different interpretations will be given to ancient poetry, that chances to be not even in blank verse, but in poetry of expression?

Let us study, but not arrive at all our conclusions today, or tomorrow, but do all we can to bring about a clearer and better understanding. Like competent judges, let us know the "law and the facts" before we attempt to judge.

Question—Do the Teachers believe in the personal coming of our Savior?

Answer—In force, but not in body. They say that the work of Christ is for the world, that His great love for the world is a guiding influence for mortals, and a power for constructive, progressive good.

Question—Can any spirit be a guide, or are just certain spirits guides?

Answer—Those are guides who are appointed for that work. Others have other duties not associated with guidance. But where one in spirit has some loved one in the flesh, there is sure to be guidance in some form.

Question—Why did they crucify Christ?

Answer—If you mean why did they select that form of death, it was one of the accepted methods of that day, and still is in some parts of the world, as the Armenians can testify.

Question—If we are children of God, why is there such hatred between the white and negro races?

Answer—This hatred is but a product of ignorance on the part of both whites and negroes. Both races misunderstand and distrust one another. Politics has done much to stir up this misunderstanding.

Question—In "Healing Forces," you state that God never intended any one to be sick. Can any person pass into spirit without sickness or accident?

Answer—Yes. Many pass into spirit through age—simply because their physical bodies have become worn out, and yet they are not ill. For every death, barring accidents, some organic cause is ascribed. Without sickness, the heart may stop beating, and the physicians say it was heart-disease. Just prior to passing, that stoppage of heart-action occurs, but perhaps there has been no evidence before that of a weak heart. Many persons pronounced of sound health, "take sick" suddenly and in a few hours are gone. When God calls, the physical grasp on life is released.

Question—Please give me the Spiritualistic version of Verses 2 to 11, 12th Chapter, First Corinthians.

Answer—The quotation is as follows, beginning with the fourth verse: "Now, there are diversities of gifts, but the same Spirit. And there are differences of administration, but the same Lord. And there are diversities of operations, but it is the same God which worketh all in all. But the manifestation of the Spirit is given to every man to profit withal. For to one is given by the Spirit the word of wisdom; to another the word of knowledge by the same Spirit; to another faith by the same Spirit; to another the gifts of healing by the same Spirit; to another the working of miracles; to another prophecy; to another discerning of spirits; to another divers kinds of tongues; to another the interpretation of tongues. But all these worketh that one and the self same Spirit, dividing to every man severally as he will."

Spirit is here used to designate the Creative force—God. Whatever is, must be of God. And through His Children, reflections of God Himself are working severally, as individuals. And so, some are learned and others are not, some set up governments that are opposed to one another, but all are but reflections of God, different expressions of the one Great Spirit. One has faith, another can heal, one can work miracles, another can prophesy, another can "discern spirits," or be a medium; another is skilled in languages and so on. But all are but expressions of the Father, for there is no life, no thought, or any being or substance except as God has created. Do you find in this anything con-

tradictory to the Teachings in "God's World?" Does this wisdom not savor of the same knowledge that has come to us from the Teachers?

Question—When Jesus said, "I am the resurrection and the life," and Martha expressed her knowledge that He would arise on the last day, did that signify the Judgment Day?

Answer—It signified that Christ was going to prove that life does not end, by returning and showing Himself. Christ was saying at all times that in Him, there was expressed the divine principle, and that all who "believed on Him" or accepted His Teachings would find eternal life—or, in other words, the knowledge of life-eternal, without which this earth-life would be misinterpreted and misled.

Question—Why do the Catholics say that the use of the ouija must be stopped, as it brings about a passive state and permits the devil to creep in?

Answer—Because that view is part of the teachings of the Roman Catholic church. No church invented God, and no church can invent a devil. But the ouija, used too frequently, seems to be "possessed of the devil," and Catholics are not the only ones who are afraid of it. That likelihood of error is why the spirit-world gave us our wonderful Automatic Writing Device that helps produce the right conditions and assist in securing dependable results. Without passivity, receptivity, how could a person learn? Keep yourself positive and go through life without knowledge. Meditation is essential to learning and there is no meditation without passivity. If passivity begets evil results then all writings, all poetry, all inventions, all worth-while things must be the works of the devil, including church architecture.

Question—Do our spirit guides see into the future far enough to aid us materially?

Answer—Undoubtedly. Also, remember that if we insist upon having an experience, they will not withhold it from us unless it concerns our Destinies. God created nothing without knowing what would become of it, and in every soul, God must have placed the seed of destiny. This "aura" is an open book to those who are capable of reading it.

Question—How are we to bring ourselves en rapport with our guides?

Answer—By thinking about them, thanking them for our experiences, mentally talking to them as though they were pals.

Question—Why is it necessary for us to have so many guides?

Answer—First, because all of them are not with us at the same time; second, because some guide us in our destinies, some in our studies, others in our work and so on.

Question—If we are in a state of evolution, then in what state was the first man created?

Answer—Also in evolution, for without evolution, the plan of eternal progress would cease. Evolution, like eternity, is unending.

Question—Should we grieve when those whom we have trusted belie us?

Answer—No. Let us learn our lesson and set our faces toward new aims, and worthier objects.

Question—If we know that one has stolen from us, what should we do?

Answer—For his own good, force him to make restitution. If he can not learn his own lessons through conscience, let us be dutiful and teach him his needed lessons through compelling him to do that which is right.

Question—Before the time of Christ, did men have souls?

Answer—Could there be a man without a soul? In some, the soul-principle is almost inactive, we might say, but could God create except in love, and could He create being for millions of years only to deprive them of life-everlasting? That would not be God, would it? If it were not God, then why is the physical universe the same today as it was two thousand or one hundred thousand years ago?

Question—Were the Mosaic laws the law of God, or just the law of Moses?

Answer—The principles were of God; the specific reference to the Jewish people were interpretations of Moses, suited to the times.

Question—Should I finish fancy work that my daughter left undone, and should I refer to her as my spirit daughter?

Answer—If you feel inspired to finish this work, why not finish it? Think of your daughter as your daughter—because the personality is the same in spirit as it was here.

Question—Other members of my family feel the presence of my daughter in spirit. Why can't I?

Answer—Read the quotations from Corinthians at the beginning of these Questions and Answers, and remember that to some God gave one talent and to others, other talents. But in all, God resides. Some God made psychic and others are not psychic, for reasons that God alone understands.

Question—Will my daughter, who was twenty-two when she passed over, grow to look older in spirit?

Answer—No. They all look just about that age in spirit.

Question—Why should I experience manifestations in the day-light, such as voices, but can not get them on command?

Answer—Because the spirit-world gives you whatever it wishes. The spirit-world can not be commanded by mortals.

Question—What do spirits say of Moses and His Ten Commandments?

Answer—They are pretty good commandments today, aren't they? If we all lived according to them, we would be just about what the spirit-world would like us to be.

Question—Does the spirit-world say that Mary is on the same plane as Jesus?

Answer—The mother of Jesus must have attracted so noble a spirit. She must have been on a high plane.

Question—Were the apostles Spiritualists?

Answer—Precisely as it is evident that Christ was a medium, so must the apostles have been Spiritualists.

Question—If, as you say in "God's World," man never created anything, how could Joseph have been the father of Jesus?

Answer—Did your father create you? He supplied the human seed, but God creates.

Question—Why did Jesus not marry and add to reproduction?

Answer—All persons are not on earth to marry. Jesus had a mission that did not require matrimony.

Question—In the July lessons, you ask the class-members to request the spirit physicians to bring the healing forces. Why not pray to God?

Answer—Whichever way you wish. We thought that if you asked God's Messengers to help you, that of itself was praying to God, just as doing your work well is a prayer to God. How can you offer up any prayerful influence unless it be for God, whether your words indicate it or not? Remember that all prayer, all supplication, by its very nature, is always to God.

Question—How can any person go insane if God is constantly in his mind?

Answer—God set us down upon the earth for work and experience. If we shut out our duties here and contemplate only that which pertains to God, we must neglect other things which God created for our use. God expects us to be balanced. The person who thinks of God and Creation in the right way, is never a zealot. Only zealots go insane over religion, because they become unbalanced.

Question—Is the moon between us and the spirit-world, or at the end of all space?

Answer—The moon is about a quarter of a million miles distant from the earth—a satellite of the earth. The nearest planet is many times the distance of the moon. The nearest fixed star, besides our own sun, is so far distant that if we were to travel toward it at the rate of one thousand miles an hour, it would take us eighty-four million years to reach it. There are fixed stars, great suns, so far distant that their light, traveling 186,300 miles a second, is thirty thousand years in reaching the earth. The physical universe does not dictate the location of the ethereal bodies in the universe. The moon, reflecting the sun's rays, is only like a little local mirror shedding its pale light upon the earth.

Question—Some years ago, while talking to my daughter, I felt a sharp blow on the shoulder and looking around saw a form disappear. No one else present saw it. What was the meaning?

Answer—Some of your spirit friends had succeeded in giving you a demonstration. These manifestations may come in countless ways.

Questions—Are light colored blankets or dark ones best for a cabinet?

Answer—Dark ones are best.

Question—Can you tell me why I smell carnations at different times when those flowers are not present?

Answer—Mediumistic properties may express themselves through different senses. Likely you smell flowers in the astral. Others might see the flowers but not smell them.

Question—Why am I not afraid of spirits?

Answer—Why should you be? They are persons, like you.

Question—Why are some children fond of animals?

Answer—Perhaps that is a latent memory of the soul. That child likely had many pets, or worked among animals at some time. But real spirituality means love for all of God's creatures.

Question—Why do I often picture my little girl as I am sure she would look had she lived in the flesh?

Answer—This likely is an impression she is giving you, so that you will always be able to recognize her, no matter when you are called home.

Question—When I attend seances, many of my friends come to me, but why do my parents not come to me?

Answer—Perhaps you concentrate too strongly upon their coming. Again, the forces might not be to their liking.

Question—What do you mean when you say that some spirits do not develop for a long time?

Answer—Just the same as though we said that some people are indolent and indifferent and remain ignorant in this world. Knowledge comes only when we seek it.

Question—Did Christ rise from the grave?

Answer—Christ was never in the grave. After His body was placed in the tomb, His spirit—Himself!—manifested.

Question—Was there a Bible before Christ?

Answer—There were sacred writings. Bibles came into existence after printing was discovered, and that was in the fifteenth century—about 1450. Prior to that time, the Bible had been in hand-printed book form.

Question—Several months ago a young lady passed into spirit, and often since, I see her in my mind, clearly. What is the meaning?

Answer—She is near to you, impressing you with her presence.

Question—How does the mind originate?

Answer—Mind is but an expression of spirit, or soul, and that is a reflection of God. Beyond that, we can not inform you, because we have no further explanation.

Question—Why was it necessary for such a highly developed spirit as Christ to die as He did—on the cross?

Answer—The injustice of His death, more than anything else, caused people to study His teachings. God seeks results; the manner of reaching them is immaterial.

Question—Could my spirit see my body while I sleep? Could my spirit be in several places at the same time?

Answer—Your spirit, being YOU, could see your body—but no spirit could be in several places at the same time.

Question—Why did Christ not cause a Miracle to save Him from the cross?

Answer—He knew it was a necessary part of his work to die in that manner. He submitted gracefully to the Will of God.

Question—Why should people be mean and ugly?

Answer—It is their lack of development. As they learn more, they get closer to their real soul-knowledge, and they free themselves from material conditions. Sensitives, however, often become agitated because they sense the vibrations of anger of some one else.

Question—How did Cain find a wife when all the persons created up to that time were Adam and Eve and their children?

Answer—Evidently, there were many created about the same time. Cain could not have found what did not exist.

Question—Did King Solomon ever communicate with spirits?

Answer—Unquestionably. So did Moses and all the prophets.

Question—In what sphere is Moses?

Answer—The Teachers do not say. We have heard that Moses has communicated with mortals. He has never done so through our forces.

Question—I can conceive that pet animals, intelligent animals, have everlasting life, but how about vermin and bugs?

Answer—All life is eternal. Lower forms of life belong to the earth-plane.

Question—What do you mean by sitting on Monday evenings?

Answer—That is the time we take up the Teachings with the Teachers, and we invite others to sit quietly in their homes, contemplating these subjects, believing that such practice will help them develop, that their vibrations and ours will unite.

Question—I often hear my willow chair snap and crack at night. Is that caused by raps or the willow springing back into place after it has been used?

Answer—Raps ordinarily come on different objects and sometimes apparently on no object.

Question—I have felt inspired recently to write poetry. Is that because my guides wish me to do literary work?

Answer—It may be that, and it may be that you are coming into closer harmony with them, and feel their inspirational force in this manner.

Question—Does a baby go to heaven if it has not been baptized?

Answer—Which should God love best, the innocent babe, or the dab of water and the muttering of a form?

Question—Will I be able to do the things in spirit that I long to do now, but lack the time to do?

Answer—You may help others in this world do that which you wished to do, and in that manner have the experience you wish.

Question—If a man and woman love each other, is it wrong to live together though they are not married?

Answer—It is wrong in this sense: If a man respects a woman, if he loves her, he will not expose her to condemnation by making her his mistress, even secretly.

Question—Has a person committed wrong because an evil thought comes into the mind?

Answer—Not essentially. To master that thought means development. Without obstacles to overcome, there could be little development. Life progresses on practice, not on theory.

Question—In this life, my parents were prejudiced toward Spiritualism. How would they feel now in spirit?

Answer—Being in spirit, do you not believe that they would welcome your recognition of their present state of existence?

Question—What do the Teachers say about profanity?

Answer—If you think profanity, that is as bad as saying it. Profanity is never to be commended. Many of us may use profanity, knowing it is silly and wrong, just as many do other useless things—from habit.

Question—Can an illegitimate-born person enter the kingdom of heaven?

Answer—God alone sends any soul into the flesh. Would God send one of His children to a place and bar the way for that child's return?

Question—I heard, in a spiritualistic seance, a message delivered to a young lady. It was this: "If you do not go out and work, you will get some lashes across your back." What did it mean?

Answer—It meant that her guides were disgusted with her laziness. They were telling her that she would bring suffering to herself if she did not work. Why should any one be idle, when there is so much to do, and such great experience comes through work?

Question—Each evening I am inclined to go on the porch and look at an opening between two large trees. There seems to be a road leading off into the distance.

Answer—This vision means that "there's a long, long trail a-winding" and that you should do all you can to prepare yourself for that journey.

Question—Could we not help one another by concentrating at stated intervals, on our mutual success and progress?

Answer—Undoubtedly. Why not do that each Monday evening, when these Teachings are being received?

Question—Do those in spirit know which of their loved ones on earth are reincarnated spirits?

Answer—They could find out. The higher spirits know. The facts are shown by each person's "aura."

Question—Would a child born prematurely ten years ago, come to its mother in a seance?

Answer—Undoubtedly. That child would learn the identity of its earth-parents.

Question—In case of coma preceding death, is the spirit in spirit or still in the flesh?

Answer—A person of development would be in spirit, with the connection still unsevered until death. An undeveloped spirit would remain in the body until the change of death.

Question—What is the origin of the Trinity?

Answer—You may accept any one of several combinations. They are all figurative. You may take God, ether and spirit—or God, Nature and Spirit; or Soul, Spirit and Body, or whatever you wish. Father, Son and Holy Ghost was another combination. But all are figurative.

Question—I understand that Confucius revealed many moral principles unequaled except by the Teachings of Christ.

Answer—There have been many teachers on earth—many who have received their lessons from Spirit. That is why there is more agreement than disagreement between the various religious philosophies.

Question—What about Dr. Galen of a few centuries ago, and the German seeress of Prevorst? Were Luther and Calvin mediums?

Answer—This question includes many others. These students naturally became students and Teachers in spirit. They were all inspired. They were all message-bearers to the people of their times. In spirit, they have progressed, and knowing much more than they knew on earth, they teach the truth they now understand.

Question—I am sorry that I do not remember these lessons, and yet they seem to inspire me. Also, I think some of the questions asked are too personal.

Answer—If you are inspired, it is not necessary that you remember the context of these Lessons. If members of the class can use personal experiences in order to understand this philosophy, that is all right. We must try to reach people in whatever way they can be reached.

Question—To what extent do we govern our future? If our Creator can see what will happen, is that not predestination?

Answer—We can not escape predestination so far as our Destinies are concerned. But we are permitted to select many channels, that can not affect our destinies, but which determine our experience.

Question—Why should a spirit return with this message: "Oh, for a crust of bread! I am starving!"

Answer—Likely that spirit meant: "Oh, if I could have lived differently while I was there! I am starving for the opportunities of earth which I wasted!"

Question—Why should one receive a prophetic message regarding so material thing as a prize-fight? The outcome of a fight was given in this way to a person who is not spiritualistic.

Answer—That person would attract, among other guides, those who still like prize-fights, and would concern themselves with learning what the outcome would be, and likely wishing they were back on earth to profit through betting on this knowledge.

Question—Why should mediums sometimes fail in getting the name of a spirit, and yet get the message perfectly?

Answer—When conditions are clear, the names come through clearly. The name is the crux of identification, and if there is any agitation in the forces it would likely be caused by this extremely anxious effort of spirits to establish identity.

Question—I have heard from seemingly authentic sources that evil could be wished upon persons and that there are unlucky articles that bring disaster.

Answer—A person might wish harm to another and that other might experience harm, not because it was the product of a wish, but because it so happened. The wish, in other words, was prophetic, and not result producing. Sensitive persons might be influenced by the psychometric vibrations of an article that had been worn by an unlucky person, but it would be the sense of danger rather than the production of danger.

Question—Why is it that, just as some friend is passing into spirit, I hear raps in my room, but at no other times?

Answer—Your guides are using raps as a means of making you acquainted with this one fact. Sometimes raps are used to prove the presence of loved ones, and not as a warning.

Question—I would like to know more about your Healing Class.

Answer—Our Healing Class meets every Friday evening, the seance lasting from about eight-thirty to eleven p. m. On this evening, those present ask the physicians in spirit questions about their health and the health of their friends, and also for healing for those living at a distance. During this period, we shall be glad to have our friends sit in quiet concentration, thinking about the healing forces, and calling upon the spirit physicians for assistance, and also to draw upon them to help others. It is better to sit in the dark part of this time, because you then become passive—can be drawn from, for others, or given to of the healing forces more easily.

Question—Does it harm one's development to live in the same house with unbelievers?

Answer—It is more difficult to develop—also it is a greater test of one's strength.

Question—How long will those who have passed into spirit remain in spirit?

Answer—Usually they will remain until long after their earth loved ones have come to join them.

Question—Will every person have life everlasting?

Answer—All life, being of God, can not end.

Question—Will Christ remain always in the seventh sphere?

Answer—Presumably there are much higher spheres. The seventh is closely associated with the earth-world, and those devoting their efforts to the earth-world would keep close to it.

Question—Will a murderer inherit the kingdom of heaven?

Answer—Wrong-doers may have many accounts to pay, but in time they must progress the same as the others.

Question—Why were some boys sacrificed in the great war while others were saved from it?

Answer—For the same reason that we see sacrifice on the part of many, and temporary immunity for others. When we meet our duty, we have lived up to the purpose for which God sent us here. If we shirk our duty, we must do it some time—before we can progress.

Question—Can you tell me why the tick of a clock makes me think of a heart-beat?

Answer—That is due to nervousness. Normally, you should pay no attention to the tick of a clock. Merciless concentration on extraneous details is a product of highly-strung nerves.

Question—Can God reincarnate the spirit of a human being in the form of a cat?

Answer—The Bible says that God created man "after his own image and likeness," which means this: God decided that man's form should be a certain, definite form. This was not God's likeness, because God is without shape—is a great principle of Intelligence. It means that God decided what the form and image of man should be, and "so created He him." Man's soul builds his body. It will not build the body of an animal or a bird. That was not the image that God placed in the human soul.

Question—Why is it that all clocks are stopped the second a spirit leaves the body?

Answer—This may happen rarely. It is not general, of course. It might be a sign—a test—proof that some power greater than our own is at work.

Question—I feel often that, within a few years, I shall lose my husband and son. Is this prophetic?

Answer—You are the same one who compared the ticking of a clock to a heart-beat. Therefore, it is likely more of your nervousness. Many forebodings are high-strung nerves.

Question—I understand that in some classes, they wear robes. What color is best?

Answer—White.

Question—I have heard my father, now in spirit, call me. What is the meaning?

Answer—Undoubtedly you are hearing him clair-audiently. He wishes you to know that he is near you much of the time.

Question—Can two sit together when each is sitting for a different thing?

Answer—If one sits for healing and the other for manifestations, it might be all right. But why not sit for the same thing? All forms of psychic development are related.

Question—If a widower marries and then passes into spirit, his second wife remaining in the flesh, what will be the relationship of those then in spirit?

Answer—In spirit, we see our proper relationships. Likely both those in spirit would help guide the one left in the flesh.

Question—Some people say that the soul sleeps in the grave. How would you answer this question?

Answer—Why did Christ say to the thieves on crosses near his, that they would be with him in heaven **THAT DAY**?

Question—Webster's Dictionary defines hell as a place of the dead, of souls after death, and sorcerer as one who uses power gained from evil spirits.

Answer—Webster's Dictionary deals with words. The Teachings deal with life. We must not permit a dictionary to decide our progress or our belief.

Question—Please explain Matthew 12.23.

Answer—"And thou, Capernaum, which are exalted unto heaven, shalt be brought down to hell," etc. Here a village is being sent to hell. Could anything better prove the allegorical reference to hell throughout the Bible?

Question—Please explain Rev. 21.8.

Answer—"But the fearful and unbelieving shall have their part in the lake which burneth with fire and brimstone, which is the second death." Fire and brimstone, being accepted literally, could not harm the spirit-body or inconvenience it. Therefore, this is figurative. It means that those who have done wrong, must submit to reincarnation and wipe out their wrongs and "have a second death."

Question—Please explain Acts 3.23.

Answer—"And it shall come to pass, that every soul, which will not hear that prophet, shall be destroyed from among the people." He will not be destroyed, but "destroyed from among the people." He will be separated from those associations—he will be returned again to learn what he refused to learn when the opportunity presented itself.

Question—Where in the Bible does it say that we are all children of God?

Answer—Romans 8.16 and 17: "The Spirit itself beareth witness with our spirit, that we are the children of God; And if children, then heirs; heirs of God, and joint-heirs with Christ; if so be that we suffer with him, that we may be also glorified together." And so "we suffer with him" the tests of the flesh.

Question—Please explain in Ezekiel 18.4, "the soul that sinneth, it shall die."

Answer—In answering, read Luke 21.38: "For he is not a God of the dead, but a God of the living, for all live unto him." Next, read, 1 Corinthians, 36: "So also is the resurrection of the dead. It is sown in corruption; it is raised in incorruption; it is sown in dishonor; it is raised in glory; it is sown in weakness; it is raised in power; it is sown a natural body; it is raised a spiritual body. There is a natural body and there is a spiritual body." And the 49th verse: "And as we have borne the image of the earthy, we shall also bear the image of the heavenly." Continue to read. Note the 55th verse, "Oh, death, where is thy sting? Oh, grave, where is thy victory?" Next, the 56th verse: "The sting of death is sin; and the strength of sin is the law." Throughout the Bible, the word, soul, is used at times to mean person. Again, it means soul as we use the word. If there were not so many references throughout the Bible to the fact that (1) all life comes from God and is of God, (2) sin is only as we see it, and in all things there is goodness, and (3) there is immortality for every soul, then we might take these segregated verses as meaning the literal death of the soul—but this literal death is dis-

avowed in many places. Consequently, just as the Bible says that there were so many souls in a city, soul is used by some of the writers to mean persons in the flesh—and the references to death in the Bible often are to the passing from this earth-plane. But the references above given about incorruption coming out of corruption and immortality out of death, bear out precisely what we are taught about the soul's immortality. Therefore, your quotation from Ezekiel, comprising your question, bears upon the Law of Compensation: Break natural law, and you will die! Do things that break down your health and defile you, and you must pass into spirit. If this were not the meaning, then why would the Bible, in so many other places, say that we are joint-heirs to heaven with Christ, children of God the same as Christ, and die in sin, but awake in the glory of the spiritual body? This bears out the discussion beginning this month's lesson, that we may find numerous verses in the Bible to carry out any point we wish to score, but only by making comparisons, can we ascertain the true meaning. Just as it is unreasonable that a village itself would be cast into a literal hell, so is it unreasonable that the writer who spoke about the death of a soul meant the soul as we know it—but the death of a sinful, dissipated person.

Question—There is a circle of about ten members. Would it be wise to permit others to join?

Answer—You must exercise your judgment, and select only the seekers after truth. If they bring good conditions, they will help your circle. Some experimenting must be done if a circle is to grow. We realize that weeding out causes hard feelings, but try to determine before inviting any one to enter your circle, if that person is worthy. The best plan is to have a "visitors' night," and then those whom you do not wish to ask again, will not feel wounded. They will come as visitors for that evening, and you may then determine if it is best to ask them to join.

Question—While talking to a friend one bright day, in broad daylight, two spirits passed near us. My friend did not see them. What was the significance?

Answer—This and many similar psychic experiences indicate the mediumistic nature of the person experiencing them. Sometimes this mediumistic quality develops; again it does not, and the experiences come unexpectedly and not at regular intervals. Perhaps you and your friend were in the right physical and mental condition to supply the forces needed for the manifestation. You saw a vision; that is, you looked into the astral. Had these forms been materialized, your friend also would have seen them.

Question—Often I see visions of different species of birds and animals. Are these symbols?

Answer—They may be. Also, they may be astral visions. In India, there are mediums whose gift is to materialize animals. Also, they materialize the spirits of persons. Those manifestations are not visions, but materializations, and have been referred to often as a form of hypnotism. But the theory of hypnosis does not hold up under careful scrutiny.

Question—Upon visiting a certain house several times on business, I had to fight to keep from being entranced. I felt oppressed. Should I have given in to the influence?

Answer—Likely some spirit, grieving over some condition in that house and finding you psychic, tried to come through you. Probably it would have been embarrassing to become controlled.

Question—While walking through the mountains, I found an open mineral vein, which I followed for

several yards. Since I have walked hundreds of miles through the mountains to find that vein but have not succeeded.

Answer—Perhaps at some future time, if your guides think you should find this lead, you will do so. It may have been shown to you in a prophetic way.

Question—Will one develop faster with the use of a trumpet?

Answer—If you have the power to secure the voices, yes. Also, by developing with a trumpet, you may discover some other form of mediumship within you.

Question—My friends tell me that raps, coming frequently in the house where I live, are caused by contraction and expansion of the materials in the house.

Answer—Spirit raps are unlike anything else. The nearest description to them is the breaking of a dry pine stick. Some are very loud—and they may come in rapid succession or only occasionally, in all parts of the house, and seemingly on the surfaces of almost any article, including mirrors and newspapers.

Question—Please explain the significance of colors, from the spirit viewpoint.

Answer—To enter into a detailed explanation would call for a book. Briefly, the lighter colors signify the beautiful and loyal and spiritual; red, the carnal; the darker colors the duller emotions.

Question—I find that the presence of some persons irritates me. I heard that a physician advised the wearing of silk to overcome this.

Answer—You feel the condition of persons whom you meet; also likely of persons at a distance whose thoughts turn toward you. It is a curious fact that mediums, who sit a great deal, find that their clothing goes to pieces rapidly, and silk particularly, indicating that there is some change brought about in the materials, while the medium is being drawn upon.

Question—If spirits are drawn by love, would that preclude their looking into conditions of strangers to warn their own loved ones of dangers?

Answer—They will look into all conditions affecting our safety.

Question—Do guides ever look up information contained in earth-books?

Answer—Yes. They often report where certain important records can be found, and frequently discuss the contents of books.

Question—Do our guides speak an entirely different language, or have a different method of expression from ours? Is our lack of understanding due to our ignorance?

Answer—Speaking to us in the seance-room, our guides say much in little. What seems to us incidental, proves to be important. It is our mental dullness that causes us to misunderstand, and those mortals who think they are brightest often prove the dullest!

Question—Can we, in this life, learn to understand the spirit method of expression?

Answer—To a considerable extent. We can do this by remembering what has been said, and connecting events as they transpire with what has been told to us. Also, we can learn how to ask questions. For example, if you wish to say, "I wish to do so-and-so; is it all right?" that signifies that you need that experience, and they will say, "If you wish to, then do it." But if you say, "I wish to do only what I should do, and should like to know if it is best for me to do so-and-so," they will tell you what to do. Or, they will

say, "When the time comes, you will be guided," which is not a subterfuge, but a promise. Rather than fill your mind with a definite action, the nature of which perhaps they will change when the time comes, they prefer to impress you when the moment for action has arrived. This seems simple enough, but it is a lesson too few Spiritualists have learned.

Question—How are we to know that a message is not a condition of self-hypnosis?

Answer—If a person comes up to you on the street today and says, "Ah, you are hypnotized," you will deny that you are. What right have you to say that you are not hypnotized this moment? You KNOW that you are not. Is that the only reason? There has been no break in the sequence of your thoughts and acts, and in hypnotism, there is always a break in that sequence. In the seance-room, the minds of those present are alert to this, that and the other. Before any person can be hypnotized, there has to be almost a cessation of conscious cerebration. This answer is being written by me (Lloyd Kenyon Jones) on the basis of my own experience as a hypnotist. I did public work for years, and if you ever have access to the old files of the Hypnotic Magazine, later the Journal of Medical Hypnotism, then Suggestive Therapeutics and finally the New Thought Magazine, you will find articles under my name as far back as 1896. I worked with hundreds of physicians and with hundreds of subjects. One subject, I hypnotized more than five thousand times. Today he holds an important position with one of the "big four" insurance companies, so it did not weaken his mind! In this extensive and intensive work, I believe that I discovered the various phases of hypnosis, and in all that time, I never knew a subject who emerged from any of the many stages who did not find some lapse, some break, in his conscious thought. This was true even when I told him he would remember. His memory was like a dream. In the seance-room, every person present experiences precisely the same manifestations, and hears the street sounds, and feels the warmth in the room when it is filled with people. More than anything else, I have never known any of those present in a seance to have any change in their reflexes, and my supreme test of hypnosis was to open the eyes of a subject and throw a strong light into the eyes. Under hypnosis, the pupils never contracted, but remained dilated. There was no response to any of the reflexes, but if you would listen to the people in a seance-room fidgeting around, you would realize that all of the reflexes were very much alert. And alert reflexes can not go with any state of hypnosis. It is just as reasonable to say that the aviator is not flying, but is a hypnotist who is befuddling our minds with the concept that he is flying. You don't believe that, do you? The seance-room manifestations are just as real and logical and well-ordered as that, and persons passing in the street, unaware of the nature of the happenings inside, can hear the spirit voices singing. Truly, those persons in the street could not, in any manner, come into a condition of rapport, pass into hypnosis, keep up their unbroken conversation, see the motor cars passing, and pass out of that condition without a break in their consciousness. Many persons attempt an explanation both illogical and inane. There is nothing akin to hypnotism in the manifestations of spiritualism.

Question—Is the spoken word necessary in communing with the guides?

Answer—Not in communing. You can "think talk" and that is the same to them as language. In voice mediumship, the words are spoken both by the guides and the sitters. In other forms of mediumship, such

as slate-writing, automatic writing and other forms, communication is accomplished by writing or perhaps by signs and symbols.

Question—If we pass into the astral every time we sleep, why is it, as stated in "God's World," ignorant persons passing into spirit, find it strange?

Answer—In passing into the astral in sleep, we have a scope according to our development. The ignorant person would simply be withdrawn a short distance from the body, during sleep, without recognizing any change. The highly developed person would visit in the sphere in which he or she belonged.

Question—If many of our dreams are but inconsequential, and yet we are in the astral, how is it we dream at all at such times?

Answer—The dreams referred to are contact-points between the sleeping and waking states. They seem long continued. They are very brief and changeable. You are disturbed in your sleep; your spirit feels that disturbance and returns to the body. You partly arouse. The blood courses through your cerebral hemispheres—not in full measure, but with some activity. Parts of the brain-mass awaken, but the thoughts, like short-circuited electric currents, skip here and there. This thought-substance, or force, can not follow established channels of thought under these conditions, but arouses this memory and that and scrambles them. You sink into sleep again, the blood recedes from your brain-cells (except the amount necessary), and your dream ends. Only when you begin to wake up, do you dream. You may pass back into sleep without fully awaking, but you have been aroused sufficiently to remember the jumble of your dreams. Memories of astral travels come to you, upon waking, like clear, vivid, coherent experiences—too clear to have been dreams.

Question—The Darwinian theory has been proved beyond doubt by science. Why does Spiritualism not recognize it?

Answer—The Darwinian theory has not been proved by science, and science can never prove what is not true. When science attacks common sense, rely upon common sense. Of what value would transmutation of species be? If you are a toad at one time, an ape at another and a man at another, what real cumulative experience have you gained? In all the universe, everything is always natural. Transmutation of species would not be natural. Into each soul God put the "image and likeness" that builds the body. The body never built the soul, but is designed by the master-pattern God put into the soul. Evolution is as different from transmutation or metamorphosis of species as thought is from insentient law. That the caterpillar becomes a butterfly or a moth is no proof of transmutation, because between the caterpillar and the winged creature it becomes, is a definite, well-ordered connection. The caterpillar that is to become a moth, never will be a butterfly. The caterpillar that is to become a black-winged butterfly, never will become a red-winged butterfly. God is not unreasonable in the working out of His Law, and how could He be unreasonable in giving a soul experience? The Teachers tell us that which they know from study and experience, and if we accept their evidence that life is immortal, why should we refute their evidence that transmutation of species is a myth? Who knew more, Darwin in the flesh, or these Teachers in spirit? Darwin knows better now than he did on earth.

Question—You state, in "God's World," that God never sent a mortal any pain or suffering. How about floods, etc.? They are purely things beyond our control.

Answer—True—but they are not mistakes of natural law. They are within the scope of natural law. They may cause deaths, and those who die in such violence may need that terrible experience to teach them a broader view of love of humanity. God's ways are not our ways, and whatever ends well, must be well. Never killing in fact, God can not be accused of torturing. Nature and man are partners—and cataclysms of nature are part of man's evolutionary experience.

Question—In the neighborhood is a little paralytic. I do not know his name, but he seems to be always cheerful. Will the class-members pray that the healing forces may help him? I pray for him every day.

Answer—The class-members will be glad to ask God and the spirit-world to help this little fellow, and we shall ask the physicians in the Healing Class to bring their greatest healing forces to him.

Question—Did Jesus ever say that he was God?

Answer—St. John, 20.17, Jesus said: ". . . and say unto them, I ascend unto my Father, and your Father; and to my God, and your God." St. John 5.26: "I can of mine own self do nothing; as I hear, I judge; and my judgment is just; because I seek not mine own will, but the will of the Father which hath sent me." Christ said He was the son of God—that He and the Father were one—in harmony.

Question—Where in the New Testament does it say that there are any in spirit—that they are not in their graves waiting for the judgment day?

Answer—Matthew 22.42 to 46 inc. "Saying, What think ye of Christ? Whose son is he? They say unto him, The son of David. He saith unto them, How then doth David in Spirit call him Lord, saying, The Lord said unto my Lord, Sit thou on my right hand, till I make thine enemies thy footstool? If David then call him Lord, how is he his son? And no man was able to answer him a word, etc." David in spirit said these things, and even the benighted Jews of that day recognized that this was true. Surely, David was not moldering in his tomb against the judgment day!

Question—Can a priest forgive sins?

Answer—No more than a priest can change the law of gravitation.

Question—Explain, "Whatsoever ye shall bind on earth shall be bound in heaven; and whatsoever ye shall loose on earth shall be loosed in heaven." Does this pertain to the forgiveness of sins?

Answer—It pertains to spirit communication. Read the 20th verse (the above was the 18th verse of the 18th chapter of Matthew): "For where two or three are gathered together in my name, there am I in the midst of them." This reference pertained to the forces essential to spirit communication. As we bind ourselves to these things of heaven, they should have entity in heaven. As we loose our forces for communication, they will meet response from the spirit-side. It has naught to do with the forgiveness of sins.

Question—Were the Old and New Testaments written at the same time?

Answer—The manuscripts of the Bible represent periods of several thousand years. The Bible is a collection of inspired writings, dating from the remotest periods to a considerable time after the passing of Christ. Hundreds of persons had a hand in the writing, and we trust that you read the introductory part to this department, and read it carefully.

Question—Can a person get along without medicine?

Answer—The closer we are to nature and the more we harmonize with natural law, the less we feel the need of medicine. But so long as people lead artificial lives, medicine helps overcome their physical errors.

Question—Could a person's spirit-body change? That is, could another spirit take possession of the earth-body?

Answer—Only during the control of mediumship. You are the one and same individual you have been always, and if you feel changed, it is the same individual that feels the change that experienced things as they were. Neither your spirit nor your spirit-body can desert you. You can not become some one else.

Question—Could a spirit be satisfied by having some earth-person eat a food that spirit liked in his earth-life?

Answer—A spirit of low development, clinging to the earthly things, might glory in the odor of food, but would experience no particular satisfaction in seeing some one eat it.

Question—Why should I fear death?

Answer—You don't fear death. You fear only the uncertainty of the manner of death. People cling to life, but when we tell them about reincarnation, they become very angry, proving that they sense a higher kind of life. It is not the earth-life, therefore, that they cling to—but spiritual life.

Question—Why not call Spiritualism a Christian Science?

Answer—We have no right to the name adopted by another creed, and would not care for it anyway. Spiritualism has been known as Spiritualism for years, and the critics of this faith would say, "Ah, they are trying to camouflage under another name. They are afraid to stick to their own name." So, for self-protection and self-respect, let us retain the name by which the world knows us, and make the world respect that name by the manner in which we live.

Question—Has the existence of the so-called subconscious mind been demonstrated, or is it just a convenient term?

Answer—There are reflexes. There is just one mind to one person. It is a term used to attempt to explain phenomena that include spiritual and physical manifestations.

Question—If heredity is not true, why do certain traits, like insanity, run in certain families?

Answer—Some traits run in families through habit—through copying. Also, people of dwindling intellects may attract similar spirits as their children. What is called the law of heredity, may be explained by the law of attraction.

Question—Can criminal mysteries be cleared up by mediumship?

Answer—Often. We know of numerous cases where this has been done. Usually, the police would refuse to believe anything a medium told them. Beyond that, sometimes the spirit-world prefers to inspire a criminal to give himself up and confess.

Question—Do spirits ever tell about the lost continents?

Answer—Yes. They have told us much about the lost continents. Some spirits like to dwell on history and others on teaching, and so on. In time, many wonderful historical records will be delivered by those spirits who love history, and who have their own vast experience to guide them.

Question—Often we have a vague longing for something just beyond our reach. What is it?

Answer—A soul-memory of something better and more beautiful that awaits us, usually; a deep knowledge that somewhere things are better. We shall understand when we pass into spirit.

Question—Sitting around the table the other night, a spirit-hand struck the little medium roughly on the head and she cried. What was the cause of this?

Answer—Some boisterous spirit who wished to manifest and did not realize that he struck too hard.

Question—Do all voice-mediums have control guides?

Answer—Usually. The control helps ease up the strain for the medium, but a voice-seance may proceed without the control.

Question—While proceeding up the lake, I woke up and saw an old man sitting on my bed. He looked to be ninety years old. Could it have been a guide?

Answer—Likely it was some spirit wishing to be identified, or it may have been the spirit of some "seafaring" man who thinks as much of the water now as he did on earth. You may have had his cabin—or a cabin carrying some associations for him.

Question—One time in Detroit, in the mid-afternoon, an aunt of mine in spirit passed me and walked right through the wall of a building.

Answer—You had a vision of your aunt, who wished you to see the solidity of those in spirit, and to prove to you how those in spirit can pass through our materials.

Question—One time, upon getting ready for bed, a large Newfoundland dog jumped on me, panting so that his tongue hung out. I could feel his breath and yet was not frightened.

Answer—The dog was manifesting for some purpose. Dogs symbolize friendship, and perhaps that dog was sent to you to reassure you of some friendship you would need.

Question—When a person walks and talks in his sleep, is that a case of control?

Answer—It could be, but usually it is in a half-waking state, in which the person is acting out some dream.

Question—Which is the worst sin, against oneself or against another?

Answer—If one will not sin against oneself, one can not sin against another. All sins are against ourselves more than against anybody else. To be true to God, we should respect the life, the bodies, the opportunities God gave to us.

Question—Is whatever happens, supposed to happen?

Answer—Our destinies we can not change. To us is left the selection of the routes we shall take. By trusting our guides and trying to follow their impressions and advice, we shall select the proper path.

Question—Why do mediums ask so many questions in giving a reading?

Answer—Sometimes they see or hear, but are not certain as to that which they see and hear. Again, your guides will test you—not for criticism, but to thereby help you get in the right condition.

Question—Do we meet our Maker face-to-face when we enter spirit?

Answer—God is not a person. We come closer to an understanding of God and His Law.

Question—I know of a case where a physician, who had not been paid for setting a little boy's leg, broke it again. In three months, that doctor became the father of a child born with one leg.

Answer—The knowledge of what the physician had done, may have reached his wife. Her worry may have caused the peculiar condition of her baby at birth. Had this physician been reported to the authorities, his license would have been taken from him and he would have been arrested for malpractice.

Question—What kind of book is the Sixth and Seventh Book of Moses?

Answer—An aftermath of "the black arts." It is a book of divination. We do not recommend that you read it. Dream books of the old type are much the same.

Question—If families are reunited in spirit, and one is reincarnated, would the others grieve?

Answer—It is not likely reincarnation would take place this soon, but if it did, the others would recognize God's Law in that reincarnation, and would find pleasure in guiding the reincarnated spirit.

Question—Is a child born on Good Friday unlucky?

Answer—That child would be born according to God's Law, and the question of luck would not enter into it, astrological and other beliefs notwithstanding.

Question—Can any one put bad luck upon another, as some have the power to heal the sick?

Answer—There are trouble-makers, but they get it back with interest. Healing the sick accords with natural law; "dirty work" breaks natural law.

Question—Is the seventh son of the seventh son likely to be gifted with any power?

Answer—We do not know that this is true. A child born of mature parents is likely to be a more mature child, with a brighter mind.

Question—Are there such things as "good luck" powders?

Answer—Try to get out of your mind all such ideas of luck and charms. Live closer to your guides, study God's Law, and you will find that, naturally, you win the things you should have and find the courage to get away from the things that you do not need.

Question—If one twin dies, will the other be affected? Will the one in spirit guide the other?

Answer—Twins may be on different planes. The one in spirit likely would guide the one left in the flesh.

Question—Why is the number 13 considered unlucky?

Answer—It was supposed to be unlucky because, at the last supper, Christ and his twelve apostles were present. But force of habit gives us these signs, omens and charms, which are figments of the mind and would better be forgotten.

Question—A girl of 20 is controlled. The other night, while controlled, she walked to a window, opened it and was about to walk out, when her mother seized her. Is there any danger?

Answer—The control may have wished to tease some member of the family. Be sure, however, that it is control and not some mental disorder.

Question—How is it I could see spirit-forms before I ever became interested in Spiritualism?

Answer—Many persons are psychic without understanding it.

Question—Why do I feel, when a medium is delivering a message to me, as though electricity were passing through me?

Answer—Your guides are drawing upon you to help the forces.

Question—When I see spirits, should I speak to them?

Answer—Yes, if you are alone. If others are present, address the spirits mentally. They will hear.

Question—Why should a child leave its play, go to its mother, and strike her vindictively until her attention was attracted, then returning to its play?

Answer—Temper, probably. The child wished some attention.

Question—Why should a shepherd dog permit one calf to go at will, not rounding it up, and even offering it a bone?

Answer—There is friendship among animals, the same as among people. There is a law of attraction among animals. Animals are reincarnated—usually very quickly. There is animal-memory—memory wherever there is mind, no matter how low an order it may be.

Question—Will a person of low intellect have a similar type of mind in spirit?

Answer—That person must learn in spirit the same as here. The incentive to learn there likely will be greater than it is here.

Question—I have been through a great sorrow. What should I do to keep from feeling despondent?

Answer—Time is the great healer. But try to think of your loved ones as very much alive, near you, helping you. Make this part of your life and you will overcome much of your grief.

Question—Can the ouija be operated by one person?

Answer—Yes, sometimes. Why not try one of our new automatic writing devices, to be used by one person? They will be ready soon for distribution.

Question—What can you tell me about astrology?

Answer—It has many believers, but when you remember that the patterns of the stars are changing constantly, do you believe it could be an exact science? The signs of the zodiac, ignored by astronomers, are not at all like they were when astrology was originated. Astrology was the father of astronomy and in that manner served a good and noble purpose.

Question—In the astral, do we really see and talk with our loved ones in spirit?

Answer—Unquestionably, yes.

Question—Why do dreams seem to take place in a half-light?

Answer—First, because the dream state is a half-conscious state, and, second, because our memories of dreams are confused.

Question—Could you suggest a good book on symbolical dreams?

Answer—The study of dreams is interesting. But up to this time, dream books have been on the "voodoo" order. Perhaps we can ferret out much about dreams as we go along.

Question—Is not sex-attraction the greatest expression of natural law?

Answer—Sex-attraction often is sensual, not spiritual. It leads to no end of trouble. In spirit, with

the sensual lacking, natural mating is the highest expression of God's Law.

Question—If soul-mates were to meet on earth, even though both were married, would it not be impossible to keep them apart?

Answer—Soul-mates would gravitate to one another usually. This is not a law—only a rule. Often people think that they are affinities because they appeal to one another lustfully, and yet may not give evidence of that lust in their actions.

Question—Is it not wrong for a woman to have a child by a husband she hates?

Answer—So long as God sends a soul to build that little body, it is not wrong.

Question—How shall I interpret the vision of seeing my grand-daughter in spirit walking down the street with her books, and asking for help? Also, I would see a man with a key, who would say, "I will unlock the door."

Answer—Your grand-daughter likely thirsts for knowledge. The man with the key is some guide—a teacher, who will help her gain that knowledge.

Question—If Spiritualism is the correct and right way, why are not we all given that understanding?

Answer—Each, according to his plane, is reached by that interpretation of the truth which he can understand and which will help him. Therefore, all creeds fulfill their part of the mission of truth.

Question—As God knows all things, including our destinies, how can we break His commands?

Answer—We are true to our destinies, but sometimes wander from the Law. But—we must find our way back. Thus we come to understand and appreciate God's Law.

Ten Self-Examination Questions

For your own benefit, find in "God's World" references to the following questions. Use the index. Do not send us the answers. They are for your own study and thought:

1. What relationship is there between the law of attraction and the law of compensation?
2. How many different kinds of mediumship are there?
3. Does the spirit-world make use of telepathy?
4. Will a child, in spirit, know its earth-parents?
5. What is the relationship between mind and spirit?
6. Which spirits are reincarnated in the shortest time after passing?
7. At what age does a mother attract the most advanced spirits in children?
8. In what sense is every earth-person a medium?
9. What relationship has responsibility to our being free moral agents?
10. From the viewpoint of experience, why is it reasonable to believe that sex never changes?

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